

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, DC 20549

FORM 10-K

ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the fiscal year ended March 31, 2020

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from _____ to _____

Commission File Number 001-33034

FREEDOM HOLDING CORP.

(Exact name of registrant as specified in its charter)

<u>Nevada</u> (State or other jurisdiction of incorporation or organization)	<u>30-0233726</u> (I.R.S. Employer Identification No.)
<u>"Esentai Tower" BC, Floor 7 77/7 Al Farabi Ave Almaty, Kazakhstan</u> (Address of principal executive offices)	<u>050040</u> (Zip Code)

+7 727 311 10 64

(Registrant's telephone number, including area code)

Securities registered under Section 12(b) of the Act:

Title of each class	Trading Symbol(s)	Name of each exchange on which registered
Common	FRHC	The Nasdaq Capital Market

Securities registered under Section 12(g) of the Act: **None**

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act.

Yes No

Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Act.

Yes No

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes No

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files.)

Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company" and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer

Non-accelerated filer (Do not check if smaller reporting company)

Accelerated filer

Smaller reporting company

Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act.)

Yes No

The aggregate market value of the voting and non-voting common equity held by non-affiliates computed by reference to the price at which the common equity last sold as of the last business day of the registrant's most recently completed second fiscal quarter was \$184,050,740.

As of July 8, 2020, the registrant had 58,358,212 shares of common stock, par value \$0.001, outstanding.

DOCUMENTS INCORPORATED BY REFERENCE

Portions of the registrant's Proxy Statement for the 2020 Annual Meeting of Shareholders are incorporated herein by reference in Part III of this Annual Report on Form 10-K to the extent stated herein. Such proxy statement will be filed with the Securities and Exchange Commission within 120 days of the registrant's fiscal year ended March 31, 2020.

EXPLANATORY NOTE

As previously disclosed in the Current Report on Form 8-K filed by Freedom Holding Corp. (referred to herein as the “Company”, “FRHC”, “we” “our” and “us”) with the Securities and Exchange Commission (the “SEC”) on June 12, 2020, the Company expected that the filing of this Annual Report on Form 10-K for the fiscal year ended March 31, 2020, (“annual report”) originally due on June 14, 2020, would be delayed due to disruptions resulting from the novel coronavirus (“COVID-19”) pandemic. In particular, as a result of the pandemic, each country in which we operate instituted some form of quarantine, stay at home or remote work order, social distancing guidelines, travel and/or other restrictions. This delayed the ability of certain of our subsidiaries to access their books and records and other information necessary to timely complete our financial statements and perform the internal review processes relating to our annual report. Travel restrictions also constrained the ability of our auditors to travel to our offices. This led to delays in timely providing all necessary documentation to our auditors to complete their audit of our financial statements and controls. The COVID-19 related precautionary measures also caused delays in our interactions with our legal advisors and others who assist us in preparing the periodic reports we file with the SEC. As a result, we required additional time to complete our annual report.

The Company is relying upon Release No. 34-88465 issued by the SEC on March 25, 2020, pursuant to Section 36 of the Securities Exchange Act of 1934, as amended, in filing this annual report after the original due date of June 14, 2020.

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FREEDOM HOLDING CORP.

Unless otherwise specifically indicated or as is otherwise contextually required, references herein to the “Company”, “we”, “our” or “us” means Freedom Holding Corp. a Nevada corporation and its consolidated subsidiaries, as well as any predecessor entities. Unless the context indicates otherwise all dollar amounts stated in this Annual Report on Form 10-K (“annual report”) are in thousands of U.S. dollars.

Special Note about Forward-Looking Information

Certain information included in this annual report, including (without limitation) “Business” in Item 1 of Part I, “Risk Factors” in Item 1A of Part I, and “Management’s Discussion and Analysis of Financial Condition and Results of Operations” in Item 7 of Part II of this annual report, contains statements that may be considered forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended (the “Securities Act”), and Section 21E of the Securities Exchange Act of 1934, as amended (the “Exchange Act”). Forward-looking information involves important risks and uncertainties, many of which may be beyond our control, that could significantly affect anticipated results in the future, and accordingly, such results may differ from those expressed in any forward-looking statements made herein.

All statements other than statements of historical fact are statements that could be forward-looking. You can recognize these statements through our use of words such as “anticipate,” “believe,” “continue,” “could,” “estimate,” “expect,” “intend,” “may,” “plan,” “potential,” “predict,” “project,” “should,” “will” and “would,” and other similar expressions. Such statements are subject to known and unknown risks, uncertainties, and other factors, including the meaningful and important risks and uncertainties discussed in this annual report. These forward-looking statements are based on the beliefs of management as well as assumptions made by and information currently available to management and apply only as of the date of this annual report or the respective date of the document from which they incorporate by reference.

Any number of factors could cause the forward-looking statements not to come true as described in this annual report, including those described in “Risk Factors” in Item 1A of Part I and elsewhere in this annual report and those described from time to time in our reports filed with the Securities and Exchange Commission (the “SEC”). These forward-looking statements are only predictions and are inherently subject to risks and uncertainties, many of which cannot be quantified. Moreover, we operate in a very competitive and rapidly changing environment. New risk factors emerge from time to time and it is not possible for our management to predict all risk factors, nor can we assess the impact of all factors on our business or the extent to which any factor, or combination of factors, may cause actual results to differ materially from those contained in any forward-looking statements.

Undue reliance should not be placed on these forward-looking statements. While we believe that the expectations reflected in the forward-looking statements are reasonable, we cannot guarantee future results, levels of activity, performance, or achievements. Neither we nor any other person assumes any responsibility for the accuracy or completeness of these forward-looking statements or undertakes any obligation to revise these forward-looking statements to reflect events or circumstances after the date of this annual report or to reflect the occurrence of unanticipated events except as required by law.

The following discussion should be read in conjunction with our consolidated financial statements and the related notes contained elsewhere in this annual report and in our other filings with the SEC.

PART I

Item 1. Business

OVERVIEW

Freedom Holding Corp. (referred to herein as the “Company”, “FRHC”, “we” “our” and “us”) is a corporation organized in the United States under the laws of the State of Nevada. We own several operating subsidiaries that engage in a broad range of activities in the securities industry, including retail securities brokerage, investment research, investment counseling, securities trading, market making, investment banking and underwriting services in Eastern Europe and Central Asia. Our headquarters is in Almaty, Kazakhstan, with supporting administrative office locations in Russia, Cyprus and the United States.

We own directly, or through subsidiaries, the following companies: LLC Investment Company Freedom Finance (“Freedom RU”) and JSC Investment Company Zerich Capital (“Zerich Capital”), Moscow, Russia-based securities broker-dealer firms; LLC FFIN Bank (“FFIN Bank”), a Moscow, Russia-based bank; JSC Freedom Finance (“Freedom KZ”), an Almaty, Kazakhstan-based securities broker-dealer; Freedom Finance Global PLC (“Freedom Global”), an Astana International Financial Centre-based securities broker-dealer, Freedom Finance Europe Limited (“Freedom CY”), a Limassol, Cyprus-based broker-dealer (formerly known as Freedom Finance Cyprus Limited); LLC Freedom Finance Uzbekistan (“Freedom UZ”), a Tashkent, Uzbekistan-based broker-dealer; Freedom Finance Germany TT GmbH (“Freedom GE”), a Berlin, Germany-based tied agent of Freedom CY; and FFIN Securities, Inc. (“FFIN Securities”), a Nevada corporation. We own a minority interest in LLC Freedom Finance Ukraine (“Freedom UA”), a Kiev, Ukraine-based broker-dealer. The majority interest of Freedom UA is held by Askar Tashtitov, the Company’s president. However, as a result of a series of contractual relationships between the Company and Freedom UA, we account for Freedom UA as a variable interest entity (“VIE”) under the accounting standards of the Financial Accounting Standards Board (“FASB”). Accordingly, the financial statements of Freedom UA are consolidated into the financial statements of the Company provided with this annual report.

Through our operating companies we are professional participants on the Kazakhstan Stock Exchange (KASE), Astana International Exchange (AIX), Moscow Exchange (MOEX), Saint-Petersburg Exchange (SPBX), the Ukrainian Exchange (UX), and the Republican Stock Exchange of Tashkent (UZSE). In addition to our status as professional participants, we also own minority equity interests in both the UX and the SPBX. Our Cyprus brokerage office serves to provide our clients with operations support and access to the investment opportunities, relative stability, and integrity of the U.S. and European securities markets, which under the regulatory regimes of many jurisdictions where we operate provide only limited or no direct investor access to international securities markets.

We operate under various securities licenses in the jurisdictions where we conduct business, plus we have a banking license in Russia that allows us to expand the types of financial services we provide to our Russian clientele. We are not registered with the SEC as a broker-dealer under the Securities Exchange Act of 1934, as amended (the “Exchange Act”) nor as an investment adviser under the Investment Advisers Act of 1940, as amended (the “Advisers Act”). We are a member of the Russian National Association of Securities Market Participants (“NAUFOR”), a statutory self-regulatory organization with wide responsibility in regulation, supervision and enforcement of its broker-dealer, investment banking, commercial banking and other member firms in Russia. In Kazakhstan, Freedom KZ is a member of the Association of Financiers of Kazakhstan in Kazakhstan. Freedom UA is a member of the Professional Association of Capital Market participants and Derivatives (PARD) in Ukraine. FFIN Bank is a member of the National Financial Association in Russia.

Our Cyprus operations are conducted in Limassol, Cyprus where we are licensed to receive, transmit and execute customer orders, establish custodial accounts, engage in foreign currency exchange services and margin lending, and trade our own investment portfolio. Through our Cyprus office we provide transaction handling and intermediary services to our offices requiring access to securities markets in the U.S. and Europe.

Our common stock is listed for trading on the following exchanges: Nasdaq Capital Market, KASE and SPBX.

RETAIL BROKERAGE SERVICES

We provide a comprehensive array of financial services to our target retail audience which is upper middle-class individuals and businesses seeking to diversify their investment portfolios to manage economic risk associated with political, regulatory, currency, banking, and national uncertainties. Our clients also include other broker-dealers. Clients are provided online tools and retail locations to establish accounts and conduct securities trading on transaction-based pricing. We market to our customer demographic through a number of channels, including telemarketing, training seminars and investment conferences, print and online advertising using social media, mobile app and search engine optimization activities.

We serviced more than 140,000 client accounts of which more than 50% carried positive cash or asset account balances at our fiscal year ended March 31, 2020. During the same period customer accounts increased by approximately 25,000 as we continued to have our customer base grow organically. Internally, we designate “active accounts” as those in which one transaction occurs per quarter. During fiscal 2020 we had approximately 41,500 active accounts.

We have accelerated our growth through nonorganic growth strategies, including several strategic acquisitions which has enabled us to expand our market reach, increase our client base and provide our clientele the convenience of both a state-of-the-art proprietary electronic trading platform, Tradernet, and 79 retail brokerage and financial services offices located across Kazakhstan (16), Kyrgyzstan (1), Russia (39), Uzbekistan (8), Ukraine (13), Cyprus (1) and Germany (1) that provide our full array of financial services, investment consulting and education. In Russia 15 brokerage and financial services offices also provide banking services to firm customers.

Our Tradernet platform provides clients a browser-based desktop application and, in some countries, a supporting mobile app to facilitate trading activity. Tradernet provides clients with trading capabilities and access to the KASE, AIX, Ukrainian Exchange, MOEX, SPBEX, NYSE, NASDAQ, LSE, CME, Hong Kong Stock Exchange and Deutsche Börse. Additionally, Tradernet allows clients to monitor and manage all aspects of their personal accounts and participate in our client social network.

Full-Service Brokerage — We offer full-service brokerage covering a broad array of investment alternatives including exchange-traded and over-the-counter corporate equity and debt securities, money market instruments, exchange traded options and futures contracts, government bonds, and mutual funds. A substantial portion of our revenue is derived from commissions from clients through accounts with transaction-based pricing. Brokerage commissions are charged on investment products in accordance with a schedule we have formulated that aligns with local practices.

In Russia we have augmented our brokerage operations with banking services conducted in rubles and foreign currencies for individuals and legal entities. In accordance with federal law in Russia, the Deposit Insurance Agency of Russia insures 100% of deposits of individuals up to 1.4 million Russian rubles (approximately \$18,000 as of March 31, 2020). We generate revenue by providing services that include money transfers, foreign currency exchange, interbank lending, deposits, settlements and escrow services. Currently, we focus our banking services to support our securities brokerage customers. We are an authorized Visa/MasterCard issuer, and a participant in the Mir payment system in Russia. The Mir payment system is a national electronic payment system established by the National Bank of Russia. We also issue multi-currency cards. We provide internet banking and mobile applications for Android/iOS for companies and individuals. In addition, we offer clients several investment and structured banking products (insured deposits with option features and currency risk hedging products as permitted by local laws).

Margin Lending — We extend credit to customers, collateralized by securities and cash in the customer's account, for a portion of the purchase price, and we receive income from interest charged on such extensions of credit. The customer is charged for such margin financing at interest rates established by us.

Investor Education — We provide a variety of investment education and training courses to clients. We do not engage currently in asset or portfolio management nor do we engage in discretionary trading in our client account investment advisory services. Our clients are provided online access to tools that enable them to manage and monitor their accounts and portfolio performance via the Tradernet platform.

Investment Research — We employ 15 research and securities analysts that conduct equity and debt research covering a number of individual securities worldwide. We provide regular research reports, notes and earnings updates to our clients. The research department supports our clients and sales department with equity and fixed-income research focused on the Kazakhstani, Ukrainian, Russian, European and US markets. Our research reports focus primarily on large, liquid public companies along with other linked commodities and currency markets. Our research reports are based on fundamental valuation and are typically issued on a quarterly-basis or when significant events occur. Our analysts also perform analysis of fixed-income securities and portfolios and provide research and analysis of market forecasts and macroeconomic conditions for certain industries.

CAPITAL MARKETS

Our success and growth in retail securities brokerage has allowed us to extend our activities and participation in the capital markets and issuer funding activities.

Investment Banking

We have established teams of investment banking professionals in Almaty and Moscow. Our investment banking division provides strategic advisory services and capital markets products. Our investment banking team focuses on certain sectors including consumer and business services, energy, financial institutions and real estate, technology, media and communications. Our investment banking activities are concentrated in Kazakhstan, Russia and Uzbekistan where the governments continue to privatize industries, but commercial banks concentrate their services on large enterprises or state-owned enterprises. In these countries, the commercial lending sources also impose loan structures and debt covenants that exclude many companies. This has created growing interest and demand in our services. To date our activities have included underwriting of debt and equity offerings on "best efforts" and firm underwriting bases.

Equities Capital Markets — We provide capital raising solutions for corporate clients through initial public offerings and follow-on offerings including listing companies on appropriate exchanges. We focus on companies in growth industries and participate as market makers in our underwritten securities offerings after the initial placements of shares.

Debt Capital Markets — We offer a range of debt capital markets solutions for emerging growth and small market companies. We focus on structuring and distributing private and public debt, for various purposes including buyouts, acquisitions, growth capital financings, and recapitalizations. In addition, we participate in bond financings for both sovereign and corporate emerging market issuers.

Proprietary Trading and Investment Activities

In the regular course of our business, we take securities positions as a market maker and/or principal to facilitate customer transactions and for investment purposes. In market making activities and when trading for our own account, we expose our own capital to the risk of fluctuations in market value. Investment decisions are determined in accordance with internal policy and recommendations of our internal investment committees. The size of our securities positions vary substantially based upon economic and market conditions, allocations of capital, underwriting commitments and trading volume of an individual issuer's securities. Also, the aggregate value of inventories of securities which we may carry is limited by the Net Capital Rule as in effect in the jurisdictions where we conduct our business. See "Regulatory Capital Requirements" herein and "Management's Discussion and Analysis of Financial Condition and Results of Operations — Liquidity and Capital Resources" in Item 7 of Part II of this annual report.

Repurchase and Reverse Repurchase Agreements

Additionally, through the use of securities sold under agreements to repurchase and securities purchased under agreements to resell, we act as an intermediary between borrowers and lenders of short-term funds and provide funding for various inventory positions. We also employ repurchase and reverse repurchase agreements in our proprietary trading activities. For additional information regarding our repurchase and reverse repurchase activities see "Securities reverse repurchase and repurchase agreements" in Note 2 – Summary of Significant Accounting Policies and Note 16 – Securities Repurchase Agreement Obligations of our consolidated financial statements. All references to our "consolidated financial statements" are to "Financial Statements and Supplementary Data" in Item 8 of Part II of this annual report.

Securities Lending

In connection with both our trading and brokerage activities, we borrow securities to cover short sales and to complete transactions in which customers have failed to deliver securities by the required settlement date and lend securities to other brokers and dealers for similar purposes. We earn interest on our cash collateral provided and pay interest on the cash collateral received less a rebate earned for lending securities.

EMPLOYEES

Administration and operations personnel are responsible for the processing of securities transactions; the receipt, identification and delivery of funds and securities; the maintenance of internal financial controls; accounting functions; custody of customers' securities; the handling of margin accounts for us and our correspondents; and general office services.

At March 31, 2020, the Company employed 1,493 employees (1,376 full-time and 117 part-time), of whom 643 were retail financial advisers, 467 were operations personnel, 15 were research and securities analysts, 9 were capital markets team, 78 were MIS and IT systems personnel and 281 were administrative personnel.

COMPETITION

We face aggressive competition in each of the markets where we offer our services. We compete with international, regional and local brokerage, banking, and financial services firms that offer an array of financial products and services. The brokerage and financial service firms with which we principally compete for customers include: (i) BrokerCreditService and JSC IC Finam in Russia; (ii) Halyk Finance, BCC Invest and First Heartland Securities in Kazakhstan; (iii) BrokerCreditService and Otkrytie in Cyprus; (iv) Dragan Capital, Univer Capital and Investment Capital Ukraine in Ukraine; and (v) Kapital Depozit, Portfolio Investments and Tat Reestr in Uzbekistan. While there are many large banks in Russia, FFIN Bank has identified its principal banking competitors as Tinkoff, BCS and JSC IC Finam.

Many of the firms with which we compete are larger, provide additional and more diversified services and products, provide access to more international markets, and have greater technical, and financial resources. We leverage competitive advantages we have developed, including our extensive experience in providing local investors access to the U.S. and European securities markets, our ability to deliver high quality analytical information and our focus on providing convenient, high tech user friendly access to our services and the markets. We also believe we provide our customers advantages in their regional markets, particularly in the area of access to participation in IPOs of foreign issuers and well-known global companies. We have also been an active participant in various privatization programs, which has allowed us to develop expertise and a prominent reputation in the public placement of securities of local issuers in the regions where we operate.

BUSINESS CONTINUITY PLAN

We identify business continuity as the capability to continue the delivery of services to our clients, employees and various business partners and counterparties at acceptable predefined levels following a disruption that may occur in one or more business activities and/or in one or more operating locations due to local, national, regional or worldwide disasters, including pandemics, such as COVID-19, or due to failure of one or more components of information technology infrastructure, including proprietary or self-developed information system, databases, software and hardware that we operate to provide such service. Since our operations are conducted through our subsidiary companies, our business continuity plans are developed and managed locally by our subsidiaries to cover key business areas, provide contingency plans for IT infrastructure and communication to employees, clients and counterparties.

Our operating subsidiaries in each geographical location rely on local public utilities for electric power with additional electric generator back up (if available). For telephone, internet and data center services besides primary on-site, we engage, where available back up providers. All of these service providers have assured management of our subsidiary companies that they have plans for providing continued service in the case of an unexpected event that might disrupt their services. At the same time, our business continuity plans have little impact if a failure occurs from disruption of third-party service providers that cannot be replaced in a reasonable time by another provider due to uniqueness or special services, such as stock exchanges, depositories, clearing houses, clearing firms or other financial intermediaries used to facilitate our securities transactions. For this purpose, our subsidiaries have established continuous communication with the service providers to ensure timely receipt of data about their planned and actual activities. We are continuing to implement increased uniformity across our subsidiaries to address business operations continuity and expertise by pursuing a standard for business continuity that will conclude ISO 22301 Societal security - Business continuity management systems.

We have employees in a number of cities in Russia, Kazakhstan, Ukraine, Kyrgyzstan, Uzbekistan, Germany and Cyprus, all of whom need to work and communicate as an integrated team. As a result of the COVID-19 pandemic, each country in which we operate instituted some form of quarantine, stay at home or remote work order, social distancing guidelines, travel and/or other restrictions and a significant percentage of our employees have transitioned to being able to work remotely, as needed. Generally, the business continuity plans we had in place and continue to develop have allowed us and our employees to continue to deliver services to our customers, various business partners and counterparties.

CYBERSECURITY

Cybersecurity continues to be a high priority for us, as it is across the financial services industry. Development of internet, cloud technologies and remote access to services has increased the risk of personal/sensitive/confidential data theft, unauthorized access to systems and databases, and interruption of business services to unprecedented levels. Recent security incidents have demonstrated the problematic element of cybersecurity is the constantly evolving nature of security risks, as new threats appear on a daily basis and bad actors are taking malware to new levels of sophistication and impact. Ransomware, malware, social engineering and phishing are key cybersecurity threats today.

Traditional antivirus and next-generation antivirus are primarily designed to block file-based malware through scanning files on disk and quarantining malicious executables. Cybersecurity attacks have evolved to bypass antivirus protection through widespread adoption of fileless delivery techniques. Advisory organizations and regulatory bodies are requiring companies to provide more proactive, adaptive and sophisticated defenses. They also recommend a shift toward continuous monitoring and real-time assessment. We conduct ongoing planning and control of crucial areas of our business to detect and prevent cyber-attacks and to mitigate the risks of service disruption, loss of client, financial, confidential and other data with restricted or limited access.

We are continuing to implement additional standards that will be based on, but not limited to ISO/IEC 27001 Information security management standards. See Risk Factors – “Interruptions in the proper functioning of our information technology, or “IT” systems, including from cybersecurity threats, could disrupt operations and cause unanticipated increases in costs or decreases in revenues, or both” “Risk Factors” in Item 1A of this annual report.

REGULATORY OVERSIGHT

We operate in a highly regulated industry across several legal jurisdictions. Our securities and banking business activities are subject to extensive regulation and oversight by the stock exchanges, central/national banks, governmental and self-regulatory authorities in the foreign jurisdictions where we conduct business activities, the Markets in Financial Instruments Directive II and Regulation of the European Union, and certain laws and regulations of the United States. We expect that the regulatory environment will continue to raise standards and impose new regulation with which we will be required to comply in a timely manner.

In the foreign jurisdictions where we conduct business we are subject to overlapping schemes of regulation that govern all aspects of our relationship with our customers. These regulations cover a broad range of practices and procedures, including:

- minimum net capital requirements;
- the use and safekeeping of customers’ funds and securities;
- recordkeeping and reporting requirements;
- client identification, clearance and monitoring to identify and prevent money laundering and funding of terrorism, OFAC sanctions violations and to facilitate FATCA reporting;
- supervisory and organizational procedures intended to monitor and assure compliance with relevant laws and regulations and to prevent improper trading practices;
- employee-related matters, including qualification and certification of personnel;
- provision of investment and ancillary services, clearance, and settlement procedures;
- maximum loan and bank guarantees concentration issued to shareholders;
- credit risk requirements;
- liquidity risk requirements;
- acquisitions;
- qualification of firm management; and
- risk detection, management, and correction.

The regulatory authorities in each jurisdiction where we operate establish minimum net capital requirements we must meet to maintain our licensure to conduct the brokerage and/or banking services we provide. These minimum net capital requirements currently range from approximately \$30,000 to \$3,900,000 and fluctuate depending on various factors. In the event we fail to maintain minimum net capital, we may be subject to fines and penalties, suspension of operations, and disqualification of our management from working in the industry.

Compliance with minimum capital requirements could limit our expansion into activities and operations that require significant capital. Minimum capital requirements could also restrict our ability to transfer funds among our subsidiaries.

Violations of securities, banking, anti-money laundering and financing of terrorism laws, rules and regulations can subject us to a broad range of disciplinary actions including imposition of fines and sanctions, other remedial actions, such as cease and desist orders, removal from managerial positions, loss of licensing, and civil and criminal proceedings.

Foreign Corrupt Practices Act. In the U.S., the 1970 Foreign Corrupt Practices Act, or FCPA, broadly prohibits foreign bribery and mandates recordkeeping and accounting practices. The foreign countries where our subsidiaries operate have similar anti-bribery and anti-corruption laws imposed on our subsidiaries. The anti-bribery provisions make it illegal for us, either directly or through any subsidiary that we may acquire, to bribe any foreign official for the purpose of obtaining business. The term “public official” is defined broadly to include persons affiliated with government-sponsored or owned commercial enterprises as well as appointed or elected public officials. The recordkeeping provisions require that we and our subsidiaries make and maintain books that, in reasonable detail, reflect our transactions and dispositions of assets and devise and maintain a system of internal accounting controls that enables us to provide reasonable assurance that transactions are properly recorded in accordance with management’s authorizations, that transactions are recorded as necessary to permit the preparation of financial statements, that access to our funds and other assets is permitted only in accordance with management’s authorizations, and that the recorded accounts for assets are compared periodically with the existing assets to assure conformity.

The FCPA requires that we establish and maintain an effective compliance program to ensure compliance with U.S. law. Failure to comply with the FCPA can result in substantial fines and other sanctions.

Anti-Money Laundering, Anti-Terrorism Funding and Economic Sanctions Laws The USA Patriot Act, the U.S. Bank Secrecy Act and similar legislation in the jurisdictions where our subsidiaries operate, as well as certain exchanges and self-regulatory organizations impose a variety of rules that require registered broker-dealers to “know their customers” and monitor their customers’ transactions for potentially suspicious activities. Our subsidiaries have implemented policies, procedures and internal controls that are designed to comply with local anti-money laundering and anti-terrorism (“AML”) rules and regulations. Significant criminal and civil penalties, fines and regulatory penalties can be imposed for violations of such AML laws.

The U.S. Treasury Department’s Office of Foreign Assets Control (“OFAC”), in connection with its administration and enforcement of economic and trade sanctions publishes lists of individuals and companies, known as “Specially Designated Nationals,” or SDNs. Assets of SDNs are blocked, and U.S. companies are generally prohibited from dealing with them. OFAC also administers a number of comprehensive sanctions and embargoes that target certain countries, governments and geographic regions. Freedom Holding Corp, is, and in certain instances, its subsidiaries might be prohibited from engaging in transactions involving any individual, entity, country, region or government that is subject to such sanctions.

Foreign Account Tax Compliance Act. The 2010 Foreign Account Tax Compliance Act, or FATCA, was enacted in the United States to target non-compliance by U.S. taxpayers using foreign accounts. FATCA requires foreign financial institutions, such as the Freedom Companies, to report to the United States Internal Revenue Service (“IRS”) information about financial accounts held by U.S. taxpayers, or by foreign entities in which U.S. taxpayers hold a substantial ownership interest.

The United States has entered into intergovernmental agreements with a number of countries establishing mutually agreed-upon rules for the implementation of the data sharing requirements of FATCA. It has not, however, entered into such an agreement with Russia. As a result, Russia adopted legislation to allow financial institutions to share foreign taxpayer data with foreign tax authorities, such as the IRS, without breaching Russian data protection and confidentiality laws. The Russian legislation sets forth extensive rules relating to when and how the financial institution may gather and share foreign taxpayer information. The Russian legislation establishes extensive monitoring procedures requiring, among other things, the notification to various Russian state bodies by the financial institution of registration with a foreign tax authority, receipt of requests for foreign taxpayer data, and the delivery to Russian state bodies of foreign taxpayer data prior to delivery to a foreign tax authority. Under the legislation, Russian regulators retain the right to prohibit disclosure of foreign taxpayer information in certain instances. Failure to comply with the Russian legislation may result in monetary fines for the financial institution and its officers.

Because of the lack of an agreement between the U.S. and Russia establishing mutually agreed-upon guidelines for data sharing, inconsistencies in the two legal regimes exist, which can place financial institutions in Russia, such as Freedom RU, Zerich Capital and FFIN Bank, in the position of having to decide whether to comply with Russian legislation or with FATCA. For example, under Russian legislation, a financial institution may share foreign taxpayer data only with the consent of the foreign taxpayer, and even when consent is given, Russian regulators may, in certain circumstances, prohibit disclosure. There is no exemption for foreign financial institutions from the FATCA disclosure requirements. Similarly, FATCA generally requires foreign financial institution to withhold 30% of designated payments. However, the Russian legislation does not grant financial institutions the authority to act as a withholding agent for a foreign tax authority. The Russian legislation does allow financial institutions to decline to provide services to foreign taxpayers.

Cyprus, Kazakhstan, Ukraine and Uzbekistan have entered into Model 1 intergovernmental agreements with the United States containing provisions regulating the process for financial institutions in these countries to collect information on U.S. taxpayer accounts and provide that information to the IRS. In general, the requirements of the agreements concern the analysis of new and existing customer accounts to identify U.S. taxpayers. The agreement requires financial institutions in these countries to identify their clients and analyze their products to identify the accounts of customers affected by FATCA and collect all necessary information to classify those accounts in compliance with the requirements of FATCA. After classifying the accounts, financial institutions are obligated to regularly present information, including name, taxpayer identification number, and account balance, to the local tax authorities for transfer to the IRS. The agreements also address when financial institutions in these countries are required to withhold taxes to be remitted to the IRS. Pursuant to these intergovernmental agreements, our subsidiaries in these countries are required to obtain client documentation associated with the indicia of his, her, or its U.S. tax residency status as well as related account information in order to report accordingly.

The failure to comply with FATCA could result in adverse financial and reputational consequences to us as well as the imposition of sanctions or penalties including responsibility for the taxes on any funds distributed without the proper withholdings set aside.

MONETARY POLICY

Our earnings are and will be affected by domestic economic conditions and the monetary and fiscal policies of the governments of Kazakhstan, Kyrgyzstan, Russia, Uzbekistan, Ukraine, Cyprus and the United States. The monetary policies of these countries may have a significant effect upon our operating results. It is not possible to predict the nature and impact of future changes in monetary and fiscal policies.

INFORMATION ABOUT OUR EXECUTIVE OFFICERS

The following table sets forth information regarding our executive officers as of July 8, 2020:

Name	Age	Position
Timur Turlov	32	Chief Executive Officer and Chairman of the Board
Askar Tashitov	41	President
Evgeniy Ler	37	Chief Financial Officer

Timur Turlov – Mr. Turlov has served as the chief executive officer and chairman of the board since November 2015. He graduated from Russia State Technic University (named after Tsiolkovsky) in 2009 with a Bachelor of Science degree in economics and management. Mr. Turlov has more than 10 years of experience in various areas in the international securities industry. From July 2013 to July 2017, Mr. Turlov served as the Advisor to the Chairman of the Board of Freedom KZ. In that capacity, Mr. Turlov was primarily responsible for strategic management, public and investor relations events, investment strategy, sales strategy, and government relations. In July 2017, Mr. Turlov became Chairman of the Board of Directors of Freedom KZ. He has also served as the General Director of Freedom RU since August 2011. As the General Director, Mr. Turlov is responsible for establishing Freedom RU's strategic goals, including acquisition and retention of large clients, sales strategy and company development. From May 2012 through January 2013, Mr. Turlov served as the Chairman of the Board of Directors of JSC Nomad Finance where he oversaw business set up and acquisition of large clients. From July 2010 through August 2011, Mr. Turlov was employed as the Vice Director of the International Sales Department of Nettrader LLC. In this capacity, his major responsibilities included consulting to set up access to foreign markets, trading, back office, and internal accounting functions. Mr. Turlov also owns interests in other businesses, including other securities brokerage firms that are not subsidiaries of the Company.

Askar Tashtitov – Mr. Tashtitov has served as president of the Company since June 2018 and leads our investment banking activities. He has served as a director of the Company since May 2008 and was employed with BMB Munai, Inc., the predecessor of the Company, from 2004 through 2015, serving as the president from May 2006 to November 2015. Mr. Tashtitov earned a Bachelor of Arts degree from Yale University majoring in economics and history in 2002.

Evgeniy Ler – Mr. Ler has served as the chief financial officer of the Company since November 2015. Prior to that time, he served as chief financial officer of BMB Munai, Inc., the predecessor of the Company from April 2009 to November 2015. Mr. Ler joined BMB Munai in 2006 and served in several capacities including finance manager and reporting manager before being appointed chief financial officer. From September 2011 to December 2012, Mr. Ler also served as a Deputy Director for Emir Oil, LLP, a wholly owned subsidiary of BMB Munai. In 2003, Mr. Ler was awarded a Bachelor's degree in financial management from the Kazakh-American University located in Almaty, Kazakhstan.

There are no arrangements or understandings between any of our executive officers and any other person pursuant to which such individual was selected as an executive officer.

AVAILABLE INFORMATION

Our investor relations website is located at <https://ir.freedomholdingcorp.com>. We intend to use our investor relations website as a means for disclosing material non-public information and for complying with SEC Regulation FD and our other disclosure obligations. We are subject to the reporting requirements of the Exchange Act. Reports filed with or furnished to the SEC pursuant to the Exchange Act, including annual and quarterly reports, are available free of charge, through our website. Our corporate governance policies, code of ethics and Board committee charters are also posted on our investor relations website. The content of our website is not intended to be incorporated by reference into this annual report or in any other report or document that we file. We make them available on our website as soon as reasonably possible after we file them with the SEC. The reports we file with or furnish to the SEC are also available on the SEC's website (www.sec.gov).

Item 1A. Risk Factors

This annual report contains forward-looking statements and information concerning us, our plans, and other future events. The risks described below are not the only ones we face, and the statements contained elsewhere in this annual report, including our financial statements, should be read together with these risk factors. The occurrence of any of, or a combination of, the following risks or additional risks and uncertainties not presently known to us or that we currently believe to be immaterial could materially and adversely affect our business, financial position, results of operations, liquidity or cash flows. Our actual results could differ materially from those anticipated in the forward-looking statements as a result of specific factors, including the risks and uncertainties described below.

The outbreak of the COVID-19 pandemic has impacted and will likely continue to impact the global economy, global financial markets and our business which may have a material adverse effect on our business, financial condition and results of operations.

In March 2020, the World Health Organization recognized the outbreak of a novel strain of coronavirus, COVID-19, as a pandemic. The pandemic has affected every country in which we operate. In response to the pandemic, governments and communities have taken measures to contain the spread of the COVID-19 pandemic, including temporary closures of businesses; social distancing; travel restrictions; "shelter in place" and other governmental regulations; which have caused significant volatility in the financial markets and general economic conditions. These measures have negatively impacted businesses, market participants, financial markets and the global economy and could continue to do so for a prolonged period of time.

In response to local COVID-19 related restrictions, a significant percentage of our employees have transitioned to working remotely. For those functions that cannot be performed remotely, we have implemented a number of measures to maintain the health and safety of our employees and customers, including reducing the hours our bank branch offices are open, meeting with customers only by appointment, limiting customer interaction to functions that cannot be performed remotely, limiting non-essential travel, cancelling in-person work-related meetings, and temperature screening. Widespread illness or long-term continuation of such measures could negatively impact our business.

The COVID-19 measures did not go into effect in most countries where we operate until the latter part of March 2020. As a result, we do not believe they had a significant adverse impact on our financial condition and results of operations during the period ended March 31, 2020. The extent of the impact of COVID-19 on our business, operational and financial performance will depend on certain developments, including the duration and spread of the outbreak, including any secondary outbreaks, and the impact on our customers, employees and the markets in which we operate, all of which is uncertain at this time and cannot be predicted. The extent to which COVID-19 may impact our business, financial condition, liquidity, results of operations, cash flows, strategies and prospects cannot be reasonably estimated at this time.

Our business is affected by general business and economic conditions, which could materially and adversely impact our business, financial position, results of operations or cash flows.

Demand for our products and services is affected by a number of general business and economic conditions. A decline in the Russian, Kazakhstani, Ukrainian, Cypriot, European or United States financial markets or general economies could materially and adversely affect our business, financial position, results of operations or cash flows. Our profit margins, as well as overall demand for our services, could decline as a result of a number of factors beyond our control, including economic recessions, changes in customer preferences, investor and consumer confidence, inflation, availability of credit, fluctuation in interest and currency exchange rates, changes in the fiscal or monetary policies of governments, a widespread pandemic, such as COVID-19, and political circumstances (including wars and terrorist acts) in the regions in which we operate.

We cannot predict the duration of current conditions or the timing or strength of any future activities on economies generally, or the global markets. Weakness in the markets in which we operate could have a material adverse effect on our business, financial condition, results of operations or cash flows. More generally, because our business is correlated to the general economic outlook, a significant deterioration in that outlook or realization of certain events could have a significant negative impact on our businesses and overall results of operations.

We operate in emerging consumer financial services sectors in Eastern Europe and Central Asia, which is a competitive landscape where increased competition from larger service providers with greater resources or superior service offerings could materially and adversely affect our business, financial position, results of operations or cash flows.

We derive our revenues from brokerage, banking and financial services businesses serving customers principally located in Russia, Kazakhstan, Ukraine and Uzbekistan. Investing by retail customers, particularly in U.S. and European securities, is an emerging market in these countries, and we could encounter increased price competition as this industry matures and new online brokerage services become available. We believe we may experience competitive pressures in these and other areas as existing or new competitors seek to obtain market share by competing on the basis of price or service. In addition, our retail brokerage business will likely face pressure from larger competitors, which may be better able to offer a broader range of complementary products and services to retail brokerage clients in order to win their trading business. Our inability to compete effectively with our competitors could materially and adversely affect our business, financial position, results of operations or cash flows.

Failure to meet capital adequacy and liquidity guidelines could affect the financial condition and operations of our subsidiaries.

Our subsidiary companies must meet certain ongoing capital and liquidity standards, which are subject to evolving rules and qualitative judgments by government regulators regarding the adequacy of their capital and internal assessment of their capital needs. These net capital rules may limit the ability of each subsidiary to transfer capital to us. New regulatory capital, liquidity, and stress testing requirements may limit or otherwise restrict how each subsidiary utilizes its capital and may require us to increase our capital and/or liquidity or to limit our growth. Failure by our subsidiaries to meet minimum capital requirements could result in certain mandatory and additional discretionary actions by regulators that, if undertaken, could adversely affect our liquidity, business, financial position, results of operations or cash flows.

We may suffer significant losses from credit exposures.

Our business is subject to the risk that a customer, counterparty or issuer will fail to perform its contractual obligations, or that the value of collateral held to secure obligations will prove to be inadequate to cover their obligations to us. We are also subject to the same risk in connection with our own failures in connection with our proprietary trading. While we have policies and procedures designed to manage this risk, the policies and procedures may not be fully effective to protect us against the risk of loss. Our exposure results principally from repurchase and reverse repurchase agreements, margin lending, clients' options trading, futures activities, securities lending, our role as counterparty in financial contracts, investing activities, and trading our proprietary trading.

When we purchase securities on margin, enter into securities repurchase agreements, or trade options or futures, we are subject to the risk that we, or our customers, may default on those obligations when the value of the securities and cash in our own proprietary or in the customers' accounts falls below the amount of the indebtedness. Abrupt changes in securities valuations and the failure to meet margin calls could result in substantial financial losses.

We have exposure to credit risk associated with our proprietary investments. Our investments are subject to price fluctuations as a result of changes in the Russian, Kazakhstani, European and U.S. financial markets' assessment of credit quality. Loss in securities value can negatively affect our financial performance and earnings if our management determines that such securities are other-than-temporarily-impaired (OTTI). The evaluation of whether OTTI exists is a matter of judgment, which includes the assessment of several factors. If our management determines that a security is OTTI, the cost basis of the security may be adjusted, and a corresponding loss may be recognized in current earnings. Deterioration in the value of securities held in our proprietary portfolio could result in the recognition of future impairment charges. Even if a security is not considered OTTI, if we were forced to sell the security sooner than intended, we may have to recognize any unrealized losses at that time.

We rely upon the use of credit arrangements as a significant component of our trading strategy. We are constantly searching for reliable counterparties for such transactions. Our inability to access an adequate pool of quality reliable counterparties to engage with could limit our ability to undertake certain transactions, which could negatively impact our business, results of operations and cash flows.

Our investments can expose us to a significant risk of capital loss.

We use a significant portion of our capital to engage in a variety of investment activities. We have relied on leveraging to increase the size of our proprietary portfolio. As a result, we might face risks of illiquidity, loss of principal and revaluation of assets. The companies in which we invest may concentrate on markets which are or may be disproportionately impacted by pressures in the sectors on which they focus, and their existing business operations or investment strategies may not perform as projected. As a result, we may suffer losses from our investment activities.

Our proprietary portfolio is leveraged and concentrated in relatively few companies. A consequence of this investment strategy is that our investment returns could be materially and adversely affected if this investment does not perform as anticipated. Moreover, because we rely on leverage in our portfolio, when an investment such as this does not perform within the time horizon we project, we face significant risk of either having to close the position at a time when the market price or liquidity might be unfavorable, or extending financing arrangements beyond the time frame initially anticipated, which can result in paying higher financing costs than projected. If a significant investment such as this fails to perform as anticipated our return on investment, business, liquidity, cash flow, financial condition and results of operations could be materially negatively affected, and the magnitude of the loss could be significant.

Even if we follow our investment policies, we cannot give assurance that the value of the investment will be profitable. For example, an increase in interest rates, a general decline in the stock markets or economic slowdown, delays in timing of anticipated events, an inability to identify and engage suitable counterparties, or other market conditions adverse to companies or investments of the type in which we invest, or other world events, such as wars, natural disasters or the outbreak of a pandemic, could result in a decline in the value of our investments. Additionally, changes in existing laws, rules or regulations, or judicial or administrative interpretations thereof, or new laws, rules or regulations could have an adverse impact on the businesses and industries in which we invest.

We are subject to risks associated with our securities lending business

We engage in securities lending business in which we borrow securities from one party and lend them to another. As a result, market risk in our securities lending business arises when the market value of securities borrowed declines relative to the cash posted as collateral with the lender; and when the market value of securities loaned increases relative to the cash received as collateral from the borrower. Market value fluctuations in our securities lending business are measured daily and any exposure versus cash received or posted is settled daily with counterparties. In addition, credit risk from our securities lending operations arises if a lender or borrower defaults on an outstanding securities loan or borrowing transaction and the cash or securities they are holding is insufficient to cover the amount they owe us for that receivable. Finally, there is systemic risk associated with the concentration of clearing and related functions in covered clearing agencies involved in securities lending activities. The market and credit risks associated with our securities lending business have the potential of adversely impacting our business, financial condition and results of operations.

Operating risks associated with our securities lending business may result in counterparty losses, and in certain circumstances, potential financial liabilities

As part of our securities lending business, we lend securities to banks and broker-dealers. In these securities lending transactions, the borrower is required to provide and maintain collateral at or above regulatory minimums. Securities on loan are marked to market daily to determine if the borrower is required to pledge additional collateral. We must manage this process and mitigate the associated operational risks. Failure to mitigate such operational risks could result in financial losses for counterparties in the securities lending business apart from the risks of collateral investments. Additionally, in certain circumstances, we could potentially be held liable for the failure to manage any such risks.

Larger and more frequent capital commitments in our trading and underwriting business activities increases the potential for us to incur significant losses

We commit our capital to maintain trading positions in the equity, convertible securities and debt markets. We may enter into large transactions in which we commit our own capital. The number and size of these large transactions may adversely affect our results of operations in a given period. Although we may take measures to manage market risk, such as employing position limits and using quantitative risk measures, we may incur significant losses from our trading activities due to leverage, market fluctuations, currency fluctuations and volatility. To the extent that we own assets, i.e., have long positions, a downturn in the value of those assets or markets could result in losses. Conversely, to the extent we have sold assets we do not own, i.e., have short positions, an upturn in those markets could expose us to potentially large losses as we attempt to cover our short positions by acquiring assets in a rising market.

We may need to raise additional capital, and we cannot be sure that additional financing will be available.

To satisfy or refinance existing obligations, service our debt obligations, support the development of our business or pursue additional growth through acquisition, we depend on our ability to generate cash flow from operations and to borrow funds and issue securities in the capital markets. To the extent we are unable to generate cash flows sufficient to meet our obligations during the COVID-19 pandemic, we may require additional financing for liquidity, capital requirements or growth initiatives. We may not be able to obtain financing on terms and at interest rates that are favorable to us, or at all. An inability by us to obtain financing in the future could materially and adversely affect our plans, business, financial position, results of operations or cash flows.

We are dependent on our executive management team, in particular Timur Turlov. If we are unable to hire, engage and retain skilled personnel, our business, financial position, results of operations or cash flows could be materially and adversely affected.

We depend on the efforts, skills, reputations and business contacts of our executive management team, in particular Timur Turlov, and the management teams of our subsidiaries. We believe our success depends, to a significant extent, upon the experience of these individuals, whose continued service is not guaranteed. If certain individuals leave or are otherwise no longer available to us for any number of reasons, including because of the outbreak of a pandemic such as COVID-19, we may not be able to replace them with comparable capable personnel.

The pool of experienced and qualified employee candidates might be limited in the geographical areas where we conduct business, and competition for skilled employees might be significant. We are dependent, in part, on our continued ability to hire, engage and retain skilled employees. Additionally, we rely upon experienced managerial, marketing and support personnel to effectively manage our business and to successfully promote our range of services. If we do not succeed in engaging and retaining skilled employees and other personnel, or if we experience a potential loss of such personnel, or their productivity significantly declines because of events such as the COVID-19 pandemic, we may be unable to meet our objectives and, as a result, our business, financial position, results of operations or cash flows could be materially and adversely affected.

Interruptions in the proper functioning of our information technology, or "IT" systems, including from cybersecurity threats, could disrupt operations and cause unanticipated increases in costs or decreases in revenues, or both.

Our broker-dealer, financial services and banking businesses are highly dependent on processing, on a daily basis, a large number of communications and increasingly complex transactions across diverse markets, in various languages. The financial, accounting, or other data processing systems we or the firms that clear transactions on behalf of our customers use may fail to operate properly or become disabled as a result of events that are wholly or partially beyond our control, including a disruption of electrical or communications services or our inability to occupy one or more of our facilities, as a result of any number of occurrences, including the outbreak of a pandemic such as COVID-19. The inability of these systems to accommodate an increasing volume of transactions could also constrain our ability to expand our business operations. If any of these systems do not operate properly or are disabled, or if there are other shortcomings or failures in our internal processes, personnel, or systems, we could suffer impairment to our liquidity, financial loss, a disruption of business, liability to clients, regulatory intervention, or reputational damage.

We also face the risk of operational failure at the exchanges, depositories, clearing houses, clearing firms and other financial intermediaries we use to facilitate our customer transactions. Any such failure or termination could adversely affect our ability to effect transactions and to manage our exposure to risk.

Our ability to conduct business may also be adversely impacted by a disruption in the infrastructure that supports our business and the communities in which we and third parties with whom we conduct business are located, including disruption involving electrical, communications, transportation, or other services, whether due to fire, natural disaster, a world health crisis, such as COVID-19, power or communications failure, act of terrorism, war, or otherwise. We have employees in a number of cities in Russia, Kazakhstan, Ukraine, Kyrgyzstan, Uzbekistan and Cyprus, all of whom need to work and communicate as an integrated team. If a disruption occurs in one location and our employees in that location are unable to communicate with or travel to other locations, our ability to service and interact with our customers may suffer. While we have contingency plans in place to address such issues, these plans may not always be deployed successfully or be sufficiently adequate to fully offset the impacts of such disruptions. We do not maintain insurance policies to mitigate these risks because it may not be available or may be more expensive than the perceived benefit. Further, any insurance that we may purchase to mitigate certain risks may not cover all losses.

Our operations rely on the secure processing, storage, and transmission of confidential and other information in our computer systems and networks. Our computer systems, software, and networks may be vulnerable to unauthorized access, computer viruses, spyware or other malicious code, and other events that could have a security impact. The occurrence of one or more of these events could: (a) jeopardize confidential and other information processed by, stored in, and transmitted through our computer systems and networks or the computer systems and networks of our customers or other third parties with whom we conduct business; or (b) otherwise cause interruptions or malfunctions in our operations or the operations of our customers or third parties with whom we conduct business. In addition, new and expanding data privacy laws and regulations are, or soon will be, in effect in many of the jurisdictions where we conduct business. These pose increasingly complex compliance challenges, which may increase compliance costs, and compliance failures could result in significant fines, penalties and liability.

As a result of the COVID-19 pandemic the vast majority of our employees, including those who process our transactions are working remotely. While we have implemented risk management and contingency plans and taken other precautions designed to address cybersecurity, there is no guarantee such measures will adequately protect our business, as remote working environments may be less secure and more susceptible to hacking attacks. Cyber incidents can result from deliberate attacks or unintentional events. These incidents can include, but are not limited to, gaining unauthorized access to digital systems for purposes of misappropriating assets or sensitive information, corrupting data, or causing operational disruption. Cybersecurity attacks in particular are becoming more sophisticated and include, but are not limited to, malicious software, attempts to gain unauthorized access to data (either directly or through our vendors) and other electronic security breaches. Despite our security measures, our IT systems and infrastructure and those of third parties we work with may be vulnerable to such cyber incidents. The result of these incidents could include, but are not limited to, disrupted operations, misstated or misappropriated financial data, theft of our intellectual property or other confidential information (including of our customers, counterparties and employees), liability for stolen assets or information, increased cybersecurity protection costs and reputational damage adversely affecting customer or investor confidence. In addition, if any information about our customers, counterparties or employees, including payment information, were the subject of a successful cybersecurity attack against us, we could be subject to litigation or other claims by the affected parties which could result in monetary damage awards against us. We have incurred costs and may incur significant additional costs in order to implement the security measures we feel are appropriate to protect our IT systems.

We face risks relating to doing business internationally that could materially and adversely affect our business, financial position, results of operations or cash flows.

Our business operates and serves customers in a number of countries, including Russia, Kazakhstan, Ukraine, Uzbekistan, Kyrgyzstan, Germany and Cyprus. There are certain risks inherent in doing business internationally, including:

- economic volatility and sustained economic downturns;
- difficulties in enforcing contractual and intellectual property rights;
- currency exchange rate fluctuations and currency exchange controls;
- changes in securities brokerage, financial services and banking laws and regulations;
- difficulties in developing, staffing, and simultaneously managing a number of foreign operations;
- potentially adverse tax developments;
- exposure to different legal standards;
- political or social unrest, including terrorism;
- risks related to government regulation and uncertain protection and enforcement of our intellectual property rights; and
- the presence of corruption in certain countries.

One or more of these factors could materially and adversely affect our business, financial position, results of operations or cash flows.

Unforeseen or catastrophic events, including the emergence of a pandemic, terrorist attacks, extreme weather events or other natural disasters could materially negatively impact our business.

The occurrence of unforeseen or catastrophic events, including the emergence of a pandemic, such as COVID-19, or other widespread health emergency (or concerns over the possibility of such an emergency), terrorist attacks, extreme weather events or other natural disasters, could create, and in the case of COVID-19 has created, and may continue to create, economic and financial disruptions, and could lead to, or in the case of COVID-19 has led to, operational difficulties (including quarantine, shelter in place and travel limitations) that could impair, or in the case of COVID-19 have impaired, our ability to operate our business as it is normally operated.

The countries in which we operate have changing regulatory regimes, regulatory policies, and interpretations.

The countries in which we operate our financial services business have differing regulatory regimes governing the operation of broker-dealers in each country, the transfer of funds to and from such countries, and other aspects of the finance, investment and banking industries. These provisions were promulgated during changing political circumstances, are continuing to change, and may be relatively untested, particularly insofar as they apply to foreign investments by residents of various countries. Therefore, there may exist little or no administrative or enforcement history or established practice that can aid us in evaluating how the regulatory regimes may impact our operations. It is possible that those governmental policies will change or that new laws and regulations, administrative practices or policies, or interpretations of existing laws and regulations will materially and adversely affect our activities in one or more of the countries where we operate. Further, since the history and practice of industry regulation is limited, our activities may be particularly vulnerable to the decisions and positions of individuals, who may change, be subject to external pressures, or administer policies inconsistently. Internal bureaucratic politics may have unpredictable and negative consequences. Our revenue and profitability could also be affected by changes to rules and regulations that impact the business and financial communities generally, including changes to the laws governing taxation, foreign ownership, electronic commerce, client privacy and security of client data. In addition, changes to these rules and regulations could result in limitations on the lines of business we conduct, modifications to our business practices, more stringent capital and liquidity requirements, or additional costs. These changes may also require us to invest significant management attention and resources to evaluate and make necessary changes to our compliance, risk management, treasury and operations functions.

We are exposed to foreign currency fluctuations that can impact our financial results.

Because our business is conducted outside the United States, we face exposure to movements in foreign currency exchange rates. This exposure may change over time as business practices evolve and can have a material impact on our financial statements. Our functional currency is the United States dollar. The functional currencies of our subsidiary companies include the Russian ruble, European euro, Ukrainian hryvnia, Uzbekistani som and the Kazakhstani tenge. For financial reporting purposes, those currencies are translated into United States dollars as the reporting currency. Assets and liabilities are translated at the exchange rate in effect at the balance sheet dates. Revenues and expenses are translated at the average rate of exchange prevailing during the reporting period. As the value of the functional currencies of our subsidiaries weakens against the United States dollar, we may realize losses arising as a result of translating such foreign currencies to U.S. dollars. Conversely, as the value of the United States dollar weakens against the functional currencies of our subsidiaries, we may realize gains arising as a result of currency translation.

We conduct operations in a number of different currencies. This subjects us to currency exchange rate risk. Fluctuations in currency exchange rates have had, and will continue to have, an impact on our results of operations. We cannot assure that such currency exchange rate fluctuations will not adversely impact our operating results, cash flows and financial condition. While we may employ strategies to hedge against currency fluctuations, the use of such strategies can also result in the loss of potential benefits that might result from favorable exchange rate fluctuations.

Interest rate changes could affect our results of operations and financial condition.

Fluctuations in interest rates can impact our earnings. Declines in interest rates can have a detrimental effect on the interest we earn. While we believe we are positioned to benefit from rising interest rates, a rise in interest rates could negatively impact us if market conditions or the competitive environment induces us to raise our interest rates, or replace deposits with higher cost funding sources without offsetting increases in yields on interest-earning assets.

We are dependent upon our relationships with U.S. securities broker-dealer and clearing firms to receive and transmit funds internationally.

Funds invested by our customers in securities of U.S. companies are transmitted to U.S. registered securities broker-dealer and clearing firms. Funds from the sale of securities are transmitted from such U.S. registered securities broker-dealer and clearing firms back to us through international banking electronic transfers, which can experience clerical and administrative mistakes, be subject to technical interruption, be delayed, or otherwise fail to work as planned. We do not have any control over these funds transfers. Failures or substantial delays in funds transfers could impair our customer relationships. Damage to or the loss of our relationships with these U.S. registered securities broker-dealers and clearing firms could also impair our ability to continue to offer such services to our customers which could have a material adverse impact on our business, results of operations and/or financial condition.

We may be unable to identify, acquire, close or integrate acquisition targets successfully.

Acquisitions have been, and will likely continue to be, a significant component of our growth strategy; however, there can be no assurance that we will be able to continue to grow our business through acquisitions as we have done historically or that businesses acquired will perform in accordance with expectations or that business judgments concerning the value, strengths and weaknesses of businesses acquired will prove to be correct. We will continue to analyze and evaluate the acquisition of strategic businesses or product lines with the potential to strengthen our industry position, expand our customer base or enhance our existing service offerings. We cannot assure you that we will identify or successfully complete transactions with suitable acquisition candidates in the future, nor can we assure you that completed acquisitions will be successful. If an acquired business fails to operate as anticipated or cannot be successfully integrated with our existing business, our business, financial condition, results of operations or cash flows could be materially and adversely affected.

In addition, there is substantial cost and time expended to complete post-closing integration of acquisitions, including human resource training, data and technology systems and operational processes. We may also incur unanticipated liabilities. Any such difficulties could disrupt our ongoing business, distract our management and employees, increase our expenses and adversely affect our results of operations. Furthermore, we cannot provide any assurance that we will realize the anticipated benefits and/or synergies of any such acquisition or investment.

We could be adversely affected by violations of the anti-corruption and anti-criminal regulations in effect in the United States and the foreign jurisdictions where we conduct business.

The U.S. Foreign Corrupt Practices Act, or the “FCPA,” and similar foreign anti-corruption laws generally prohibit companies and their intermediaries from making improper payments or providing anything of value to influence foreign government officials for the purpose of obtaining or retaining business or obtaining an unfair advantage. Recent years have seen a substantial increase in the global enforcement of anti-corruption laws and anti-criminal laws, with more frequent voluntary self-disclosures by companies, aggressive investigations and enforcement proceedings, resulting in record fines and penalties, increased enforcement activity, and increases in criminal and civil proceedings brought against companies and individuals.

We have operations in Russia, Kazakhstan, Ukraine, Kyrgyzstan, Uzbekistan, Germany and Cyprus. Enforcement officials interpret anti-corruption laws’ prohibitions on improper payments to government officials to apply to officials like those of the Central Bank of the Russian Federation, the Agency for Regulation and Development of the Financial Market of the Republic of Kazakhstan, the Center for Coordination and Development of Securities Market of the Republic of Uzbekistan, the National Commission for securities markets of Ukraine and the Cyprus Securities and Exchange Commission, the principal regulatory bodies that would control and monitor our operations in Russia, Kazakhstan, Ukraine, Uzbekistan and Cyprus. Our internal policies and those of our subsidiaries provide for compliance with all applicable anti-corruption and anti-criminal laws. Despite our training and compliance programs, we cannot assure you that our internal control policies and procedures always will protect us from unauthorized reckless or criminal acts committed by our employees, agents or independent contractors outside the scope of their employment. In the event that we believe or have reason to believe that our employees, agents or independent contractors have or may have violated applicable anti-corruption and anti-criminal laws, we may be required to investigate or have outside counsel investigate the relevant facts and circumstances, which can be expensive and require significant time and attention from senior management. Violations of these laws may result in severe criminal or civil sanctions, which could disrupt our business and result in a material adverse effect on our business, financial condition, results of operations and cash flows.

We are a holding company with little or no operations of our own other than the funding and management of our operating subsidiaries, however, our financial statements are presented on a consolidated basis.

Our operations are conducted primarily through our subsidiaries and our ability to generate cash to fund our operations and expenses, to pay dividends or to meet debt service obligations is highly dependent on the earnings and the receipt of funds from our subsidiaries through dividends or intercompany loans. Deterioration in the financial condition, earnings or cash flow of our subsidiaries for any reason could limit or impair their ability to pay such distributions. Additionally, to the extent our subsidiaries are restricted from making such distributions under applicable law or regulation or under the terms of financing arrangements, or are otherwise unable to provide funds to the extent of our needs, there could be a material adverse effect on our business, financial condition, results of operations or cash flows.

Timur Turlov has control over key decision making as a result of his ownership of a majority of our voting stock.

Timur Turlov, our chief executive officer and chairman of our board of directors, beneficially owns 72.7% of our outstanding common stock. Mr. Turlov currently has sole voting control of FRHC and can control the outcome of matters submitted to stockholders for approval, including the election of directors, stock splits, recapitalizations, and any merger, consolidation, or sale of all or substantially all of our assets. In addition, Mr. Turlov has the ability to control our management and affairs as a result of his position as our chief executive officer, chairman of our board of directors and his ability to control the election of our directors. As a board member and officer, Mr. Turlov owes fiduciary duties to our stockholders and must act in good faith and in a manner he reasonably believes to be in the best interest of our stockholders. As a stockholder, however, Mr. Turlov is entitled to vote his shares of common stock according to his personal interests, which may not always be in the interest of our stockholders generally. Mr. Turlov is prohibited from membership of our audit committee under the terms of the audit committee charter adopted by our board of directors.

The price of our common stock has fluctuated historically and may be volatile.

The market price of our common stock may fluctuate significantly. Among the factors that could affect our stock price are:

- industry or general market conditions;
- domestic and international economic factors unrelated to our performance;
- country risk associated with the countries in which we conduct operations;
- changes in our customers' preferences;
- new regulatory pronouncements and changes in regulatory guidelines;
- lawsuits, enforcement actions and other claims by third parties or governmental authorities;
- actual or anticipated fluctuations in our quarterly operating results;
- changes in securities analysts' estimates of our financial performance or lack of research coverage and reports by industry analysts;
- actions by large position stockholders, including future sales of our common stock;
- announcements by us of significant impairment charges;
- speculation in the press or investment community;
- investor perception of us and our industry;
- changes in market valuations or earnings of similar companies;
- announcements by us or our competitors of significant contracts, acquisitions, dispositions or strategic partnerships;
- completions of significant asset acquisitions or dispositions;
- war, terrorist acts, civil unrest and epidemic disease;
- any future sales of our common stock or other securities;
- additions or departures of key personnel; and
- misconduct or other improper actions of our employees.

Stock markets can experience extreme volatility unrelated to the operating performance of any particular company. These broad market fluctuations may adversely affect the trading price of our common stock. In the past, following periods of volatility in the market price of a company's securities, class action litigation has often been instituted against the affected company. Any litigation of this type brought against us could result in substantial costs and a diversion of our management's attention and resources, which could materially and adversely affect our business, financial position, results of operations or cash flows.

Future offerings of securities which would rank senior to our common stock may adversely affect the market price of our common stock.

Our Articles of Incorporation authorize our board of directors to fix the relative rights and preferences of our 20,000,000 shares of authorized preferred stock, without approval from our stockholders. This could affect the rights of our common stockholders regarding, among other things, voting, distributions, dividends and liquidation. We could also use the preferred stock to deter or delay a change in control of FRHC that may be opposed by our management, even if the transaction might be favorable to our common stockholders.

If, in the future, we decide to issue debt or equity securities that rank senior to our common stock, it is possible that such securities will be governed by an indenture or other instrument containing covenants restricting our operating flexibility. Additionally, any convertible or exchangeable securities that we issue in the future may have rights, preferences and privileges more favorable than those of our common stock and may result in dilution to owners of our common stock. We and, indirectly, our stockholders, will bear the cost of issuing and servicing such securities. Because our decision to issue debt or equity securities in any future offering will depend on market conditions and other factors beyond our control, we cannot predict or estimate the amount, timing or nature of our future offerings. Thus, holders of our common stock will bear the risk of our future offerings reducing the market price of our common stock and diluting the value of their stock holdings in FRHC.

Fulfilling our obligations incident to being a public company, including with respect to the requirements of and related rules under the Sarbanes-Oxley Act and the Dodd-Frank Act, are expensive and time-consuming, and any delays or difficulties in satisfying these obligations could have a material adverse effect on our future results of operations and our stock price.

We are subject to extensive corporate governance, reporting and accounting disclosure requirements under U.S. securities laws and regulations of the SEC. These laws, as well as the listing standards of the Nasdaq Stock Exchange, impose certain compliance requirements, costs and obligations on listed companies. This requires a significant commitment of resources and management oversight. The expenses associated with being a public company include auditing, accounting and legal fees and expenses, investor relations expenses, increased directors' fees and director and officer liability insurance costs, registrar and transfer agent fees and listing fees, as well as other expenses. Failure to comply with Sarbanes-Oxley Act or Dodd-Frank Act could potentially subject us to sanctions or investigations by the SEC or other regulatory, exchange or market authorities.

We do not intend to pay dividends on our common stock for the foreseeable future and, consequently, your ability to achieve a return on your investment will depend on appreciation in the price of our common stock.

We currently intend to use our future earnings, if any, to repay debt, to fund our growth, to develop our business, for working capital needs and for general corporate purposes. We are not likely to pay dividends on our common stock for the foreseeable future, and the success of an investment in shares of our common stock will depend upon any future appreciation in the value of our common stock. There is no guarantee that shares of our common stock will appreciate in value or even maintain their current value. Payments of dividends, if any, are at the sole discretion of our board of directors after taking into account various factors, including general and economic conditions, our financial condition and operating results, our available cash and current and anticipated cash needs, capital requirements, contractual, legal, tax and regulatory restrictions and implications of the payment of dividends by us to our stockholders or by our subsidiaries to us, and such other factors as our board of directors may deem relevant. In addition, our operations are conducted almost entirely through our subsidiaries. As such, to the extent that we determine in the future to pay dividends on our common stock, none of our subsidiaries will be obligated to make funds available to us for the payment of dividends. Further, Nevada law imposes additional requirements that may restrict our ability to pay dividends to holders of our common stock.

We are deemed to be a "controlled company" within the meaning of the rules of Nasdaq and, as a result, we qualify for exemptions from certain corporate governance requirements. You will not have the same protections afforded to stockholders of companies that are subject to such requirements.

Timur Turlov controls a majority of the voting power of our outstanding common stock. Accordingly, we qualify as a "controlled company" within the meaning of Nasdaq corporate governance standards. Under Nasdaq rules, a company of which more than 50% of the voting power is held by one individual is a "controlled company" and may elect not to comply with certain corporate governance standards, including:

- the requirement that a majority of the board of directors consist of independent directors;
- the requirement that we have an audit committee that is composed entirely of independent directors with a written charter addressing the committee's purpose and responsibilities;
- the requirement that our nominating and corporate governance committee be composed entirely of independent directors with a written charter addressing the committee's purpose and responsibilities;
- the requirement that we have a compensation committee that is composed entirely of independent directors with a written charter addressing the committee's purpose and responsibilities; and
- the requirement for an annual performance evaluation of the nominating and corporate governance and compensation committees.

We currently utilize exemptions to allow for one non-independent director to sit on each of our nominating and corporate governance committee and our compensation committee. The charters for each of those committees provide for annual performance evaluations. Currently we do have a majority of independent directors on the board of directors. Our status as a controlled company could make our common stock less attractive to some investors or otherwise harm our stock price.

Item 1B. Unresolved Staff Comments

None.

Item 2. Properties

We do not own any real estate or other physical properties that are materially important to our operation. Our principal executive offices are located at "Esentai Tower BC, Floor 7, 77/7 Al Farabi Ave. Almaty, Kazakhstan 050040.

We currently lease office space for 79 retail, executive, administrative and operational facilities in Eastern Europe, Central Asia, Europe and the U.S, including 15 brokerage and financial services offices in Russia that also provide banking services to firm customers. Our total leased square footage is approximately 264,000 square feet for which we incur rent expense of approximately \$530,000 per month. For additional information regarding our office lease commitments see Note 26 – Leases.

Item 3. Legal Proceedings

The securities industry is highly regulated, and many aspects of our business involve substantial risk of liability. In recent years, there has been an increasing incidence of litigation involving the brokerage industry, including class action suits that generally seek substantial damages, including in some cases punitive damages. Compliance and trading problems that are reported to federal, state and provincial regulators, exchanges or other self-regulatory organizations by dissatisfied customers are investigated by such regulatory bodies, and, if pursued by such regulatory body or such customers, may rise to the level of arbitration or disciplinary action. We are also subject to periodic governmental and regulatory audits and inspections.

From time to time, we, or our subsidiaries may be named as defendants in various routine legal proceedings, claims, and regulatory inquiries arising out of the ordinary course of our business. Management believes that the results of these routine legal proceedings, claims, and regulatory matters will not have a material adverse effect on our financial condition, or on our operations and cash flows. However, we cannot estimate the legal fees and expenses to be incurred in connection with these routine matters and, therefore, are unable to determine whether these future legal fees and expenses will have a material impact on our operations and cash flows. It is our policy to expense legal and other fees as incurred.

Item 4. Mine Safety Disclosures

Not applicable.

PART II

Item 5. Market for Registrant's Common Equity, Related Stockholder Matters and Issuer Purchases of Equity Securities

Market Information

Our common stock was approved for listing and commenced trading on the Nasdaq Capital Market on October 15, 2019 under the symbol "FRHC". Prior to that time, our common stock was quoted on the OTCQX Best Market of the OTC Markets Group, Inc. Over-the-counter quotations on the OTCQX Best Market reflect interdealer prices without retail mark-up, mark-down, or commission and may not necessarily represent actual transactions. The Company's common stock also trades on the KASE under the symbol "US_FRHC" and on the SPBX under the symbol "FRHC".

Holders

As of July 8, 2020, we had approximately 552 shareholders of record. The number of record holders was determined from the records of our stock transfer agent and does not include beneficial owners of common stock whose shares are held in the names of various securities brokers, dealers, and registered clearing houses or agencies.

Dividends

We have not declared or paid a cash dividend on our common stock during the past two fiscal years. Any payment of cash dividends on stock in the future will be at the discretion of our board of directors and will depend upon our results of operations, earnings, capital requirements, financial condition, future prospects, contractual and legal restrictions and other factors deemed relevant by our board of directors. We currently intend to retain any future earnings to fund the operation, development and expansion of our business, and therefore we do not anticipate paying any cash dividends on common stock in the foreseeable future.

Securities Authorized for Issuance Under Equity Compensation Plans

Information regarding securities authorized for issuance under our equity compensation plans is set forth under the heading "Securities Authorized for Issuance Under Equity Compensation Plans" in "Security Ownership of Certain Beneficial Owners and Management and Related Stockholder Matters" in Item 12 of this annual report.

Stock Performance Graph

This information is not required to be provided by smaller reporting companies.

Recent Sales of Unregistered Equity Securities

During the twelve months ended March 31, 2020, we did not sell any unregistered shares of our equity securities.

Issuer Purchases of Equity Securities

We did not repurchase any equity securities of the Company during the fiscal year ended March 31, 2020.

Item 6. Selected Financial Data

This information is not required to be provided by smaller reporting companies.

Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations

The following discussion and analysis should be read in conjunction with, and is qualified in its entirety by, our audited consolidated financial statements and the related notes thereto included in this annual report. This discussion contains certain forward-looking statements that involve risks and uncertainties, as described under the heading "Special Note about Forward-Looking Information" in this annual report. Actual results could differ materially from those projected in the forward-looking statements. For additional information regarding these risks and uncertainties, please see the disclosure under the heading "Risk Factors" in Item 1A or Part I of this annual report.

This discussion summarizes the significant factors affecting our consolidated operating results, financial condition, liquidity and capital resources during the fiscal years ended March 31, 2020 and 2019.

Overview

We own several operating subsidiaries that conduct full-service retail securities brokerage, investment counseling, securities trading, investment banking and underwriting services in Eastern Europe and Central Asia. We are headquartered in Almaty, Kazakhstan, with supporting administrative offices in Russia, Cyprus and the United States. We have retail brokerage and financial services offices in Kazakhstan, Kyrgyzstan, Russia, Ukraine, Uzbekistan and Germany. A number of our brokerage and financial services offices in Russia also offer banking services to firm customers.

Our companies are professional participants of the KASE, AIX, MOEX, SPBX, UZSE and Ukrainian Exchange. We operate a brokerage office in Cyprus that serves to provide our clients with operations support and access to the investment opportunities, relative stability, and integrity of the U.S. and European securities markets, which under the regulatory regimes of many jurisdictions where we operate do not currently allow investors direct access to international securities markets.

We provide a comprehensive array of financial services to our target retail audience which is upper middle-class individuals and businesses seeking to diversify their investment portfolios to manage economic risk associated with political, regulatory, currency, banking, and national uncertainties. Our customers are provided online tools and retail locations to establish accounts and conduct securities trading on transaction-based pricing. We market to our customer demographic through a number of channels, including telemarketing, training seminars and investment conferences, print and online advertising using social media, mobile app and search engine optimization activities.

Significant Events

In December 2019 we acquired approximately a 13% interest in the Saint-Petersburg Exchange Joint-Stock Company, which owns the Saint-Petersburg Stock Exchange ("SPBX") for approximately \$10.5 million. The SPBX is one of the oldest Russian exchanges. It is the second most active stock exchange in Russia by volume. In November 2014 the SPBX started trading in the securities of certain S&P 500 Index listed companies and enables local private investors access to certain U.S. securities. In June 2019 the SPBX announced that the exchange trades in nearly 1,000 American shares, depository receipts and bonds.

In June 2020 we announced we had completed the acquisition of a 20% stake in the Ukrainian Exchange ("UX"). The UX is the leading local securities market for equities and derivatives in Ukraine and is committed to being a technology leader with an order-driven trading market and repo market trading system that results in convenience and cost savings for local securities market investors. We believe our investments in the SPBX and the UX, demonstrate our commitment to the future of local exchanges serving local investors

In July 2020 we announced the acquisition of Zerich Capital following receipt of approval from the Russian Federal Antimonopoly Service. Zerich Capital commenced business in 1995 and is one of the oldest securities brokerage firms in Russia, currently ranking as the 19th largest brokerage house in Russia in terms of clients. We expect integration of Zerich Capital's current business structure over the next few months should provide many advantages to existing Zerich Capital customers.

Impact of COVID-19

Because measures designed to curb the spread of COVID-19 did not go into effect in most countries where we operate until the latter part of March 2020, generally we do not believe they had a significant adverse impact on our financial condition and results of operations during the period ended March 31, 2020. The extent of the impact of COVID-19 on our business, operational and financial performance over the longer terms will depend on certain developments, including the duration and spread of the outbreak, including any secondary outbreaks, and the impact on our customers, employees and the markets in which we operate, all of which is uncertain at this time and cannot be predicted. At this time, the extent to which COVID-19 may impact our business, financial condition, liquidity, results of operations or cash flows cannot be reasonably estimated.

Financing Activities

During the quarter ended March 31, 2020, we placed an additional \$6 million of FRHC 7.000% notes due December 2022 (the "FRHC Notes") with accredited investors in Kazakhstan in accordance with and governed by the laws of the Astana International Financial Centre ("AIFC"). The FRHC Notes are listed on the AIX. Through March 31, 2020, we placed an aggregate of \$20.5 million FRHC Notes. The FRHC Notes were issued in denominations of U.S \$100,000, with interest payable semi-annually in June and December and include customary events of default relating to disposition of Company assets outside the ordinary course of business, defaults on Company liabilities and obligations, corporate reorganizations, initiation of bankruptcy proceeding, termination of the AIX listing by the Company, and substitution of the principal debtor without requisite approval. The FRHC Notes were not registered under the United States Securities Act of 1933, as amended (the "Securities Act") and were offered and sold pursuant to and in accordance with the exemption from registration in the United States provided under Regulation S. The FRHC Notes were not offered or sold in the United States or to, or for the account or benefit of U.S. persons.

During the quarter ended March 31, 2020, we placed approximately \$30 million of Freedom RU US dollar denominated 6.5% bonds (the "Freedom RU USD Bonds"). The Freedom RU USD Bonds have a term of three years, with a quarterly coupon payment. The Freedom RU USD Bonds were issued in denominations of U.S. \$1,000, with a minimum purchase requirement of 1.4 million Russian rubles. Freedom RU is authorized to place up to a maximum of 40,000 of these Freedom RU USD Bonds. The Freedom RU USD Bonds are listed on the MOEX and are governed by the "Exchange Bond Terms and Conditions in the Framework of the Exchange Bonds Program", a copy of which is attached to this annual report on Form 10-K as Exhibit 4.03 and incorporated herein by this reference.

During fiscal 2020, we placed an aggregate total of approximately \$63.0 million of our own debt securities, including the FRHC Notes and the Freedom RU USD Bonds discussed above. At March 31, 2020, we had approximately \$72.3 million in debt securities outstanding (including accrued interest), with fixed annual coupon rates ranging from 6.5% to 12% and maturity dates ranging from June 2020 to January 2023. The Company's debt securities include bonds of Freedom KZ, Freedom RU and notes of FRHC issued under Kazakhstani and Russian Federation law, which trade on the KASE, MOEX and AIX, respectively. Approximately 90% of our outstanding debt securities are denominated in U.S. dollars.

Financial Results

During the year ended March 31, 2020, we realized total net revenue of approximately \$122 million, net income of approximately \$22.1 million and basic and diluted earnings per share of approximately \$0.38, respectively, compared to total net revenue of approximately \$74.3 million, net income of approximately \$7.1 million and basic and diluted earnings per share of approximately \$0.12, respectively, during the year ended March 31, 2019.

All dollar amounts reflected under the headings "Results of Operations," "Liquidity and Capital Resources," and "Cash Flows" in this Management's Discussion and Analysis of Financial Condition and Results of Operations are presented in thousands of U.S. dollars unless the context indicates otherwise.

Results of Operations

The following year to year comparison of our financial results is not necessarily indicative of future results.

	Year Ended March 31, 2020		Year Ended March 31, 2019	
	Amount	%*	Amount	%*
Revenue:				
Fee and commission income	\$ 92,668	76%	\$ 44,316	60%
Net gain on trading securities	14,923	12%	20,162	27%
Interest income	12,134	10%	13,925	19%
Net loss on derivatives	(138)	0%	-	0%
Net gain /(loss) on foreign exchange operations	2,315	2%	(4,118)	(6%)
Total revenue, net	<u>121,902</u>	<u>100%</u>	<u>74,285</u>	<u>100%</u>
Expense:				
Interest expense	12,399	10%	14,649	20%
Fee and commission expense	21,936	18%	6,238	8%
Operating expense	59,990	49%	43,134	58%
Provision for impairment (recoveries)/losses	(1,164)	(1%)	1,498	2%
Other expense, net	609	0%	236	0%
Loss from disposal of subsidiary	-	-	15	0%
Total expense	<u>93,770</u>	<u>77%</u>	<u>65,770</u>	<u>89%</u>
Net income before income tax	28,132	23%	8,515	11%
Income tax expense	(6,002)	(5%)	(1,368)	(2%)
Net income	<u>\$ 22,130</u>	<u>18%</u>	<u>7,147</u>	<u>9%</u>
Less: Net loss attributable to noncontrolling interest in subsidiary	(2,707)	(2%)	-	-
Net income attributable to common shareholders	<u>\$ 24,837</u>	<u>20%</u>	<u>7,147</u>	<u>9%</u>
Other comprehensive income/loss				
Changes in unrealized gain on investments available-for-sale, net of tax effect	\$ (71)	0%	-	0%
Reclassification adjustment relating to available-for-sale investments disposed of in the period, net of tax effect	-	0%	22	0%
Foreign currency translation adjustments, net of tax	(14,851)	(12%)	(15,517)	(21%)
Comprehensive income/(loss) before noncontrolling interests	<u>7,208</u>	<u>6%</u>	<u>(8,348)</u>	<u>(11%)</u>
Less: comprehensive loss attributable to noncontrolling interest in subsidiary	(2,707)	(2%)	-	0%
Comprehensive income/(loss) attributable to common shareholders	<u>\$ 9,915</u>	<u>8%</u>	<u>\$ (8,348)</u>	<u>(11%)</u>

* Reflects percentage of total revenues, net.

Revenue

We derive revenue primarily from fee and commission income earned from our retail brokerage clients, fees and commission from investment banking services, our proprietary trading activities and interest income.

	Year Ended March 31, 2020		Year Ended March 31, 2019		Change	
	Amount	%	Amount	%	Amount	%
Fee and commission income	\$ 92,668	76%	\$ 44,316	60%	\$ 48,352	109%
Net gain on trading securities	14,923	12%	20,162	27%	(5,239)	(26%)
Interest income	12,134	10%	13,925	19%	(1,791)	(13%)
Net loss on derivatives	(138)	0%	-	0%	(138)	(100%)
Net gain/(loss) on foreign exchange operations	2,315	2%	(4,118)	(6%)	6,433	(156%)
Total revenue, net	\$ 121,902	100%	\$ 74,285	100%	\$ 47,617	64%

During the years ended March 31, 2020 and 2019, we realized total net revenue of \$121,902 and \$74,285, respectively. Revenue during the year ended March 31, 2020, was significantly higher than during the year ended March 31, 2019 primarily due to realizing higher fee and commission revenues and realizing a net gain on foreign exchange operations during the year ended March 31, 2020. The gains realized during the year ended March 31, 2020, were partially offset by decreases in net gain on trading securities and interest income and a net loss on derivatives.

Fee and commission income. Fees and commissions for brokerage services consisted principally of broker fees from customer trading and related banking services, underwriting and market making services. During the years ended March 31, 2020 and 2019, fees and commissions generated from brokerage and related banking services were \$92,668 and \$44,316, respectively, an increase of \$48,352.

During the year ended March 31, 2020, fees and commissions from brokerage services increased \$45,747 as compared to the year ended March 31, 2019. During the year ended March 31, 2020, the number of clients we serviced was higher as a result of continued efforts to grow our customer base, increase the number of retail financial advisers, expand the volume of analysts' reports available to our customer base and grow trading activity among existing customers. Fees and commissions from related banking services increased during the year ended March 31, 2020 by \$1,106 compared to the year ended March 31, 2019. Fees for bank services consist primarily of wire transfer fees, commissions for payment processing and commissions for currency exchange operations. Fees and commissions realized from underwriting and market making services increased by \$1,499 during the year ended March 31, 2020, due to our engaging in more underwriting and market making activities compared to the year ended March 31, 2019.

Net gain on trading securities. Net gain on trading securities reflects the gains and losses from trading activities in our proprietary trading accounts. Net gains or losses are comprised of realized and unrealized gains and losses. Gains or losses are realized when we close a position in a security and realize a gain or a loss on that position. U.S. GAAP requires that we reflect in our financial statements unrealized gains and losses on all our securities trading positions that remain open as of the end of each period. Fluctuations in unrealized gains or losses from one period to another may result from factors within our control, such as when we elect to close an open securities position, which would have the effect of reducing our open positions and, thereby potentially reducing or increasing the amount of unrealized gains or losses in a period. Fluctuations in unrealized gains and losses from period to period may also occur as a result of factors beyond our control, such as fluctuations in the market prices of the open securities positions we hold. This may adversely affect the ultimate value we realize from these investments. Unrealized gains or losses in a particular period may or may not be indicative of the gain or loss we will realize on a securities position when the position is closed. As a result, we may realize significant swings in gains and losses realized on our trading securities year-over-year and quarter-over-quarter. You should not assume that a gain or loss in any particular period, is indicative of a trend or of the gain or loss we may ultimately realize when we close a position.

During the year ended March 31, 2020, we recognized a net gain on trading securities of \$14,923, which included \$22,770 of realized net gain and \$7,847 of unrealized net loss compared to a net gain of \$20,162 on trading securities for the year ended March 31, 2019, which included \$25,535 of realized net gain and \$5,373 of unrealized net loss. The primary contributing factors to the reduction of net gain on trading securities during the year ended March 31, 2020, was the fact that we reallocated a portion of our proprietary trading portfolio from equity instruments to fixed income instruments during the year ended March 31, 2020, as compared to the prior year, as disclosed in Note 5 - Trading and Available-for-sale securities at Fair Value, within the notes to the audited consolidated financial statements that accompany this report, coupled with the a decrease in the amount of our proprietary trading portfolio based on revaluation of securities denominated in Russian rubles and Kazakhstani tenge held in the portfolio during the year ended March 31, 2020 compared to the prior year. We intend to continue reallocating some of our proprietary trading portfolio to fixed income instruments, unless changes in market, economic or our financial condition dictate otherwise.

Interest income. During the years ended March 31, 2020 and 2019, we recorded interest income from several sources: interest income on trading securities, interest income on cash and cash equivalents held in financial institutions, interest income on reverse repurchase transactions and amounts due from banks. Interest income on trading securities consists of interest earned from investments in debt securities and dividends earned on equity securities held in our proprietary trading accounts. During the year ended March 31, 2020, we realized interest income of \$12,134 compared to \$13,925 for the year ended March 31, 2019. The decrease in interest income of \$1,791 was the result of a decrease in interest from trading securities in the amount of \$1,395, reverse repurchase agreements in the amount of \$693 and decreased interest income on due from banks in the amount of \$10, which was partially offset by increased interest income on loans to customers in the amount of \$307.

During the year ended March 31, 2020, we realized lower interest income from trading securities because the composition of our proprietary trading portfolio was not as heavily invested in equity securities. As a result, dividend income decreased as compared to the year ended March 31, 2019. Interest income from reverse repurchase transactions was also lower during the year ended March 31, 2020, because we decreased the volume of reverse repurchase transactions as compared to the year ended March 31, 2019.

Net gain/(loss) on foreign exchange operations. Net gain/(loss) on foreign exchange operations resulted from revaluation of assets and liabilities denominated in currencies other than the reporting currency. During the year ended March 31, 2020, we realized a net gain on foreign exchange operations of \$2,315 compared to a \$4,118 net loss on foreign exchange operations during the year ended March 31, 2019. In accordance with U.S. GAAP, we are required to revalue assets denominated in foreign currencies into our reporting currency, which is the U.S. dollar.

During the year ended March 31, 2020, the value of the Kazakhstani tenge depreciated by 18% against the United States dollar and the Russian ruble depreciated at value against the United States dollar by 20%. As a result of an increase of Russian ruble denominated financial liabilities, coupled with the aforementioned depreciation in the value of the Russian ruble against the United States dollar, we realized a \$422 gain on foreign exchange revaluations. In addition, Freedom KZ realized positive revaluation of USD denominated trading securities in the amount of \$3,283 during the year ended March 31, 2020, as a result of above-mentioned decrease in value of the Kazakhstani tenge against the United States dollar. We also realized a net gain on foreign exchange operations of \$1,070 due to a higher volume of cash and non-cash foreign exchange operations executed by the Bank, as a result of reduction in value of the Russian ruble against the United States dollar. These gains were partially offset by a loss on revaluation of corporate bonds indexed to United States dollars issued by Freedom KZ in the amount of \$2,745 due to depreciation of Kazakhstani tenge against United States dollar.

Expense

	Year Ended March 31, 2020		Year Ended March 31, 2019		Change	
	Amount	%	Amount	%	Amount	%
Interest expense	\$ 12,399	13%	\$ 14,649	22%	\$ (2,250)	(15%)
Fee and commission expense	21,936	23%	6,238	10%	15,698	252%
Operating expense	59,990	64%	43,134	66%	16,856	39%
Provision for impairment (recoveries)/losses	(1,164)	(1%)	1,498	2%	(2,662)	(178%)
Other expense, net	609	1%	236	0%	373	158%
Loss from disposal of subsidiary	-	0%	15	0%	(15)	0%
Total expense	\$ 93,770	100%	\$ 65,770	100%	\$ 28,000	43%

During the years ended March 31, 2020 and 2019, we incurred total expenses of \$93,770 and \$65,770, respectively. Expenses during the year ended March 31, 2020, increased primarily as a result of our continued efforts to grow our business.

Interest expense. During the year ended March 31, 2020, we recognized total interest expense of \$12,399 compared to \$14,649 during the year ended March 31, 2019. The decrease in interest expense of \$2,250 was primarily attributable to a lower volume of short-term financing attracted by means of securities repurchase agreements totaling \$3,969. This decrease was partially offset by increased interest expense for customer accounts totaling \$292 interest expense for loans received totaling \$114 and increased interest expense related to the issuance of debt securities totaling \$1,313.

Fee and commission expense. During the year ended March 31, 2020, we recognized fee and commission expense of \$21,936, compared to fee and commission expense of \$6,238 during the year ended March 31, 2019. The increase was associated with higher commission fees paid to the Central Depository, stock exchanges and brokerage fees to our prime brokers of \$15,318 as well as an increase in bank services commissions of \$380. The increases in fee and commission expense were the result of both growth in our client base and increased transaction volume from our existing clients.

Operating expense. During the year ended March 31, 2020, operating expenses totaled \$59,990, compared to \$43,134 during the year ended March 31, 2019. The increase is primarily attributable to higher general and administrative expenses related to the expansion of our operations. The increase in operating expenses during the year ended March 31, 2020, included an increase of \$11,081 in payroll and bonuses, a \$2,120 increase in professional expenses, a \$1,135 increase in advertising expenses, a \$676 increase in representative expenses, a \$624 increase in depreciation and amortization, a \$623 increase in business trip expenses, a \$254 increase in utilities, charity and other expenses. During the year ended March 31, 2020, we realized decreases in stock compensation expenses of \$873, repairs of \$773, and in expenses for office supplies, consumables, goods, and materials used to furnish new branch offices by \$637. As a result of adopting the new lease standard, the Company realized a \$3,672 decrease in rent expense and a \$6,298 increase in lease cost expenses, lease cost expenses which also, increased due to higher number of offices during the year.

Provision for impairment losses

During the year ended March 31, 2020, receivables in the amount of approximately \$27,000 were repaid, including \$1,392 which management had previously estimated may be uncollectible and for which management had recognized an impairment loss in prior period of year ended March 31, 2019. This recovery was partially offset by an additional provision for impairment losses in the amount of \$228. We anticipate the \$1,392 recovery of impairment loss during the year ended March 31, 2020, to be a one-time event that will not recur in future periods.

Income tax expense

We recognized net income before income tax of \$28,132 during the year ended March 31, 2020, and \$8,515 during the year ended March 31, 2019. During the year ended March 31, 2019, we realized income tax expense of \$6,002, compared to an income tax expense of \$1,368 during the year ended March 31, 2019. The change of the effective tax rates from 16% during the year ended March 31, 2019 to 21% during the year ended March 31, 2020, was the result of changes in the composition of the revenues we realized from our operating activities and the tax treatment of those revenues in the various foreign jurisdictions where our subsidiaries operate along with the incremental U.S. tax on GILTI.

Comprehensive income

The functional currencies of our operating subsidiaries are the Russian ruble, Kazakhstani tenge, European euro, Ukrainian hryvnia and Uzbekistani som. Our reporting currency is the United States dollar. Pursuant to U.S. GAAP we are required to revalue our assets from our functional currencies to our reporting currency for financial reporting purposes. Due to the depreciation of the Russian ruble by 20% and the Kazakhstani tenge by 18% against the United States dollar during the periods covered in this annual report, we realized a foreign currency translation loss of \$14,851 during the year ended March 31, 2020, compared to a foreign currency translation loss of \$15,517 during the year ended March 31, 2019.

Liquidity and Capital Resources

Liquidity is a measurement of our ability to meet our potential cash requirements for general business purposes. Our operations are funded through a combination of existing cash on hand, cash generated from operations, proceeds from the issuance of common stock, proceeds from the sale of bonds and other borrowings. Regulatory requirements applicable to our subsidiaries require them to maintain minimum capital levels.

As of March 31, 2020, we had cash and cash equivalents of \$63,208 compared to cash and cash equivalents of \$49,960, as of March 31, 2019. At March 31, 2020, we had total assets of \$453,523 and total liabilities of \$324,486. By comparison, at March 31, 2019, we had total assets of \$350,911 and total liabilities of \$233,314. At March 31, 2020, we had net liquid assets of \$342,501, consisting of cash and cash equivalents, trading securities, brokerage and other receivables and other assets compared to \$295,936 at March 31, 2019. As discussed above, during the fiscal year ended March 31, 2020, we realized total revenue net of \$121,902 and net income of \$22,130 compared to total revenue net of \$74,285 and net income of \$7,147 during the fiscal year ended March 31, 2019.

Currency fluctuations during the periods discussed above led to approximately a 20% decrease in the value of the Russian ruble against the U.S. dollar, while the Kazakhstani tenge decreased approximately 18% against the U.S. dollar during the period from March 31, 2019 to March 31, 2020. As a result, in accordance with U.S. GAAP, balance sheet items denominated in Russian rubles and Kazakhstani tenge had to be revalued. This caused us to realize a \$2,315 gain on foreign exchange operations and a foreign currency translation loss of \$14,851 during the year ended March 31, 2020.

As of March 31, 2020, the value of the trading securities held in our proprietary trading account totaled \$156,544 compared to \$167,949 at March 31, 2019. This decrease in trading securities was primarily attributable to the effect of depreciation of the Kazakhstani tenge and Russian ruble against the U.S. dollar on the Kazakhstani tenge and Russian ruble denominated securities held in our portfolio. During the year ended March 31, 2020, we also reallocated a portion of our proprietary trading portfolio from equity instruments to fixed income instruments, as compared to the prior year.

As of March 31, 2020, \$54,222, or 35%, of the trading securities held in our proprietary trading account were subject to securities repurchase obligations compared to \$101,124 or 60% as of March 31, 2019. Of the \$63,208 in cash and cash equivalents we held at March 31, 2020, \$9,645, or approximately 15%, were subject to reverse repurchase agreements. By comparison, at March 31, 2019, we had cash and cash equivalents of \$49,960, of which \$7,887, or 16%, were subject to reverse repurchase agreements.

Our obligations under securities repurchase agreements denominated in Kazakhstani tenge, which bore interest at an average rate of 12%, decreased by \$25,417 from March 31, 2019 to March 31, 2020. During the same period, we issued \$62,970 worth of FRHC notes and Freedom KZ and Freedom RU bonds denominated in United States dollars and repurchased or redeemed \$16,730 worth of Freedom KZ bonds. The bonds denominated in United States dollars have a coupon rate from 6.5% to 8%.

As of March 31, 2020 and March 31, 2019, we had outstanding debt securities totaling \$72,296 and \$28,538 respectively. Our outstanding debt securities at March 31, 2020 and March 31, 2019, included outstanding bonds of our subsidiaries Freedom KZ and Freedom RU. These bonds have fixed annual coupon rates ranging from 6.5% to 12% and maturity dates ranging from June 2020 to January 2023. From December 2019 through March 31, 2020 we placed approximately \$20.5 million of FRHC 7.000% notes due December 2022 and during the quarter ended March 31, 2020, we placed approximately \$30 million of the 6.5% Freedom RU USD Bonds. Proceeds from these debt placements have been and will be used for restructuring corporate borrowing, general corporate purposes, potential acquisitions and financing of business development initiatives. While we believe we can realize higher rates of return than we are obligated to pay our bond and note holders, there is no guarantee that will be the case or that our projections of market conditions will prove to be accurate. If we are unable to realize the rates of returns we project, our liquidity and results of operations could be negatively impacted.

As registered broker-dealers and a bank, our subsidiaries are required to satisfy minimum net capital requirements to maintain licensure to conduct the brokerage and/or banking services we provide. These minimum net capital requirements range from approximately \$30 to \$3,900 and fluctuate depending on various factors. As of March 31, 2020, we had net assets of \$129,037. In the event we fail to maintain minimum net capital, we may be subject to fines and penalties, suspension of operations, revocation of licensure and disqualification of our management from working in the industry.

We monitor and manage our leverage and liquidity risk through various committees and processes we have established. We assess our leverage and liquidity risk based on considerations and assumptions of market factors, as well as other factors, including the amount of available liquid capital (i.e., the amount of their cash and cash equivalents not invested in our operating business). While we are confident in the risk management monitoring and management processes we have in place, a significant portion of our trading securities and cash and cash equivalents are subject to collateralization agreements. This significantly enhances our risk of loss in the event financial markets move against our positions. When this occurs our liquidity, capitalization and business can be negatively impacted. Because of the amount of leverage we employ in our proprietary trading activities, coupled with our strategy to at times take large positions in select companies or industries, our liquidity, capitalization, projected return on investment and results of operations can be significantly affected when we misjudge the impact of events, timing and liquidity of the market for those securities.

We have pursued an aggressive growth strategy during the past several years, and we anticipate continuing efforts to expand the footprint of our business in Eastern Europe and Central Asia. While this strategy has led to revenue growth it also results in increased expenses and greater need for capital resources. Further growth and expansion may require greater capital resources than we currently possess, which could require us to pursue additional equity or debt financing from outside sources. We cannot assure that such financing will be available to us on acceptable terms, or at all, at the time it is needed.

We believe that our current cash and cash equivalents, cash expected to be generated from operating activities, and forecasted returns from our proprietary trading will be sufficient to meet our working capital needs for the next 12 months. We monitor our financial performance to ensure adequate liquidity to fund operations and execute our business plan.

Cash Flows

The following table presents our cash flows for the years ended March 31, 2020 and 2019:

	<u>Year ended March 31, 2020</u>	<u>Year ended March 31, 2019</u>
Net cash flows from operating activities	\$ 44,271	\$ 58,475
Net cash flows used in investing activities	(10,854)	(6,732)
Net cash flows from/(used in) financing activities	33,109	(42,323)
Effect of changes in foreign exchange rates on cash	(25,141)	(8,693)
NET CHANGE IN CASH, CASH EQUIVALENTS, AND RESTRICTED CASH	<u>\$ 41,385</u>	<u>\$ 727</u>

Net cash from operating activities during the year ended March 31, 2020, was \$44,271. By comparison, during the year ended March 31, 2019, net cash from operating activities was \$58,475. Net cash from operating activities during the year ended March 31, 2020, was driven by net income adjusted for non-cash movements (depreciation and amortization, non-cash stock compensation expense, unrealized loss/(gain) on trading securities, allowance for receivables, net change in accrued interest, change in deferred taxes and loss on sale of fixed assets) and net cash from operating activities primarily from changes in operating assets and liabilities, including a \$47,089 increase in brokerage and other receivables due to significantly higher amounts of margin receivables entered into with customers as of the reporting date compared to March 31, 2019, a \$115,844 increase in customer liabilities resulting from our increased client base and operations, an \$22,870 increase in trading securities primarily due to purchase of securities, and a \$23,933 decrease in trade payables for margin, which principally resulted from repayments made during trading activities.

During the year ended March 31, 2020, net cash used in investing activities was \$10,854 compared to net cash from investing activities of \$6,732 during the year ended March 31, 2019. Cash used in investing activities during the year ended March 31, 2020, was primarily used for the purchases of fixed assets, net of sales, of \$4,346, and for the purchase of available-for-sale securities, at fair value of \$6,508. Cash used in investing activities during the year ended March 31, 2019, was primarily used for the acquisition of Asyl in the amount of \$2,240 and for the purchases of fixed assets, net of sales, of \$4,723 which was partially offset by cash received from the sale of available-for-sale securities, at fair value of \$231.

During the year ended March 31, 2020, net cash from financing activities was \$33,109 compared to net cash used in financing activities of \$42,323 during the year ended March 31, 2019. Net cash from financing activities during the year ended March 31, 2020, consisted principally of repurchase of securities repurchase agreement obligations in the amount of \$16,730, repayments of loans in the amount of \$4,008, proceeds from the issuance of debt securities of Freedom KZ, Freedom RU and the FRHC Notes in the amount of \$62,970 and repurchase of debt securities of Freedom KZ in the amount of \$9,578, and proceeds from stock option exercises in the amount of \$455. By comparison, net cash flows from financing activities during the year ended March 31, 2019, consisted principally of repurchase of securities repurchase agreement obligations in the amount of \$59,663, proceeds from loans received in the amount of \$5,609, repayment of loans received in the amount of \$8,015, proceeds from the issuance and repurchase of debt securities of Freedom KZ in the amount of \$34,287 and \$14,786, respectively, and capital contributions to the Company in the amount of \$225.

Off-Balance Sheet Financing Arrangements

As of March 31, 2020, we had no off-balance sheet financing arrangements.

Critical Accounting Estimates

We believe that the following accounting policies are the most critical to aid you in fully understanding and evaluating this Management Discussion and Analysis of Financial Condition and Results of Operations.

Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Actual results could differ from those estimates. The accounting policies that reflect our more significant estimates, judgments and assumptions and which we believe are the most critical to aid in fully understanding and evaluating our reported financial results include:

- Fixed assets depreciation;
- Allowance for accounts receivable;
- Business combinations;
- Goodwill and intangible assets — Impairment assessments;
- Accounting for income taxes; and
- Legal and other contingencies.

Recent Accounting Pronouncements

For details of applicable new accounting standards, please, refer to *Recent accounting pronouncements* in Note 2 of our financial statements accompanying this annual report.

Item 7A. Qualitative and Quantitative Disclosures about Market Risk

This information is not required to be provided by smaller reporting companies.

Item 8. Financial Statements and Supplementary Data

The financial statements and supplementary data required by this Item 8 are included beginning at page F-1 of this annual report.

Item 9. Changes in and Disagreements with Accountants on Accounting and Financial Disclosure

None.

Item 9A. Controls and Procedures

Evaluation of Disclosure Controls and Procedures

Our management, with the participation of our Chief Executive Officer and Chief Financial Officer, evaluated the effectiveness of the design and operation of our disclosure controls and procedures (as defined in Rule 13a-15(e) under the Exchange Act) as of the end of the period covered by this annual report. Based on that evaluation, our Chief Executive Officer and Chief Financial Officer have concluded that, as of the end of the period covered by this annual report our disclosure controls and procedures were effective to provide reasonable assurance that information required to be disclosed by us in reports that we file or submit under the Exchange Act, is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms, and include controls and procedures designed to ensure that the information required to be disclosed by us in such reports is accumulated and communicated to our management, including our Chief Executive Officer and Chief Financial Officer, as appropriate, to allow timely decisions regarding required disclosures.

Management's Report on Internal Control over Financial Reporting

Our management is responsible for establishing and maintaining adequate internal control over financial reporting as defined in Exchange Act Rule 13a-15(f). Management conducted an assessment of our internal control over financial reporting as of the end of the period covered by this annual report based on the framework established by the Committee of Sponsoring Organizations of the Treadway Commission (COSO) in *Internal Control-Integrated Framework (2013)*. Based on this assessment and the criteria set forth by COSO in 2013, management concluded that our internal control over financial reporting was effective as of March 31, 2020. The effectiveness of the Company's internal control over financial reporting as of March 31, 2020, has been audited by WSRP, LLC, an independent registered public accounting firm which has also audited our consolidated financial statements, as stated in their report included in this annual report.

Changes in Internal Control over Financial Reporting

Aside from improvements made in connection with the documentation and testing of internal control over financial reporting as part of the foregoing internal control evaluation, during the fiscal year ended March 31, 2020, no other changes occurred that materially affected, or are reasonably likely to materially affect our internal control over financial reporting.

Inherent Limitations on Effectiveness of Controls

Our management does not expect that our disclosure controls and procedures or our internal control over financial reporting will prevent all errors and all fraud. A control system, no matter how well conceived and operated, can provide only reasonable, not absolute, assurance that the objectives of the control system are met. Further, the design of a control system must reflect the fact that there are resource constraints, and the benefits of controls must be considered relative to their costs. Because of the inherent limitations in all control systems, no evaluation of controls can provide absolute assurance that all control issues and instances of fraud, if any, have been detected. These inherent limitations include the reality that judgments in decision-making can be faulty, and that breakdowns can occur because of a simple error or mistake. Additionally, controls can be circumvented by the individual acts of some persons, by collusion of two or more people, or by management override of the controls. The design of any system of controls also is based in part upon certain assumptions about the likelihood of future events, and there can be no assurance that any design will succeed in achieving its stated goals under all potential future conditions; over time, controls may become inadequate because of changes in conditions, or the degree of compliance with policies or procedures may deteriorate. Because of the inherent limitations in a cost-effective control system, misstatements due to error or fraud may occur and not be detected.

Item 9B. Other Information

None.

PART III

Except as otherwise provided herein, the information required by Items 10 through 14 of this annual report is, pursuant to General Instruction G (3) of Form 10-K, incorporated by reference herein from our definitive proxy statement for our 2020 Annual Meeting of Stockholders to be filed with SEC (the "Proxy Statement") within 120 days of the end of our fiscal year.

Item 10. Directors, Executive Officers and Corporate Governance

Information regarding our executive officers is incorporated herein by reference to Part I, Item 1 above. Other information required by this item will be contained in the Proxy Statement and such information is incorporated herein by reference.

Item 11. Executive Compensation

The information required by this item will be contained in the Proxy Statement and such information is incorporated herein by reference.

Item 12. Security Ownership of Certain Beneficial Owners and Management and Related Stockholder Matters

The information about security ownership of certain beneficial owners and management will be contained in the Proxy Statement and such information is incorporated herein by reference.

Securities Authorized for Issuance Under Equity Compensation Plans

The following table provides information on compensation plans (including individual compensation arrangements) under which our equity securities are authorized for issuance:

<u>Plan Category</u>	<u>Number of securities to be issued upon exercise of outstanding options, warrants and rights (a)</u>	<u>Weighted-average exercise price of outstanding options, warrants and rights (b)</u>	<u>Number of securities remaining available for future issuance under equity compensation plans (excluding securities reflected in column (a)) (c)</u>
Equity compensation plans approved by security holders	120,000	\$ 1.98	3,655,000 ⁽¹⁾
Equity compensation plans not approved by security holders	-	-	-
Total	120,000	\$ 1.98	3,655,000

⁽¹⁾ Consists of 3,655,000 shares, including stock options, stock appreciation rights, restricted stock and other equity-based awards, that may be awarded under the Freedom Holding Corp. 2019 Equity Incentive Plan.

Item 13. Certain Relationships and Related Transactions and Director Independence

The information required by this item will be contained in the Proxy Statement and such information is incorporated herein by reference.

Item 14. Principal Accounting Fees and Services

The information required by this item will be contained in the Proxy Statement and such information is incorporated herein by reference.

PART IV

Item 15. Exhibits, Financial Statement Schedules

- (a) The following documents are filed as part of this annual report:

Financial Statements

Reports of Independent Registered Public Accounting Firm – WSRP, LLC, dated July 13, 2020

Consolidated Balance Sheets as of March 31, 2020 and 2019

Consolidated Statements of Operations and Statements of Other Comprehensive Income/(Loss) for the years ended March 31, 2020 and 2019

Consolidated Statements of Shareholders' Equity for the years ended March 31, 2020 and 2019

Consolidated Statements of Cash Flows for the years ended March 31, 2020 and 2019

Notes to the Consolidated Financial Statements

Financial Statement Schedules

Schedules are omitted because the required information is either inapplicable or presented in the financial statements or related notes.

Exhibits

<u>Exhibit No.</u>	<u>Exhibit Description</u>
3.01	Restated Articles of Incorporation of Freedom Holding Corp. ⁽¹⁾
3.02	By-Laws of Freedom Holding Corp. (as amended through February 4, 2019) ¹⁾
4.01	Description of Securities*
4.02	Terms and Conditions of FRHC 7.000% Interest Notes due December 2022 ²⁾
4.03	Exchange Bond Terms and Conditions in the Framework of the Exchange Bond Program ^{*^#}
4.04	Agreement to furnish instruments and agreement defining rights of holders of long-term debt [†]
10.01	Freedom Holding Corp., 2019 Equity Incentive Plan ^{(3) +}
10.02	Employment Contract No. 10 between Beliv Gorod IC LLC and Timur Turlov ^{*+^#}
10.03	Supplementary agreement No. 1 to the employment contract No. 10 dated August 11, 2011 between Freedom Finance IC LLC and Timur Turlov ^{*+^#}
10.04	Supplementary agreement No. 2 to the employment contract No. 10 dated August 11, 2011 between Freedom Finance IC LLC and Timur Turlov ^{*+^#}
10.05	Supplementary Agreement dated January 25, 2016 to the Employment Contract No. 15-128 dated February 9, 2015 between Freedom Finance Joint Stock Company and Evgeniy Ler ^{*+^#}
10.06	Supplementary Agreement to an Employment Contract No. 15-128 from 09 February 2015 between Freedom Finance Joint Stock Company and Evgeniy Ler ^{*+^#}
10.07	Employment Agreement No. 18-107/1 dated November 1, 2018 between Freedom Finance Joint Stock Company and Askar Tashtitov ^{*+^#}
10.08	Supplementary Agreement to an Employment Contract No. 18-107/1 from 01 November 2018 between Freedom Finance Joint Stock Company and Askar Tashtitov ^{*+^#}
14.01	Code of Ethics ⁽⁴⁾
21.01	Schedule of Subsidiaries*
23.01	Consent of Independent Registered Public Accounting Firm*
31.01	Certification of the Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002*
31.02	Certification of Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002*
32.01	Certification Pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002
101	The following Freedom Holding Corp. financial information for the year ended March 31, 2020, formatted in XBRL (eXtensive Business Reporting Language): (i) the Consolidated Balance Sheets, (ii) the Consolidated Statements of Operations, (iii) the Consolidated Statements of Stockholders' Equity, (iv) the Consolidated Statements of Cash Flows, and (v) the Notes to the Consolidated Financial Statements.*

* Filed herewith.

+ Indicates management contract, compensatory plan or arrangement of the Company.

^ Certain portions of this exhibit (indicated by "[***]") have been *omitted* pursuant to Item 601(a)(6) of Regulation S-K.

This exhibit is an English translation of a foreign language document. The Company hereby agrees to furnish to the SEC, upon request, a copy of the foreign language document.

(1) Incorporated by reference to Registrant's Current Report on Form 8-K filed with the SEC on February 6, 2019.

(2) Incorporated by reference to Registrant's Quarterly Report on Form 10-Q filed with the SEC on February 10, 2020.

(3) Incorporated by reference to Registrant's Current Report on Form 8-K filed with the SEC on September 21, 2018.

(4) Incorporated by reference to Registrant's Current Report on Form 8-K filed with the SEC on July 27, 2018.

Item 16. FORM 10-K SUMMARY

None.

SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed by the undersigned, thereunto duly authorized.

FREEDOM HOLDING CORP.

Date: July 13, 2020

By: /s/ Timur Turlov
Timur Turlov
Chief Executive Officer
(Duly Authorized Representative)

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the registrant and in the capacities and on the date indicated.

<u>Signatures</u>	<u>Title</u>	<u>Date</u>
<u>/s/ Timur Turlov</u> Timur Turlov	Chief Executive Officer and Chairman	July 13, 2020
<u>/s/ Evgeniy Ler</u> Evgeniy Ler	Chief Financial Officer	July 13, 2020
<u>/s/ Askar Tashitov</u> Askar Tashtitov	President and Director	July 13, 2020
<u>/s/ Boris Cherdabayev</u> Boris Cherdabayev	Director	July 10, 2020
<u>/s/ Jason Kerr</u> Jason Kerr	Director	July 10, 2020
<u>/s/ Leonard Stillman</u> Leonard Stillman	Director	July 10, 2020

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REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

Shareholders and Board of Directors
Freedom Holding Corp.
Las Vegas, Nevada

Opinion on the Consolidated Financial Statements

We have audited the accompanying consolidated balance sheets of Freedom Holding Corp. (the "Company") as of March 31, 2020 and 2019, the related consolidated statements of operations and comprehensive income/(loss), shareholders' equity, and cash flows for each of the two years in the period ended March 31, 2020, and the related notes (collectively referred to as the "consolidated financial statements"). In our opinion, the consolidated financial statements present fairly, in all material respects, the financial position of the Company at March 31, 2020 and 2019, and the results of its operations and its cash flows for each of the two years in the period ended March 31, 2020, in conformity with accounting principles generally accepted in the United States of America.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States) ("PCAOB"), the Company's internal control over financial reporting as of March 31, 2020, based on criteria established in *Internal Control – Integrated Framework (2013)* issued by the Committee of Sponsoring Organizations of the Treadway Commission ("COSO") and our report dated July 13, 2020 expressed an unqualified opinion thereon.

Basis for Opinion

These consolidated financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on the Company's consolidated financial statements based on our audits. We are a public accounting firm registered with the PCAOB and are required to be independent with respect to the Company in accordance with the U.S. federal securities laws and the applicable rules and regulations of the Securities and Exchange Commission and the PCAOB.

We conducted our audits in accordance with the standards of the PCAOB. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free of material misstatement, whether due to error or fraud.

Our audits included performing procedures to assess the risks of material misstatement of the consolidated financial statements, whether due to error or fraud, and performing procedures that respond to those risks. Such procedures included examining, on a test basis, evidence regarding the amounts and disclosures in the consolidated financial statements. Our audits also included evaluating the accounting principles used and significant estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements. We believe that our audits provide a reasonable basis for our opinion.

/s/ WSRP,LLC

We have served as the Company's auditor since 2015.
Salt Lake City, Utah
July 13, 2020

REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

Shareholders and Board of Directors
Freedom Holding Corp.
Las Vegas, Nevada

Opinion on Internal Control over Financial Reporting

We have audited Freedom Holding Corp.'s (the "Company's") internal control over financial reporting as of March 31, 2020, based on criteria established in *Internal Control – Integrated Framework (2013)* issued by the Committee of Sponsoring Organizations of the Treadway Commission (the "COSO criteria"). In our opinion, the Company maintained, in all material respects, effective internal control over financial reporting as of March 31, 2020, based on the COSO criteria.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States) ("PCAOB"), the consolidated balance sheets of the Company as of March 31, 2020 and 2019, the related consolidated statements of operations and comprehensive income/(loss), shareholders' equity, and cash flows for each of the two years in the period ended March 31, 2020, and the related notes and our report dated July 13, 2020 expressed an unqualified opinion thereon.

Basis for Opinion

The Company's management is responsible for maintaining effective internal control over financial reporting and for its assessment of the effectiveness of internal control over financial reporting, included in the accompanying Item 9A, Management's Report on Internal Control over Financial Reporting. Our responsibility is to express an opinion on the Company's internal control over financial reporting based on our audit. We are a public accounting firm registered with the PCAOB and are required to be independent with respect to the Company in accordance with U.S. federal securities laws and the applicable rules and regulations of the Securities and Exchange Commission and the PCAOB.

We conducted our audit of internal control over financial reporting in accordance with the standards of the PCAOB. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects. Our audit included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. Our audit also included performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion.

Definition and Limitations of Internal Control over Financial Reporting

A company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

/s/ WSRP, LLC

Salt Lake City, Utah

July 13, 2020

FREEDOM HOLDING CORP.**CONSOLIDATED BALANCE SHEETS****(All amounts in thousands of United States dollars, unless otherwise stated)**

	<u>March 31, 2020</u>	<u>March 31, 2019</u>
ASSETS		
Cash and cash equivalents	\$ 63,208	\$ 49,960
Restricted cash	66,597	38,460
Trading securities	156,544	167,949
Available-for-sale securities, at fair value	6,438	2
Brokerage and other receivables, net	113,687	73,836
Loans issued	10,461	2,525
Deferred tax assets	570	1,265
Fixed assets, net	6,384	5,563
Intangible assets, net	3,422	4,226
Goodwill	2,607	2,936
Right-of-use asset	14,543	-
Other assets, net	9,062	4,189
TOTAL ASSETS	<u>\$ 453,523</u>	<u>\$ 350,911</u>
LIABILITIES AND STOCKHOLDERS' EQUITY		
Debt securities issued	\$ 72,296	\$ 28,538
Customer liabilities	168,432	82,032
Trade payables	8,398	32,695
Deferred distribution payments	8,534	8,534
Securities repurchase agreement obligations	48,204	73,621
Current income tax liability	1,407	754
Lease liability	14,384	-
Loans received	-	4,008
Other liabilities	2,831	3,132
TOTAL LIABILITIES	<u>324,486</u>	<u>233,314</u>
Commitments and Contingencies	-	-
STOCKHOLDERS' EQUITY		
Preferred stock - \$0.001 par value; 20,000,000 shares authorized, no shares issued or outstanding	-	-
Common stock - \$0.001 par value; 500,000,000 shares authorized; 58,358,212 and 58,043,212 shares issued and outstanding as of March 31, 2020 and 2019, respectively	58	58
Additional paid in capital	102,890	99,093
Retained earnings	66,335	41,498
Accumulated other comprehensive loss	(37,974)	(23,052)
TOTAL EQUITY ATTRIBUTABLE TO THE COMPANY	<u>131,309</u>	<u>117,597</u>
Non-controlling interest	(2,272)	-
TOTAL STOCKHOLDERS' EQUITY	<u>129,037</u>	<u>117,597</u>
TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY	<u>\$ 453,523</u>	<u>\$ 350,911</u>

The accompanying notes are an integral part of these consolidated financial statements.

FREEDOM HOLDING CORP.
CONSOLIDATED STATEMENTS OF OPERATIONS AND STATEMENTS OF OTHER COMPREHENSIVE INCOME/(LOSS)
(All amounts in thousands of United States dollars, unless otherwise stated)

	<u>Years ended March 31,</u>	
	<u>2020</u>	<u>2019</u>
Revenue:		
Fee and commission income	\$ 92,668	\$ 44,316
Net gain on trading securities	14,923	20,162
Interest income	12,134	13,925
Net loss on derivatives	(138)	-
Net gain/(loss) on foreign exchange operations	2,315	(4,118)
TOTAL REVENUE, NET	121,902	74,285
Expense:		
Interest expense	12,399	14,649
Fee and commission expense	21,936	6,238
Operating expense	59,990	43,134
Provision for impairment (recoveries)/losses	(1,164)	1,498
Other expense, net	609	236
Loss from disposal of subsidiary	-	15
TOTAL EXPENSE	93,770	65,770
NET INCOME BEFORE INCOME TAX	28,132	8,515
Income tax expense	(6,002)	(1,368)
NET INCOME	\$ 22,130	\$ 7,147
Less: Net loss attributable to noncontrolling interest in subsidiary	(2,707)	-
NET INCOME ATTRIBUTABLE TO COMMON SHAREHOLDERS	\$ 24,837	\$ 7,147
OTHER COMPREHENSIVE INCOME/(LOSS)		
Change in unrealized gain on investments available-for-sale, net of tax effect	(71)	-
Reclassification adjustment relating to available-for-sale investments disposed of in the period, net of tax effect	-	22
Foreign currency translation adjustments, net of tax	(14,851)	(15,517)
COMPREHENSIVE INCOME/(LOSS) BEFORE NONCONTROLLING INTERESTS	7,208	(8,348)
Less: Comprehensive loss attributable to noncontrolling interest in subsidiary	(2,707)	-
COMPREHENSIVE INCOME/(LOSS) ATTRIBUTABLE TO COMMON SHAREHOLDERS	\$ 9,915	\$ (8,348)
BASIC NET INCOME PER COMMON SHARE (In US Dollars)	\$ 0.38	\$ 0.12
DILUTED NET INCOME PER COMMON SHARE (In US Dollars)	\$ 0.38	\$ 0.12
Weighted average number of shares (basic)	58,163,691	58,037,102
Weighted average number of shares (diluted)	58,251,588	58,237,123

The accompanying notes are an integral part of these consolidated financial statements.

FREEDOM HOLDING CORP.

CONSOLIDATED STATEMENTS OF SHAREHOLDERS' EQUITY

(All amounts in thousands of United States dollars, unless otherwise stated)

	Common Stock		Additional paid in capital	Retained earnings	Accumulated other comprehensive loss	Non- controlling interest	Total
	Shares	Amount					
At March 31, 2018	58,033,212	\$ 58	\$ 100,180	\$ 34,351	\$ (7,557)	\$ -	\$ 127,032
Capital contributions	-	-	225	-	-	-	225
Exercise of options	10,000	-	20	-	-	-	20
Acquisition of Nettrader	-	-	(2,590)	-	-	-	(2,590)
Acquisition of Asyl Invest	-	-	(2,240)	-	-	-	(2,240)
Stock based compensation	-	-	3,498	-	-	-	3,498
Reclassification adjustment relating to available-for-sale investments disposed of in the period, net of tax effect	-	-	-	-	22	-	22
Translation difference	-	-	-	-	(15,517)	-	(15,517)
Net income	-	-	-	7,147	-	-	7,147
At March 31, 2019	58,043,212	\$ 58	\$ 99,093	\$ 41,498	\$ (23,052)	\$ -	\$ 117,597
Exercise of options	230,000	-	455	-	-	-	455
Stock based compensation	-	-	2,625	-	-	-	2,625
Share based payment	85,000	-	1,052	-	-	-	1,052
Sale of Freedom UA shares	-	-	(335)	-	-	435	100
Change in unrealized gain on available-for-sale securities, net of tax effect	-	-	-	-	(71)	-	(71)
Translation difference	-	-	-	-	(14,851)	-	(14,851)
Net income/(loss)	-	-	-	24,837	-	(2,707)	22,130
At March 31, 2020	58,358,212	\$ 58	\$ 102,890	\$ 66,335	\$ (37,974)	\$ (2,272)	\$ 129,037

The accompanying notes are an integral part of these consolidated financial statements.

FREEDOM HOLDING CORP.
CONSOLIDATED STATEMENTS OF CASH FLOWS
(All amounts in thousands of United States dollars, unless otherwise stated)

	For the years ended	
	March 31, 2020	March 31, 2019
Cash Flows From Operating Activities		
Net income	\$ 22,130	\$ 7,147
Adjustments to reconcile net income from /(used in)operating activities:		
Depreciation and amortization	2,658	2,034
Noncash lease expense	6,298	-
Loss on sale of fixed assets	201	30
Change in deferred taxes	545	(580)
Stock compensation expense	2,625	3,498
Share based payment	1,052	-
Unrealized loss on trading securities	7,847	5,373
Net change in accrued interest	(816)	322
Allowance for receivables	(1,164)	1,498
Changes in operating assets and liabilities:		
Trading securities	(22,870)	8,452
Brokerage and other receivables, net	(47,089)	(52,174)
Loans issued	(7,787)	5,536
Other assets, net	(5,619)	(244)
Securities sold, but not yet purchased – at fair value	-	(1,063)
Customer liabilities	115,844	52,745
Current income tax liability	650	754
Trade payables	(23,933)	23,201
Changes in lease liability	(6,474)	-
Other liabilities	173	1,946
Net cash flows from operating activities	44,271	58,475
Cash Flows From Investing Activities		
Purchase of fixed assets	(4,631)	(4,987)
Proceeds from sale of fixed assets	285	264
(Purchase of)/proceeds from sale of available-for-sale securities, at fair value	(6,508)	231
Consideration paid for Asyl Invest	-	(2,240)
Net cash flows used in investing activities	(10,854)	(6,732)
Cash Flows From Financing Activities		
Repurchase of securities repurchase agreement obligations	(16,730)	(59,663)
Proceeds from issuance of debt securities	62,970	34,287
Repurchase of debt securities	(9,578)	(14,786)
Capital contributions	-	225
Exercise of options	455	20
Proceeds from loans received	-	5,609
Repayment of loans received	(4,008)	(8,015)
Net cash flows from/(used in) financing activities	33,109	(42,323)
Effect of changes in foreign exchange rates on cash and cash equivalents	(25,141)	(8,693)
NET CHANGE IN CASH, CASH EQUIVALENTS AND RESTRICTED CASH	41,385	727
CASH, CASH EQUIVALENTS AND RESTRICTED CASH, BEGINNING OF PERIOD	88,420	87,693
CASH, CASH EQUIVALENTS AND RESTRICTED CASH, END OF PERIOD	\$ 129,805	\$ 88,420

FREEDOM HOLDING CORP.**NOTES TO AUDITED CONSOLIDATED FINANCIAL STATEMENTS MARCH 31, 2020****(All amounts in thousands of United States dollars, unless otherwise stated)**

	For the years ended	
	March 31, 2020	March 31, 2019
Supplemental disclosure of cash flow information:		
Cash paid for interest	\$ (9,538)	\$ (13,323)
Income tax paid	\$ (5,286)	\$ (1,287)
Supplemental non-cash disclosures:		
Operating lease right-of-use assets obtained in exchange for operating lease obligations on adoption of new lease standard	\$ 16,979	\$ -
Operating lease right-of-use assets obtained/disposed of in exchange for operating lease obligations during the period, net	\$ 4,722	\$ -

The following table provides a reconciliation of cash, cash equivalents, and restricted cash reported within the statement of financial position that sum to the total of the same such amounts shown in the statement of cash flow:

	March 31, 2020	March 31, 2019
Cash and cash equivalents	\$ 63,208	\$ 49,960
Restricted cash	66,597	38,460
Total cash, cash and cash equivalents and restricted cash shown in the statement of cash flows	\$ 129,805	\$ 88,420

The accompanying notes are an integral part of these consolidated financial statements.

FREEDOM HOLDING CORP.

NOTES TO AUDITED CONSOLIDATED FINANCIAL STATEMENTS MARCH 31, 2020

(All amounts in thousands of United States dollars, unless otherwise stated)

NOTE 1 - DESCRIPTION OF BUSINESS

Overview

Freedom Holding Corp. (the “Company” or “FRHC”) is a corporation organized in the United States under the laws of the State of Nevada that through its operating subsidiaries provides financial services including retail securities brokerage, research, investment counseling, securities trading, market making, corporate investment banking and underwriting services in Eastern Europe and Central Asia. The Company is headquartered in Almaty, Kazakhstan, with supporting administrative office locations in Russia, Cyprus and the United States. The Company has retail locations in Russia, Kazakhstan, Ukraine, Uzbekistan, Kyrgyzstan and Germany. The Company’s common stock trades on the Nasdaq Capital Market.

The Company owns directly, or through subsidiaries, the following companies: LLC Investment Company Freedom Finance, a Moscow, Russia-based securities broker-dealer (“Freedom RU”); LLC FFIN Bank, a Moscow, Russia-based bank (“FFIN Bank”); JSC Freedom Finance, an Almaty, Kazakhstan-based securities broker-dealer (“Freedom KZ”); Freedom Finance Global, PLC, an Astana International Financial Centre-based securities broker-dealer, (“Freedom Global”); Freedom Finance Europe Limited, a Limassol, Cyprus-based broker-dealer (“Freedom CY”), formerly known as Freedom Finance Cyprus, Limited; Freedom Finance Germany TT GmbH, a Berlin, Germany-based tied agent (“Freedom GE”); LLC Freedom Finance Uzbekistan, a Tashkent, Uzbekistan-based broker-dealer (“Freedom UZ”); and FFIN Securities, Inc., a Nevada corporation (“FFIN”).

The Company also owns a 32.88% interest in LLC Freedom Finance Ukraine, a Kiev, Ukraine-based broker-dealer (“Freedom UA”). The remaining 67.12% interest in Freedom UA is owned by Askar Tashtitov, the Company’s president. The Company has entered into a series of contractual arrangements with Freedom UA and Mr. Tashtitov, including a consulting services agreement, an operating agreement and an option agreement. Because such agreements obligate the Company to guarantee the performance of all Freedom UA obligations and provide Freedom UA sufficient funding to cover all Freedom UA operating losses and net capital requirements, enable the Company to receive 90% of the net profits of Freedom UA after tax, and require the Company to provide Freedom UA the management competence, operational support, and ongoing access to the Company’s significant assets, necessary technology resources and expertise to conduct the business of Freedom UA, the Company accounts for Freedom UA as a variable interest entity (“VIE”) under the accounting standards of the Financial Accounting Standards Board (“FASB”). Accordingly, the financial statements of Freedom UA are consolidated into the financial statements of the Company.

The Company’s subsidiaries are participants on the Kazakhstan Stock Exchange (KASE), Astana Stock Exchange (AIX), Moscow Exchange (MOEX), Saint-Petersburg Exchange (SPBX), the Ukrainian Exchange (UX), and the Republican Stock Exchange of Tashkent (UZSE). Freedom CY serves to provide the Company’s clients with operations support and access to the investment opportunities, relative stability, and integrity of the U.S. and European securities markets, which under the regulatory regimes of many jurisdictions where the Company operates do not currently allow investors direct access to international securities markets.

Unless otherwise specifically indicated or as is otherwise contextually required, FRHC, Freedom RU, FFIN Bank, Freedom KZ, Freedom Global, Freedom CY, Freedom GE, Freedom UZ, FFIN and Freedom UA are collectively referred to herein as the “Company”.

NOTE 2 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Accounting principles

The Company’s accounting policies and accompanying consolidated financial statements conform to accounting principles generally accepted in the United States of America (US GAAP).

These financial statements have been prepared on the accrual basis of accounting.

Basis of presentation and principles of consolidation

The Company’s consolidated financial statements present the consolidated accounts of FRHC, Freedom RU, FFIN Bank, Freedom KZ, Freedom Global, Freedom CY, Freedom GE, Freedom UZ, Freedom GE, FFIN and Freedom UA. All significant inter-company balances and transactions have been eliminated from the consolidated financial statements.

FREEDOM HOLDING CORP.

NOTES TO AUDITED CONSOLIDATED FINANCIAL STATEMENTS MARCH 31, 2020

(All amounts in thousands of United States dollars, unless otherwise stated)

Consolidation of variable interest entities

In accordance with accounting standards regarding consolidation of variable interest entities, VIEs are generally entities that lack sufficient equity to finance their activities without additional financial support from other parties or whose equity holders lack adequate decision making ability. VIEs must be evaluated to determine the primary beneficiary of the risks and rewards of the VIE. The primary beneficiary is required to consolidate the VIE for financial reporting purposes.

Use of estimates

The preparation of financial statements in conformity with US GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Management believes that the estimates utilized in preparing its financial statements are reasonable and prudent. Actual results could differ from those estimates.

Revenue and expense recognition

Accounting Standards Codification (“ASC”) Topic 606, Revenue from Contracts with Customers (“ASC Topic 606”), establishes principles for reporting information about the nature, amount, timing and uncertainty of revenue and cash flows arising from the entity’s contracts to provide goods or services to customers. The core principle requires an entity to recognize revenue to depict the transfer of goods or services promised to customers in an amount that reflects the consideration that it expects to be entitled to receive in exchange for those goods or services recognized as performance obligations are satisfied. A significant portion of the Company’s revenue-generating transactions are not subject to ASC Topic 606, including revenue generated from financial instruments, such as loans and investment securities, as these activities are subject to other US GAAP guidance discussed elsewhere within these disclosures. Descriptions of the Company’s revenue-generating activities that are within the scope of ASC Topic 606, which are presented in the Consolidated Statements of Operations and Statements of Other Comprehensive Income as components of non-interest income are as follows:

- Commissions on brokerage services;
- Commissions on banking services (money transfers, foreign exchange operations and other); and
- Commissions on investment banking services (underwriting, market making, and bondholders’ representation services).

Under Topic 606, the Company is required to recognize incentive fees when they are probable and there is not a significant chance of reversal in the future. For the brokerage commission, banking service commission and investment banking services commission contracts in place at the time of adoption, this change in policy did not result in any actual change in revenue that had already been recognized and therefore there was no transition adjustment necessary.

The Company recognizes revenue when five basic criteria have been met:

- The parties to the contract have approved the contract (in writing, orally, or in accordance with other customary business practices) and are committed to perform their respective obligations.
- The entity can identify each party’s rights regarding the goods or services to be transferred.
- The entity can identify the payment terms for the goods or services to be transferred.
- The contract has commercial substance (that is, the risk, timing, or amount of the entity’s future cash flows is expected to change as a result of the contract).
- It is probable that the entity will collect substantially all of the consideration to which it will be entitled in exchange for the goods or services that will be transferred to the customer.

Derivative financial instruments

In the normal course of business, the Company invests in various derivative financial contracts including futures. Derivatives are initially recognized at fair value at the date a derivative contract is entered into and are subsequently re-measured to their fair value at each reporting date. The fair values are estimated based on quoted market prices or pricing models that take into account the current market and contractual prices of the underlying instruments and other factors. Derivatives are carried as assets when their fair value is positive and as liabilities when it is negative.

FREEDOM HOLDING CORP.

NOTES TO AUDITED CONSOLIDATED FINANCIAL STATEMENTS MARCH 31, 2020

(All amounts in thousands of United States dollars, unless otherwise stated)

Functional currency

Management has adopted ASC 830, Foreign Currency Translation Matters as it pertains to its foreign currency translation. The Company's functional currencies are the Russian ruble, European euro, Ukrainian hryvnia, Uzbekistani som and Kazakhstani tenge, and its reporting currency is the U.S. dollar. For financial reporting purposes, foreign currencies are translated into U.S. dollars as the reporting currency. Monetary assets and liabilities denominated in foreign currencies are translated into U.S. dollars using the exchange rate prevailing at the balance sheet date. Non-monetary assets and liabilities denominated in foreign currencies are translated at rates of exchange in effect at the date of the transaction. Average monthly rates are used to translate revenues and expenses. Translation adjustments arising from the use of different exchange rates from period to period are included as a component of stockholders' equity as "Accumulated other comprehensive loss".

Cash and cash equivalents

Cash and cash equivalents are generally comprised of certain highly liquid investments with maturities of three months or less at the date of purchase. Cash and cash equivalents include reverse repurchase agreements which are recorded at the amounts at which the securities were acquired or sold plus accrued interest.

Securities reverse repurchase and repurchase agreements

A reverse repurchase agreement is a transaction in which the Company purchases financial instruments from a seller, typically in exchange for cash, and simultaneously enters into an agreement to resell the same or substantially the same financial instruments to the seller for an amount equal to the cash or other consideration exchanged plus interest at a future date. Securities purchased under reverse repurchase agreements are accounted for as collateralized financing transactions and are recorded at the contractual amount for which the securities will be resold, including accrued interest. Financial instruments purchased under reverse repurchase agreements are recorded in the financial statements as cash placed on deposit collateralized by securities and classified as cash and cash equivalents in the Consolidated Balance Sheets.

A repurchase agreement is a transaction in which the Company sells financial instruments to another party, typically in exchange for cash, and simultaneously enters into an agreement to reacquire the same or substantially the same financial instruments from the buyer for an amount equal to the cash or other consideration exchanged plus interest at a future date. These agreements are accounted for as collateralized financing transactions. The Company retains the financial instruments sold under repurchase agreements and classifies them as trading securities in the Consolidated Balance Sheets. The consideration received under repurchase agreements is classified as securities repurchase agreement obligations in the Consolidated Balance Sheets.

The Company enters into reverse repurchase agreements, repurchase agreements, securities borrowed and securities loaned transactions to, among other things, acquire securities to leverage and grow its proprietary trading portfolio, cover short positions and settle other securities obligations, to accommodate customers' needs and to finance its inventory positions. The Company enters into these transactions in accordance with normal market practice. Under standard terms for repurchase transactions, the recipient of collateral has the right to sell or repledge the collateral, subject to returning equivalent securities on settlement of the transaction.

Available-for-sale securities

Financial assets categorized as available-for-sale ("AFS") are non-derivatives that are either designated as available-for-sale or not classified as (a) loans and receivables, (b) held to maturity investments or (c) trading securities.

Listed shares and listed redeemable notes held by the Company that are traded in an active market are classified as AFS and are stated at fair value. The Company has investments in unlisted shares that are not traded in an active market but that are also classified as investments AFS and stated at fair value (because Company management considers that fair value can be reliably measured). Gains and losses arising from changes in fair value are recognized in other comprehensive income and accumulated in the Accumulated other comprehensive income/(loss), with the exception of other-than-temporary impairment losses, interest calculated using the effective interest method, dividend income and foreign exchange gains and losses are recognized in the Consolidated Statements of Operations and Statements of other Comprehensive Income/(Loss). Where the investment is disposed of or is determined to be impaired, the cumulative gain or loss previously accumulated in the investments revaluation reserve is reclassified to profit or loss.

FREEDOM HOLDING CORP.

NOTES TO AUDITED CONSOLIDATED FINANCIAL STATEMENTS MARCH 31, 2020

(All amounts in thousands of United States dollars, unless otherwise stated)

Trading securities

Financial assets are classified as trading securities if the financial asset has been acquired principally for the purpose of selling it in the near term.

Trading securities are stated at fair value, with any gains or losses arising on remeasurement recognized in revenue. Changes in fair value are recognized in the Consolidated Statements of Operations and Statements of Other Comprehensive Income/(Loss) and included in net gain/(loss) on trading securities. Interest earned and dividend income are recognized in the Consolidated Statements of Operations and Statements of Other Comprehensive Income/(Loss) and included in interest income, according to the terms of the contract and when the right to receive the payment has been established.

Investments in nonconsolidated managed funds are accounted for at fair value based on the net asset value of the funds provided by the fund managers with gains or losses included in net gain on trading securities in the Consolidated Statements of Operations and Statements of Other Comprehensive Income/(Loss).

Debt securities issued

Debt securities issued are initially recognized at the fair value of the consideration received, less directly attributable transaction costs. Subsequently, amounts due are stated at amortized cost and any difference between net proceeds and the redemption value is recognized over the period of the borrowings using the effective interest method. If the Company purchases its own debt it is removed from the Consolidated Balance Sheets and the difference between the carrying amount of the liability and the consideration paid is recognized in the Consolidated Statements of Operations and Statements of Other Comprehensive Income/(Loss).

Brokerage and other receivables

Brokerage and other receivables comprise commissions and receivables related to the securities brokerage and banking activity of the Company. At initial recognition, brokerage and other receivables are recognized at fair value. Subsequently, brokerage and other receivables are carried at cost net of any allowance for impairment losses.

Derecognition of financial assets

A financial asset (or, where applicable a part of a financial asset or a part of a group of similar financial assets) is derecognized where all of the following conditions are met:

- The transferred financial assets have been isolated from the Company - put presumptively beyond the reach of the Company and its creditors, even in bankruptcy or other receivership.
- The transferee has rights to pledge or exchange financial assets.
- The Company or its agents do not maintain effective control over the transferred financial assets or third-party beneficial interests related to those transferred assets.

Where the Company has not met the asset derecognition conditions above, it continues to recognize the asset to the extent of its continuing involvement.

Impairment of long-lived assets

In accordance with the accounting guidance for the impairment or disposal of long-lived assets, the Company periodically evaluates the carrying value of long-lived assets to be held and used when events and circumstances warrant such a review. The carrying value of a long-lived asset is considered impaired when the fair value from such asset is less than its carrying value. In that event, a loss is recognized based on the amount by which the carrying value exceeds the fair value of the long-lived asset. Fair value is determined primarily using the anticipated cash flows discounted at a rate commensurate with the risk involved. Losses on long-lived assets to be disposed of are determined in a similar manner, except that fair values are reduced for the cost of disposal. As of March 31, 2020 and March 31, 2019, the Company had not recorded any charges for impairment of long-lived assets.

FREEDOM HOLDING CORP.

NOTES TO AUDITED CONSOLIDATED FINANCIAL STATEMENTS MARCH 31, 2020

(All amounts in thousands of United States dollars, unless otherwise stated)

Impairment of goodwill

As of March 31, 2020 and March 31, 2019, goodwill recorded in the Company's Consolidated Balance Sheets totaled \$2,607 and \$2,936, respectively. The Company performs an impairment review at least annually unless indicators of impairment exist in interim periods. The impairment test for goodwill uses a two-step approach. Step one compares the estimated fair value of a reporting unit with goodwill to its carrying value. If the carrying value exceeds the estimated fair value, step two must be performed. Step two compares the carrying value of the reporting unit to the fair value of all of the assets and liabilities of the reporting unit as if the reporting unit was acquired in a business combination. If the carrying amount of a reporting unit's goodwill exceeds the implied fair value of its goodwill, an impairment loss is recognized in an amount equal to the excess. In its annual goodwill impairment test, the Company estimated the fair value of the reporting unit based on the income approach (also known as the discounted cash flow method) and determined the fair value of the Company's goodwill exceeded the carrying amount of the Company's goodwill. The goodwill value as March 31, 2020 decreased compared to March 31, 2019 due to foreign exchange currency translation.

The changes in the carrying amount of goodwill as of March 31, 2019 and for the year ended March 31, 2020 were as follows:

	Amount
Balance as of March 31, 2019	\$ 2,936
Foreign currency translation	(329)
Balance as of March 31, 2020	\$ 2,607

Income taxes

The Company recognizes deferred tax liabilities and assets based on the difference between the financial statements and tax basis of assets and liabilities using the enacted tax rates in effect for the year in which the differences are expected to reverse. The measurement of deferred tax assets is reduced, if necessary, by the amount of any tax benefits that, based on available evidence, are not expected to be realized.

Current income tax expenses are provided for in accordance with the laws of the relevant taxing authorities. As part of the process of preparing financial statements, the Company is required to estimate its income taxes in each of the jurisdictions in which it operates. The Company accounts for income taxes using the asset and liability approach. Under this method, deferred income taxes are recognized for tax consequences in future years based on differences between the tax bases of assets and liabilities and their reported amounts in the financial statements at each year-end and tax loss carry forwards. Deferred tax assets and liabilities are measured using enacted tax rates applicable for the differences that are expected to affect taxable income.

The Company will include interest and fines arising from the underpayment of income taxes in the provision for income taxes (if anticipated). As of March 31, 2020 and March 31, 2019, the Company had no accrued interest or fines related to uncertain tax positions.

The Global Intangible Low-Taxed Income ("GILTI") provisions of the Tax Reform Act require the Company to include in its U.S. income tax return foreign subsidiary earnings in excess of an allowable return on the foreign subsidiary's tangible assets. The Company has presented the deferred tax impacts of GILTI tax in its consolidated financial statements as of March 31, 2020 and March 31, 2019.

Financial instruments

Financial instruments are carried at fair value as described below.

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The fair value measurement is based on the presumption that the transaction to sell the asset or transfer the liability takes place either in the principal market for the asset or liability, or in the absence of a principal market, in the most advantageous market for the asset or liability. Fair value is the current bid price for financial assets, current ask price for financial liabilities and the average of current bid and ask prices when the Company is both in short and long positions for the financial instrument. A financial instrument is regarded as quoted in an active market if quoted prices are readily and regularly available from an exchange or other institution and those prices represent actual and regularly occurring market transactions on an arm's length basis.

FREEDOM HOLDING CORP.

NOTES TO AUDITED CONSOLIDATED FINANCIAL STATEMENTS MARCH 31, 2020

(All amounts in thousands of United States dollars, unless otherwise stated)

Leases

In February 2016, the FASB issued ASU 2016-02, Leases (Topic 842), which establishes a right-of-use model that requires a lessee to record a right-of-use asset and a lease liability on the balance sheet for all leases with terms longer than 12 months. Leases have been classified as either finance or operating, with classification affecting the pattern of expense recognition in the Consolidated Statements of Operations and Statements of Other Comprehensive Income/(Loss). The new standard also requires disclosures that provide additional information on recorded lease arrangements. In July 2018, the FASB issued ASU 2018-11, Leases –Targeted Improvements, which provides an optional transition method that allows entities to initially apply the new lease standard at the adoption date and recognize a cumulative-effect adjustment to the opening balance of retained earnings in the period of adoption.

The Company adopted the provisions of ASU 2018-11, including the optional transition method, on April 1, 2019, and selected practical expedients package as follows:

- An entity need not reassess whether any expired or existing contracts are or contain leases;
- An entity need not reassess the lease classification for any expired or existing leases;
- An entity need not reassess initial direct costs for any existing leases.

Operating lease assets and corresponding lease liabilities were recognized on the Company's consolidated balance sheets. Refer to Note 26 - Leases, within the notes to consolidated financial statements for additional disclosure and significant accounting policies affecting leases.

Fixed assets

Fixed assets are carried at cost, net of accumulated depreciation. Maintenance, repairs, and minor renewals are expensed as incurred. Depreciation is computed using the straight-line method over the estimated useful lives of the assets, which range between three and seven years.

Segment information

The Company operates in a single operating segment offering financial services to its customers in a single geographic region covering Central Asia and Eastern Europe. The Company's financial services business provides retail securities brokerage, research, investment counseling, securities trading, market making, corporate investment banking and underwriting services to its customers. The Company generates revenue from customers primarily from fee and commission income and interest income. The Company does not use profitability reports or other information disaggregated on a regional, country or divisional basis for making business decisions.

Advertising expense

For the years ended March 31, 2020 and 2019, the Company had expenses related to advertising in the amount of \$5,635 and \$4,500, respectively. All costs associated with advertising are expensed in the period incurred.

Recent accounting pronouncements

In August 2018, the FASB issued ASU No. 2018-13, Fair Value Measurement (Topic 820), Disclosure Framework—Changes to the Disclosure Requirements for Fair Value Measurement. In March 2014, the Board issued a proposed FASB Concepts Statement, Conceptual Framework for Financial Reporting—Chapter 8: Notes to Financial Statements, which the Board finalized on August 28, 2018. The disclosure framework project's objective and primary focus are to improve the effectiveness of disclosures in the notes to financial statements by facilitating clear communication of the information required by GAAP. The amendments in this Update modify the disclosure requirements on fair value measurements in Topic 820, Fair Value Measurement, based on the concepts in the Concepts Statement, including the consideration of costs and benefits. The amendments in this Update apply to all entities that are required, under existing GAAP, to make disclosures about recurring or nonrecurring fair value measurements. The amendments in this Update are effective for all entities for fiscal years, and interim periods within those fiscal years, beginning after December 15, 2019. The Company does not expect that the new guidance will significantly impact on its consolidated financial statements.

In November 2018, the FASB issued ASU No. 2018-19, Codification Improvements to Topic 326, Financial Instruments—Credit Losses. On June 16, 2016, the FASB issued Accounting Standards Update No. 2016-13, Financial Instruments—Credit Losses (Topic 326): Measurement of Credit Losses on Financial Instruments, which introduced an expected credit loss methodology for the impairment of financial assets measured at amortized cost basis. That methodology replaces the probable, incurred loss model for those assets. Through that Update, the Board added Topic 326 and made several consequential amendments to the FASB Accounting Standards Codification. The amendment clarifies that receivables arising from operating leases are not within the scope of Subtopic 326-20. Instead, impairment of receivables arising from operating leases should be accounted for in accordance with Topic 842, Leases. For public business entities that are U.S. Securities and Exchange Commission (SEC) filers, the amendments in this Update are effective for fiscal years beginning after December 15, 2019, including interim periods within those fiscal years. The effective date and transition requirements for the amendments in this Update are the same as the effective dates and transition requirements in Update 2016-13, as amended by this Update. The Company does not expect a material impact from the new guidance on its consolidated financial statements.

In April 2019, FASB also issued ASU No. 2019-04, Codification Improvements to Topic 326, Financial Instruments—Credit Losses, Topic 815, Derivatives and Hedging, and Topic 825, Financial Instruments and in May 2019, FASB issued ASU No. 2019-05, Financial Instruments—Credit Losses (Topic 326). The ASU 2019-04 amendments affect a variety of Topics in the Codification and is part of the Board's ongoing project on Codification improvement. The FASB received several agenda request letters asking that the Board consider amending the transition guidance for Update 2016-13. ASU 2019-05 addresses stakeholders' concerns by providing an option to irrevocably elect the fair value option for certain financial assets previously measured at amortized cost basis. For those entities, the targeted transition relief will increase comparability of financial statement information by providing an option to align measurement methodologies for similar financial assets. Furthermore, the targeted transition relief also may reduce the costs for some entities to comply with the amendments in Update 2016-13 while still providing financial statement users with decision-useful information. For entities that have not yet adopted the amendments in Update 2016-13, the effective dates and transition requirements for the amendments related to ASU 2019-04 are the same as the effective dates and transition requirements in Update 2016-13. ASU 2019-05 is effective for entities that have adopted the amendments in Update 2016-13 for fiscal years beginning after December 15, 2019, including interim periods within those fiscal years. Early adoption is permitted in any interim period after the issuance of this Update as long as an entity has adopted the amendments in Update 2016-13. The Company does not expect that the new guidance will significantly impact its consolidated financial statements.

In July 2019, the FASB issued ASU 2019-07, Codification Updates to SEC Sections. This ASU amends various SEC paragraphs pursuant to the issuance of SEC Final Rule Releases No. 33-10532, Disclosure Update and Simplification, and Nos. 33-10231 and 33-10442, Investment Company Reporting Modernization. One of the changes in the ASU requires a presentation of changes in stockholders' equity in the form of a reconciliation, either as a separate financial statement or in the notes to the financial statements, for the current and comparative year-to-date interim periods. The Company presented changes in stockholders' equity as separate financial statements for the current and comparative year-to-date interim periods beginning on April 1, 2019. The additional elements of the ASU did not have a material impact on the Company's consolidated financial statements. This guidance was effective immediately upon issuance.

In November 2019, the FASB issued ASU 2019-10 Financial Instruments-Credit Losses (Topic 326), Derivatives and Hedging (Topic 815), and Leases (Topic 842). On the basis of feedback obtained from outreach with stakeholders and monitoring of implementation, the Board has gained a greater understanding about the implementation challenges encountered by all types of entities when adopting a major Update. The Board developed a philosophy to extend and simplify how effective dates are staggered between larger public companies (bucket one) and all other entities (bucket two). Those other entities include private companies, smaller public companies, not-for-profit organizations, and employee benefit plans. Under this philosophy, a major Update would first be effective for bucket-one entities, that is, public business entities that are Securities and Exchange Commission (SEC) filers, excluding entities eligible to be smaller reporting companies (SRCs) under the SEC's definition. The Master Glossary of the Codification defines public business entities and SEC filers. All other entities, including SRCs, other public business entities, and nonpublic business entities (private companies, not-for-profit organizations, and employee benefit plans) would compose bucket two. For those entities, it is anticipated that the Board will consider requiring an effective date staggered at least two years after bucket one for major Updates. The Company is currently an SRC and according to the ASU 2019-10, qualifies for bucket two, ASU 2016-13, ASU 2017-12 and ASU 2016-02 is effective for fiscal years beginning after December 15, 2022. ASU 2016-02, Leases (Topic 842) was adopted by the Company beginning April 1, 2019. The Company is currently evaluating the impact that ASU 2019-10 will have on its consolidated financial statements and related disclosures.

In November 2019, the FASB issued ASU 2019-11, Codification Improvements to Topic 326, Financial Instruments-Credit Losses. On June 16, 2016, the FASB issued Accounting Standards Update No. 2016-13, Financial Instruments—Credit Losses (Topic 326): Measurement of Credit Losses on Financial Instruments, which introduced an expected credit loss model for the impairment of financial assets measured at amortized cost basis. That model replaces the probable, incurred loss model for those assets. Through the amendments in that Update, the Board added Topic 326, Financial Instruments—Credit Losses, and made several consequential amendments to the Codification. The amendments apply to all reporting entities within the scope of the affected accounting guidance. ASU 2019-11 is effective for fiscal years beginning after December 15, 2022. The Company is currently evaluating the impact that this guidance will have on its consolidated financial statements and related disclosures.

In December 2019, the FASB issued ASU No. 2019-12, Simplifying the Accounting for Income Taxes ("ASU 2019-12"), which simplifies the accounting for income taxes, eliminates certain exceptions within ASC 740, Income Taxes, and clarifies certain aspects of the current guidance to promote consistency among reporting entities. ASU 2019-12 is effective for fiscal years beginning after December 15, 2021. Most amendments within the standard are required to be applied on a prospective basis, while certain amendments must be applied on a retrospective or modified retrospective basis. The Company is currently evaluating the impacts of the provisions of ASU 2019-12 on its financial condition, results of operations, and cash flows.

In January 2020, the FASB issued ASU 2020-01, Investments – Equity Securities (Topic 321), Investments—Equity Method and Joint Ventures (Topic 323), and Derivatives and Hedging (Topic 815) – Clarifying the Interactions between Topic 321, Topic 323, and Topic 815 (a consensus of the Emerging Issues Task Force) ("ASU 2020-01"). The amendments in this Update clarify certain interactions between the guidance to account for certain equity securities under Topic 321, the guidance to account for investments under the equity method of accounting in Topic 323, and the guidance in Topic 815, which could change how an entity accounts for an equity security under the measurement alternative of a forward contract or purchased option to purchase securities that, upon settlement of the forward contract or exercise of the purchased option, would be accounted for under the equity method of accounting or the fair value option in accordance with Topic 825, Financial Instruments. These amendments improve current GAAP by reducing diversity in practice and increasing comparability of the accounting for these interactions. For public business entities, the amendments in this Update are effective for fiscal years beginning after December 15, 2020, and interim periods within those fiscal years. For all other entities, the amendments are effective for fiscal years beginning after December 15, 2021, and interim periods within those fiscal years for fiscal years beginning after December 15, 2020, and interim periods within those fiscal years and should be applied prospectively. Early adoption is permitted. The Company is currently evaluating the impact that ASU 2020-01 may have on its consolidated financial statements and related disclosures.

In February 2020, the FASB issued Amendments to SEC Paragraphs Pursuant to SEC Staff Accounting Bulletin No. 119 and Update to SEC Section on Effective Date Related to Accounting Standards Update No. 2016-02, Leases (Topic 842). Generally, amendments included clarifications on SAB Topic 6.M, Financial Reporting Release No. 28 - Accounting for Loan Losses by Registrants Engaged in Lending Activities Subject to FASB ASC regarding measurement of current expected losses, development, governance and documentation of a systematic methodology, documentation of results of a systematic methodology and validation of a systematic methodology.

In terms of amendments of Accounting Standards Update No. 2019-10, Financial Instruments-Credit Losses (Table of Contents link Topic 326), Derivatives and Hedging (Table of Contents link Topic 815), and Leases (Table of Contents link Topic 842), SEC staff announced that it would not object to a public business entity that otherwise would not meet the definition of a public business entity except for a requirement to include or the inclusion of its financial statements or financial information in another entity's filing with the SEC adopting Table of Contents link Topic 842 for fiscal years beginning after December 15, 2020, and interim periods within fiscal years beginning after December 15, 2021. Those dates are consistent with the effective dates for Table of Contents link Topic 842 as amended in Update 2019-10. The Company is currently evaluating the impact these Updates may have on its consolidated financial statements and related disclosures.

In March 2020, the FASB issued ASU No. 2030-20 Codification Improvements to Financial Instruments, An Amendment of the FASB Accounting Standards Codification: a) in ASU No. 2016-01, b) in Subtopic 820-10, c) for depository and lending institutions clarification in disclosure requirements, d) in Subtopic 470-50, e) in Subtopic 820-10, f) Interaction of Topic 842 and Topic 326, g) Interaction of the guidance in Topic 326 and Subtopic 860-20. The amendments in this Update represent changes to clarify or improve the Codification. The amendments make the Codification easier to understand and easier to apply by eliminating inconsistencies and providing clarifications. For public business entities updates under the following paragraphs: a), b), d) and e) are effective upon issuance of this final update. The effective date for c) is for fiscal years beginning after December 15, 2019, including interim periods within those fiscal years. The Company does not expect that the new guidance will significantly impact its consolidated financial statements.

FREEDOM HOLDING CORP.

NOTES TO AUDITED CONSOLIDATED FINANCIAL STATEMENTS MARCH 31, 2020

(All amounts in thousands of United States dollars, unless otherwise stated)

NOTE 3 – CASH AND CASH EQUIVALENTS

	<u>March 31, 2020</u>	<u>March 31, 2019</u>
Accounts with stock exchange	\$ 14,904	\$ 10,507
Current account with commercial banks	14,462	6,656
Securities purchased under reverse repurchase agreements	9,645	7,887
Petty cash in bank vault and on hand	8,981	2,674
Current account in clearing organizations	6,590	5,887
Current accounts with brokers	4,051	10,220
Current account with Central Bank (Russia)	2,726	2,161
Current account with National Settlement Depository (Russia)	1,348	1,275
Current account with Central Depository (Kazakhstan)	501	2,693
Total cash and cash equivalents	<u>\$ 63,208</u>	<u>\$ 49,960</u>

As of March 31, 2020, and March 31, 2019, with the exception of funds deposited with a bank in the United States which may qualify for FDIC insurance up to \$250,000, cash and cash equivalents were not insured. As of March 31, 2020 and March 31, 2019, the cash and cash equivalents balance included collateralized securities received under reverse repurchase agreements on the terms presented below:

	<u>March 31, 2020</u>			
	<u>Interest rates and remaining contractual maturity of the agreements</u>			
	<u>Average Interest rate</u>	<u>Up to 30 days</u>	<u>30-90 days</u>	<u>Total</u>
Securities purchased under reverse repurchase agreements				
Corporate equity	14.08%	\$ 9,212	\$ 15	\$ 9,227
Corporate debt	14.25%	108	-	108
Non-US sovereign debt	17.18%	53	257	310
Total		<u>\$ 9,373</u>	<u>\$ 272</u>	<u>\$ 9,645</u>

	<u>March 31, 2019</u>			
	<u>Interest rates and remaining contractual maturity of the agreements</u>			
	<u>Average Interest rate</u>	<u>Up to 30 days</u>	<u>30-90 days</u>	<u>Total</u>
Securities purchased under reverse repurchase agreements				
Corporate equity	11.90%	\$ 4,328	\$ 804	\$ 5,132
Corporate debt	14.00%	120	-	120
Non-US sovereign debt	8.25%	2,635	-	2,635
Total		<u>\$ 7,083</u>	<u>\$ 804</u>	<u>\$ 7,887</u>

The securities received by the Company as collateral under reverse repurchase agreements are liquid trading securities with market quotes and significant trading volume. The fair value of collateral received by the Company under reverse repurchase agreements as of March 31, 2020 and March 31, 2019, was \$10,272 and \$8,472, respectively.

FREEDOM HOLDING CORP.**NOTES TO AUDITED CONSOLIDATED FINANCIAL STATEMENTS MARCH 31, 2020****(All amounts in thousands of United States dollars, unless otherwise stated)****NOTE 4 – RESTRICTED CASH**

As of March 31, 2020 and March 31, 2019, the Company's restricted cash consisted of the cash portion of the funds allocated for deferred distribution payments, cash segregated in a special custody account for the exclusive benefit of our brokerage customers and required reserves with the Central Bank of the Russian Federation which represents cash on hand balance requirements. In June 2019 the Company invested a portion of the deferred distribution payments into certain financial instruments. For additional information regarding that portion of the funds held for deferred distribution payments that have been invested into certain financial instruments, see Note 5 - Trading and Available-For-Sale Securities at Fair Value.

Restricted cash consisted of:

	<u>March 31, 2020</u>	<u>March 31, 2019</u>
Brokerage customers' cash	\$ 63,506	\$ 28,931
Deferred distribution payments	2,097	8,534
Guaranty deposits	518	732
Reserve with Central Bank of Russia	476	263
Total restricted cash	<u>\$ 66,597</u>	<u>\$ 38,460</u>

NOTE 5 – TRADING AND AVAILABLE-FOR-SALE SECURITIES AT FAIR VALUE

As of March 31, 2020, and March 31, 2019, trading and available-for-sale securities consisted of:

	<u>March 31, 2020</u>	<u>March 31, 2019</u>
Debt securities	\$ 87,014	\$ 62,691
Equity securities	69,530	105,017
Mutual investment funds	-	241
Total trading securities	<u>\$ 156,544</u>	<u>\$ 167,949</u>
Certificate of deposit	\$ 5,076	\$ -
Mutual investment funds	672	-
Debt securities	405	-
Preferred shares	284	-
Equity securities	1	2
Total available-for-sale securities, at fair value	<u>\$ 6,438</u>	<u>\$ 2</u>

FREEDOM HOLDING CORP.

NOTES TO AUDITED CONSOLIDATED FINANCIAL STATEMENTS MARCH 31, 2020

(All amounts in thousands of United States dollars, unless otherwise stated)

The Company recognized no other than temporary impairment in accumulated other comprehensive income.

The fair value of assets and liabilities is determined using observable market data based on recent trading activity. Where observable market data is unavailable due to a lack of trading activity, the Company utilizes internally developed models to estimate fair value and independent third parties to validate assumptions, when appropriate. Estimating fair value requires significant management judgment, including benchmarking to similar instruments with observable market data and applying appropriate discounts that reflect differences between the securities that the Company is valuing and the selected benchmark. Depending on the type of securities owned by the Company, other valuation methodologies may be required.

Measurement of fair value is classified within a hierarchy based upon the transparency of inputs used in the valuation of an asset or liability. Classification within the hierarchy is based upon the lowest level of input that is significant to the fair value measurement.

The valuation hierarchy contains three levels:

- Level 1 - Valuation inputs are unadjusted quoted market prices for identical assets or liabilities in active markets.
- Level 2 - Valuation inputs are quoted market prices for identical assets or liabilities in markets that are not active, quoted market prices for similar assets and liabilities in active markets, and other observable inputs directly or indirectly related to the asset or liability being measured.
- Level 3 - Valuation inputs are unobservable and significant to the fair value measurement.

The following tables present trading securities assets in the Consolidated Financial Statements or disclosed in the Notes to the Consolidated Financial Statements at fair value on a recurring basis as of March 31, 2020 and March 31, 2019:

	Fair Value Measurements at March 31, 2020 using			
	March 31, 2020	Quoted Prices in Active Markets for Identical Assets	Significant Other Observable Inputs	Significant unobservable units
		(Level 1)	(Level 2)	(Level 3)
Debt securities	\$ 87,014	\$ 87,014	\$ -	\$ -
Equity securities	69,530	58,271	-	11,259
Total trading securities	\$ 156,544	\$ 145,285	\$ -	\$ 11,259
Equity securities	\$ 1	\$ -	\$ -	\$ 1
Debt securities	405	-	405	-
Certificate of deposit	5,076	-	5,076	-
Mutual investment funds	672	672	-	-
Preferred shares	284	-	284	-
Total available-for-sale securities, at fair value	\$ 6,438	\$ 672	\$ 5,765	\$ 1

	Fair Value Measurements at March 31, 2019 using			
	March 31, 2019	Quoted Prices in Active Markets for Identical Assets	Significant Other Observable Inputs	Significant unobservable units
		(Level 1)	(Level 2)	(Level 3)
Equity securities	\$ 105,017	\$ 105,017	\$ -	\$ -
Debt securities	62,691	62,187	-	504
Mutual investment funds	241	241	-	-
Total trading securities	\$ 167,949	\$ 167,445	\$ -	\$ 504
Equity securities	\$ 2	\$ -	\$ -	\$ 2
Total available-for-sale securities, at fair value	\$ 2	\$ -	\$ -	\$ 2

The table below presents the Valuation Techniques and Significant Level 3 Inputs used in the valuation as of March 31, 2020 and 2019. The table is not intended to be all inclusive, but instead captures the significant unobservable inputs relevant to determination of fair value.

FREEDOM HOLDING CORP.

NOTES TO AUDITED CONSOLIDATED FINANCIAL STATEMENTS MARCH 31, 2020

(All amounts in thousands of United States dollars, unless otherwise stated)

Type	Valuation Technique	FV as of March 31, 2020	FV as of March 31, 2019	Significant Unobservable Inputs	%
Corporate bonds	DCF	-	\$ 504	Discount rate	11.3%
Equity securities	DCF	\$ 11,259	-	Discount rate	9.5%
				Estimated number of years	9 years

The following table provides a reconciliation of the beginning and ending balances for investments that use Level 3 inputs for the year ended March 31, 2020:

	Trading securities	Available-for-sale securities
Balance as of March 31, 2019	\$ 504	\$ 2
Sale of investments that use Level 3 inputs	(497)	-
Purchase of investments that use Level 3 inputs	10,430	-
Revaluation of investments that use Level 3 inputs	829	-
Foreign currency translation	(7)	-
Balance as of March 31, 2020	\$ 11,259	\$ 2

	March 31, 2020		
	Assets measured at amortized cost	Unrealized loss accumulated in other comprehensive income/(loss)	Assets measured at fair value
Certificate of deposit	\$ 5,050	\$ 26	\$ 5,076
Mutual investment funds	696	(24)	672
Debt securities	456	(51)	405
Preferred shares	306	(22)	284
Equity securities	1	-	1
Balance as of March 31, 2020	\$ 6,509	\$ (71)	\$ 6,438

	March 31, 2019		
	Assets measured at amortized cost	Unrealized loss accumulated in other comprehensive income/(loss)	Assets measured at fair value
Equity securities	\$ 1	\$ 1	\$ 2
Balance as of March 31, 2020	\$ 1	\$ 1	\$ 2

FREEDOM HOLDING CORP.**NOTES TO AUDITED CONSOLIDATED FINANCIAL STATEMENTS MARCH 31, 2020****(All amounts in thousands of United States dollars, unless otherwise stated)**

In connection with the 2011 sale of the Company's oil and gas exploration and production operations the Company declared distributions to its shareholders. Certain shareholders, however, never completed and submitted the necessary documentation to establish their right to receive the distributions. The total amount held in reserve by the Company on behalf of such shareholders is equal to available-for-sale securities, at fair value, less equity securities, plus the amount identified as "deferred distribution payments" in Note 4 – Restricted Cash. These funds are currently payable. The Company has no control over when, or if, any entitled shareholder will submit the necessary documentation to establish their claim to receive their distribution payment.

NOTE 6 – BROKERAGE AND OTHER RECEIVABLES, NET

	<u>March 31, 2020</u>	<u>March 31, 2019</u>
Marginal lending receivables	\$ 107,770	\$ 46,716
Receivables from brokerage clients	4,396	824
Receivable from sale of securities	1,498	27,684
Bank commissions receivable	218	17
Receivable for underwriting and market-making services	67	88
Dividends accrued	1	108
Other receivables	50	25
Allowance for receivables	(313)	(1,626)
Total brokerage and other receivables, net	<u>\$ 113,687</u>	<u>\$ 73,836</u>

On March 31, 2020 and March 31, 2019, amounts due from a single related party customer were \$90,696 and \$31,792, respectively or 80% and 43%, respectively of total brokerage and other receivables, net. Based on historical data, the Company considers receivables due from related parties fully collectible. As of March 31, 2020 and 2019, using historical and statistical data, the Company recorded an allowance for brokerage receivables in the amount of \$313 and \$1,626, respectively.

FREEDOM HOLDING CORP.**NOTES TO AUDITED CONSOLIDATED FINANCIAL STATEMENTS MARCH 31, 2020****(All amounts in thousands of United States dollars, unless otherwise stated)****NOTE 7 – LOANS ISSUED**

Loans issued as of March 31, 2020, consisted of the following:

	<u>Amount Outstanding</u>	<u>Due Dates</u>	<u>Average Interest Rate</u>	<u>Fair Value of Collateral</u>	<u>Loan Currency</u>
Subordinated loan	\$ 5,042	December, 2022-April, 2024	3.69%	-	USD
Uncollateralized non-bank loan	2,313	January, 2021 - February, 2021	3.00%	-	USD
Bank customer loans	1,635	July, 2020 - May, 2044	14.31%	258	RUB
Subordinated loan	1,333	September, 2029	7.00%	-	UAH
Uncollateralized non-bank loan	129	March, 2021	6.00%	-	RUB
Loans to key employees	9	December, 2020	4.50%	-	EUR
	<u>\$ 10,461</u>				

Loans issued as of March 31, 2019, consisted of the following:

	<u>Amount Outstanding</u>	<u>Due Dates</u>	<u>Average Interest Rate</u>	<u>Fair Value of Collateral</u>	<u>Loan Currency</u>
Collateralized brokerage loans	\$ 1,888	Dec. 2019	4.75%	4,718	USD
Bank customer loans	637	May 2019 – Jan. 2039	13.34%	-	RUB
	<u>\$ 2,525</u>				

NOTE 8 – DEFERRED TAX ASSETS

The Company is subject to taxation in the Russian Federation, Kazakhstan, Kyrgyzstan, Cyprus, Ukraine, Uzbekistan, Germany and the United States of America.

The tax rates used for deferred tax assets and liabilities for the years ended March 31, 2020 and 2019, were 21% for the U.S., 20% for the Russian Federation, Kazakhstan, Kyrgyzstan, 31% for Germany, 12.5% for Cyprus, 18% for Ukraine and 12% for Uzbekistan.

FREEDOM HOLDING CORP.

NOTES TO AUDITED CONSOLIDATED FINANCIAL STATEMENTS MARCH 31, 2020

(All amounts in thousands of United States dollars, unless otherwise stated)

Deferred tax assets and liabilities of the Company are comprised of the following:

	<u>March 31, 2020</u>	<u>March 31, 2019</u>
<i>Deferred tax assets:</i>		
Tax losses carryforward	\$ 1,691	\$ 2,376
Revaluation on trading securities	72	2,095
Accrued liabilities	7	35
Stock compensation expenses	4	-
Valuation allowance	(677)	(3,241)
Deferred tax assets	\$ 1,097	\$ 1,265
<i>Deferred tax liabilities:</i>		
Revaluation on trading securities	\$ 513	\$ -
Other liabilities	14	-
Deferred tax liabilities	\$ 527	\$ -
Net deferred tax assets	\$ 570	\$ 1,265

The Company is subject to the U.S. federal income taxes at a rate of 21%. The reconciliation of the provision for income taxes at the 21% tax rate compared to the Company's income tax expense as reported is as follows:

	<u>Year ended March 31, 2020</u>	<u>Year ended March 31, 2019</u>
Profit before tax at 21% and 34%	\$ 5,908	\$ 1,788
Global Intangible Low Taxed Income	4,803	573
Permanent differences	793	430
Stock based compensation	551	309
Valuation allowance	416	808
Nontaxable gains	401	(3,811)
Other differences	20	418
Losses carried forward adjustment	(154)	1,678
Provision for impairment losses	(295)	386
Foreign tax rate differential	(2,938)	(1,211)
Foreign tax credit	(3,503)	-
Income tax provision	\$ 6,002	\$ 1,368

FREEDOM HOLDING CORP.**NOTES TO AUDITED CONSOLIDATED FINANCIAL STATEMENTS MARCH 31, 2020****(All amounts in thousands of United States dollars, unless otherwise stated)**

The income tax expense comprises:

	<u>Year ended</u> <u>March 31, 2020</u>	<u>Year ended</u> <u>March 31, 2019</u>
Current income tax charge	\$ 5,307	\$ 1,817
Deferred income tax charge/(benefit)	695	(449)
Income tax provision	<u>\$ 6,002</u>	<u>\$ 1,368</u>

During the years ended March 31, 2020 and 2019, the Company realized net income before income tax of \$28,132 and \$8,515, respectively. During the same periods, the Company's effective tax rate was equal to 21.34% and 16.07%, respectively. This increase in income tax expense was primarily attributable to a \$43,231 increase in commissions earned by Freedom CY during the fiscal year ended March 31, 2020.

Tax losses carryforward as of March 31, 2020 was \$1,691 and is subject to income tax in US, Russia, Ukraine and Uzbekistan.

NOTE 9 – FIXED ASSETS, NET

	<u>March 31, 2020</u>	<u>March 31, 2019</u>
Office equipment	\$ 2,184	\$ 1,452
Capital expenditures on leasehold improvements	1,968	1,724
Furniture	1,865	1,713
Processing and storage data centers	960	679
Land	778	394
Vehicles	378	353
Other	476	457
	<u> </u>	<u> </u>
Less: Accumulated depreciation	(2,225)	(1,209)
	<u> </u>	<u> </u>
Total fixed assets	<u>\$ 6,384</u>	<u>\$ 5,563</u>

Depreciation expense totaled \$1,407 and \$790 for the years ended March 31, 2020 and 2019, respectively.

FREEDOM HOLDING CORP.**NOTES TO AUDITED CONSOLIDATED FINANCIAL STATEMENTS MARCH 31, 2020****(All amounts in thousands of United States dollars, unless otherwise stated)****NOTE 10 – INTANGIBLE ASSETS, NET**

	<u>March 31, 2020</u>	<u>March 31, 2019</u>
Trading platform	\$ 2,542	\$ 3,052
Client base	2,185	2,502
Other intangible assets	<u>1,838</u>	<u>1,062</u>
Less: Accumulated amortization	(3,143)	(2,390)
Total intangible assets	<u>\$ 3,422</u>	<u>\$ 4,226</u>

Amortization expense totaled \$1,251 and \$1,244 for the years ended March 31, 2020 and 2019, respectively.

NOTE 11 – OTHER ASSETS, NET

	<u>March 31, 2020</u>	<u>March 31, 2019</u>
Advances paid	\$ 5,830	\$ 1,851
Rent guarantee deposit	1,355	714
Current income tax asset	851	502
Outstanding settlement operations	310	429
Taxes other than income taxes	310	149
Guaranty deposit	67	69
Prepaid insurance	22	21
Other	<u>338</u>	<u>516</u>
Total other assets	<u>9,083</u>	<u>4,251</u>
Allowance for other assets	(21)	(62)
Other assets, net	<u>\$ 9,062</u>	<u>\$ 4,189</u>

FREEDOM HOLDING CORP.

NOTES TO AUDITED CONSOLIDATED FINANCIAL STATEMENTS MARCH 31, 2020

(All amounts in thousands of United States dollars, unless otherwise stated)

NOTE 12 – SECURITIES SOLD, NOT YET PURCHASED – AT FAIR VALUE

As of March 31, 2020, and March 31, 2019, the Company's securities sold, not yet purchased – at fair value was \$0.

During the year ended March 31, 2020, the Company sold shares received as pledges under reverse repurchase agreements and recognized financial liabilities at fair value in the amount \$3,155 and closed short positions in the amount of \$3,118 by purchasing securities from third parties, reducing its financial liability. During the year ended March 31, 2020, the Company recognized a gain on the change in the fair value of financial liabilities in the Consolidated Statements of Operations and Statements of Other Comprehensive Income/(Loss) in the amount of \$37, with no foreign exchange translation gains/(loss).

During the year ended March 31, 2020, the Company sold shares that were not owned by the Company and recognized relevant financial liabilities at fair value in the amount of \$3,550 and closed short positions in the amount of \$4,377 reducing its financial liability. During the year ended March 31, 2020, the Company recognized a loss on the change in fair value of financial liabilities at fair value in the Consolidated Statements of Operations and Statements of Other Comprehensive Income/(Loss) in the amount of \$827 with no foreign exchange translation gain/(loss).

A short sale involves the sale of a security that is not owned in the expectation of purchasing the same security (or a security exchangeable) at a later date at a lower price. A short sale involves the risk of a theoretically unlimited increase in the market price of the security that would result in a theoretically unlimited loss.

NOTE 13 – DEBT SECURITIES ISSUED

	<u>March 31, 2020</u>	<u>March 31, 2019</u>
Debt securities issued denominated in USD	\$ 64,783	\$ 20,265
Debt securities issued denominated in RUB	6,432	7,724
Accrued interest	1,081	549
Total	<u>\$ 72,296</u>	<u>\$ 28,538</u>

As of March 31, 2020, and March 31, 2019, the Company had debt securities issued in the amount of \$72,296 and \$28,538 respectively. As of March 31, 2020, the Company's outstanding debt securities had fixed annual coupon rates ranging from 6.5% to 12% and maturity dates ranging from June 2020 to January 2023. The Company's debt securities include bonds of Freedom KZ and RU issued under Kazakhstani and Russian Federation law, which trade on the Kazakhstan Stock Exchange and the Moscow Exchange, respectively. The Company's debt securities also include \$20.5 million in the aggregate number of notes of FRHC issued from December 2019 to February 2020. The FRHC issued notes, denominated in USD, which have minimum denominations of \$100,000, bear interest at an annual rate of 7% and are due in 2022. The FRHC notes were sold only in Kazakhstan to non-U.S. persons in compliance with Astana International Financial Centre law and trade on the Astana International Exchange.

Debt securities issued are initially recognized at the fair value of the consideration received, less directly attributable transaction costs. Debt securities issued as of March 31, 2020 and March 31, 2019, included \$1,081 and \$549 accrued interest, respectively. The FRHC notes are actively traded on AIX, KASE and MOEX.

FREEDOM HOLDING CORP.**NOTES TO AUDITED CONSOLIDATED FINANCIAL STATEMENTS MARCH 31, 2020****(All amounts in thousands of United States dollars, unless otherwise stated)**

NOTE 14 – CUSTOMER LIABILITIES

The Company recognizes customer liabilities associated with funds held by our brokerage and bank customers. Customer liabilities consist of:

	<u>March 31, 2020</u>	<u>March 31, 2019</u>
Brokerage customers	\$ 115,922	\$ 47,686
Banking customers	52,510	34,346
Total	<u>\$ 168,432</u>	<u>\$ 82,032</u>

As of March 31, 2020, banking customer liabilities consisted of current accounts and deposits of \$25,384 and \$27,126, respectively. As of March 31, 2019, banking customer liabilities consisted of current accounts and deposits of \$12,383 and \$21,963, respectively.

NOTE 15 – TRADE PAYABLES

	<u>March 31, 2020</u>	<u>March 31, 2019</u>
Margin lending payable	\$ 6,101	\$ 29,081
Trade payable for securities purchased	1,860	2,939
Payables to suppliers of goods and services	202	555
Other	235	120
Total	<u>\$ 8,398</u>	<u>\$ 32,695</u>

On March 31, 2020 and March 31, 2019, amounts due to a single related party \$4,306 or 51% and \$938 or 3%, respectively.

FREEDOM HOLDING CORP.
NOTES TO AUDITED CONSOLIDATED FINANCIAL STATEMENTS MARCH 31, 2020
(All amounts in thousands of United States dollars, unless otherwise stated)
NOTE 16 – SECURITIES REPURCHASE AGREEMENT OBLIGATIONS

As of March 31, 2020 and March 31, 2019, trading securities included collateralized securities subject to repurchase agreements as described in the following table:

	March 31, 2020				
	Interest rates and remaining contractual maturity of the agreements				
	Average interest rate	Up to 30 days	30-90 days	Over 90 days	Total
<i>Securities sold under repurchase agreements</i>					
Corporate equity	12.16%	\$ 20,711	\$ -	\$ -	\$ 20,711
Corporate debt	13.27%	15,974	-	-	15,974
Non-US sovereign debt	13.00%	11,519	-	-	11,519
Total securities sold under repurchase agreements		<u>\$ 48,204</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 48,204</u>

	March 31, 2019				
	Interest rates and remaining contractual maturity of the agreements				
	Average interest rate	Up to 30 days	30-90 days	Over 90 days	Total
<i>Securities sold under repurchase agreements</i>					
Corporate equity	12.06%	\$ 49,048	\$ -	\$ 2,146	\$ 51,194
Corporate debt	10.38%	13,548	-	-	13,548
Non-US sovereign debt	8.62%	8,879	-	-	8,879
Total securities sold under repurchase agreements		<u>\$ 71,475</u>	<u>\$ -</u>	<u>\$ 2,146</u>	<u>\$ 73,621</u>

The fair value of collateral pledged under repurchase agreements as of March 31, 2020 and March 31, 2019, was \$54,222 and \$105,842, respectively.

Securities pledged as collateral by the Company under repurchase agreements are liquid trading securities with market quotes and significant trading volume.

NOTE 17 – LOANS RECEIVED

Company	Lender	March 31, 2020	March 31, 2019	Interest rate	Term	Maturity dates
Freedom Holding Corp.	Non-Bank	\$ -	\$ 3,917	3%	1-2 year	04/30/2019 - 12/31/2019
Freedom Finance Europe Limited	Non-Bank	-	91	1%	2 year	12/11/2019
Total		<u>\$ -</u>	<u>\$ 4,008</u>			

Non-bank loans received are unsecured. As of March 31, 2020 and March 31, 2019, accrued interest on the loans totaled \$0 and \$52, respectively.

FREEDOM HOLDING CORP.**NOTES TO AUDITED CONSOLIDATED FINANCIAL STATEMENTS MARCH 31, 2020****(All amounts in thousands of United States dollars, unless otherwise stated)****NOTE 18 – OTHER LIABILITIES**

	<u>March 31, 2020</u>	<u>March 31, 2019</u>
Salaries and other employee benefits	\$ 999	\$ 1,307
Vacation reserve	933	942
Payable to suppliers	353	212
Outstanding settlements operations	307	314
Taxes payable other than income tax	38	127
Other	201	230
Total	<u>\$ 2,831</u>	<u>\$ 3,132</u>

NOTE 19 – FEE AND COMMISSION INCOME/(EXPENSE)

	<u>Year ended March 31, 2020</u>	<u>Year ended March 31, 2019</u>
<i>Fee and commission income:</i>		
Brokerage services	\$ 82,800	\$ 36,810
Bank services	7,240	6,133
Underwriting services	2,360	861
Other commission income	268	512
Total fee and commission income	<u>\$ 92,668</u>	<u>\$ 44,316</u>

Fee and commission expense:

Brokerage services	\$ 18,673	\$ 4,164
Bank services	1,299	919
Central Depository services	775	301
Exchange services	710	574
Other commission expense	479	280
Total fee and commission expense	<u>\$ 21,936</u>	<u>\$ 6,238</u>

FREEDOM HOLDING CORP.

NOTES TO AUDITED CONSOLIDATED FINANCIAL STATEMENTS MARCH 31, 2020
(All amounts in thousands of United States dollars, unless otherwise stated)

NOTE 20 – NET GAIN ON TRADING SECURITIES

	<u>Year ended March 31, 2020</u>	<u>Year ended March 31, 2019</u>
Net gain recognized during the period on trading securities sold during the period	\$ 22,770	\$ 25,535
Net unrealized loss recognized during the reporting period on trading securities still held at the reporting date	<u>(7,847)</u>	<u>(5,373)</u>
Net gain recognized during the period on trading securities	<u>\$ 14,923</u>	<u>\$ 20,162</u>

NOTE 21 – NET INTEREST INCOME/ (EXPENSE)

	<u>Year ended March 31, 2020</u>	<u>Year ended March 31, 2019</u>
<i>Interest income:</i>		
Interest income on financial assets recorded at amortized cost comprises:		
Interest income on reverse repurchase agreements and amounts due from banks	\$ 1,586	\$ 2,290
Interest income on loans to customers	<u>572</u>	<u>264</u>
Total interest income on financial assets recorded at amortized cost	2,158	2,554
Interest income on financial assets recorded at fair value through profit or loss comprises:		
Interest income on trading securities	9,976	11,371
Total interest income on financial assets recorded at fair value through profit or loss	<u>9,976</u>	<u>11,371</u>
Total interest income	<u>\$ 12,134</u>	<u>\$ 13,925</u>

FREEDOM HOLDING CORP.**NOTES TO AUDITED CONSOLIDATED FINANCIAL STATEMENTS MARCH 31, 2020****(All amounts in thousands of United States dollars, unless otherwise stated)**

	<u>Year ended March 31, 2020</u>	<u>Year ended March 31, 2019</u>
<i>Interest expense:</i>		
Interest expense on financial liabilities recorded at amortized cost comprises:		
Interest expense on securities repurchase agreement obligations	\$ 7,140	\$ 11,113
Interest expense on debt securities issued	3,220	1,907
Interest expense on customer accounts and deposits	1,598	1,305
Interest expense on loans received	437	324
Other interest expense	4	-
Total interest expense on financial liabilities recorded at amortized cost	<u>12,399</u>	<u>14,649</u>
Total interest expense	<u>\$ 12,399</u>	<u>\$ 14,649</u>

NOTE 22 – NET GAIN/(LOSS) ON FOREIGN EXCHANGE OPERATIONS

	<u>Year ended March 31, 2020</u>	<u>Year ended March 31, 2019</u>
Sales and purchases of foreign currency, dealing	\$ 1,197	\$ (3)
Translation difference	1,118	(4,115)
Total net gain/(loss) on foreign exchange operations	<u>\$ 2,315</u>	<u>\$ (4,118)</u>

FREEDOM HOLDING CORP.

NOTES TO AUDITED CONSOLIDATED FINANCIAL STATEMENTS MARCH 31, 2020

(All amounts in thousands of United States dollars, unless otherwise stated)

NOTE 23 – RELATED PARTY TRANSACTIONS

During the years ended March 31, 2020 and 2019, the Company earned commission income from related parties in the amounts of \$79,143 and \$38,974, respectively. Commission income earned from related parties is comprised primarily of brokerage commissions and commissions for money transfers by brokerage clients.

During the years ended March 31, 2020 and 2019, the Company paid commission expense to related parties in the amount of \$3,668 and \$0, respectively.

As of March 31, 2020 and March 31, 2019, the Company had cash and cash equivalents held in brokerage accounts of related parties totaling \$212 and \$8,444, respectively.

As of March 31, 2020 and March 31, 2019, the Company had loans issued to related parties totaling \$1,477 and \$1,888, respectively.

As of March 31, 2020 and March 31, 2019, the Company had bank commission receivables and receivables from brokerage clients from related parties totaling \$3,611 and \$192, respectively. Brokerage and other receivables from related parties result principally from commissions receivable on the brokerage operations of related parties.

As of March 31, 2020 and March 31, 2019, the Company had margin lending receivables with related parties totaling \$105,892 and \$43,720, respectively.

As of March 31, 2020 and March 31, 2019, the Company had margin lending payables to related parties, totaling \$4,306 and \$1,090, respectively.

As of March 31, 2020, and March 31, 2019, the Company had loans received from a related party totaling \$0 and \$3,957, respectively.

As of March 31, 2020, and March 31, 2019, the Company had accounts payable due to a related party totaling \$1,879 and \$345, respectively.

As of March 31, 2020, and March 31, 2019, the Company had consideration due to a related party for the Nettrader acquisition totaling \$0 and \$2,590, respectively.

As of March 31, 2020, and March 31, 2019, the Company had customer liabilities on brokerage accounts and bank accounts of related parties totaling \$26,150 and \$29,904, respectively and held restricted customer cash on brokerage accounts of related parties totaling \$8,410 and \$13,999, respectively.

Brokerage and related banking services, including margin lending, were provided to such related parties pursuant standard client account agreements and at standard market rates.

In August 2019, to comply with certain foreign ownership restrictions relating to registered Ukrainian broker-dealers, the Company sold 67.12% of the outstanding equity interest of Freedom UA to Askar Tashtitov, the Company's president, for \$100. The Company retained the remaining 32.88% of the outstanding equity interests in Freedom UA. In connection with this transaction, the Company also entered into a series of contractual arrangements with Freedom UA and Mr. Tashtitov, including a consulting services agreement, an operating agreement and an option agreement. For additional information regarding this transaction, see Note 1 – Description of Business.

FREEDOM HOLDING CORP.

NOTES TO AUDITED CONSOLIDATED FINANCIAL STATEMENTS MARCH 31, 2020

(All amounts in thousands of United States dollars, unless otherwise stated)

NOTE 24 – STOCKHOLDERS' EQUITY

During the years ended March 31, 2020 and 2019, shareholders made capital contributions of \$0 and \$225 to FRHC, respectively. During the years ended March 31, 2020 and 2019 awarded nonqualified stock options were exercised in the amount of \$455 and \$20, respectively.

On October 6, 2017, the Company awarded restricted stock grants totaling 3,900,000 shares of its common stock to 16 employees and awarded nonqualified stock options to purchase an aggregate of 360,000 shares of its common stock to two employees. Of the 3,900,000 shares awarded pursuant to the restricted stock grant awards, 1,200,000 shares are subject to two-year vesting conditions and 2,700,000 shares are subject to three-year vesting conditions. All of the nonqualified stock options are subject to three-year vesting conditions. The Company recorded stock compensation expense for restricted stock grants and stock options in the amount of \$2,625 during the year ended March 31, 2020. The Company recorded stock-based compensation expense for restricted stock grants and stock options in the amount of \$3,498 during year ended March 31, 2019, respectively.

NOTE 25 – STOCK BASED COMPENSATION

During the year ended March 31, 2020, no stock options were granted. Total compensation expense related to options granted was \$216 for the year ended March 31, 2020 and \$215 for the year ended March 31, 2019.

As of March 31, 2020, there was total remaining compensation expense of \$112 related to stock options, which will be recorded over a weighted average period of approximately 0.52 years. During the year ended March 31, 2020, options to purchase a total of 230,000 shares were exercised.

As disclosed in Note 24, on October 6, 2017, the Company issued restricted stock awards totaling 3,900,000 shares of its common stock to 16 employees and awarded nonqualified stock options to purchase an aggregate of 360,000 shares of its common stock at a strike price of \$1.98 per share to two employees. Shares of restricted stock have the same dividend and voting rights as common stock while options do not. All awards were issued at the fair value of the underlying shares at the grant date.

The Company has determined fair value of stock options using the Black-Scholes option valuation model based on the following key assumptions:

Term (years)	3
Volatility	165.33%
Risk-free rate	1.66%

Stock-based compensation expense for the cost of the awards granted is based on the grant-date fair value. For stock option awards, the fair value is estimated at the date of grant using the Black-Scholes option-pricing model. This model requires the input of highly subjective assumptions, changes to which can materially affect the fair value estimate. Additionally, there may be other factors that would otherwise have a significant effect on the value of employee stock options granted but are not considered by the model. Accordingly, while management believes that the Black-Scholes option-pricing model provides a reasonable estimate of fair value, the model does not necessarily provide the best single measure of fair value for the Company's employee stock options.

FREEDOM HOLDING CORP.

NOTES TO AUDITED CONSOLIDATED FINANCIAL STATEMENTS MARCH 31, 2020

(All amounts in thousands of United States dollars, unless otherwise stated)

The following is a summary of stock option activity for year ended March 31, 2020:

	Shares	Weighted Average Exercise Price	Weighted Average Remaining Contractual Term (In Years)	Aggregate Intrinsic Value
Outstanding, March 31, 2019	350,000	\$ 1.98	8.52	\$ 2,342
Granted	-	-	-	-
Exercised	(230,000)	1.98	-	2,630
Forfeited/cancelled/expired	-	-	-	-
Outstanding, at March 31, 2020	<u>120,000</u>	<u>\$ 1.98</u>	<u>7.52</u>	<u>\$ 1,466</u>
Exercisable, at March 31, 2020	<u>-</u>	<u>\$ -</u>	<u>-</u>	<u>\$ -</u>

During the year ended March 31, 2020, no restricted shares were awarded. The compensation expense related to restricted stock awards was \$2,409 during the year ended March 31, 2020, and \$3,283 during the year ended March 31, 2019. As of March 31, 2020, there was \$977 of total unrecognized compensation cost related to non-vested shares of restricted stock granted. The cost is expected to be recognized over a weighted average period of 0.52 years.

The table below summarizes the activity for the Company's restricted stock outstanding during the year ended March 31, 2020:

	Shares	Weighted Average Fair Value
Outstanding, March 31, 2019	2,275,000	\$ 4,777
Granted	-	-
Vested	-	-
Forfeited/cancelled/expired	-	-
Outstanding, at March 31, 2020	<u>2,275,000</u>	<u>\$ 4,777</u>

During the year ended March 31, 2020, the Company recorded expenses for share based payments in the amount of \$1,052.

FREEDOM HOLDING CORP.**NOTES TO AUDITED CONSOLIDATED FINANCIAL STATEMENTS MARCH 31, 2020****(All amounts in thousands of United States dollars, unless otherwise stated)****NOTE 26 – LEASES**

The Company determines whether a contract is or contains a lease at inception of the contract and whether that lease meets the classification criteria of a finance or operating lease. When available, the Company uses the rate implicit in the lease to discount lease payments to present value; however, most of the Company's leases do not provide a readily determinable implicit rate. Therefore, the Company must discount lease payments based on an estimate of its incremental borrowing rate.

The table below presents the lease related assets and liabilities recorded on the Company's consolidated balance sheets as of March 31, 2020:

	<u>Classification on Balance Sheet</u>	<u>March 31, 2020</u>
Assets		
Operating lease assets	Right-of-use assets	\$ 14,543
Total lease assets		\$ 14,543
Liabilities		
Operating lease liability	Operating lease obligations	\$ 14,384
Total lease liability		\$ 14,384

Lease obligations at March 31, 2020, consisted of the following:

Twelve months ending March 31,		
2021		\$ 5,966
2022		5,562
2023		4,371
2024		949
2025		219
Total payments		17,067
Less: amounts representing interest		(2,683)
Lease obligation, net		14,384
Weighted average remaining lease term (in months)		29
Weighted average discount rate		12%

Lease commitments for short-term operating leases as of March 31, 2020 was approximately \$354. The Company's rent expense for office space was \$1,147 for the year ended March 31, 2020 and \$4,819 for the year ended March 31, 2019, respectively.

NOTE 27 – SUBSEQUENT EVENTS

The Company has performed an evaluation of subsequent events through the time of filing this annual report on Form 10K with the SEC. Other than as disclosed below, during this period the Company did not have any additional material recognizable subsequent events.

On July 6, 2020 the Company announced that the Company has concluded the acquisition of IC ZERICH Capital Management JSC following receipt of approval from the Russian Federal Antimonopoly Service. Zerich Capital commenced business in 1995 and is one of the oldest securities brokerage firms in Russia, currently ranking as the 19th largest brokerage house in Russia in terms of clients.

On July 2, 2020, the Company announced that it had a fixed annual retired debt securities denominated in USD which had a fixed annual coupon rate of 8% and a carrying value of \$6,175 including interest accrued of \$124 as of March 31, 2020.

EXHIBIT INDEX

Exhibit No.	Exhibit Description
4.01	Description of Securities
4.03	Exchange Bond Terms and Conditions in the Framework of the Exchange Bond Program
4.04	Agreement to furnish instruments and agreement defining rights of holders of long-term debt
10.02	Employment Contract No. 10 between Beliv Gorod IC LLC and Timur Turlov
10.03	Supplementary agreement No. 1 to the employment contract No. 10 dated August 11, 2011 between Freedom Finance IC LLC and Timur Turlov
10.04	Supplementary agreement No. 2 to the employment contract No. 10 dated August 11, 2011 between Freedom Finance IC LLC and Timur Turlov
10.05	Supplementary Agreement dated January 25, 2016 to the Employment Contract No. 15-128 dated February 9, 2015 between Freedom Finance Joint Stock Company and Evgeniy Ler
10.06	Supplementary Agreement to an Employment Contract No. 15-128 from 09 February 2015 between Freedom Finance Joint Stock Company and Evgeniy Ler*^#
10.07	Employment Agreement No. 18-107/1 dated November 1, 2018 between Freedom Finance Joint Stock Company and Askar Tashtitov
10.08	Supplementary Agreement to an Employment Contract No. 18-107/1 from 01 November 2018 between Freedom Finance Joint Stock Company and Askar Tashtitov*^#
21.01	Subsidiaries
23.01	Consent of Independent Registered Public Accounting Firm
31.01	Certification of the Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
31.02	Certification of the Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
32.01	Certification Pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002

DESCRIPTION OF SECURITIES

The following is a description of the material terms the Restated Articles of Incorporation (“Restated Articles”) and By-Laws, as amended, (“By-Laws”) of the Company. The following description is intended to be a summary and may not contain all of the information that is important to the reader. To understand the material terms of our authorized capital stock, the reader should read the Company’s Restated Articles and By-Laws, copies of which were filed as exhibits to a Current Report on Form 8-K filed by the Company with the SEC on February 6, 2019.

General

The Company has 520,000,000 authorized shares of capital stock, \$0.001 par value per share, of which 500,000,000 shares are common stock (“Common Stock”) and 20,000,000 shares are preferred stock (“Preferred Stock”).

Common Stock

All outstanding shares of Common Stock are of the same class and have equal rights and attributes. The holders Common Stock are entitled to receive dividends from Company funds legally available therefor only when, as and if declared by the Company’s board of directors (the “Board”) and are entitled to share ratably in all of the Company’s assets available for distribution to holders of Common Stock upon the liquidation, dissolution, or winding-up of the Company’s affairs. The Company does not currently have a practice of paying dividends. Holders of Common Stock do not have any preemptive, subscription, redemption or conversion rights or sinking fund provisions. Holders of Common Stock are entitled to one vote per share on all matters they are entitled to vote upon at meetings of stockholders or upon actions taken by written consent pursuant to Nevada corporate law. The holders of Company Common Stock do not have cumulative voting rights, this means that the holders of a plurality of the outstanding shares can elect all of the Company’s directors. All the shares of Company Common Stock currently issued and outstanding are fully paid and nonassessable.

Preferred Stock

No powers, rights, privileges or preferences have been designated for the preferred stock. The Company’s board of directors is authorized to divide the preferred stock into classes or series and to designate powers, rights, privileges and preferences of any such class or series of preferred stock including dividend rights, conversion rights, voting rights, terms of redemption, liquidation preferences and the number of shares constituting any class or series, which may be greater than the rights of the holders of the common stock by resolution before its issuance without a stockholder vote or stockholder approval.

The purpose of authorizing the Company’s board of directors to issue preferred stock and determine its powers, rights, privileges and preferences is to eliminate delays associated with a stockholder vote on specific issuances. The issuance of preferred stock, while providing flexibility in connection with possible acquisitions, future financings and other corporate purposes, could have the effect of making it more difficult for a third party to acquire, or could discourage a third party from seeking to acquire, a majority of the Company’s outstanding voting stock.

Warrants and Options

There are no warrants outstanding as of the date of this annual report. The Company currently has options outstanding to two Company employees, granted under the Company’s 2018 Equity Incentive Plan, to purchase an aggregate of 120,000 shares of Common Stock. Of these outstanding options, all are unvested and will vest and become exercisable on October 6, 2020, assuming the option holders satisfy the vesting conditions. The average weighted exercise price of the options is \$1.98. The options expire October 6, 2027. The Company also has 3,655,000 shares of common stock that remain available for issuance under its 2019 Equity Incentive Plan.

Certain portions of this exhibit (indicated by "[***]") have been omitted pursuant to Item 601(a)(6) of Regulation S-K. This exhibit is an English translation of a foreign language document. The Company hereby agrees to furnish to the SEC, upon request, a copy of the foreign language document.

Admitted to trading on the exchange during the placement

27 December 2019

Identification Number

4	B	0	2	-	0	1	-	0	0	4	3	0	-	R	-	0	0	1	P
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PSJC Moscow Stock Exchange

(name of the exchange that assigned the issue of exchange-traded bonds an identification number)

(signature of the authorized person of the exchange, who assigned the issue of exchange-traded bonds an identification number)

EXCHANGE BOND TERMS AND CONDITIONS IN THE FRAMEWORK OF THE EXCHANGE BONDS PROGRAM

Limited liability company Investment company Freedom Finance (full name of the issuer is indicated)

Exchange-traded bonds documentary interest non-convertible to bearer with mandatory centralized storage of the P01-01 series, in the amount of 40,000 (forty thousand) pieces, nominal worth 1,000 (one thousand) US dollars each, with a total nominal value of 40,000,000 (Forty million) US dollars, maturing on the 1,092nd (One thousand ninety second) day from start date for the placement of exchange-traded bonds placed by public subscription

(form (documentary), series and other identification signs of bonds placed under the bond program)

P01 Series Exchange Traded Bonds Program with Identification Number 4-00430-R-001P-02E dated 10/16/2019

(series and other identification features of a bond program)

Approved by the decision of the General Director of Freedom Finance Investment Company LLC,

(the issuer's governing body that approved the terms of issue (additional issue) of bonds under the program is indicated bonds)

Adopted on December 24, 2019; Order of December 24, 2019 No. 24122019-01

Based on the decision of the Sole Participant of IC Freedom Finance LLC on approval Programs of exchange bonds of series P01,

(the issuer's governing body that approved the exchange-traded bond program is indicated)

Adopted on October 10, 2019, Decision No. 10/10 / 19-001 of October 10, 2019

Issuer's location and contact numbers: Location: Russian Federation, Moscow Contact phones: +7 (495) 783-91-73

General Director LLC IC "Freedom Finance"

Signature /T.R. Turlov/ I.O. Surname

24 December 2019

M.P.

The following terms will be used hereinafter:

Bonds Program or Exchange Bonds Program - stock exchange programs series P01 bonds, the first part of the decision on the issue of securities, defining common rights of owners of exchange-traded bonds and other general conditions for one or more issues of exchange-traded bonds with identification number 4-00430-R-001P-02E dated October 16, 2019, within which is the current issue of Exchange-traded bonds;

Terms of issue - these Conditions for the issue of exchange-traded bonds under the Exchange-traded Bonds Program, the second part of the decision on the issue of securities containing the specific conditions of this issue of Exchange-traded bonds placed under the Program;

Issue - a real issue of exchange-traded bonds placed under the Program;

Exchange-traded bond or Exchange-traded bond issue - a traded bond placed in Release framework;

Issuer - Investment Company Limited Liability Company "Freedom Finance";

Other terms used in the Release Terms have the meanings defined in the Program.

1. Type of securities:

Type of securities: Bearer exchange bonds

Other identification features of bonds of the issue placed under the program Bonds: Exchange-traded documentary interest-bearing non-convertible bearer exchange bonds with mandatory centralized custody of series P01-01 placed under the Bond Program P01 series

Series: P01-01

2. The form of bonds: documentary

3. Indication of mandatory centralized storage

Mandatory centralized storage of Exchange-traded bonds is provided. Information to be specified in this clause is given in clause 3 of the Bond Program.

4. Nominal value of each bond of the issue (additional issue):

Par value of each Exchange-traded bond issue: 1,000 (One thousand) dollars USA.

5. Number of bonds of the issue (additional issue):

Number of bonds to be issued: 40,000 (forty thousand) shares. Exchange-traded bonds are not supposed to be placed in tranches.

6. The total number of bonds of this issue placed earlier:

Exchange-traded bonds of this issue were not previously placed. This issue of Exchange-traded bonds is not an additional issue.

7. Rights of the owner of each bond of the issue (additional issue)

Information to be indicated in this clause is given in clause 7 of the Program.

8. Terms and procedure for the placement of bonds of the issue (additional issue)

8.1. Bonds placement method: open subscription.

8.2. Bonds placement period:

The date of the start of the bond placement or the procedure for determining it:

The start date for the placement of Exchange-traded bonds is determined by the authorized body of Issuer's management.

Bond placement end date or procedure for determining the bond placement term:

The end date for the placement of the Exchange-traded bonds is the earliest of the following dates:

a) 30th business day from the start date of the placement of the Exchange-traded bonds;

b) date of placement of the last Exchange-traded bond of the issue.

The issue of Exchange-traded bonds is not supposed to be placed in tranches.

Other information is given in clause 8.2 of the Program.

8.3. Bonds placement procedure:

The placement of Exchange-traded bonds is carried out by concluding sale and purchase transactions at an Accommodation Price for Exchange-traded bonds established in accordance with clause 8.4 of the Program and the Terms of Issue (hereinafter referred to as the Accommodation Price).

Based on subparagraph 6, paragraph 1, page 22 39-Federal Law in accordance with the terms of placement of securities the amount of cash contributed to their payment by each of the potential purchasers, must be at least one million four hundred thousand rubles.

Placement of Exchange-traded bonds is carried out by collecting targeted applications from buyers for the purchase of Exchange-traded bonds at a fixed price and coupon rate for the first coupon period predetermined by the Issuer in the manner and subject to the conditions provided for in subparagraph 2, paragraph 8.3 of the Program (placement of Exchange-traded bonds by means of Forming an order book).

The placement procedure, including the procedure and conditions for concluding contracts aimed at alienation of securities to the first owners during their placement, are given in subparagraph 2 of paragraph 8.3 of the Program bonds.

Brokers providing services for the placement and / or organization of the placement of securities are not used. The Issuer independently carries out the placement of Exchange-traded bonds.

The minimum amount of an application for the purchase of Exchange-traded bonds, which can be submitted for organized bidding by the Bidder, acting at his own expense or at the expense of and on behalf of a potential acquirer of Exchange-traded bonds, must be at least 1,400,000 (One million four hundred thousand) rubles in US dollars at the rate of the Bank of Russia at the date of the transaction, at the same time, the number of acquired Exchange-traded bonds indicated in the application for the purchase of Exchange-traded bonds can only be a whole.

The minimum subscription amount each buyer shall purchase should be at least 1,400,000 (one million four hundred thousand) rubles in US dollars converted at the ruble/US dollar exchange rate of the Bank of Russia on the date of the transaction. The number of acquired Exchange-traded bonds can only be a whole.

Every day during the placement period, the Issuer calculates the minimum order amount for the purchase of Exchange-traded bonds based on their US dollar rate set by the Bank of Russia for the next day, and sends this information to the Exchange.

If there is no information on the minimum volume of an application for acquisition on the Exchange of bonds The Exchange has the right to use the information provided on the previous day, or not hold trades on the placement of bonds.

When placing Exchange-traded bonds by forming an order book, the Issuer does not plan to conclude preliminary agreements with potential purchasers of the Exchange-traded bonds, containing an obligation to conclude in the future with them or with a Member acting in their interests main agreements, aimed at the alienation of the placed securities by him.

Other information to be indicated in this clause is given in clause 8.3 of the Program.

8.4. Price (s) or procedure for determining the price of bonds:

The placement price of the Exchange-Traded bond is set at 1,000 (One thousand) dollars United States for an Exchange-traded bond, which corresponds to 100% (one hundred percent) of the face value Exchange bonds.

Starting from the second day of the placement of the Exchange-traded bonds, the buyer upon completion of the transaction purchase and sale of Exchange-traded bonds shall also pay any accrued coupon amount related to Exchange-traded bonds subscribed for (hereinafter – coupon amount accrued), determined by the formula established in paragraph 18 of the Program.

8.5. Terms and conditions of bond payment:

Exchange-traded bonds are paid in accordance with the Clearing Rules organizations in cash by bank transfer in US dollars.

The amount of cash contributed to the payment for Exchange-traded bonds by each of the potential acquirers, must be at least 1,400,000 (one million four hundred thousand) rubles in US dollars at the exchange rate of the Bank of Russia at the date of the transaction, with the number of purchased Exchange-traded bonds can only be a whole.

Details of the account to which funds should be transferred as payment for securities release:

Full company name: Non-banking credit organization-central counterparty National Clearing Center (Joint Stock Company)

Short company name: NCO NCC (JSC)

Location: Moscow, Bolshoi Kislovsky Lane, Building 13.

TIN: 7750004023

PSRN: 1067711004481

Commercial bank account number of NPO NCC (JSC) in NPO JSC NSD: [***]

Personal account number for accounting of funds (Investment limited liability company Freedom Finance company), registered with the NCC NCC (JSC) in the clearing account: [***]

Credit organization:

Full company name: Non-Bank Credit Organization Joint Stock Company National Settlement Depository

Short company name: NCO JSC NSD

Location: Moscow city, Spartakovskaya street, 12

Mailing address: 105066, Moscow, st. Spartakovskaya, house 12 4

BIC: 044525505

NPO JSC NSD account with an intermediary bank: [***]

Intermediary Bank: JPMORGAN CHASE BANK, New York, USA

Intermediary bank SWIFT code: CHASUS33

Correspondent Bank: NATIONAL SETTLEMENT DEPOSITORY (HEAD OFFICE)

SWIFT code of the correspondent bank: MICURUMM

Other information to be indicated in this clause is given in clause 8.5. Programs.

8.6. Information about the document containing the actual results of the bond placement, which submitted after completion of the bond placement: Information to be indicated in this clause is given in clause 8.6. of the Program.

9. The procedure and conditions for the repayment and payment of income on bonds:

9.1. Bonds redemption form:

Redemption of the Exchange-traded bonds is made in cash in US dollars, by bank transfer. Possibility of choice by the owners of the Exchange-traded bonds to choose the form of repayment of the Exchange-traded bonds is not provided.

9.2. The procedure and conditions for the redemption of bonds:

Maturity date (date) of bonds or the procedure for determining its establishment:

Exchange-traded bonds are redeemed on the 1092nd day from the start date of the placement of exchange-traded bonds. The dates of commencement and completion of repayment of the Exchange-traded bonds coincide.

The procedure and conditions for the redemption of bonds:

Upon redemption of the Exchange-traded bonds, the owners are paid 100% (One hundred percent) face value of Exchange-traded bonds. On the maturity date of the Exchange-traded bonds, coupon income for the last coupon period is paid. Information to be indicated in this clause is given in clause 9.2 of the Program.

9.2.1. The procedure for determining payments for each structural bond upon its redemption:

Exchange-traded bonds are not structural bonds. Not applicable.

9.3. The procedure for determining the income paid on each bond:

The amount of income or the procedure for determining it is indicated, including the amount of income paid for each coupon, or the procedure for determining it:

The yield on the Exchange-traded bonds is the amount of the coupon income accrued for each coupon period as a percentage of the face value of the Exchange-traded bonds and paid in expiration date of the relevant coupon period.

Number of coupon periods: 12 (twelve)

Coupon Number: 1 (First)

The start date of the coupon (percentage) period or the procedure for determining it: the start date of the placement Exchange bonds

End date of the coupon (percentage) period or the procedure for determining it: 91st (Ninety first) day from the start date of the placement of the Exchange-traded bonds

Amount of coupon (interest) income (procedure for determining it): Interest rate on the first coupon period is determined by the Issuer's authorized management body before the start date placement of Exchange-traded bonds

Coupon Number: 2 (Second)

The start date of the coupon (percentage) period or the procedure for determining it: 91st (Ninety-first) day from the start date of the placement of the Exchange-traded bonds

End date of the coupon (percentage) period or the procedure for determining it: 182nd (One Hundred eighty-second) day from the start date of the placement of the Exchange-traded bonds

Amount of coupon (interest) income (procedure for determining it): Interest rate on the second coupon period is determined by the Issuer's authorized management body before the start date placement of Exchange-traded bonds

Coupon Number: 3 (Third)

The start date of the coupon (percentage) period or the procedure for determining it: 182nd (One hundred eighty second) day from the start date of the placement of the Exchange-traded bonds

End date of the coupon (percentage) period or the procedure for determining it: 273rd (Two hundred seventy-third) day from the start date of the placement of the Exchange-traded bonds

Amount of coupon (interest) income (procedure for determining it): Interest rate on the third coupon period is determined by the Issuer's authorized management body before the date start of placement of Exchange-traded bonds

Coupon Number: 4 (Fourth)

The start date of the coupon (percentage) period or the procedure for determining it: 273rd (Two hundred seventy third) day from the start date of the placement of the Exchange-traded bonds

End date of the coupon (percentage) period or the procedure for determining it: 364th (Three hundred sixty-fourth) day from the start date of the placement of the Exchange-traded bonds

Amount of coupon (interest) income (procedure for determining it): Interest rate on the fourth coupon period is determined by the Issuer's authorized management body before the date start of placement of Exchange-traded bonds

Coupon Number: 5 (Fifth)

The start date of the coupon (percentage) period or the procedure for determining it: 364th (Three hundred sixty-fourth) day from the start date of the placement of the Exchange-traded bonds

End date of the coupon (percentage) period or the procedure for determining it: 455th (Four hundred fifty-fifth) day from the start date of the placement of the Exchange-traded bonds

Amount of coupon (interest) income (procedure for determining it): Interest rate on the fifth coupon period is determined by the Issuer's authorized management body before the start date placement of Exchange-traded bonds

Coupon Number: 6 (Sixth)

The start date of the coupon (percentage) period or the procedure for determining it: 455th (Four hundred fifty-fifth) day from the start date of the placement of the Exchange-traded bonds

End date of the coupon (percentage) period or the procedure for determining it: 546th (Five hundred and forty sixth) day from the start date of the placement of the Exchange-traded bonds

Amount of coupon (interest) income (procedure for determining it): Interest rate on the sixth coupon period is determined by the Issuer's authorized management body before the start date placement of Exchange-traded bonds

Coupon number: 7 (Seventh)

The start date of the coupon (percentage) period or the procedure for determining it: 546th (Five hundred and forty sixth) day from the start date of the placement of the Exchange-traded bonds

End date of the coupon (percentage) period or the procedure for determining it: 637th (Six hundred thirty-seventh) day from the start date of the placement of the Exchange-traded bonds

Amount of coupon (interest) income (procedure for determining it): Interest rate on the seventh coupon period is determined by the Issuer's authorized management body before the start date placement of Exchange-traded bonds

Coupon Number: 8 (Eighth)

The start date of the coupon (percentage) period or the procedure for determining it: 637th (Six hundred thirty-seventh) day from the start date of the placement of the Exchange-traded bonds

End date of the coupon (percentage) period or the procedure for determining it: 728th (Seven hundred twenty-eighth) day from the start date of the placement of the Exchange-traded bonds

Amount of coupon (interest) income (procedure for determining it): Interest rate on the eighth coupon period is determined by the Issuer's authorized management body before the start date placement of Exchange-traded bonds

Coupon Number: 9 (Ninth)

The start date of the coupon (percentage) period or the procedure for determining it: 728th (Seven hundred twenty-eighth) day from the start date of the placement of the Exchange-traded bonds

End date of the coupon (percentage) period or the procedure for determining it: 819th (Eight hundred nineteenth) day from the start date of the placement of the Exchange-traded bonds

Amount of coupon (interest) income (procedure for determining it): Interest rate on the ninth coupon period is determined by the Issuer's authorized management body before the start date placement of Exchange-traded bonds

Coupon Number: 10 (Tenth)

The start date of the coupon (percentage) period or the procedure for determining it: 819th (Eight hundred nineteenth) day from the start date of the placement of the Exchange-traded bonds

End date of the coupon (percentage) period or the procedure for determining it: 910th (Nine hundred tenth) day from the start date of the placement of the Exchange-traded bonds

Amount of coupon (interest) income (procedure for determining it): Interest rate on the tenth coupon period is determined by the Issuer's authorized management body before the start date placement of Exchange-traded bonds

Coupon Number: 11 (Eleventh)

The start date of the coupon (percentage) period or the procedure for determining it: 910th (Nine hundred tenth) day from the start date of the placement of the Exchange-traded bonds

The end date of the coupon (percentage) period or the procedure for determining it: 1001st (One thousand first) day from the start date of the placement of the Exchange-traded bonds

Amount of coupon (interest) income (procedure for determining it): Interest rate on the eleventh coupon period is determined by the Issuer's authorized management body until Exchange bonds placement start dates

Coupon Number: 12 (Twelfth)

The start date of the coupon (percentage) period or the procedure for determining it: 1001st (One thousand first) day from the start date of the placement of the Exchange-traded bonds

End date of the coupon (percentage) period or the procedure for determining it: 1092th (One thousand ninety-second) day from the start date of the placement of the Exchange-traded bonds

Amount of coupon (interest) income (procedure for determining it): Interest rate on the twelfth coupon period is determined by the Issuer's authorized management body before the date start of placement of Exchange-traded bonds

The procedure for determining the amount of coupon income paid on each coupon:

$$KD_i = C_i * Nom * (DOCP(i) - DNAP(i)) / (365 * 100\%),$$

where

KD_i - coupon yield value for each Exchange-traded bond for the i-th coupon period in US dollars

Nom - face value of one Exchange-traded bond in US dollars;

C_i - interest rate on the i-th coupon, percent per annum;

DNKP (i) - date of the beginning of the i-th coupon period.

DOCP (i) - end date of the i-th coupon period.

i - serial number of the coupon period (i = 1,2,3 ... 12).

KD_i is calculated accurate to the second decimal place (rounding of the second decimal place after the decimal point is done according to the rules of mathematical rounding: in case the third digit after the comma is greater than or equal to 5, the second decimal place is increased by one, in case the third the decimal place is less than 5, the second decimal place is not changed).

Other information to be indicated in this clause is given in clause 9.3 of the Program.

9.4. The procedure and term for the payment of yield on bonds:

Coupon income on Exchange-traded bonds accrued for each coupon period, paid on the end date of the relevant coupon period. Payment of coupon income for Exchange-traded bonds are made in cash in US dollars by bank transfer.

Other information to be indicated in this clause is given in clause 9.4 of the Program.

9.5. Procedure and conditions for early redemption of bonds:

The possibility of early redemption of Exchange-traded bonds upon the request of their owners in the manner and on the conditions established in clause 9.5.1 of the Program. Other information that need to be indicated in this clause are given in clause 9.5.1 of the Program.

There is a possibility of early redemption of the Exchange-traded bonds at discretion of the Issuer in the manner and on the terms established by clause 9.5.2.1 of the Program.

Possibility of partial early redemption of Exchange-traded bonds at the Issuer's discretion in the manner and on the terms established by clause 9.5.2.2 of the Program, is not provided.

Possibility of early redemption of Exchange-traded bonds at the Issuer's discretion in the manner and on the conditions established by clause 9.5.2.3 of the Program, is not provided.

Early redemption of Exchange-traded bonds is allowed only after their full payment.

Exchange-traded bonds repaid by the Issuer ahead of schedule cannot be re-issued in appeal.

Early redemption of Exchange-traded bonds is made in cash in cash order in US dollars.

Other information to be indicated in this clause is given in clause 9.5.2 of the Program.

9.6. Information on payment agents for bonds:

As of the date of approval of the Terms of Issue, no payment agent has been appointed.

Information about the possibility of appointing payment agents, cancellation of their appointment, as well as the procedure for disclosing information about such actions is indicated in clause 9.6 and clause 11 of the Program.

10. Information on the acquisition of bonds:

Subsequent to circulation of the Exchange-traded bonds, the Issuer may agree to repurchase the Exchange-traded from the owners of the Exchanged-traded bonds with the agreement of such owners with the possibility of their subsequent recirculation. Acquisition of Exchange-traded bonds in within the framework of one separate issue is carried out under the same conditions.

The owners of Exchange-traded bonds do not have the right to require the Issuer to repurchase Exchange-traded bonds.

Acquisition of Exchange-traded bonds is allowed only after their full payment.

Payment of Exchange-traded bonds upon their acquisition is made in cash in non-cash in US dollars.

10.1. Acquisition of exchange-traded bonds at the request of the owners:

The owners of Exchange-traded bonds do not have the right to require the Issuer to repurchase Exchange-traded bonds with the possibility of their subsequent recirculation.

10.2. Acquisition of exchange-traded bonds by an Issuer by agreement with their owner (s):

It is possible to purchase Exchange-traded bonds by the Issuer in agreement with owners of Exchange-traded bonds with the possibility of their subsequent circulation. Other information to be indicated in this clause is given in clause 10 and clause 10.2 of the Program bonds.

11. Procedure for the issuer to disclose information on the issue (additional issue) bonds:

Information to be indicated in this clause is given in clause 11 of the Program.

12. Information on ensuring the fulfillment of obligations on bonds of the issue (additional release):

The provision of security is not provided.

13. Information about the representative of bondholders:

full company name: REGION Limited Liability Company Finance

Location: Russian Federation, Moscow

TIN: 7706761345

PSRN: 1117746697090

Date of entry in the unified state register of legal entities: 02.09.2011

14. The obligation of the issuer at the request of the interested person to provide him with a copy of these conditions for the issue (additional issue) of bonds under the exchange bonds program for a fee not exceeding the costs of its production:

The Issuer undertakes, upon the request of the person concerned, to provide him with a copy of these Release conditions for a fee not exceeding the costs of its manufacture.

15. The obligation of persons providing collateral for bonds to ensure, in accordance with the terms of the provided collateral, the fulfillment of the issuer's obligations to bond owners in the event of the issuer's refusal to fulfill obligations or delay in performance related liabilities for bonds:

Providing security for the fulfillment of the Issuer's obligations to the owners of the Exchange bonds are not provided.

16. Other information:

In accordance with the Commercial Bonds Program, the maximum amount of nominal prices of exchange-traded bonds that may be placed under the Exchange-traded Program bonds, is 5,000,000,000 (Five billion) Russian rubles inclusive or equivalent of this amount in foreign currency, calculated at the rate of the Bank of Russia at the date of adoption by the Issuer's authorized governing body decisions on the approval of the Issue Terms.

On the date of acceptance by the authorized body of the Issuer (Order No. 24122019-01 of December 24, 2019) decisions on the approval of these Terms of issue, US dollar rate, established by the Bank of Russia amounted to 62.2499 rubles per 1 (One) US dollar.

Subject to the foregoing, the total amount of the current issue of Exchange-traded bonds at par is \$ 40,000,000 which is equivalent to 2,489,996,000 rubles 00 kopecks.

Other information to be included in the Terms of Issuing Exchange Traded Bonds within Programs, in accordance with the Regulation of the Bank of Russia dated 11.08.2014 No. 428-P Regulation on the standards for the issue of securities, the procedure for state registration of the issue (additional of the issue) of issue-grade securities, state registration of reports on the results of the issue (additional issue) of issue-grade securities and the registration of prospectuses of securities "are indicated in the Bond Program.

Other information disclosed by the Issuer at its sole discretion is given in clause 18 of the Bonds program.

The following terms will be used hereinafter:

Bonds Program or Exchange Bonds Program - stock exchange programs series P01 bonds, the first part of the decision on the issue of securities, defining common rights of owners of exchange-traded bonds and other general conditions for one or more issues of exchange-traded bonds with identification number 4-00430-R-001P-02E dated October 16, 2019, within which is the current issue of Exchange-traded bonds;

Terms of issue - Conditions for the issue of exchange-traded bonds under the Exchange-traded Bonds Program, the second part of the decision on the issue of securities containing the specific conditions of this issue Exchange-traded bonds placed under the Program;

Issue - a real issue of exchange-traded bonds placed under the Program;

Exchange-traded bond or Exchange-traded bond issue - a traded bond placed in Release framework;

Issuer - Investment Company Limited Liability Company "Freedom Finance";

Other terms used in the Certificate of Exchange-traded Bonds have the meanings defined in the Program.

1. Identification features of a bond issue:

Type of securities placed under the bond program:

Bearer exchange bonds

Series of bonds of the issue: P01-01

Other identification features of bonds of the issue placed under the program Bonds: Exchange-traded documentary interest-bearing non-convertible bearer bonds with mandatory centralized storage of the P01-01 series

The maturity (date) of the bonds or the procedure for determining it.

Maturity date of the Exchange-traded bonds on the 1092nd day from the date of the placement of the Exchange-traded bonds.

2. Rights of the owner of each bond of the issue (additional issue):

Each Exchange-traded bond has an equal nominal amount and terms for exercising rights within one Issue regardless of the time of purchase of the security.

Documents certifying rights fixed by Exchange-traded bonds are Exchange-traded Bonds Certificate, Program and terms of release.

In case of discrepancies between the text of the Program, the Terms of Release and the data provided in the certificate of Exchange-traded bonds, the owner has the right to demand the exercise of rights secured Exchange-traded bonds, in the amount established by the Certificate.

The owner of the Exchange-traded bond is entitled to receive upon redemption of the Exchange-traded bond in the term of the par value of the Exchange-traded bonds provided by it.

The owner of the Exchange-traded bond has the right to receive income (interest), the procedure for determining the amount of which is specified in clause 9.3 of the Program, and the payment terms - in clause 9.4 of the Program.

All debts of the Issuer on the Exchange-traded bonds of the Issue will be legally equal and equally binding.

The Issuer undertakes to ensure the rights of the owners of the Exchange-traded bonds, subject to their observance, the procedure established by the legislation of the Russian Federation for the exercise of these rights.

The Issuer is obliged to provide the owners of the Exchange-traded bonds of the Issue with a refund of the means of the Investment, in case of recognition that it is invalid in accordance with the legislation of the issue of Exchange-traded bonds.

The owner of the Exchange-traded bonds has the right to exercise other rights provided for the legislation of the Russian Federation.

The provision of security for Exchange-traded bonds is not provided.

Placed securities are not securities intended for qualified investors.

Placed securities are not structural bonds.

**AGREEMENT TO FURNISH INSTRUMENTS AND AGREEMENT
DEFINING RIGHTS OF HOLDERS OF LONG-TERM DEBT**

July 13, 2020

Securities and Exchange Commission
100 F Street, NE
Washington, D.C. 20549

RE: Freedom Holding Corp – Annual Report on Form 10-K for the fiscal year ended March 31,
2020

Ladies and Gentlemen:

Freedom Holding Corp, a Nevada corporation (“FRHC”), is today filing with the Securities and Exchange Commission (the “Commission”) its Annual Report on Form 10-K for the fiscal year ended March 31, 2020 (the “FRHC 2020 Form 10-K”).

Pursuant to the instructions relating to Exhibits in Item 601(b)(4)(iii) of Regulation S-K, FRHC hereby agrees to furnish to the Commission, upon request, copies of instruments and agreements defining the rights of holders of long-term debt and of the long-term debt of its consolidated subsidiaries, which are not being filed as exhibits to FRHC 2020 Form 10-K. The amount of debt authorized under any such instrument, other than those filed or incorporated by reference as an exhibit to the FRHC 2020 Form 10-K, does not exceed 10% of the total assets of FRHC and its consolidated subsidiaries.

Very truly yours,

FREEDOM HOLDING CORP.

/s/ Evgeniy Ler
Evgeniy Ler
Chief Financial Officer

Certain portions of this exhibit (indicated by "[**]") have been omitted pursuant to Item 601(a)(6) of Regulation S-K. This exhibit is an English translation of a foreign language document. The Company hereby agrees to furnish to the SEC, upon request, a copy of the foreign language document.

Employment Contract No. 10

Moscow

August 11, 2011

Bely Gorod Investment Company Limited Liability Company, hereinafter referred to as the Company, which sole founder is **Turlov Timur Ruslanovich**, passport of the series [**] issued by the Department of the Federal Migration Service of Russia [**], living at the address: [**], concludes this Employment Contract with the sole founder – **Mr. Turlov Timur Ruslanovich**, hereinafter referred to as the Employee.

I. The Subject of the Agreement

- 1.1 The Employee is accepted as the General Director of Bely Gorod IC LLC, thus the Company undertakes to provide the Employee with work of stipulated function, with working conditions stipulated by the Labor Code of the Russian Federation, laws and other normative legal acts, a collective agreement, agreements, local normative acts containing the norms of labor law, to pay wages timely and in full amount to the Employee, and the Employee undertakes to perform the work functions personally and to observe the work rules applicable in the organization.
- 1.2 Exercising rights and performing duties the Employee must act in the interests of the Company. The Employee undertakes to exercise his rights and perform his labor duties in good faith and rationally.
- 1.3 This employment contract is concluded for an indefinite period. The contract is due to start on August 11, 2011. The date of commencement of work is August 11, 2011.
- 1.4 This work is the main one for the Employee.

II. Rights and obligations of the parties

- 2.1 The Employee has the right:
 - 2.2 For a properly equipped workplace, the provision of materials and accessories necessary for the Employee to perform his or her work duties.
 - 2.3 On-time wages in the amount stipulated hereby.
 - 2.4 For annual paid leave in accordance with the leaves schedule and weekly rest.
 - 2.5 For the social and living benefits in accordance with the Russian legislation and this present Employment Contract.
 - 2.6 The Employee undertakes:
 - 2.6.1 To perform duties in good faith:
 - performance of the functions of the sole executive body of Bely Gorod IC LLC;
 - general management of the staff, including all organizational matters;
 - definition of strategy and tactics of the Company's development, planning;
 - organization and control;
-

- organization of work and effective interaction of all structural units;
 - providing the organization with qualified personnel, management and improvement of their professional knowledge and experience;
 - ensuring the fulfillment of labor contracts by employees, observance of labor discipline and internal labor regulations of the Company;
 - to exercise of other powers in accordance with the **Charter and the relevant legislation of the Russian Federation.**
- 2.6.2 To observe with the internal labor regulations of the Company.

2.6.3 To observe labor discipline.

2.6.4 While performing labor duties, to observe the norms and regulations of labor protection, safety and fire safety.

2.6.5 To Take care of the property of the Company.

2.6.6 To keep information that constitutes the official and commercial secret of the Company.

2.7 The Company has the right to:

2.7.1 Require the Employee to perform the duties in good faith hereunder.

2.7.2 Promote the Employee for conscientious and efficient work.

2.7.3 Take disciplinary action against the Employee for committing misconduct in accordance with the procedure provided by the labor legislation of the Russian Federation.

2.8 The Company undertakes to:

2.8.1 Observe exactly the terms hereof, to pay timely the employee salary, and resolve issues related to the social welfare of the Employee.

2.8.2 Provide the Employee with the proper conditions necessary to perform his duties, provide the Employee with the means, materials and equipment that are necessary to perform the terms and hereof.

2.8.3 Ensure conditions for safe and effective work of the Employee, equip his workplace in accordance with the rules of labor protection and safety.

2.8.4 Pay the wages and other payments due to the Employee in a timely manner in accordance with this employment contract.

III. Wages, leave, social insurance

3.1 For the performance of duties stipulated by the terms of this employment contract, the Employee shall be paid a salary for a title in the amount of 50,000.00 (Fifty thousand) rubles per month. The Payment is made by transfer of funds from the Company's current account to the Employee's account. The change in the amount of wages is formalized by signing of an appropriate agreement.

3.2 Annual paid leave to the Employee is set for a period of 28 calendar days.

3.3 In case of an appropriate insured event the Employee is provided with the following types of social insurance: benefits in case of temporary incapacity to work, a benefit related to work injury and occupational disease, payment of vouchers for treatment and rehabilitation of employees and their families, and other types in order and on the terms provided by the current legislation.

The sole founder, General Director Mr. T.R. Turlov (signature)

IV. Other terms of employment contract

4.1 The Employee bears material responsibility for damage caused by his actions in case of his guilt, as well as on the terms and in the manner prescribed by the labor legislation of the Russian Federation.

4.2 The Parties seek to settle the disputes and disagreements related to fulfillment of terms and conditions hereof by means of agreement. If the mutually acceptable solution is not achieved, in the manner prescribed by the labor legislation of the Russian Federation.

4.3 Due to all issues that did not find their solution hereunder but directly or indirectly derived from the relations between the Company and the Employee thereon, the Parties hereto will be guided by the provisions of the Labor Code of the Russian Federation and other relevant regulatory acts of the Russian Federation.

15. the parties to the contract details:

The Company: Location: facility 1, 34/2, Bolshaya Tatarskaya str., Moscow, 115184

The Employee: Mr. Turlov Timur Ruslanovich

Passport series [***], issued by the Department of the Federal Migration Service of Russia [***], living at the address: [***],

Qualification certificates:

Series AI-016 №000289. Qualification of a specialist in the financial market for brokerage, dealership and securities management activities.

The Company

The Employee

/s/ T.R. Turlov

(Mr. T.R. Turlov owns 100%
of authorized capital)

/s/ T.R. Turlov

(Mr. T.R. Turlov, General Director of
Beliy Gorod IC LLC)

Signature and company seal

Translation of the company seal:

/ Limited Liability Company, Moscow

PNRN 1107746963785

Beliy Gorod Investment Company/

Signature

The sole founder, General Director Mr. T.R. Turlov (signature)

Certain portions of this exhibit (indicated by "[**]") have been omitted pursuant to Item 601(a)(6) of Regulation S-K. This exhibit is an English translation of a foreign language document. The Company hereby agrees to furnish to the SEC, upon request, a copy of the foreign language document.

**Supplementary agreement No. 1 to the employment contract
No. 10 dated August 11, 2011**

Moscow
(Place of conclusion the supplementary agreement)

March 02, 2015

Freedom Finance Investment Company Limited Liability Company,
(Full name of a legal entity in accordance with its Charter)

represented by its Financial Director, Mr. Povalishin Maxim Sergeevich,
(title of authorized person; Full Name)

acting based on Power of attorney n/n dated October 27, 2012, hereinafter referred to as the
«Employer», on the one hand, and Mr. Turlov Timur Ruslanovich,
(Full Name)

hereinafter referred to as the «Employee», on the other hand, have concluded this supplementary agreement to the employment contract dated August 11, 2011, No. 10 as follows:

1. In accordance with paragraph 4 of Close 57 of the Labor Code of the Russian Federation, the section (paragraphs, sub-closes) paragraph 3.1 of the employment contract regulating the wages payment shall be deemed to have lost force.

2. Insert into section (paragraphs, sub-closes) of the employment contract a section (paragraphs, sub-closes) stating:
«For the performance of duties stipulated by the terms hereof, the Employee is paid a salary for a title in the amount of 300,000.00 (three hundred thousand) rubles per month.»

3. This supplementary agreement is an integral part of the employment contract dated August 11, 2011, No. 10, is made in two copies having equal legal force. One counterpart is keeping by the Employer in the Employee's personal data, the second by the Employee.

4. The employment contract alternations stipulated hereby come into force from March 02, 2015.

5. Supplementary agreement parties' details

The Employer: Location: Facility 2, 23 bld., Trubnaya str., Moscow, 127051

The Employee: Mr. Turlov Timur Ruslanovich, passport series [***] issued by Department of the Federal Migration Service of Russia [***] on February 16, 2015, unit code: [***], registered at address: [***].

The Employer

/s/ M.S. Povalishin
Mr. M.S.Povalishin
(signature and company seal)

Translation of the company seal:
/ Limited Liability Company, Moscow
PNRN 1107746963785
Freedom Finance Investment Company/

The Employee

/s/ T.R. Turlov
Mr. T.R.Turlov
(signature)

Certain portions of this exhibit (indicated by "[***]") have been omitted pursuant to Item 601(a)(6) of Regulation S-K. This exhibit is an English translation of a foreign language document. The Company hereby agrees to furnish to the SEC, upon request, a copy of the foreign language document.

**Supplementary agreement No. 2 to the employment contract
No. 10 dated August 11, 2011**

Moscow
(Place of conclusion the supplementary agreement)

October 02, 2017

Freedom Finance Investment Company Limited Liability Company
(Full name of a legal entity in accordance with its Charter)

represented by its Financial Director, Mr. Povalishin Maxim Sergeevich,
(title of authorized person; Full Name)

acting based on Power of attorney n/n dated October 27, 2012, hereinafter referred to as the
«Employer», on the one hand, and Mr. Turlov Timur Ruslanovich,
(Full Name)

hereinafter referred to as the «Employee», on the other hand, have concluded this supplementary agreement to the employment contract dated August 11, 2011, No. 10 as follows:

1. The section (paragraphs, sub-clauses) paragraph 3.1 of the employment contract regulating the wages payment shall be replaced as follows:

The employee is set a 40-hour work week with two days off (Saturday and Sunday). Compensation for the performance of duties stipulated by the terms of this agreement is made in proportion to the time worked, based on the salary for the position in the amount of 500,000 (five hundred thousand) rubles per month. The Payment is made by transfer of funds from the Company's current account to the Employee's account. The change in the amount of wages is formalized by signing of an appropriate agreement. An employee is set to a working day in accordance with the Employer's Internal Labor Rules.

2. This supplementary agreement is an integral part of the employment contract dated August 11, 2011, No. 10, is made in two copies having equal legal force. One counterpart is keeping by the Employer in the Employee's personal data, the second by the Employee.

3. The employment contract alternations stipulated hereby come into force from October 02, 2017.

4. Supplementary agreement parties' details

The Employer: Location: Olimpiyskiy ave. 14, Moscow, 129090

The Employee: Mr. Turlov Timur Ruslanovich, passport series [***] issued by Department of the Federal Migration Service of Russia [***] on February 16, 2015, unit code: [***], registered at address:, [***].

The Employer

The Employee

/s/ M.S. Povalishin
Mr. M.S.Povalishin
(signature and company seal)

/s/ T.R. Turlov
Mr. T.R.Turlov
(signature)

Translation of the company seal:
/ Limited Liability Company, Moscow
Freedom Finance Investment Company/

Certain portions of this exhibit (indicated by "[***]") have been omitted pursuant to Item 601(a)(6) of Regulation S-K. This exhibit is an English translation of a foreign language document. The Company hereby agrees to furnish to the SEC, upon request, a copy of the foreign language document.

**SUPPLEMENTARY AGREEMENT
TO THE EMPLOYMENT CONTRACT No. 15-128 dated February 9, 2015**

Almaty

January 25, 2016

The Parties hereto:

EMPLOYER: Freedom Finance Joint Stock Company, located at: office 04, 17th floor, block 4B, Nurly-Tau PFC, 17, Al-Farabi ave., Almaty, Certificate of state registration of legal entity No. 5350-1910 -01-AO issued by the Department of Justice of the Bostandyk District of the Department of Justice of Almaty on September 09, 2013 (the date of the initial state registration is November 01, 2006), BIN 061140003010, represented by the Chairman of the Management Board, Mr. Minikeyev Roman Damirovich, acting based on the Charter, and

EMPLOYEE: Mr. Ler Evgeniy Oskarovich, ID number [***]-issued by the Ministry of Internal Affairs dated [***], IIN [***], residing at the address: [***], hereinafter jointly referred to as the Parties, have concluded this supplementary agreement to the employment contract No. 15-128 dated February 9, 2015 (hereinafter referred to as the "Employment Contract") of amendments and alternations as follows:

1. The text of the Employment Contract to be set forth as follows:

EMPLOYMENT CONTRACT No. 15-128

Almaty

February 9, 2015

The Parties hereto:

EMPLOYER: Freedom Finance Joint Stock Company, office 04, 17th floor, block 4B, Nurly-Tau PFC, 17, Al-Farabi ave., Almaty, Certificate of state re-registration of legal entity No. 5350-1910 -01-AO issued by the Department of Justice of the Bostandyk District of the Department of Justice of Almaty on September 09, 2013 (the date of the initial state registration is November 01, 2006), BIN 061140003010, represented by the Chairman of the Management Board, Mr. Minikeyev Roman Damirovich, acting based on the Charter, and

EMPLOYEE: Mr. Ler Evgeniy Oskarovich, ID number [***] issued by the Ministry of Justice dated [***], IIN [***], residing at the address: [***], hereinafter jointly referred to as the Parties, have concluded this employment contract (hereinafter - the Contract) as follows:

1. THE SUBJECT OF THE CONTRACT

- 1.1. The employment relationship between the Employer and the Employee are stipulated and regulated hereby.
- 1.2. The Employer accepts the Employee for employment, and the Employee agrees to be accepted by the Employer on the terms hereof.
- 1.3. The Employer accepts the Employee for the position of Managing Director on investment banking of the Freedom Finance Joint Stock Company, to fulfill the duties established by the duty regulations and the Employer's internal documents regulating its activities.
- 1.4. Place of work: at the location of the Employer.
- 1.5. The starting date for the work is: February 9, 2015.
- 1.6. Hereunder the Employee undertakes to carry out the work personally, observe the rules of the Employer's work schedule, and the Employer undertakes to provide the Employee with scope of work under stipulated labor function, to provide working conditions stipulated by the legislation of the Republic of Kazakhstan and by Employer's acts, to pay the salary timely and completely to the Employee.
- 1.7. The Parties recognize that their rights and obligations are regulated by this Contract, Employer's acts and current legislation of the Republic of Kazakhstan.

2. TERMS OF THE CONTRACT

- 2.1. This Contract is concluded for a definite period from February 9, 2015 by February 9, 2016.
- 2.2. Upon the expiry of the terms of the Contract stipulated in paragraph 2.1. hereof, Parties have the right to extend it for an indefinite or definite period but not less than one year.
- 2.3. If upon the expiration of the terms of the Contract stipulated in paragraph 2.1. hereof, neither of the Parties has notified in writing about the termination of the employment relationship within the last working day, this Contract is considered to be extended for the same term as previously concluded.
- 2.4. The Employer has the right to extend the Contract for a definite period of not less than one year not more than two times. Upon continuation of the employment relationship this contract is considered to be concluded for an indefinite period.
- 2.5. If the Employee has reached retirement age and at the same time has a high professional and qualification level and taking into account his efficiency, the contract may be extended annually without the restriction provided in paragraph 2.4. hereof.

3. ACCEPTANCE FOR EMPLOYMENT

- 3.1. The acceptance the Employee for employment is formalized by the Employer's act to be issued based on the Contract.
 - 3.2. In order to verify the compliance of the qualification of the Employee with the entrusted work the Employee is given a probation period of **1 month since agreement date**. The Employee is subject to the norms of the current legislation of the Republic of Kazakhstan during the probation period.
 - 3.3. The Employer is entitled to terminate the Contract notifying the Employee in writing, indicating the reasons of such termination if the Employee's work results are negative during the probation period.
 - 3.4. If the probation period has expired and neither Party has notified about the termination hereof, the Employee is considered to have passed the probationary period.
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4. WORK AND REST SCHEDULE

- 4.1. The Employee's work and rest schedule is regulated by the terms of this Contract and the current labor legislation of the Republic of Kazakhstan, in with connection, the normal duration of working time is established for Employee in accordance with p.1 of cl.68 and p.1 of cl. 71 of the Labor Code of the Republic of Kazakhstan:
- 1) a five-day working week with two days off - Saturday and Sunday;
 - 2) an eight-hour working day - from 09.00 hours to 18.00 hours;
 - 3) one hour of a break for rest and meals - from 13.00 to 14.00, the employee is entitled to use this time at own discretion
- 4.2. The Employee is provided with the following types of paid annual labor leaves:
- 4.2.1. The main paid annual labor leave is 30 (thirty) calendar days (excluding holidays within the days of paid annual leave, regardless of using operating modes and shift schedules) with preservation of the place of work, position and average salary;
 - 4.2.2. Additional paid annual labor leave in accordance with cl. 89 of the Labor Code of the Republic of Kazakhstan.
- 4.3. The employee's paid annual labor leave for the first and subsequent years of work is granted at any time during working year by agreement of the Parties.
- 4.4. The paid annual leave can be divided into parts by agreement of the Parties. In this case one part of the paid annual labor leave must be at least two calendar weeks.
- 4.5. The paid annual labor leave can be interrupted by the Employer in case of operational needs only with the Employee's written consent. The unused due to recall part of the paid annual labor leave is granted during the current year or next working year at any time or joins with paid annual labor leave for the next working year under agreement of the Parties. When Employee's recalling from a paid annual labor leave, the Employee can be compensated for the unused days of paid annual labor leave instead of providing an unused part of the leave at another time by agreement between the Employee and the Employer.
- 4.6. The Employee is also provided with the following types of social labor leaves:
- 4.6.1. Leave without pay;
 - 4.6.2. Educational leave;
 - 4.6.3. Leave in connection with pregnancy and childbirth (children), adoption of a newborn child (children), on the basis of a temporary incapacity for work sheet, with duration established by the Labor Code of the Republic of Kazakhstan;
 - 4.6.4. Leave without pay to care for the child until he reaches the age of three, based on the Employer's application and the birth certificate or other document confirming the birth of the child.
- 4.7. The Employer is obliged to grant leave without pay for up to five calendar days upon the registration of marriage, the birth of a child and the death of close relatives based on a written application of the Employee.
- 4.8. In case of good excuse the leave without pay may be granted to the Employee by the decision of the Employer based on a written application.
- 4.9. The Employee has the right for other types of labor leaves upon reasons provided by the legislation of the Republic of Kazakhstan.
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5. TERMS OF WAGES PAYMENT

- 5.1. The salary is to be paid to the Employee for actually worked time recorded in the documents of the Employer for the recording of working hours.
- 5.2. A set wage is established to the Employee in the amount prescribed by Annex No. 1 hereto.
- 5.3. The salary is paid to the Employee once a month not later than the 10th (tenth) date of the next month following the reporting (settlement) month, by transferring money to the Employee's bank account. At the same time, the advance payments can be made in the order established by the internal documents of the Employer.
- 5.4. The Employee may be awarded in the manner and in the amount established by the Employer depending on the specific contribution to the development of the Employer, upon the results of work or by other reasons.
- 5.5. The salary of the Employee can be increased for conscientious fulfillment of duties by the Employee, improvement of professional qualification, observance of the terms of this Contract, creative initiative.
- 5.6. Periods of temporary disability of the Employee, confirmed by official medical documents, are paid by the Employer in accordance with the legislation of the Republic of Kazakhstan.
- 5.7. Payment for overtime work and work on holidays and weekends is fulfilled in accordance with the Labor Code of the Republic of Kazakhstan.
- 5.8. Deductions from the Employee salary to pay off his debt to the Employer may be fulfilled based on the Employer's Act with written notice to the Employee. The amount of the monthly deduction cannot exceed 50% of the salary due to the Employee. The Employer has the right to make deductions from the salary without the written consent of the Employee in the following cases:
 - 5.8.1. For repayment of unspent and timely non-refunded money received in connection with a business trip, as well as in the case of failure to provide documents confirming the charges related to the business trip;
 - 5.8.2. In cases providing reimbursement to the Employer the costs related to the Employee training (subject to the existence of a training agreement) in proportion to the unworked part of the set term upon the termination of the employment contract before its expiry;
 - 5.8.3. For reimbursement of an unearned advance paid to an employee in the wage bill;
 - 5.8.4. In cases of defer the paid annual labor leave or recall of the Employee, with the exception of paragraph 3 of Clause 95 of the Labor Code of the Republic of Kazakhstan;
 - 5.8.5. In other cases, with the Employee written consent.

6. CHARACTERISTIC OF WORKING CONDITIONS

- 6.1. The Employee working conditions are normal and are characterized as follows:
 - 1) the Employee is provided with a workplace in the office that meets the requirements of safety and labor protection;
 - 2) the office is provided with sanitary facilities and the necessary sanitary and hygienic conditions are created;
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- 3) the work does not refer to heavy ones and is not performed in harmful (especially harmful) and (or) dangerous conditions.
- 6.2. The Employer provides the Employee with the necessary conditions for performing his duties: equipped workplace, necessary documentation, information, sets tasks and gives the orders within Employee's duties.
- 6.3. The Employee duties are regulated by the Contract, the duty regulations, the Employer Acts.
- 6.4. In cases of operational needs, the Employer has the right to recruit the Employee to work on weekends and holidays with his written consent, except for the cases provided in Cl. 86 of the Labor Code of the Republic of Kazakhstan, and workers working on the schedule of shifts.
- 6.5. The Employer has the right to move the Employee without his consent to another workplace or to another structural unit in the same locality or to entrust him with work within the limits of his title, specialty, profession, qualification, stipulated by the Contract. The change in the name of the title (work) of the Employee, the structural unit, the change in the management structure, which do not entail a change in the working conditions for the Employee, can be carried out by the Employer without the Employee consent.
- 6.6. The Employer, in the event of operational needs, including temporary replacement of the absent employee, has the right to transfer the Employee without his consent for up to three months within a calendar year to another work not stipulated hereby and not contraindicated to him for health reasons, with payment for performed work, but not lower than the average salary for the previous work.
- 6.7. In case of idle time the Employer has the right to transfer the Employee without his consent to another job, not contra-indicated for health reasons, for the whole period of idle time. While temporarily transferring to another job in case of idle time, the wages of the Employee is to be paid for the performed work.
- 6.8. In connection with the changes in the Employer's production related to the reorganization or changes in economic, technological conditions, the conditions of the organization of work and (or) the reduction of the scope of work, the Employee working conditions may be changed while continuing to work in accordance with his specialty or profession corresponding to his qualification. When the working conditions change, the appropriate amendments and supplementary are made hereto.
- 6.9. The Employee may be sent both within the Republic of Kazakhstan and abroad to perform job assignments related to the performance of his official duties, with observance of restrictions established by the labor legislation of the Republic of Kazakhstan.

7. RIGHTS AND OBLIGATIONS OF THE EMPLOYEE

- 7.1. The Employee has the rights:
 - 7.1.1. To conclude, to amend, to supplement, to terminate and to cancel hereof in the manner and under the terms stipulated by the Labor Code of the Republic of Kazakhstan;
 - 7.1.2. To require of the Employer to fulfill the terms and condition hereof;
 - 7.1.3. For safety and labor protection;
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- 7.1.4. Of obtaining complete and reliable information about working conditions and labor protection;
 - 7.1.5. For timely and full payment of wages in accordance with the provisions hereof;
 - 7.1.6. For payment of idle time in accordance with the current legislation of the Republic of Kazakhstan;
 - 7.1.7. To rest, including paid annual labor leave;
 - 7.1.8. Of association, including the right to establish a trade union, as well as membership in, to provide protection of their labor rights, unless otherwise provided by the laws of the Republic of Kazakhstan;
 - 7.1.9. Of participation through representatives in collective bargaining and the drafting of a collective agreement, as well as acquaintance with the signed collective agreement;
 - 7.1.10. Of compensation for harm caused to health in connection with the performance of labor duties;
 - 7.1.11. Of Compulsory social insurance;
 - 7.1.12. Accident insurance while performance the labor duties;
 - 7.1.13. For guarantees and compensation payments;
 - 7.1.14. For protection of own rights and interests by all legal methods;
 - 7.1.15. For Equal pay for equal work without any discrimination;
 - 7.1.16. To appeal for the resolution of an individual labor dispute consistently in the conciliation commission, the court in the manner prescribed by the legislation of the Republic of Kazakhstan;
 - 7.1.17. For workplace equipped in accordance with the requirements of safety and labor protection;
 - 7.1.18. Provision with individual and collective protection equipment, special clothing in accordance with the requirements provided for by the legislation of the Republic of Kazakhstan, as well as this Contract;
 - 7.1.19. To refuse to perform the work in the event of a situation that threat to his health or life, with a immediate notice to the manager or representative of the Employer;
 - 7.1.20. To appeal to the authorized state labor authority and (or) the local labor inspectorate to conduct a survey of safety and health conditions in the workplace, as well as to participate in the verification and review of issues related to the improvement of work conditions, safety and labor protection;
 - 7.1.21. To appeal against the actions (inaction) of the Employer in the sphere of labor and directly related relations;
 - 7.1.22. For payment for work in accordance with the qualifications, complexity of work, the quantity and quality of the work performed, as well as work conditions;
 - 7.1.23. For resolution of individual and collective labor disputes, including the right to strike, in the manner prescribed by the legislation of the Republic of Kazakhstan;
 - 7.1.24. For ensuring the protection of personal data stored by the Employer.
- 7.2. The Employee is obliged:
- 7.2.1. To start fulfilling own obligations hereunder from the date of its signing;
 - 7.2.2. To perform labor duties conscientiously, timely and qualitatively in accordance with this Contract, duty regulations, work plans, Acts of the Employer;
 - 7.2.3. To observe labor discipline;
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- 7.2.4. To observe the requirements for safety and labor protection, fire safety, industrial safety and industrial sanitation at the workplace;
 - 7.2.5. To inform the Employer about a situation that poses a threat to the life and health of people, the safety of the Employer other employees property, and the occurrence of idle time;
 - 7.2.6. Not to disclose information constituting state secrets, official, commercial or other secret protected by law, which became known to him in connection with the performance of his duties;
 - 7.2.7. To compensate the Employer for the harm caused within the limits established by the legislation of the Republic of Kazakhstan;
 - 7.2.8. To observe the Employer's Labor Rules and labor discipline;
 - 7.2.9. To use the working time productively;
 - 7.2.10. to have official business trips by the instructions of the Employer;
 - 7.2.11. To develop the relations of comradely cooperation and mutual assistance;
 - 7.2.12. To refrain from property damage to the Employer in the course of the work, to take care of the Employer and employees property, including the office equipment and equipment in the Employee use, to ensure the safety of the material values and documentation entrusted to him;
 - 7.2.13. Maintain and enhance the reputation of the Employer;
 - 7.2.14. In case of conclusion an agreement of full liability between the Parties, to be liable in accordance with the legislation of the Republic of Kazakhstan and the Employer's Acts;
 - 7.2.15. To keep confidential and not disclose during the validity and after termination hereof, the following information became known to him during his work at the Employer and intended for official use;
 - 1) the legal, technical and special documentation available to the Employer, including statistical documentation;
 - 2) information related to financial transactions, both the Employer and its business partners;
 - 3) information related to the performance of own labor duties, including the amount of wages;
 - 4) information related to the activities of the Employer and its partners, as well as information on its personnel;
 - 5) other information constituting official or commercial secret in accordance with the acts of the Employer, and other secret protected by law.
 - 7.2.16. To sign the Non-disclosure of Employer confidential information Agreement and to observe its requirements;
 - 7.2.17. In the case of training at the expense of the Employer, to work out the period specified in the training agreement, or in case of termination of this Contract in the manner prescribed by law, to reimburse the Employer the costs related to such training, in proportion to the unworked part of the set term;
 - 7.2.18. To perform other duties in accordance with the current legislation of the Republic of Kazakhstan.
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8. RIGHTS AND OBLIGATIONS OF THE EMPLOYER

- 8.1. The Employer has the right:
- 8.1.1. For freedom of choice when hiring;
 - 8.1.2. To amend, to supplement, to terminate and to cancel the Contract with the Employee in the manner and on the reasons established by the Labor Code of the Republic of Kazakhstan;
 - 8.1.3. To issue Acts within its authority;
 - 8.1.4. To establish and to join associations in order to represent and protect own rights and interests;
 - 8.1.5. To demand the Employee to fulfill the terms and conditions hereof, rules of labor regulations and other acts of the Employer;
 - 8.1.6. To encourage the Employee, to impose a disciplinary sanction, to bring the Employee to material liability in cases and in the manner prescribed by the Labor Code of the Republic of Kazakhstan;
 - 8.1.7. For compensation of damage caused by the Employee during performance of its duties;
 - 8.1.8. To appeal to the court in order to protect its rights and legitimate interests in the sphere of labor;
 - 8.1.9. To set a probationary period for the Employee;
 - 8.1.10. To provide workers with professional training, retraining and raising their qualification in accordance with the Labor Code of the Republic of Kazakhstan;
 - 8.1.11. For reimbursement of their costs related to the Employee training in accordance with the Labor Code of the Republic of Kazakhstan;
 - 8.1.12. To appeal consistently to the conciliation commission, the court for the resolution of an individual labor dispute in the manner prescribed by the Labor Code of the Republic of Kazakhstan;
 - 8.1.13. Other rights provided by the current legislation of the Republic of Kazakhstan.
- 8.2. The Employer is obliged to:
- 8.2.1. Observe the requirements of the labor legislation of the Republic of Kazakhstan, this Contract and the issued own Acts;
 - 8.2.2. When hiring, to conclude a contract with an employee in the manner and on the terms established by the Labor Code of the Republic of Kazakhstan;
 - 8.2.3. When hiring, to require documents necessary for the conclusion of the employment contract, in accordance with Clause 32 of the Labor Code of the Republic of Kazakhstan;
 - 8.2.4. Provide the Employee with the work stipulated hereby;
 - 8.2.5. Pay the Employee wages and other payments timely and full amount provided for by regulatory legal acts of the Republic of Kazakhstan, this Contract, Acts of the Employer;
 - 8.2.6. Familiarize the Employee with the Rules of the Labor Procedure, other Employer's Acts that are directly related to the work (labor function) of the Employee;
 - 8.2.7. Consider the proposals of employees' representatives of and provide employees' representatives with complete and reliable information necessary for collective bargaining, conclusion of collective agreements and monitoring of their fulfillment;
 - 8.2.8. Conduct collective bargaining in the order established by the Labor Code of the Republic of Kazakhstan, to conclude a collective agreement;
 - 8.2.9. Provide the Employee with working conditions in accordance with the labor legislation of the Republic of Kazakhstan and this Contract;
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- 8.2.10. Provide the Employee with equipment, tools, technical documentation and other means necessary for the performance of labor duties, at the expense of Employer's funds;
- 8.2.11. Provide the authorized body on employment with information in accordance with the requirements of the labor legislation of the Republic of Kazakhstan;
- 8.2.12. Follow the instructions of state labor inspectors;
- 8.2.13. Suspend work if its continuation creates a threat to life, the health of the Employee and other persons;
- 8.2.14. Provide compulsory social insurance of the Employee;
- 8.2.15. Provide the Employee's accident insurance while performance the labor (official) duties;
- 8.2.16. Provide the Employee with the paid annual labor leave;
- 8.2.17. Ensure the preservation and delivery to the state archive of documents confirming the work activity of the Employee and information about withholding and deduction of money for his pension provision;
- 8.2.18. Warn the Employee about harmful and (or) dangerous working conditions and the possibility of occupational disease;
- 8.2.19. Take measures to prevent risks at the workplaces and in technological processes, to carry out preventive work with a sheet of production and scientific and technological progress;
- 8.2.20. Keep records of working hours, including overtime, work in harmful and (or) dangerous working conditions, and heavy work performed by the Employee;
- 8.2.21. Compensate for the harm caused to the life and health of the Employee when performing his labor (official) duties in accordance with the Labor Code of the Republic of Kazakhstan and other laws of the Republic of Kazakhstan;
- 8.2.22. Provide officials of the authorized state labor authority and local labor inspectorate, representatives of employees, technical inspectors for labor protection with free access to conduct safety inspections, inspections of conditions and labor protection in organizations and compliance with the legislation of the Republic of Kazakhstan, as well as to investigate accidents related to work activity and occupational diseases;
- 8.2.23. Ensure the maintenance of registers or other documents, which indicate the name, surname, patronymic (if it is specified in the identity document) and the date of birth of Employees under the age of eighteen;
- 8.2.24. To collect, process and protect the personal data of the Employee in accordance with the legislation of the Republic of Kazakhstan on personal data and its protection;
- 8.2.25. Fulfill internal control over the safety and labor protection;
- 8.2.26. Perform other duties provided by the current legislation of the Republic of Kazakhstan.

9. ALTERATION AND TERMINATION OF THE CONTRACT

- 9.1. Amendments and supplements hereto, including when movement to another job, are carried out by the Parties by signing of supplementary agreements hereto in the manner and under the terms and conditions provided in p. 2 of cl. 33 of the Labor Code of the Republic of Kazakhstan.
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9.2. Notification of amendments in the terms and conditions of the employment contract is applied by one of the Parties hereto and is considered by the other Party within five working days from the date of its application. The Party received such notification of the amendments in the terms and conditions hereof, including when movement to another job, is obliged to inform the other Party about the decision taken within the time specified in this clause.

9.3. Grounds for termination of the Contract:

- 9.3.1. termination by agreement of the Parties;
- 9.3.2. Contract expiry;
- 9.3.3. termination by the initiative of the Employer;
- 9.3.4. due to movement of the Employee to another Employer;
- 9.3.5. termination by the initiative of the Employee:
- 9.3.6. due to the occurrence of circumstances beyond the control of the Parties;
- 9.3.7. the Employee's refusal to continue the labor relations;
- 9.3.8. movement of the Employee to elective work (position) or appointment to a position excluding the possibility of continuing labor relations, except for cases stipulated by the laws of the Republic of Kazakhstan;
- 9.3.9. breaching the terms and conditions hereof.

9.4. The Contract can be terminated by agreement of the Parties. A Party expressed a desire to terminate the Contract by mutual agreement of the Parties shall notify the other Party hereto. The Party received such notification shall inform the other Party in writing about the decision taken within three business days. The date of termination of the Contract by mutual agreement of the Parties is determined by appropriate agreement between the Employee and the Employer.

9.5. The Employee agrees that the Employer has the right to terminate the employment contract without observing the requirements set forth in Clause 9.4. hereof, with a compensation payment in the amount of 2 (two) monthly salaries of the Employee.

9.6. The contract concluded for a definite period terminates due to its expiry. The date of expiry of the Contract concluded for the period of fulfillment of a certain work is the day of the works completion. The date of expiry of the Contract concluded for the time of replacement of the temporarily absent employee is the day of the employee's work whose place of work (position) was retained.

9.7. The Contract can be terminated on the initiative of the Employer under following grounds:

- 9.7.1. Liquidation of the Employer;
 - 9.7.2. Reduction in the number or staff of workers;
 - 9.7.3. Decrease in the volume of production, work performed and services rendered, which led to worsening of the Employer economic standing;
 - 9.7.4. Inconsistencies of the Employee of the position held or the work performed due to insufficient qualification;
 - 9.7.5. Repeated failure to verify knowledge on safety and labor protection or industrial safety by the Employee responsible for ensuring the safety and protection of the work of the organization carrying out production activities;
 - 9.7.6. Inconsistencies of the Employee of the position held or work performed due to the state of health, which prevents the continuation of the work and excludes the possibility of its continuation;
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- 9.7.7. Negative work results during the probation period;
 - 9.7.8. Absence of the Employee at work without a good reason for three or more consecutive hours in a single working day (working shift);
 - 9.7.9. The presence of the Employee at work in the conditions of alcohol, narcotic, psychotropic, intoxicant intoxication (their analogues), including in cases of use of substances causing a conditions of alcohol, narcotic, toxicomaniac intoxication (their analogues) during the working day;
 - 9.7.10. Refusal of medical examination to certify the fact of using substances that cause a condition of alcohol, narcotic, toxicomaniac intoxication, confirmed by the relevant act;
 - 9.7.11. Breaching of the rules of labor protection or fire safety or traffic safety in transport by the Employee, which entailed or could entail grave consequences, including industrial injuries and accidents;
 - 9.7.12. theft of property (including minor larceny), deliberate its destruction or damage by the Employee at the place of work, established by a sentence or court order came into legal force;
 - 9.7.13. the commission of the guilty actions or inaction of the Employee serving monetary or commodity values, if these actions or inaction give grounds for the loss of confidence from the side of the Employer;
 - 9.7.14. The commission of an immoral offense by an employee performing educational functions, incompatible with the continuation of such work;
 - 9.7.15. Disclosure by the Employee of information constituting state secrets and other secrets protected by law), which became known to him in connection with the performance of his duties;
 - 9.7.16. Repeated non-fulfillment or repeated improper fulfillment of labor duties without good reasons by the Employee who already has a disciplinary sanction;
 - 9.7.17. Presentation by the Employer of the Employer of knowingly false documents or information when concluding the employment contract or movement to another job, if the original documents or information could be grounds for refusing to conclude the contract or movement to another job;
 - 9.7.18. Breaching of labor duties by the head of the executive body of the Employer, his deputy or the head of the Employer's branch (branches, representative offices and other subdivisions of the Employer defined by the Employer's Act), which caused material damage to the Employer;
 - 9.7.19. Termination of the Employee's access to state secrets in cases stipulated by the laws of the Republic of Kazakhstan;
 - 9.7.20. Non-attendance of the Employee at work for more than two consecutive months due to temporary incapacity for work, except for cases when the Employee is on maternity leave, and if the disease is on the list of diseases for which a longer period of incapacity for work is established, approved by the authorized state health authority;
 - 9.7.21. The Employee commits a corruption offense that excludes the possibility of further work in accordance with the legal act entered into legal force, with the exception of cases directly stipulated by the laws of the Republic of Kazakhstan;
 - 9.7.22. Continuation of the Employee's participation in the strike after bringing to his attention the court's decision to recognize the strike as illegal or to suspend the strike;
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- 9.7.23. Termination of the powers of the head of the executive body, members of the collegial executive body of the legal entity, and also internal audit service employees and the corporate secretary in accordance with the Law of the Republic of Kazakhstan "On Joint Stock Companies" upon the decision of the owner of the property of the legal entity or the person authorized by the owner (body) or authorized body of the legal entity;
- 9.7.24. Achievements by the Employer of the retirement age established by the Law of the Republic of Kazakhstan "On Pensions in the Republic of Kazakhstan", with the right of annual extension of the term of the employment contract by mutual agreement of the Parties;
- 9.7.25. Non-attendance of the Employee at work for more than one month by reasons unknown to the Employer;
- 9.8. The Employee has the right to terminate the Contract by his own initiative, notifying the Employer in writing at least one month in advance. The Contract can be terminated by the initiative of the Employee before the expiry of the notice period according to the agreement with the Employer.
- 9.9. Upon termination of the Contract by the initiative of the Employee, the latter is obliged to complete the work entrusted to him. In the event that the Employer's property (documentation) is not received and transferred due to the fault of the Employee, the day of termination of the Contract is considered to be the day of completion of the acceptance/transfer of the Employer's property (documentation).
- 9.10. The procedure for termination of the Contract is regulated by the Labor Code of the Republic of Kazakhstan.
- 9.11. Termination of the Contract is formalized by the Employer's Act.

10. RESPONSIBILITY OF THE PARTIES

- 10.1. For breach of the terms and conditions hereof, the Parties bear the responsibility provided hereby and the current legislation of the Republic of Kazakhstan.
 - 10.2. In case of the Employee disciplinable offense, the Employer has the right to apply the following types of disciplinary sanctions: admonition, reprimand, severe reprimand, termination of the Contract by the initiative of the Employer on the grounds provided in sp. 8-18 p. 1 cl. 52 of the Labor Code of the Republic of Kazakhstan.
 - 10.3. The Employee is liable for loss (damage) caused by loss or damage to the Employer's property, for damage resulting from the Employer's action (inaction), including in case of disclosure of confidential information (commercial and other secrets).
 - 10.4. The Employer bears material liability to the Employee in the following cases:
 - 10.4.1. For damage caused by unlawful deprivation of the Employee of the opportunity to work at his workplace in accordance with the requirements of the Labor Code of the Republic of Kazakhstan.
 - 10.4.2. for damage caused to the property of the Employee
 - 10.4.3. for damage caused to the life or(and) health of the Employee
 - 10.5. The liability of the parties is excluded only by force majeure circumstances
-

11. LABOR DISPUTES

- 11.1. All issues that are not regulated by the agreement, but arising from it, are regulated by the current legislation of the Republic of Kazakhstan or are subject to settlement through negotiations between the Parties.
- 11.2. If it is impossible to resolve by negotiation, all disputes and disagreements are resolved in a judicial proceeding in accordance with the current legislation of the Republic of Kazakhstan.

12. OTHER CONDITIONS

- 12.1. Any results of intellectual creative activity created by the Employee in the course of work and / or related to the functions of the Employee under the Contract are an official work. The employee shall notify the Employer of his plans for the creation of the official work, after creation, shall provide the Employer for consideration, and shall render full assistance in the registration of exclusive rights to the official work.
 - 12.2. The Agreement is signed in two copies having the same legal force, one copy for each of the Parties. All applications and supplementary agreements to it are its integral part.
 - 12.3. The content of the contract is not subject to disclosure to third parties.
 - 12.4. Annexes 1 and 2 to this Agreement are its integral parts.
-
- 2. This supplementary agreement comes into force from the date of signing and is an integral part of the Labor Contract
 - 3. This Supplementary Agreement is signed in two copies in Russian having the same legal force, one copy for each of the Parties.

The Employer	The Employee
<u>/s/ Minikeyev R.D.</u> Mr. Minikeyev R.D. (signature and company seal)	<u>/s/ Ler E.O.</u> Mr. Ler E.O. (personal signature)

Translation of the company seal:
/Republic of Kazakhstan, Almaty
Freedom Finance Joint Stock Company/

Certain portions of this exhibit (indicated by "[***]") have been omitted pursuant to Item 601(a)(6) of Regulation S-K. This exhibit is an English translation of a foreign language document. The Company hereby agrees to furnish to the SEC, upon request, a copy of the foreign language document.

**Supplementary Agreement
to an Employment Contract No. 15-128 from 09 February 2015**

Almaty

December 30,
2019

Parties:

EMPLOYER: Joint Stock Company Freedom Finance, (Certificate of state re-registration issued on September 09, 2013), located at: 77/7, al-Farabi ave., "Esentai Tower" BC, Floor 3, Almaty, represented by the Chairman of the Management Board, Mr. Minikeyev Roman Damirovich, acting based on the Charter, and

EMPLOYEE: Mr. Ler Evgeniy Oskarovich, ID number [***]-issued by the Ministry of Internal Affairs dated [***], IIN [***], residing at the address: [***], hereinafter jointly referred to as the Parties, have concluded this supplementary agreement (hereinafter the "Agreement") to the employment contract (hereinafter the "Contract") No. 15-128 dated February 9, 2015 about the following:

1. Item 1. Appendix No. 1 to the Contract and put as follows:

1. The employer establishes the following size and procedure for remuneration of the employee:

The monthly salary of an employee is: **4 770 000 (four million seven hundred and seventy thousand) tenge** (excluding contributions to compulsory social health insurance, compulsory pension contributions to the accumulative pension fund and individual travel tax and other compulsory payments at budget rates in the manner determined by the legislation of the Republic of Kazakhstan.)

2. The date of the entry of paragraph 1. Annex No. 1 to the Contract from 01.01.2020.

3. The remaining terms of the Agreement remain unchanged.

4. This Agreement shall enter into force upon signature by the Parties.

5. This Agreement is made in two copies, one for each of the Parties.

5. DETAILS AND SIGNATURES

**Employer:
Joint Stock Company
Freedom Finance**

050040, Republic of Kazakhstan
Almaty City, Bostandyk District

77/7, al-Farabi ave., Floor 3
RNN [***]
BIN 061140003010
IIC [***]
[***]
BIC [***]

Chairman of the Board

/s/ Minikeyev R.D.
Minikeyev, R.D.

Translation of the company seal:
/Republic of Kazakhstan, Almaty
Freedom Finance Joint Stock Company/

**Employee:
Ler Evgeniy Oskarovich**

ID number [***]
Issued by Ministry of Internal
Affairs
of Kazakhstan dated [***]
IIN [***]
Republic of Kazakhstan, Almaty City,
[***]

/s/ Ler E.O.
Ler E.O.

Certain portions of this exhibit (indicated by "[**]") have been omitted pursuant to Item 601(a)(6) of Regulation S-K. This exhibit is an English translation of a foreign language document. The Company hereby agrees to furnish to the SEC, upon request, a copy of the foreign language document.

EMPLOYMENT CONTRACT No. 18-107/1

Almaty

November 1, 2018

The Parties hereto:

EMPLOYER: Freedom Finance Joint Stock Company, located at: 77/7, al-Farabi ave., "Esentai Tower" BC, Floor 3 Almaty, (Certificate of state re-registration issued on September 09, 2013), represented by the Chairman of the Management Board, Mr. Minikeyev Roman Damirovich, acting based on the Charter, and

EMPLOYEE: Mr. Tashtitov Askar Bolatovich, ID number [**] issued by the Ministry of Internal Affairs dated [**], IIN [**], residing at the address: [**], hereinafter jointly referred to as the Parties, have concluded this employment contract (hereinafter - the Contract) as follows:

1. THE SUBJECT OF THE CONTRACT

- 1.1. The employment relationship between the Employer and the Employee are stipulated and regulated hereby.
 - 1.2. The Employer accepts the Employee for employment, and the Employee agrees to be accepted by the Employer on the terms hereof.
 - 1.3. The Employer accepts the Employee for the position of Managing Director on investment banking of the Freedom Finance Joint Stock Company, to fulfill the duties established by the duty regulations and the Employer's internal documents regulating its activities.
 - 1.4. Place of work: office 77/7, al-Farabi ave., "Esentai Tower" BC, Floor 3, Almaty.
 - 1.5. The starting date for the work is: November 1, 2018.
 - 1.6. Hereunder the Employee undertakes to carry out the work personally, observe the rules of the Employer's work schedule, and the Employer undertakes to provide the Employee with scope of work under stipulated labor function, to provide working conditions stipulated by the legislation of the Republic of Kazakhstan and by Employer's acts, to pay the salary timely and completely to the Employee.
 - 1.7. The Parties recognize that their rights and obligations are regulated by this Contract, Employer's acts and current legislation of the Republic of Kazakhstan.
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2. TERMS OF THE CONTRACT

- 2.1. This Contract is concluded for a definite period from November 1, 2018 by November 1, 2019.
- 2.2. Upon the expiry of the terms of the Contract stipulated in paragraph 2.1. hereof, Parties have the right to extend it for an indefinite or definite period but not less than one year.
- 2.3. If upon the expiration of the terms of the Contract stipulated in paragraph 2.1. hereof, neither of the Parties has notified in writing about the termination of the employment relationship within the last working day, this Contract is considered to be extended for the same term as previously concluded.
- 2.4. The Employer has the right to extend the Contract for a definite period of not less than one year not more than two times. Upon continuation of the employment relationship this contract is considered to be concluded for an indefinite period.
- 2.5. If the Employee has reached retirement age and at the same time has a high professional and qualification level and taking into account his efficiency, the contract may be extended annually without the restriction provided in paragraph 2.4. hereof.

3. ACCEPTANCE FOR EMPLOYMENT

- 3.1. The acceptance the Employee for employment is formalized by the Employer's act to be issued based on the Contract.
- 3.2. In order to verify the compliance of the qualification of the Employee with the entrusted work the Employee is given a probation period of **3 months since agreement date**. The Employee is subject to the norms of the current legislation of the Republic of Kazakhstan during the probation period.
- 3.3. The Employer is entitled to terminate the Contract notifying the Employee in writing, indicating the reasons of such termination if the Employee's work results are negative during the probation period.
- 3.4. If the probation period has expired and neither Party has notified about the termination hereof, the Employee is considered to have passed the probationary period.

4. WORK AND REST SCHEDULE

- 4.1. The Employee's work and rest schedule is regulated by the terms of this Contract and the current labor legislation of the Republic of Kazakhstan, in with connection, the normal duration of working time is established for Employee in accordance with p.1 of cl.68 and p.1 of cl. 71 of the Labor Code of the Republic of Kazakhstan:
 - 1) a five-day working week with two days off - Saturday and Sunday;
 - 2) an eight-hour working day - from 09.00 hours to 18.00 hours;
 - 3) one hour of a break for rest and meals - from 13.00 to 14.00, the employee is entitled to use this time at own discretion
 - 4.2. The Employee is provided with the following types of paid annual labor leaves:
 - 4.2.1. The main paid annual labor leave is 30 (thirty) calendar days (excluding holidays within the days of paid annual leave, regardless of using operating modes and shift schedules) with preservation of the place of work, position and average salary;
 - 4.2.2. Additional paid annual labor leave in accordance with cl. 89 of the Labor Code of the Republic of Kazakhstan.
 - 4.3. The employee's paid annual labor leave for the first and subsequent years of work is granted at any time during working year by agreement of the Parties.
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- 4.4. The paid annual leave can be divided into parts by agreement of the Parties. In this case one part of the paid annual labor leave must be at least two calendar weeks.
- 4.5. The paid annual labor leave can be interrupted by the Employer in case of operational needs only with the Employee's written consent. The unused due to recall part of the paid annual labor leave is granted during the current year or next working year at any time or joins with paid annual labor leave for the next working year under agreement of the Parties. When Employee's recalling from a paid annual labor leave, the Employee can be compensated for the unused days of paid annual labor leave instead of providing an unused part of the leave at another time by agreement between the Employee and the Employer.
- 4.6. The Employee is also provided with the following types of social labor leaves:
 - 4.6.1. Leave without pay;
 - 4.6.2. Educational leave;
 - 4.6.3. Leave in connection with pregnancy and childbirth (children), adoption of a newborn child (children), on the basis of a temporary incapacity for work sheet, with duration established by the Labor Code of the Republic of Kazakhstan;
 - 4.6.4. Leave without pay to care for the child until he reaches the age of three, based on the Employer's application and the birth certificate or other document confirming the birth of the child.
- 4.7. The Employer is obliged to grant leave without pay for up to five calendar days upon the registration of marriage, the birth of a child and the death of close relatives based on a written application of the Employee.
- 4.8. In case of good excuse the leave without pay may be granted to the Employee by the decision of the Employer based on a written application.
- 4.9. The Employee has the right for other types of labor leaves upon reasons provided by the legislation of the Republic of Kazakhstan.

5. TERMS OF WAGES PAYMENT

- 5.1. The salary is to be paid to the Employee for actually worked time recorded in the documents of the Employer for the recording of working hours.
 - 5.2. A set wage is established to the Employee in the amount prescribed by Annex No. 1 hereto.
 - 5.3. The salary is paid to the Employee once a month not later than the 10th (tenth) date of the next month following the reporting (settlement) month, by transferring money to the Employee's bank account. At the same time, the advance payments can be made in the order established by the internal documents of the Employer.
 - 5.4. The Employee may be awarded in the manner and in the amount established by the Employer depending on the specific contribution to the development of the Employer, upon the results of work or by other reasons.
 - 5.5. The salary of the Employee can be increased for conscientious fulfillment of duties by the Employee, improvement of professional qualification, observance of the terms of this Contract, creative initiative.
 - 5.6. Periods of temporary disability of the Employee, confirmed by official medical documents, are paid by the Employer in accordance with the legislation of the Republic of Kazakhstan.
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- 5.7. Payment for overtime work and work on holidays and weekends is fulfilled in accordance with the Labor Code of the Republic of Kazakhstan.
- 5.8. Deductions from the Employee salary to pay off his debt to the Employer may be fulfilled based on the Employer's Act with written notice to the Employee. The amount of the monthly deduction cannot exceed 50% of the salary due to the Employee. The Employer has the right to make deductions from the salary without the written consent of the Employee in the following cases:
- 5.8.1. For repayment of unspent and timely non-refunded money received in connection with a business trip, as well as in the case of failure to provide documents confirming the charges related to the business trip;
- 5.8.2. In cases providing reimbursement to the Employer the costs related to the Employee training (subject to the existence of a training agreement) in proportion to the unworked part of the set term upon the termination of the employment contract before its expiry;
- 5.8.3. For reimbursement of an unearned advance paid to an employee in the wage bill;
- 5.8.4. In cases of defer the paid annual labor leave or recall of the Employee, with the exception of paragraph 3 of Clause 95 of the Labor Code of the Republic of Kazakhstan;
- 5.8.5. In other cases, with the Employee written consent.

6. CHARACTERISTIC OF WORKING CONDITIONS

- 6.1. The Employee working conditions are normal and are characterized as follows:
- 1) the Employee is provided with a workplace in the office that meets the requirements of safety and labor protection;
 - 2) the office is provided with sanitary facilities and the necessary sanitary and hygienic conditions are created;
 - 3) the work does not refer to heavy ones and is not performed in harmful (especially harmful) and (or) dangerous conditions.
- 6.2. The Employer provides the Employee with the necessary conditions for performing his duties: equipped workplace, necessary documentation, information, sets tasks and gives the orders within Employee's duties.
- 6.3. The Employee duties are regulated by the Contract, the duty regulations, the Employer Acts.
- 6.4. In cases of operational needs, the Employer has the right to recruit the Employee to work on weekends and holidays with his written consent, except for the cases provided in Cl. 86 of the Labor Code of the Republic of Kazakhstan, and workers working on the schedule of shifts.
- 6.5. The Employer has the right to move the Employee without his consent to another workplace or to another structural unit in the same locality or to entrust him with work within the limits of his title, specialty, profession, qualification, stipulated by the Contract. The change in the name of the title (work) of the Employee, the structural unit, the change in the management structure, which do not entail a change in the working conditions for the Employee, can be carried out by the Employer without the Employee consent.
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- 6.6. The Employer, in the event of operational needs, including temporary replacement of the absent employee, has the right to transfer the Employee without his consent for up to three months within a calendar year to another work not stipulated hereby and not contraindicated to him for health reasons, with payment for performed work, but not lower than the average salary for the previous work.
- 6.7. In case of idle time the Employer has the right to transfer the Employee without his consent to another job, not contra-indicated for health reasons, for the whole period of idle time. While temporarily transferring to another job in case of idle time, the wages of the Employee is to be paid for the performed work.
- 6.8. In connection with the changes in the Employer's production related to the reorganization or changes in economic, technological conditions, the conditions of the organization of work and (or) the reduction of the scope of work, the Employee working conditions may be changed while continuing to work in accordance with his specialty or profession corresponding to his qualification. When the working conditions change, the appropriate amendments and supplementary are made hereto.
- 6.9. The Employee may be sent both within the Republic of Kazakhstan and abroad to perform job assignments related to the performance of his official duties, with observance of restrictions established by the labor legislation of the Republic of Kazakhstan.

7. RIGHTS AND OBLIGATIONS OF THE EMPLOYEE

7.1. The Employee has the rights:

- 7.1.1. To conclude, to amend, to supplement, to terminate and to cancel hereof in the manner and under the terms stipulated by the Labor Code of the Republic of Kazakhstan;
 - 7.1.2. To require of the Employer to fulfill the terms and condition hereof;
 - 7.1.3. For safety and labor protection;
 - 7.1.4. Of obtaining complete and reliable information about working conditions and labor protection;
 - 7.1.5. For timely and full payment of wages in accordance with the provisions hereof;
 - 7.1.6. For payment of idle time in accordance with the current legislation of the Republic of Kazakhstan;
 - 7.1.7. To rest, including paid annual labor leave;
 - 7.1.8. Of association, including the right to establish a trade union, as well as membership in, to provide protection of their labor rights, unless otherwise provided by the laws of the Republic of Kazakhstan;
 - 7.1.9. Of participation through representatives in collective bargaining and the drafting of a collective agreement, as well as acquaintance with the signed collective agreement;
 - 7.1.10. Of compensation for harm caused to health in connection with the performance of labor duties;
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- 7.1.11. Of Compulsory social insurance;
 - 7.1.12. Accident insurance while performance the labor duties;
 - 7.1.13. For guarantees and compensation payments;
 - 7.1.14. For protection of own rights and interests by all legal methods;
 - 7.1.15. For Equal pay for equal work without any discrimination;
 - 7.1.16. To appeal for the resolution of an individual labor dispute consistently in the conciliation commission, the court in the manner prescribed by the legislation of the Republic of Kazakhstan;
 - 7.1.17. For workplace equipped in accordance with the requirements of safety and labor protection;
 - 7.1.18. Provision with individual and collective protection equipment, special clothing in accordance with the requirements provided for by the legislation of the Republic of Kazakhstan, as well as this Contract;
 - 7.1.19. To refuse to perform the work in the event of a situation that threat to his health or life, with a immediate notice to the manager or representative of the Employer;
 - 7.1.20. To appeal to the authorized state labor authority and (or) the local labor inspectorate to conduct a survey of safety and health conditions in the workplace, as well as to participate in the verification and review of issues related to the improvement of work conditions, safety and labor protection;
 - 7.1.21. To appeal against the actions (inaction) of the Employer in the sphere of labor and directly related relations;
 - 7.1.22. For payment for work in accordance with the qualifications, complexity of work, the quantity and quality of the work performed, as well as work conditions;
 - 7.1.23. For resolution of individual and collective labor disputes, including the right to strike, in the manner prescribed by the legislation of the Republic of Kazakhstan;
 - 7.1.24. For ensuring the protection of personal data stored by the Employer.
- 7.2. The Employee is obliged:
- 7.2.1. To start fulfilling own obligations hereunder from the date of its signing;
 - 7.2.2. To perform labor duties conscientiously, timely and qualitatively in accordance with this Contract, duty regulations, work plans, Acts of the Employer;
 - 7.2.3. To observe labor discipline;
 - 7.2.4. To observe the requirements for safety and labor protection, fire safety, industrial safety and industrial sanitation at the workplace;
 - 7.2.5. To inform the Employer about a situation that poses a threat to the life and health of people, the safety of the Employer other employees property, and the occurrence of idle time;
 - 7.2.6. Not to disclose information constituting state secrets, official, commercial or other secret protected by law, which became known to him in connection with the performance of his duties;
 - 7.2.7. To compensate the Employer for the harm caused within the limits established by the legislation of the Republic of Kazakhstan;
 - 7.2.8. To observe the Employer's Labor Rules and labor discipline;
 - 7.2.9. To use the working time productively;
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- 7.2.10. to have official business trips by the instructions of the Employer;
- 7.2.11. To develop the relations of comradely cooperation and mutual assistance;
- 7.2.12. To refrain from property damage to the Employer in the course of the work, to take care of the Employer and employees property, including the office equipment and equipment in the Employee use, to ensure the safety of the material values and documentation entrusted to him;
- 7.2.13. Maintain and enhance the reputation of the Employer;
- 7.2.14. In case of conclusion an agreement of full liability between the Parties, to be liable in accordance with the legislation of the Republic of Kazakhstan and the Employer's Acts;
- 7.2.15. To keep confidential and not disclose during the validity and after termination hereof, the following information became known to him during his work at the Employer and intended for official use;
 - 1) the legal, technical and special documentation available to the Employer, including statistical documentation;
 - 2) information related to financial transactions, both the Employer and its business partners;
 - 3) information related to the performance of own labor duties, including the amount of wages;
 - 4) information related to the activities of the Employer and its partners, as well as information on its personnel;
 - 5) other information constituting official or commercial secret in accordance with the acts of the Employer, and other secret protected by law.
- 7.2.16. To sign the Non-disclosure of Employer confidential information Agreement and to observe its requirements;
- 7.2.17. In the case of training at the expense of the Employer, to work out the period specified in the training agreement, or in case of termination of this Contract in the manner prescribed by law, to reimburse the Employer the costs related to such training, in proportion to the unworked part of the set term;
- 7.2.18. To perform other duties in accordance with the current legislation of the Republic of Kazakhstan.

8. RIGHTS AND OBLIGATIONS OF THE EMPLOYER

- 8.1. The Employer has the right:
 - 8.1.1. For freedom of choice when hiring;
 - 8.1.2. To amend, to supplement, to terminate and to cancel the Contract with the Employee in the manner and on the reasons established by the Labor Code of the Republic of Kazakhstan;
 - 8.1.3. To issue Acts within its authority;
 - 8.1.4. To establish and to join associations in order to represent and protect own rights and interests;
 - 8.1.5. To demand the Employee to fulfill the terms and conditions hereof, rules of labor regulations and other acts of the Employer;
 - 8.1.6. To encourage the Employee, to impose a disciplinary sanction, to bring the Employee to material liability in cases and in the manner prescribed by the Labor Code of the Republic of Kazakhstan;
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- 8.1.7. For compensation of damage caused by the Employee during performance of its duties;
 - 8.1.8. To appeal to the court in order to protect its rights and legitimate interests in the sphere of labor;
 - 8.1.9. To set a probationary period for the Employee;
 - 8.1.10. To provide workers with professional training, retraining and raising their qualification in accordance with the Labor Code of the Republic of Kazakhstan;
 - 8.1.11. For reimbursement of their costs related to the Employee training in accordance with the Labor Code of the Republic of Kazakhstan;
 - 8.1.12. To appeal consistently to the conciliation commission, the court for the resolution of an individual labor dispute in the manner prescribed by the Labor Code of the Republic of Kazakhstan;
 - 8.1.13. Other rights provided by the current legislation of the Republic of Kazakhstan.
 - 8.2. The Employer is obliged to:
 - 8.2.1. Observe the requirements of the labor legislation of the Republic of Kazakhstan, this Contract and the issued own Acts;
 - 8.2.2. When hiring, to conclude a contract with an employee in the manner and on the terms established by the Labor Code of the Republic of Kazakhstan;
 - 8.2.3. When hiring, to require documents necessary for the conclusion of the employment contract, in accordance with Clause 32 of the Labor Code of the Republic of Kazakhstan;
 - 8.2.4. Provide the Employee with the work stipulated hereby;
 - 8.2.5. Pay the Employee wages and other payments timely and full amount provided for by regulatory legal acts of the Republic of Kazakhstan, this Contract, Acts of the Employer;
 - 8.2.6. Familiarize the Employee with the Rules of the Labor Procedure, other Employer's Acts that are directly related to the work (labor function) of the Employee;
 - 8.2.7. Consider the proposals of employees' representatives of and provide employees' representatives with complete and reliable information necessary for collective bargaining, conclusion of collective agreements and monitoring of their fulfillment;
 - 8.2.8. Conduct collective bargaining in the order established by the Labor Code of the Republic of Kazakhstan, to conclude a collective agreement;
 - 8.2.9. Provide the Employee with working conditions in accordance with the labor legislation of the Republic of Kazakhstan and this Contract;
 - 8.2.10. Provide the Employee with equipment, tools, technical documentation and other means necessary for the performance of labor duties, at the expense of Employer's funds;
 - 8.2.11. Provide the authorized body on employment with information in accordance with the requirements of the labor legislation of the Republic of Kazakhstan;
 - 8.2.12. Follow the instructions of state labor inspectors;
 - 8.2.13. Suspend work if its continuation creates a threat to life, the health of the Employee and other persons;
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- 8.2.14. Provide compulsory social insurance of the Employee;
- 8.2.15. Provide the Employee's accident insurance while performance the labor (official) duties;
- 8.2.16. Provide the Employee with the paid annual labor leave;
- 8.2.17. Ensure the preservation and delivery to the state archive of documents confirming the work activity of the Employee and information about withholding and deduction of money for his pension provision;
- 8.2.18. Warn the Employee about harmful and (or) dangerous working conditions and the possibility of occupational disease;
- 8.2.19. Take measures to prevent risks at the workplaces and in technological processes, to carry out preventive work with a sheet of production and scientific and technological progress;
- 8.2.20. Keep records of working hours, including overtime, work in harmful and (or) dangerous working conditions, and heavy work performed by the Employee;
- 8.2.21. Compensate for the harm caused to the life and health of the Employee when performing his labor (official) duties in accordance with the Labor Code of the Republic of Kazakhstan and other laws of the Republic of Kazakhstan;
- 8.2.22. Provide officials of the authorized state labor authority and local labor inspectorate, representatives of employees, technical inspectors for labor protection with free access to conduct safety inspections, inspections of conditions and labor protection in organizations and compliance with the legislation of the Republic of Kazakhstan, as well as to investigate accidents related to work activity and occupational diseases;
- 8.2.23. Ensure the maintenance of registers or other documents, which indicate the name, surname, patronymic (if it is specified in the identity document) and the date of birth of Employees under the age of eighteen;
- 8.2.24. To collect, process and protect the personal data of the Employee in accordance with the legislation of the Republic of Kazakhstan on personal data and its protection;
- 8.2.25. Fulfill internal control over the safety and labor protection;
- 8.2.26. Perform other duties provided by the current legislation of the Republic of Kazakhstan.

9. ALTERATION AND TERMINATION OF THE CONTRACT

- 9.1. Amendments and supplements hereto, including when movement to another job, are carried out by the Parties by signing of supplementary agreements hereto in the manner and under the terms and conditions provided in p. 2 of cl. 33 of the Labor Code of the Republic of Kazakhstan.
 - 9.2. Notification of amendments in the terms and conditions of the employment contract is applied by one of the Parties hereto and is considered by the other Party within five working days from the date of its application. The Party received such notification of the amendments in the terms and conditions hereof, including when movement to another job, is obliged to inform the other Party about the decision taken within the time specified in this clause.
-

9.3. Grounds for termination of the Contract:

- 9.3.1. termination by agreement of the Parties;
 - 9.3.2. Contract expiry;
 - 9.3.3. termination by the initiative of the Employer;
 - 9.3.4. due to movement of the Employee to another Employer;
 - 9.3.5. termination by the initiative of the Employee;
 - 9.3.6. due to the occurrence of circumstances beyond the control of the Parties;
 - 9.3.7. the Employee's refusal to continue the labor relations;
 - 9.3.8. movement of the Employee to elective work (position) or appointment to a position excluding the possibility of continuing labor relations, except for cases stipulated by the laws of the Republic of Kazakhstan;
 - 9.3.9. breaching the terms and conditions hereof.
- 9.4. The Contract can be terminated by agreement of the Parties. A Party expressed a desire to terminate the Contract by mutual agreement of the Parties shall notify the other Party hereto. The Party received such notification shall inform the other Party in writing about the decision taken within three business days. The date of termination of the Contract by mutual agreement of the Parties is determined by appropriate agreement between the Employee and the Employer.
- 9.5. The Employee agrees that the Employer has the right to terminate the employment contract without observing the requirements set forth in Clause 9.4. hereof, with a compensation payment in the amount of 2 (two) monthly salaries of the Employee.
- 9.6. The contract concluded for a definite period terminates due to its expiry. The date of expiry of the Contract concluded for the period of fulfillment of a certain work is the day of the works completion. The date of expiry of the Contract concluded for the time of replacement of the temporarily absent employee is the day of the employee's work whose place of work (position) was retained.
- 9.7. The Contract can be terminated on the initiative of the Employer under following grounds:
- 9.7.1. Liquidation of the Employer;
 - 9.7.2. Reduction in the number or staff of workers;
 - 9.7.3. Decrease in the volume of production, work performed and services rendered, which led to worsening of the Employer economic standing;
 - 9.7.4. Inconsistencies of the Employee of the position held or the work performed due to insufficient qualification;
 - 9.7.5. Repeated failure to verify knowledge on safety and labor protection or industrial safety by the Employee responsible for ensuring the safety and protection of the work of the organization carrying out production activities;
 - 9.7.6. Inconsistencies of the Employee of the position held or work performed due to the state of health, which prevents the continuation of the work and excludes the possibility of its continuation;
 - 9.7.7. Negative work results during the probation period;
-

- 9.7.8. Absence of the Employee at work without a good reason for three or more consecutive hours in a single working day (working shift);
 - 9.7.9. The presence of the Employee at work in the conditions of alcohol, narcotic, psychotropic, intoxicant intoxication (their analogues), including in cases of use of substances causing a conditions of alcohol, narcotic, toxicomaniac intoxication (their analogues) during the working day;
 - 9.7.10. Refusal of medical examination to certify the fact of using substances that cause a condition of alcohol, narcotic, toxicomaniac intoxication, confirmed by the relevant act;
 - 9.7.11. Breaching of the rules of labor protection or fire safety or traffic safety in transport by the Employee, which entailed or could entail grave consequences, including industrial injuries and accidents;
 - 9.7.12. theft of property (including minor larceny), deliberate its destruction or damage by the Employee at the place of work, established by a sentence or court order came into legal force;
 - 9.7.13. the commission of the guilty actions or inaction of the Employee serving monetary or commodity values, if these actions or inaction give grounds for the loss of confidence from the side of the Employer;
 - 9.7.14. The commission of an immoral offense by an employee performing educational functions, incompatible with the continuation of such work;
 - 9.7.15. Disclosure by the Employee of information constituting state secrets and other secrets protected by law), which became known to him in connection with the performance of his duties;
 - 9.7.16. Repeated non-fulfillment or repeated improper fulfillment of labor duties without good reasons by the Employee who already has a disciplinary sanction;
 - 9.7.17. Presentation by the Employer of the Employer of knowingly false documents or information when concluding the employment contract or movement to another job, if the original documents or information could be grounds for refusing to conclude the contract or movement to another job;
 - 9.7.18. Breaching of labor duties by the head of the executive body of the Employer, his deputy or the head of the Employer's branch (branches, representative offices and other subdivisions of the Employer defined by the Employer's Act), which caused material damage to the Employer;
 - 9.7.19. Termination of the Employee's access to state secrets in cases stipulated by the laws of the Republic of Kazakhstan;
 - 9.7.20. Non-attendance of the Employee at work for more than two consecutive months due to temporary incapacity for work, except for cases when the Employee is on maternity leave, and if the disease is on the list of diseases for which a longer period of incapacity for work is established, approved by the authorized state health authority;
 - 9.7.21. The Employee commits a corruption offense that excludes the possibility of further work in accordance with the legal act entered into legal force, with the exception of cases directly stipulated by the laws of the Republic of Kazakhstan;
 - 9.7.22. Continuation of the Employee's participation in the strike after bringing to his attention the court's decision to recognize the strike as illegal or to suspend the strike;
-

- 9.7.23. Termination of the powers of the head of the executive body, members of the collegial executive body of the legal entity, and also internal audit service employees and the corporate secretary in accordance with the Law of the Republic of Kazakhstan "On Joint Stock Companies" upon the decision of the owner of the property of the legal entity or the person authorized by the owner (body) or authorized body of the legal entity;
- 9.7.24. Achievements by the Employer of the retirement age established by the Law of the Republic of Kazakhstan "On Pensions in the Republic of Kazakhstan", with the right of annual extension of the term of the employment contract by mutual agreement of the Parties;
- 9.7.25. Non-attendance of the Employee at work for more than one month by reasons unknown to the Employer;
- 9.8. The Employee has the right to terminate the Contract by his own initiative, notifying the Employer in writing at least one month in advance. The Contract can be terminated by the initiative of the Employee before the expiry of the notice period according to the agreement with the Employer.
- 9.9. Upon termination of the Contract by the initiative of the Employee, the latter is obliged to complete the work entrusted to him. In the event that the Employer's property (documentation) is not received and transferred due to the fault of the Employee, the day of termination of the Contract is considered to be the day of completion of the acceptance/transfer of the Employer's property (documentation).
- 9.10. The procedure for termination of the Contract is regulated by the Labor Code of the Republic of Kazakhstan.
- 9.11. Termination of the Contract is formalized by the Employer's Act.

10. RESPONSIBILITY OF THE PARTIES

- 10.1. For breach of the terms and conditions hereof, the Parties bear the responsibility provided hereby and the current legislation of the Republic of Kazakhstan.
 - 10.2. In case of the Employee disciplinable offense, the Employer has the right to apply the following types of disciplinary sanctions: admonition, reprimand, severe reprimand, termination of the Contract by the initiative of the Employer on the grounds provided in sp. 8-18 p. 1 cl. 52 of the Labor Code of the Republic of Kazakhstan.
 - 10.3. The Employee is liable for loss (damage) caused by loss or damage to the Employer's property, for damage resulting from the Employer's action (inaction), including in case of disclosure of confidential information (commercial and other secrets).
 - 10.4. The Employer bears material liability to the Employee in the following cases:
 - 10.4.1. For damage caused by unlawful deprivation of the Employee of the opportunity to work at his workplace in accordance with the requirements of the Labor Code of the Republic of Kazakhstan.
 - 10.4.2. for damage caused to the property of the Employee
 - 10.4.3. for damage caused to the life or(and) health of the Employee
 - 10.5. The liability of the parties is excluded only by force majeure circumstances
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11. LABOR DISPUTES

- 11.1. All issues that are not regulated by the agreement, but arising from it, are regulated by the current legislation of the Republic of Kazakhstan or are subject to settlement through negotiations between the Parties.
- 11.2. If it is impossible to resolve by negotiation, all disputes and disagreements are resolved in a judicial proceeding in accordance with the current legislation of the Republic of Kazakhstan.

12. OTHER CONDITIONS

- 12.1. Any results of intellectual creative activity created by the Employee in the course of work and / or related to the functions of the Employee under the Contract are an official work. The employee shall notify the Employer of his plans for the creation of the official work, after creation, shall provide the Employer for consideration, and shall render full assistance in the registration of exclusive rights to the official work.
- 12.2. The Agreement is signed in two copies having the same legal force, one copy for each of the Parties. All applications and supplementary agreements to it are its integral part.
- 12.3. The content of the contract is not subject to disclosure to third parties.
- 12.4. Annexes 1 and 2 to this Agreement are its integral parts.

13. DETAILS AND SIGNATURES OF THE PARTIES

<p>The Employer Freedom Finance Joint Stock Company 77/7, al-Farabi ave., "Esentai Tower" BC, Floor 3 Almaty TRN [***] BIN 061140003010 BIK [***] In Halyk Bank JSC</p> <p>Chairman of the Management Board</p> <p>/s/ Minikeyev R.D. Mr. Minikeyev R.D. (signature and company seal)</p>	<p>The Employee Mr. Tashtitov Askar Bolatovich ID [***] issued on _____ IIN [***] residing at: _____</p> <p>/s/ Tashtitov A.B. Mr. Tashtitov A.B. (personal signature)</p>
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Translation of the company seal:
/Republic of Kazakhstan, Almaty
Freedom Finance Joint Stock Company/

Certain portions of this exhibit (indicated by "[**]") have been omitted pursuant to Item 601(a)(6) of Regulation S-K. This exhibit is an English translation of a foreign language document. The Company hereby agrees to furnish to the SEC, upon request, a copy of the foreign language document.

**Supplementary Agreement
to an Employment Contract No. 18-107/1 from 01 November 2018**

Almaty

January 3, 2019

Parties:

EMPLOYER: Joint Stock Company Freedom Finance, (Certificate of state re-registration issued on September 09, 2013), located at: 77/7, al-Farabi ave., "Esentai Tower" BC, Floor 3, Almaty, represented by the Chairman of the Management Board, Mr. Minikeyev Roman Damirovich, acting based on the Charter, and

EMPLOYEE: Mr. Tashtitov Askar Bolatovich, ID number [**]-issued by the Ministry of Internal Affairs dated [**], IIN [**], residing at the address: [**], hereinafter jointly referred to as the Parties, have concluded this supplementary agreement (hereinafter the "Agreement") to the employment contract (hereinafter the "Contract") No. 18-107/1 dated November 1, 2018 about the following:

1. Item 1. Appendix No. 1 to the Contract and put as follows:

1. The employer establishes the following size and procedure for remuneration of the employee:

The monthly salary of an employee is: **4 000 000 (four million) tenge** (excluding contributions to compulsory social health insurance, compulsory pension contributions to the accumulative pension fund and individual travel tax and other compulsory payments at budget rates in the manner determined by the legislation of the Republic of Kazakhstan.)

2. The remaining terms of the Agreement remain unchanged.

3. This Agreement shall enter into force upon signature by the Parties.

4. This Agreement is made in two copies, one for each of the Parties.

5. DETAILS AND SIGNATURES

Employer:
**Joint Stock Company
Freedom Finance**

050040, Republic of Kazakhstan
Almaty City, Bostandyk District

77/7, al-Farabi ave., Floor 3
RNN [**]
BIN 061140003010
IIC [**]
[**]
BIC [**]

Chairman of the Board

/s/ Minikeyev R.D.
Minikeyev, R.D.

Employee:
Tashtitov Askar Bolatovich

ID number [**]
Issued by Ministry of Internal
Affairs
of Kazakhstan dated [**]
IIN [**]
Republic of Kazakhstan, Almaty City,
[**]

/s/ Tashtitov, A.B.
Tashtitov, A.B.

Translation of the company seal:
/Republic of Kazakhstan, Almaty
Freedom Finance Joint Stock Company/

LIST OF SUBSIDIARIES

Listed below are our subsidiaries, our percentage ownership in each subsidiary and the total number of subsidiaries directly or indirectly owned by each of our subsidiaries.

Subsidiary Name and Jurisdiction of Formation	<u>Our % Ownership</u>	<u>U.S. Subsidiaries of our Subsidiaries</u>	<u>Non-U.S. Subsidiaries of our Subsidiaries</u>
LLC Investment Company Freedom Finance, Russia	100%	-	4
JSC Freedom Finance, Kazakhstan ⁽¹⁾			
LLC FFIN Bank, Russia ⁽²⁾			
Branch Office of LLC IC Freedom Finance in Kazakhstan, Kazakhstan ^{(3)*}			
Freedom Finance Europe Limited, Cyprus (f.k.a. Freedom Finance Cyprus Limited)	100%	-	1
Freedom Finance Germany TT GmbH, Germany ⁽⁴⁾			
LLC Freedom Finance Ukraine, Ukraine	32.88%	-	-
LLC Freedom Finance Uzbekistan, Uzbekistan	100%	-	-
Freedom Finance Global PLC, Astana International Financial Centre	100%	-	-
FFIN Securities, Inc., Nevada, USA*	100%	-	-
JSC Investment Company Zerich Capital, Russia	100%	-	-

(1) LLC IC Freedom Finance owns a 100% interest in JSC Freedom Finance.

(2) LLC IC Freedom Finance owns a 100% interest in LLC FFIN Bank.

(3) LLC IC Freedom Finance owns a 100% interest in Branch Office of LLC IC Freedom Finance in Kazakhstan.

(4) Freedom Finance Europe Limited owns a 100% interest in Freedom Finance Germany TT GmbH.

* Indicates entities that are not currently engaged in active operations.

CONSENT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

Shareholders and Board of Directors
Freedom Holding Corp.
Salt Lake City, Utah

We hereby consent to the incorporation by reference in Registration Statement No. 333-234446 on Form S-8 of Freedom Holding Corp. of our reports dated July 13, 2020, relating to the consolidated financial statements of Freedom Holding Corp. and subsidiaries (the "Company") and the effectiveness of the Company's internal control over financial reporting, appearing in this Annual Report on Form 10-K of Freedom Holding Corp. for the year ended March 31, 2020.

/s/ WSRP LLC

Salt Lake City, Utah
July 13, 2020

CERTIFICATION OF PRINCIPAL EXECUTIVE OFFICER
Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002

I, Timur Turlov, certify that:

1. I have reviewed this annual report on Form 10-K of Freedom Holding Corp.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
 - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
 - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: July __, 2020

By:

Timur Turlov
Chief Executive Officer

CERTIFICATION OF PRINCIPAL FINANCIAL OFFICER
Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002

I, Evgeniy Ler, certify that:

1. I have reviewed this annual report on Form 10-K of Freedom Holding Corp.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
 - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
 - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: July __, 2020

By:

Evgeniy Ler
Chief Financial Officer

**CERTIFICATION PURSUANT TO
18 U.S.C. SECTION 1350,
AS ADOPTED PURSUANT TO
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002**

In connection with this annual report on Form 10-K of Freedom Holding Corp. (the "Company") for the year ended March 31, 2020, as filed with the Securities and Exchange Commission (the "Report"), the undersigned hereby certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that to the best of his knowledge:

- (1) The Report fully complies with the requirements of section 13 (a) or 15 (d) of the Securities Exchange Act of 1934;
and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and result of operations of the Company.

Date: July __, 2020

By:

Timur Turlov
Chief Executive Officer

Date: July __, 2020

By:

Evgeniy Ler
Chief Financial Officer
