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# Subsidiary Bank Sberbank of Russia JSC Condensed Interim Financial Statements

30 September 2010

Together with Report on review of condensed interim financial statements

### **CONTENTS**

### REPORT ON REVIEW OF CONDENSED INTERIM FINANCIAL STATEMENTS

Inter	im statement of financial positionim statement of comprehensive income	.1				
Inter	nterim statement of comprehensive income					
Inter	im statement of changes in equity	.3				
Inter	im statement of cash flows	4				
EXI	PLANATORY NOTES TO CONDENSED INTERIM FINANCIAL STATEMENTS					
1.	Principal activities	5				
2.	Basis of preparation	5				
3.	Cash and cash equivalents	7				
4.	Loans and advances to customers	7				
5.	Investment securities	12				
6.	Amounts due to credit institutions	13				
7.	Amounts due to customers	13				
8.	Debt securities issued	14				
9.	Interest income and expense	14				
10.	Fee and commission income and expense	14				
11.	Administrative and operating expenses					
12.	Other operating provisions	15				
13.	Taxation					
14.	Earnings per share					
15.	Segment analysis					
16.	Financial commitments and contingencies					
17.	Financial risk management	.20				
18.	Transactions with related parties	.24				
19.	Capital adequacy	.25				
	* * *					



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### REPORT ON REVIEW OF CONDENSED INTERIM FINANCIAL STATEMENTS

To the Shareholders and Board of Directors of Subsidiary Bank Sberbank of Russia JSC

#### Introduction

We have reviewed the accompanying condensed interim financial statements of Subsidiary Bank Sberbank of Russia JSC (the "Bank") as at 30 September 2010, comprising of the interim statement of financial position as at 30 September 2010 and the related interim statements of comprehensive income for the three month period and the nine month period then ended, interim statements of changes in equity and of cash flows for the nine months then ended, and selected explanatory notes. Management of the Bank is responsible for the preparation and presentation of these condensed interim financial statements in accordance with International Financial Reporting Standard IAS 34, "Interim Financial Reporting" ("IAS 34"). Our responsibility is to express a conclusion on these condensed interim financial statements based on our review.

### Scope of Review

We conducted our review in accordance with International Standard on Review Engagements 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity". A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

#### Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying condensed interim financial statements of Subsidiary Bank Sberbank of Russia JSC are not prepared, in all material respects, in accordance with IAS 34.

Zhemaletdinov Evgeny Auditor/General Director

Ernst & Young LLP

State Audit License for audit activities on the territory of the Republic of Kazakhstan: series M $\Phi$ IO-2 No. 0000003 issued by the Ministry of Finance of the Republic of Kazakhstan on 15 July 2005

9553 9553

Auditor Qualification Certificate No. 0000553 dated 24 December 2003

8 November 2010

# INTERIM STATEMENT OF FINANCIAL POSITION

### As at 30 September 2010

(In thousands of Tenge)

	Note	0 September 2010 (unaudited)	31 December 2009
Assets			
Cash and cash equivalents	3	38,582,973	80,029,706
Amounts due from other banks		731,074	1,495,790
Loans and advances to customers	4	131,580,968	91,787,773
Investment securities:	5		
- available-for-sale		51,023,266	27,650,766
- held-to-maturity		10,263,198	10,622,625
Assets held for sale		1,200,650	1,245,691
Current corporate income tax assets			71,704
Property and equipment		5,698,475	4,861,780
Intangible assets		272,497	218,380
Other assets		1,479,008	1,627,834
Total assets		240,832,109	219,612,049
Liabilities			
Amounts due to credit institutions	6	10,442,560	22,353,951
Amounts due to corporate customers	7	157,526,252	116,867,346
Amounts due to individuals	7	30,492,566	37,220,180
Debt securities issued	8	2,511,987	5,607,716
Current corporate income tax liability		18,768	
Current tax liability	13		231,632
Deferred income tax liability		102,517	136,328
Other liabilities		620,385	532,291
Total liabilities		201,715,035	182,949,444
Equity			
Share capital		10,000,000	10,000,000
Additional paid-in capital		19,000,000	19,000,000
Other reserves		5,198,691	3,350,520
Retained earnings		4,918,383	4,312,085
Total equity		39,117,074	36,662,605
Total equity and liabilities	1	240,832,109	219,612,049

Signed and authorised for release on behalf of the Management Board of the Bank:

СБЕРБАНК РОССИН

Smirnov O. E.

Chairman of the Board

Saurambayev N.

Chief Accountant

8 November 2010

## INTERIM STATEMENT OF COMPREHENSIVE INCOME

## For the nine months ended 30 September 2010

(In thousands of Tenge)

		For the three months ended 30 September		For the nine months ended 30 September	
	_	2010	2009	2010	2009
	Note	(unaudited)	(unaudited)	(unaudited)	(unaudited)
Interest income	9	5,364,749	3,638,321	14,905,528	9,905,059
Interest expense	9 _	(2,176,324)	(1,634,796)	(6,496,324)	(3,822,922)
Net interest income		3,188,425	2,003,525	8,409,204	6,082,137
Allowance for loan impairment	4	(2,166,598)	(838,592)	(5,520,834)	(3,821,951)
Net interest income after allowance for					
loan impairment		1,021,827	1,164,933	2,888,370	2,260,186
Fee and commission income	10	1,290,252	888,883	3,196,667	2,200,761
Fee and commission expense	10	(162,928)	(108,473)	(430,665)	(238,969)
Net gains from transactions with derivative					
financial instruments		_	26,434	_	1,671,717
Net gains from transactions with available-					
for-sale investment securities		1,891	_	1,891	_
Net gains/(losses) from foreign currencies:					
- dealing		429,474	272,100	1,349,194	999,781
- translation differences		2,708	(9,596)	37,790	(1,853,102)
Other income		30,770	89,759	195,486	232,314
Operating income		2,613,994	2,324,040	7,238,733	5,272,688
Administrative and operating expenses	11	(1,882,461)	(1,479,824)	(5,125,872)	(4,108,637)
Other operating provisions	12	(73,226)	(23,004)	(510,405)	(34,221)
Profit before corporate income tax				<u> </u>	· · · · · · · · · · · · · · · · · · ·
expense		658,307	821,212	1,602,456	1,129,830
Corporate income tax expense	13	(57,880)	(172,200)	(186,158)	(237,200)
Profit for the period		600,427	649,012	1,416,298	892,630
Other components of comprehensive income Gains from revaluation of available-for-sale					-
investment securities Income tax relating to other components of		991,761	214,412	1,087,478	265,957
comprehensive income		(9,275)		(49,307)	
Other components of comprehensive				· 1000 000 0000	
income for the period, net of tax		982,486	214,412	1,038,171	265,957
Comprehensive income for the period	_	1,582,913	863,424	2,454,469	1,158,587
Basic and diluted earnings per share (in					
Tenge)	14	60,042.70	64,901.20	141,629.80	89,263.00

# INTERIM STATEMENT OF CHANGES IN EQUITY

## For the nine months ended 30 September 2010

(In thousands of Tenge)

Share capital	Additional paid-in capital	Statutory reserve	Revaluation reserve of available- for-sale investment securities	Retained earnings	Total
10,000,000	19,000,000	1,600,000	(4,759)		34,349,063
	, ,	, ,	, ,		
		_	265,957	892,630	1,158,587
		1,287,000		(1,287,000)	
10,000,000	19,000,000	2,887,000	261,198	3,359,452	35,507,650
10,000,000	19,000,000	3,200,000	150,520	4,312,085	36,662,605
-	-	-	1,038,171	1,416,298	2,454,469
_		810,000	_	(810,000)	_
				······································	
10,000,000	19,000,000	4,010,000	1,188,691	4,918,383	39,117,074
	capital           10,000,000           -           10,000,000           10,000,000           -           -           -           -	Share capital         paid-in capital           10,000,000         19,000,000           -         -           10,000,000         19,000,000           10,000,000         19,000,000           -         -           -         -           -         -           -         -	Share capital         paid-in capital         Statutory reserve           10,000,000         19,000,000         1,600,000           -         -         -           -         -         1,287,000           10,000,000         19,000,000         2,887,000           10,000,000         19,000,000         3,200,000           -         -         -           -         -         810,000	Additional   Statutory   investment   reserve of available-for-sale   investment   reserve   securities   10,000,000   19,000,000   1,600,000   (4,759)     -     265,957     -     -     1,287,000   -     10,000,000   19,000,000   2,887,000   261,198     10,000,000   19,000,000   3,200,000   150,520     -     -     -     1,038,171     -     -     810,000   -	Additional   Statutory   investment   Retained   earnings

For the nine months ended

### INTERIM STATEMENT OF CASH FLOWS

## For the nine months ended 30 September 2010

(In thousands of Tenge)

		30 September		
		2010	2009	
	Note	(unaudited)	(unaudited)	
Cash flows from operating activities:				
Interest received		13,723,642	9,728,730	
Interest paid		(5,635,183)	(2,907,533)	
Fees and commissions received		3,191,385	2,200,907	
Fees and commissions paid		(427,887)	(239,394)	
Net losses from transactions with derivative financial instruments			1,671,717	
Net gains from dealing in foreign currencies		1,349,194	999,781	
Other operating income received		39,111	162,561	
Operating expenses paid		(4,646,722)	(3,750,887)	
Cash flows from operating activities before changes in operating				
assets and liabilities		7,593,540	7,865,882	
Net decrease/ (increase) in operating assets		• •	, ,	
Amounts due from other banks		743,341	(433,179)	
Loans and advances to customers		(44,787,502)	(10,092,519)	
Other assets		(462,004)	(144,452)	
Net (decrease)/increase in operating liabilities		(,,	(- · · · · · - /	
Amounts due to credit institutions		(11,912,622)	(6,194,736)	
Amounts due to corporate customers		39,839,094	62,991,166	
Amounts due to individuals		(6,707,066)	59,797,402	
Current tax liability		(231,632)	57,77,102	
Other liabilities		(102,451)	46,308	
Net cash flows (used in)/from operating activities before		(102,101)	10,500	
income tax		(16,027,302)	113,835,872	
Corporate income tax paid		(178,804)	(265,996)	
Net cash flows (used in)/from operating activities		(16,206,106)	113,569,876	
Cash flows from investing activities:		(10,200,100)	115,507,070	
Purchase of property and equipment		(971,021)	(628,528)	
Proceeds from sale of property and equipment		3,540	(020,320)	
Purchase of intangible assets		(63,967)	(49,185)	
Purchase of available-for-sale investment securities		(37,955,838)	(10,513,437)	
Proceeds from sale and redemption of available-for-sale investment		(37,733,636)	(10,313,437)	
securities		16,331,993	766,086	
Purchase of held-to-maturity investment securities		(2,331)	(6,542,397)	
Proceeds from redemption of held-to-maturity investment securities		380,148	(0,3 12,357)	
Net cash used in investing activities			(16.067.461)	
Cash flows from financing activities:		(22,277,476)	(16,967,461)	
		(2,000,000)	*	
Redemption of debt securities issued		(3,000,000)	_	
Net cash used in financing activities		(3,000,000)	.=	
Effect of exchange rate changes on cash and cash equivalents		36,849	(1,870,166)	
Net (decrease)/increase of cash and cash equivalents	_	(41,446,733)	94,732,249	
Cash and cash equivalents, beginning	3	80,029,706	9,779,621	
Cash and cash equivalents, ending	3	38,582,973	104,511,870	

### 1. Principal activities

Subsidiary Bank Sberbank of Russia JSC (the "Bank") was registered in 1993 in accordance with legislation of the Republic of Kazakhstan. The Bank is the joint stock company with the shareholders' responsibility within the limits of shares belonging to them.

The Bank's immediate and ultimate parent company is Savings Bank of the Russian Federation Open Joint Stock Company. Pursuant to the Resolution No. 226 of the Agency for Regulation and Supervision of Financial Markets and Financial Organizations of Kazakhstan (the "FMSA") dated 24 December 2008 Savings Bank of the Russian Federation Open Joint Stock Company has been awarded with the status of the Bank Holding of Subsidiary Bank of Sberbank of Russia Joint Stock Company.

The Bank's principal business activity is banking operations within the Republic of Kazakhstan. The Bank operates under a license for conducting banking and other operations and operations on securities market No. 0000145, issued on 13 December 2007, which supersedes preceding licenses. The Bank is a participant of Kazakhstani Deposit Insurance Fund JSC.

The Bank's branch network comprises 12 branches located in the Republic of Kazakhstan (31 December 2009: 12) and 93 business subdivision of branches (31 December 2009: 93).

The Bank's registered address is: 30/26, Gogol/Kaldayakov str., Almaty, Republic of Kazakhstan.

### 2. Basis of preparation

#### General

The condensed interim financial statements for the nine months ended 30 September 2010 have been prepared in accordance with International Accounting Standard (IAS) 34 "Interim Financial Reporting".

The condensed interim financial statements do not include all the information and disclosures required in the annual financial statements, and should be read in conjunction with the Bank's annual financial statements as at 31 December 2009.

The condensed interim financial statements are presented in thousands of Kazakh Tenge ("Tenge" or "KZT"), unless otherwise is stated. As at 30 September 2010 the official exchange rate used for translation of monetary balances on foreign currency accounts was KZT 147.57 for 1 US Dollar (31 December 2009: KZT 148.46 for 1 US Dollar).

#### Accounting policies, significant estimates and judgments

The accounting policies adopted in the preparation of the condensed interim financial statements are consistent with those followed in the preparation of the Bank's annual financial statements for the year ended 31 December 2009, except for the adoption of new Standards and Interpretations as at 1 January 2010, noted below:

IAS 24 "Related party disclosures" (Revised)

The revised IAS 24, issued in November 2009, simplifies the disclosure requirements for government-related entities and clarifies the definition of a related party. Previously, an entity controlled or significantly influenced by a government was required to disclose information about all transactions with other entities controlled or significantly influenced by the same government. The revised standard requires disclosure about these transactions only if they are individually or collectively significant. The revised IAS 24 is effective for annual periods beginning on or after 1 January 2011, with earlier application permitted. The Bank has decided to early adopt the revised IAS 24 from 1 January 2010.

#### 2. Basis of preparation (continued)

#### Accounting policies, significant estimates and judgments (continued)

Amendments to IAS 32 "Financial instruments: Presentation": Classification of Rights Issues"

In October 2009, the IASB issued amendment to IAS 32. Entities shall apply that amendment for annual periods beginning on or after 1 February 2010. Earlier application is permitted. The amendment alters the definition of a financial liability in IAS 32 to classify rights issues and certain options or warrants as equity instruments. This is applicable if the rights are given pro rata to all of the existing owners of the same class of an entity's non-derivative equity instruments, in order to acquire a fixed number of the entity's own equity instruments for a fixed amount in any currency. These amendments did not have any impact on financial statements of the Bank.

#### Improvements to IFRS

In April 2009 the IASB issued the second omnibus of amendments to its standards, primarily with a view to removing inconsistencies and clarifying wording. There are separate transitional provisions for each standard. Amendments included in April 2009 "Improvements to IFRS" did not have any impact on the accounting policies, financial position or performance of the Bank, except the following amendments resulting in changes to accounting policies, as described below.

- IFRS 8 Operating Segment Information: clarifies that segment assets and liabilities need only be reported when those assets and liabilities are included in measures that are used by the chief operating decision maker. As the Bank's chief operating decision maker does review segment assets and liabilities, the Bank will continue to disclose this information in Note 15.
- IAS 7 Statement of Cash Flows: Explicitly states that only expenditure that results in recognising an asset can be classified as a cash flow from investing activities. This amendment did not have any impact on the financial position or performance of the Bank.
- IAS 36 Impairment of Assets: The amendment clarifies that the largest unit permitted for allocating goodwill, acquired in a business combination, is the operating segment as defined in IFRS 8 before aggregation for reporting purposes. The amendment did not have any impact on the Bank as the annual impairment test is performed before aggregation.
- IFRS 5 Non-current Assets Held for Sale and Discontinued Operations: clarifies that the disclosures required in respect of non-current assets and disposal groups classified as held for sale or discontinued operations are only those set out in IFRS 5. The disclosure requirements of other IFRS only apply if specifically required for such non-current assets or discontinued operations. This amendment did not have any impact on the financial position or performance of the Bank.

The following new or revised standards and interpretations effective from 2010 did not have any impact on the accounting policies, financial position or performance of the Bank:

- Amendment to IAS 39 "Financial Instruments: recognition and measurement" Eligible Hedged Items
- Amendment to IFRS 2 "Share-based Payment" Group Cash-settled Share-based Payment Transactions
- IFRIC 17 "Distribution of Non-Cash Assets to Owners"
- IAS 1 "Presentation of Financial Statements".

Judgments made by the Bank's management in the process of applying accounting policies are in conformity with judgments described in the annual 2009 financial statements of the Bank. The management did not apply new estimates and professional judgments. As a result of application of estimates and professional judgments described in the Bank's financial statements for the year ended 31 December 2009, assets, income or expenses of the Bank for the nine months ended 30 September 2010, did not undergo any significant adjustments.

The condensed interim financial statements do not include all disclosures required in the annual financial statements.

Corporate income tax expenses are recorded in these condensed interim financial statements based on management analysis of all available information about weighted average corporate income tax rate expected for the full financial year. Expenditures that arise irregularly during the financial year should be forecasted or carried forward for the purpose of condensed interim financial statements only when such expenditures could also be actually forecasted or carried forward as at the year end.

### 3. Cash and cash equivalents

Cash and cash equivalents comprise the following:

	30 September 2010	
	(unaudited)	31 December 2009
Cash on hand	7,147,358	5,999,142
Cash balances with the National Bank of the Republic of Kazakhstan		
(other than obligatory reserve deposits)	1,294,560	24,873,564
Obligatory reserve deposits with the National Bank of the Republic of		
Kazakhstan	3,023,859	2,805,736
Correspondent accounts and overnight placements with banks of:		
- Republic of Kazakhstan	22,021,962	38,727,478
- Russian Federation	864,732	2,431,670
- United States of America	728,723	1,726,016
- European Union countries	626,957	975,763
Placements with other banks with original maturities of less than 90		
days	1,951,785	2,490,337
Reverse repurchase agreement with loan organizations with maturity of		
less than 90 days	923,037	_
Cash and cash equivalents	38,582,973	80,029,706

The Bank has entered into reverse repurchase agreement at Kazakhstani Stock Exchange. The object of these agreements was treasury bills of the Ministry of Finance. Fair value of collateral amounted to KZT 997,989 thousand as at 30 September 2010.

Under Kazakh legislation, the Bank is required to maintain certain obligatory reserves, which are computed as a percentage of certain liabilities of the Bank. Such reserves must be held in either non-interest bearing deposits with the National Bank of the Republic of Kazakhstan ("NBRK") or in physical cash and maintained based on average balances of the aggregate of deposits with the NBRK and physical cash in national or freely convertible currency for the period of reserves formation.

#### 4. Loans and advances to customers

Loans and advances to customers comprise:

	Not past due	Past due	
	loans	loans	Total
orate loans to legal entities	107,006,922	8,807,179	115,814,101
alized loans to legal entities	8,568,412	1,520,698	10,089,110
umers and other loans to individuals	10,778,999	1,376,210	12,155,209
gage loans to individuals	3,252,462	84,537	3,336,999
pans to individuals	1,217,431	16,505	1,233,936
gross loans and advances to customers			
ore allowance for loan impairment	130,824,226	11,805,129	142,629,355
Allowance for loan impairment	(1,278,792)	(9,769,595)	(11,048,387)
s and advances to customers	129,545,434	2,035,534	131,580,968
	<i>31</i> .	December 2009	
_	Not past due	Past due	
	loans	loans	Total
orate loans to legal entities	77,684,982	3,261,580	80,946,562
alized loans to legal entities	5,369,675	586,415	5,956,090
amers and other loans to individuals	5,842,451	1,879,856	7,722,307
gage loans to individuals	2,083,579	56,365	2,139,944
oans to individuals	829,007	3,557	832,564
gross loans and advances to customers			
ore allowance for loan impairment	91,809,694	5,787,773	97,597,467
Allowance for loan impairment	(792,054)	(5,017,640)	(5,809,694)
	91,017,640	770,133	91,787,773
Allowance for loan impairment as and advances to customers  orate loans to legal entities alized loans to legal entities amers and other loans to individuals gage loans to individuals orans to individuals agross loans and advances to customers ore allowance for loan impairment	(1,278,792) 129,545,434 31. Not past due loans 77,684,982 5,369,675 5,842,451 2,083,579 829,007 91,809,694 (792,054)	(9,769,595) 2,035,534  December 2009 Past due loans 3,261,580 586,415 1,879,856 56,365 3,557  5,787,773 (5,017,640)	(11,048,38 131,580,96 Tota 80,946,56 5,956,09 7,722,30 2,139,94 832,56 97,597,46 (5,809,69

### 4. Loans and advances to customers (continued)

Allowance for impairment of loans and advances to customers

The movements in allowance for impairment of loans for the three and nine months ended 30 September 2010 and 2009 are as follows:

	Loans to legal	Loans to	
_	entities	individuals	Total
At 1 January 2010	3,994,836	1,814,858	5,809,694
Charge/(reversal) for the period (unaudited)	5,630,588	(109,754)	5,520,834
Amounts written-off for the period (unaudited)	-	(358,610)	(358,610)
Recoveries of assets previously written-off (unaudited)	-	82,477	82,477
Exchange rate difference (unaudited)		(6,008)	(6,008)
At 30 September 2010 (unaudited)	9,625,424	1,422,963	11,048,387
At 1 July 2010 (unaudited)	7,464,689	1,409,203	8,873,892
Charge for the period (unaudited)	2,160,735	5,863	2,166,598
Amounts written-off for the period (unaudited)	_	(11,772)	(11,772)
Recoveries of assets previously written-off (unaudited)	_	32,348	32,348
Exchange rate difference (unaudited)	_	(12,679)	(12,679)
At 30 September 2010 (unaudited)	9,625,424	1,422,963	11,048,387

	Loans to legal entities	Loans to individuals	Total
At 1 January 2009	1,519,146	1,787,562	3,306,708
Charge for the period (unaudited)	3,728,655	93,296	3,821,951
Amounts written-off for the period (unaudited)		(386,943)	(386,943)
Recoveries of assets previously written off (unaudited)	_	32,461	32,461
Exchange rate difference (unaudited)	_	8,414	8,414
At 30 September 2009 (unaudited)	5,247,801	1,534,790	6,782,591
At 1 July 2009 (unaudited)	4,260,513	1,671,222	5,931,735
Charge/(reversal) for the period (unaudited)	987,288	(148,696)	838,592
Amounts written-off for the period (unaudited)	·	(121)	(121)
Recoveries of assets previously written off (unaudited)		6,655	6,655
Exchange rate difference (unaudited)		5,730	5,730
At 30 September 2009 (unaudited)	5,247,801	1,534,790	6,782,591

Derecognition of a loan portfolio

The Bank regularly sells a portion of its mortgage loans to Kazakhstan Mortgage Company (the "KMC") with full right of recourse to the Bank on any unpaid loan. The Bank determined that as a result of these transactions not all significant risks and rewards under the portfolio were transferred to KMC. Accordingly, the Bank continues to recognize these loans as assets in interim statement of financial position and corresponding liability within loans from credit institutions for the same amount. As at 30 September 2010 these loans amounts to KZT 331,696 thousand (31 December 2009: KZT 343,402 thousand).

### 4. Loans and advances to customers (continued)

### Concentration of loans to customers

As at 30 September 2010 the Bank had ten major borrowers, which accounted for 41.9% (31 December 2009: 40.0%) of the total gross loan portfolio. The total aggregate amount of these loans was KZT 59,713,525 thousand (31 December 2009: KZT 39,093,708 thousand). Analysis by credit quality of loans and advances to customers outstanding at 30 September 2010, based on contractual terms, is as follows (unaudited):

	Loans before		Loans less	Ratio of allowance
	allowance for	Allowance for	allowance for	to loans before
_	impairment	impairment	impairment	allowance
Commercial loans to legal entities				
Individually impaired loans				
Loans up to 30 days overdue	1,390,877	(55,685)	1,335,192	4.0%
Loans 31 to 60 days overdue	688,766	(652,525)	36,241	94.7%
Loans 61 to 90 days overdue	2,107,593	(2,050,867)	56,726	97.3%
Loans 91 to 180 days overdue	1,662,723	(1,488,835)	173,888	89.5%
Loans over 180 days overdue	2,957,220	(2,854,703)	102,517	96.5%
Total individually impaired loans	8,807,179	(7,102,615)	1,704,564	80.6%
Collectively assessed loans				
Not past due	107,006,922	(1,015,514)	105,991,408	0.9%
Total collectively assessed loans	107,006,922	(1,015,514)	105,991,408	0.9%
Total commercial loans to legal entities	115,814,101	(8,118,129)	107,695,972	7.0%
	Loans before		Loans less	Ratio of allowance
	allowance for	Allowance for	allowance for	to loans before
	impairment	impairment	impairment	allowance
Specialized loans to legal entities				
Individually impaired loans				
Loans 91 to 180 days overdue	888,726	(836,055)	52,671	94.1%
Loans over 180 days overdue	631,972	(626,519)	5,453	99.1%
Total individually impaired loans	1,520,698	(1,462,574)	58,124	96.2%
Collectively assessed loans				
Not past due	8,568,412	(44,721)	8,523,691	0.5%
Total collectively assessed loans	8,568,412	(44,721)	8,523,691	0.5%
Total specialized loans to legal entities	10,089,110	(1,507,295)	8,581,815	14.9%
Total loans to legal entities	125,903,211	(9,625,424)	116,277,787	7.6%
Consumers and other loans to individuals				
Collectively assessed loans				
Not past due	3,833,722	(145,120)	3,688,602	3.8%
Loans up to 30 days overdue	54,714	(6,467)	48,247	11.8%
Loans 31 to 0 days overdue	6,246	(2,190)	4,056	35.1%
Loans 61 to 90 days overdue	4,619	(1,327)	3,292	28.7%
Loans 91 to 180 days overdue	14,800	(6,775)	8,025	45.8%
Loans over 180 days overdue	962,684	(830,520)	132,164	86.3%
Total collectively assessed loans	4,876,785	(992,399)	3,884,386	20.3%
•	1,07.0,7.00	(>>=,0>>)	2,001,000	20.570
Individually impaired loans				
Not past due	6,945,277	(30,647)	6,914,630	0.4%
Loans 31 to 60 days overdue	12,350	(11,999)	351	97.2%
Loans 61 to 90 days overdue	160,595	(143,797)	16,798	89.5%
Loans 91 to 180 days overdue	115,127	(107,197)	7,930	93.1%
Loans over 180 days overdue	45,075	(44,116)	959	97.9%
Total individually impaired loans	7,278,424	(337,756)	6,940,668	4.6%
Total consumers and other loans to individuals	12,155,209	(1,330,155)	10,825,054	10.9%
<del></del>				

### 4. Loans and advances to customers (continued)

Concentration of loans to customers (continued)

	Loans before allowance for	Allowance for	Loans less allowance for	Ratio of allowance to loans before
	impairment	impairment	impairment	allowance
Mortgage loans to individuals				
Individually impaired loans				
Not past due	3,252,462	(35,660)	3,216,802	1.1%
Loans up to 30 days overdue	39,577	(8,261)	31,316	20.9%
Loans 31 to 60 days overdue	5,423	(2,640)	2,783	48.7%
Loans 91 to 180 days overdue	15,189	(14,935)	254	98.3%
Loans over 180 days overdue	24,348	(24,019)	<b>32</b> 9	98.6%
Total mortgage loans to individuals	3,336,999	(85,515)	3,251,484	2.6%
Car loans to individuals				
Collectively assessed loans				
Not past due	1,145,183	(7,129)	1,138,054	0.6%
Loans up to 30 days overdue	11,124	(81)	11,043	0.7%
Loans 31 to 60 days overdue	2,279	(39)	2,240	1.7%
Loans over 180 days overdue	3,102	(43)	3,059	1.4%
Total collectively assessed loans	1,161,688	(7,292)	1,154,396	0.6%
Individually impaired loans				
Not past due	72,248	(1)	72,247	0.0%
Total individually impaired loans	72,248	(1)	72,247	0.0%
Total car loans to individuals	1,233,936	(7,293)	1,226,643	0.6%
Total loans to individuals	16,726,144	(1,422,963)	15,303,181	8.5%
Total loans and advances to customers		(-,,)	,,-01	0.070
as at 30 September 2010	142,629,355	(11,048,387)	131,580,968	

Analysis by credit quality of loans and advances to customers outstanding at 31 December 2009, based on contractual terms, is as follows:

	Loans before allowance for impairment	Allowance for impairment	Loans less allowance for impairment	Ratio of allowance to loans before allowance
Commercial loans to legal entities				
Individually impaired loans				
Loans up to 30 days overdue	183,737	(1,892)	181,845	1.0%
Loans 91 to 180 days overdue	356,599	(349,680)	6,919	98.1%
Loans over 180 days overdue	2,721,244	(2,625,797)	95,447	96.5%
Total individually impaired loans	3,261,580	(2,977,369)	284,211	91.3%
Collectively assessed loans			-	
Not past due	77,684,982	(321,393)	77,363,589	0.4%
Total collectively assessed loans	77,684,982	(321,393)	77,363,589	0.4%
Total commercial loans to legal entities	80,946,562	(3,298,762)	77,647,800	4.1%
Specialized loans to legal entities				
Individually impaired loans				
Loans 61 to 90 days overdue	429,192	(429,192)	_	100.0%
Loans over 180 days overdue	157,223	(153,836)	3,387	97.8%
Total individually impaired loans	586,415	(583,028)	3,387	99.4%
Collectively assessed loans			*	
Not past due	5,369,675	(113,046)	5,256,629	2.1%
Total collectively assessed loans	5,369,675	(113,046)	5,256,629	2.1%
Total specialized loans to legal entities	5,956,090	(696,074)	5,260,016	11.7%
Total loans to legal entities	86,902,652	(3,994,836)	82,907,816	4.6%

# 4. Loans and advances to customers (continued)

Concentration of loans to customers (continued)

	Loans before allowance for impairment	Allowance for impairment	Loans less allowance for impairment	Ratio of allowance to loans before allowance
Consumers and other loans to individuals				
Collectively assessed loans			•	
Not past due	2,778,085	(334,446)	2,443,639	12.0%
Loans up to 30 days overdue	57,745	(15,824)	41,921	27.4%
Loans 31 to 60 days overdue	22,991	(7,050)	15,941	30.7%
Loans 61 to 90 days overdue	26,621	(7,002)	19,619	26.3%
Loans 91 to 180 days overdue	53,257	(42,652)	10,605	80.1%
Loans over 180 days overdue	1,512,932	(1,151,228)	361,704	76.1%
Total collectively assessed loans	4,451,631	(1,558,202)	2,893,429	35.0%
Individually impaired loans				
Not past due	3,064,366	(11,569)	3,052,797	0.4%
Loans up to 30 days overdue	13,690	(2,343)	11,347	17.1%
Loans 31 to 60 days overdue	22,976	(9,257)	13,719	40.3%
Loans over 180 days overdue	169,644	(169,611)	33	100.0%
Total individually impaired loans	3,270,676	(192,780)	3,077,896	5.9%
Total consumers and other loans to individuals	7,722,307	(1,750,982)	5,971,325	22.6%
Mortgage loans to individuals				
Individually impaired loans				
Not past due	2,083,579	(7,200)	2,076,379	0.3%
Loans 31 to 60 days overdue	4,092	(396)	3,696	9.7%
Loans 91 to 180 days overdue	9,511	(9,292)	219	97.7%
Loans over 180 days overdue	42,762	(42,524)	238	99.4%
Total mortgage loans to individuals	2,139,944	(59,412)	2,080,532	2.8%
Car loans to individuals				
Collectively assessed loans				
Not past due	792,084	(4,400)	787,684	0.6%
Loans over 180 days overdue	3,557	(64)	3,493	1.8%
Total collectively assessed loans	795,641	(4,464)	791,177	0.6%
Individually impaired loans				
Not past due	36,923	_	36,923	_
Total individually impaired loans	36,923	_	36,923	
Total car loans to individuals	832,564	(4,464)	828,100	0.5%
Total loans to individuals	10,694,815	(1,814,858)	8,879,957	17.0%
Total loans and advances to customers as at	, - ,	(-,,,)	2,017,731	17.070
31 December 2009	97,597,467	(5,809,694)	91,787,773	

### 4. Loans and advances to customers (continued)

Concentration of loans to customers (continued)

Below is the structure of loan portfolio by industries:

	30 September 2010 (unaudited)		31 December 2009	
	Amount	%	Amount	%
Services	49,955,159	35.0	29,523,990	30.2
Trade	28,596,151	20.0	23,031,771	23.6
Manufacturing	17,624,771	12.3	16,460,325	16.9
Consumer, mortgage and car loans to			, ,	
individuals	16,538,492	11.6	10,415,389	10.7
Construction	10,089,110	7.1	5,956,090	6.1
Mining industry	8,839,703	6.2	3,469,568	3.6
Agriculture	5,817,656	4.1	2,987,922	3.0
Extraction of hydrocarbons and			, ,	
energy minerals	3,424,245	2.4	3,977,480	4.1
Transport	721,304	0.5	611,523	0.6
Education	534,686	0.4	181,787	0.2
Credit cards	267,714	0.2	279,426	0.3
Other	220,364	0.2	702,196	0.7
	142,629,355	100.0	97,597,467	100.0

#### 5. Investment securities

Available-for-sale investment securities comprise:

	30 September 2010 (unaudited)	31 December 2009
Kazakhstan government bonds	33,887,301	20,348,673
Corporate bonds	17,133,565	7,299,693
Unquoted shares	2,400	2,400
Available-for-sale securities	51,023,266	27,650,766

All available-for-sale securities, apart from unquoted shares, are traded in active markets and their value is based on quoted market prices at the end of the reporting period. The quoted market price used for investment securities valuation is the current bid price. Thus, available-for-sale securities are included in level 1 of fair value hierarchy except for corporate shares that represent the holding of Kazakhstan Stock Exchange JSC and Central Depository JSC shares which are not quoted on an active market.

Held-to-maturity securities comprise:

	30 September 2010 (unaudited)	31 December 2009
Corporate bonds of foreign issuers	7,639,304	8,037,658
Corporate bonds of Kazakhstan issuers	2,623,894	2,584,967
Held-to-maturity securities	10,263,198	10,622,625

As at 30 September 2010 and 31 December 2009 available-for-sale and held-to-maturity investment securities are not impaired.

#### 6. Amounts due to credit institutions

Amounts due to credit institutions comprise:

	30 September	31 December
	_2010 (unaudited)	2009
Loans from other financial institutions	5,805,296	6,157,781
Loans from other banks	4,128,744	1,344,312
Correspondent accounts and overnight deposits of other banks	508,520	4,279
Term deposits of other banks	<del>-</del>	14,847,579
Amounts due to credit institutions	10,442,560	22,353,951

As at 31 December 2009, term deposits of other banks represent deposits of Savings Bank of the Russian Federation OJSC with original maturity of less than one month.

Loans from other financial institutions represent loans received under the state lending program from the sources of "DAMU" entrepreneurship development fund" JSC for the period up to 2015 – 2016, and interest rate of 3% - 8% per annum.

### 7. Amounts due to customers

Amounts due to customers comprise:

	30 September 2010 (unaudited)	31 December 2009
State and public organisations		
- Current/settlement accounts	7,340,045	15,138,098
- Time deposits	31,983,977	6,028,316
Non-governmental legal entities	, ,	, ,
- Current/settlement accounts	68,868,257	40,426,100
- Time deposits	49,333,973	55,274,832
Amounts due to corporate customers	157,526,252	116,867,346
Individuals		
- Current accounts/demand accounts	5,681,097	4,100,351
- Time deposits	24,811,469	33,119,829
Amounts due to individuals	30,492,566	37,220,180
Amounts due to customers	188,018,818	154,087,526
Held as security against guarantees	622,386	979,685
Held as security against letters of credit	5,858	42,622

State owned commercial entities are not included in the state and public organizations.

Below is the breakdown of due to corporate and state customers by industry sectors:

	30 September 2010 (unaudited)		31 December 2	2009
	Amount	%	Amount	%
Customer services	61,623,775	39.1	32,182,868	27.5
Mining industry	38,615,242	24.5	42,127,045	36.1
Financial intermediation	13,502,328	8.6	3,490,909	3.0
Insurance	10,597,297	6.7	9,547,350	8.2
Trade	10,308,773	6.5	6,914,170	5.9
Manufacturing	8,734,591	5.6	11,281,811	9.7
Real estate	6,747,051	4.3	8,307,905	7.1
Agriculture	3,422,984	2.2	132,954	0.1
Transportation and communication	3,054,956	1.9	1,666,372	1.4
Other	919,255	0.6	1,215,962	1.0
Amounts due to customers	157,526,252	100.0	116,867,346	100.0

As at 30 September 2010 the Bank had ten major customers, which accounted for 34.5% of the gross balance of customer accounts (31 December 2009: 42.0%). The total aggregate amount of these deposits as at 30 September 2010 was KZT 64,778,075 thousand (31 December 2009: KZT 64,637,111 thousand).

### 8. Debt securities issued

As at 30 September 2010 roda debt securities issued are represented by the emission of Tenge denominated bonds. These bonds were issued for seven years with maturity in November 2011 and have interest rate of 9.2% p.a. (31 December 2009: 8.2% - 11.0% per annum). On 4 July 2010 the Bank fully redeemed subordinated bonds of the second emission nominal value of KZT 3,000,000 thousand.

### 9. Interest income and expense

Interest income and expense comprise:

	For the three months ended 30 September		For the nine months ended 30 September	
	2010	2009	2010	2009
	(unaudited)	(unaudited)	(unaudited)	(unaudited)
Loans and advances to customers	4,431,003	3,047,944	12,333,134	8,789,834
Available-for-sale investment securities	639,348	204,267	1,614,546	492,131
Held-to-maturity investment securities	195,989	33,089	585,634	33,089
Cash and cash equivalents	73,812	346,597	284,306	563,065
Amounts due from other banks	24,597	6,424	87,908	26,940
Interest income	5,364,749	3,638,321	14,905,528	9,905,059
Term deposits of corporate customers	(1,356,019)	(823,716)	(3,894,176)	(1,745,877)
Term deposits of individuals	(405,917)	(338,773)	(1,215,681)	(763,904)
Current accounts of corporate customers				
and individuals	(204,022)	(171,467)	(477,468)	(256,832)
Amounts due to credit institutions	(152,085)	(152,202)	(578,536)	(600,035)
Debt securities issued	(58,281)	(148,638)	(330,463)	(456,274)
Interest expenses	(2,176,324)	(1,634,796)	(6,496,324)	(3,822,922)
Net interest income	3,188,425	2,003,525	8,409,204	6,082,137

### 10. Fee and commission income and expense

Fee and commission income and expense comprise:

	For the three months ended 30 September		For the nine months ended 30 September	
	2010	2009	2010	2009
	(unaudited)	(unaudited)	(unaudited)	(unaudited)
Settlement transactions	540,586	459,095	1,450,869	1,235,237
Foreign currency transactions	240,359	159,057	570,476	339,778
Cash transactions	221,647	146,137	554,852	327,719
Payment cards transactions	128,075	59,923	285,712	149,973
Guarantees issued	81,154	31,184	181,179	71,217
Commission from documentary				
settlements	54,858	18,241	99,363	41,611
Cash collection	9,909	5,653	24,826	13,632
Other	13,664	9,593	29,390	21,594
Fee and commission income	1,290,252	888,883	3,196,667	2,200,761
Settlement transactions	(68,218)	(44,042)	(156,834)	(109,338)
Credit card servicing	(53,308)	(45,607)	(107,148)	(82,506)
Commission on documentary settlements	(28,590)	(14,401)	(55,922)	(30,887)
Collection services	(7,394)	_	(17,008)	_
Transactions with securities	(1,405)	(1,365)	(3,303)	(2,773)
Foreign currency transactions	(883)	(1,555)	(2,579)	(4,610)
Guarantee commission	_	_	(68,216)	_
Other	(3,130)	(1,503)	(19,655)	(8,855)
Fee and commission expenses	(162,928)	(108,473)	(430,665)	(238,969)

### 11. Administrative and operating expenses

Administrative and operating expenses comprise:

	For the three months ended 30 September		For the nine months ended 30 September	
_				
	2010	2009	2010	2009
_	(unaudited)	(unaudited)	(unaudited)	(unaudited)
Personnel expenses	(966,855)	(777,924)	(2,735,566)	(2,153,282)
Rent	(163,137)	(148,224)	(453,155)	(463,748)
Advertising and marketing services	(120,558)	(57,890)	(201,921)	(167,614)
Depreciation and amortisation	(101,673)	(73,259)	(292,169)	(205,070)
Social security	(84,829)	(70,253)	(251,845)	(194,093)
Taxes other than corporate income tax	(78,857)	(36,768)	(175,288)	(113,076)
Utility	(71,365)	(80,749)	(262,933)	(228,953)
Transport and communication	(62,647)	(45,829)	(167,724)	(136,154)
Property and equipment repair expenses	(40,005)	(30,005)	(76,034)	(42,436)
Security and alarm costs	(38,643)	(25,473)	(109,832)	(75,343)
Business trip expenses	(33,934)	(34,815)	(82,415)	(75,133)
Deposits insurance	(31,767)	(52,939)	(83,927)	(88,500)
Collection costs	(19,311)	(15,216)	(51,495)	(36,742)
Representative expenses	(17,674)	(6,831)	(44,018)	(35,703)
Insurance	(17,054)	(10,132)	(37,926)	(24,954)
Audit and consulting services	(7,745)	_	(23,816)	(14,600)
Other	(26,407)	(13,517)	(75,808)	(53,236)
Administrative and operating				
expenses	(1,882,461)	(1,479,824)	(5,125,872)	(4,108,637)

## 12. Other operating provisions

	Other operating
	reserves
At 1 January 2010	(296,823)
Charge for the period (unaudited)	(510,405)
Amounts written-off (unaudited)	83,353
At 30 September 2010 (unaudited)	(723,875)
At 1 July 2010 (unaudited)	(651,631)
Charge for the period (unaudited)	(73,226)
Amounts written-off (unaudited)	982
At 30 September 2010 (unaudited)	(723,875)
At 1 January 2009	(56,139)
Charge for the period (unaudited)	(34,221)
Amounts written-off (unaudited)	26,032
At 30 September 2009 (unaudited)	(64,328)
At 1 July 2009 (unaudited)	(67,354)
Charge for the period (unaudited)	(23,004)
Amounts written-off (unaudited)	26,030
At 30 September 2009 (unaudited)	(64,328)

Other operating provisions for the nine months ended 30 September 2010 comprise a provision of KZT 357,408 thousand for accounts receivable from collection company, which arose from the sale of problem loans in the amount of KZT 1,207,291 thousand.

#### 13. Taxation

Income tax expenses comprise:

_	For the three months ended 30 September		For the nine months ended 30 September	
	2010 (unaudited)	2009 (unaudited)	2010 (unaudited)	2009 (unaudited)
Current corporate income tax expense Deferred income tax benefit - origination	68,398	172,200	269,276	237,200
and reversal of temporary differences	(10,518)		(83,118)	
period	57,880	172,200	186,158	237,200

The Republic of Kazakhstan currently has a single Tax Code that regulates main taxation matters. The main taxes include value added tax, income tax, social taxes, and others. In accordance with new Tax Code adopted in 2009 corporate income tax rate of 20.0% will be decreased since 2013 to 17.5% and since 2014 to 15.0%. Management believes that the Bank is in substantial compliance with the tax laws of the Republic of Kazakhstan affecting its operations; however, the risk remains that relevant authorities could take different positions with regard to interpretive issues.

As at 31 December 2009 the Bank accrued tax liabilities based on the results of tax audit for the period 2004 - 2007 in the amount of KZT 231,632 thousand, including corresponding fines in the amount of KZT 130,303 thousand. In May 2010 the Bank fully paid this tax liability to the Tax Committee of the Republic of Kazakhstan.

#### 14. Earnings per share

Basic earnings per share is calculated by dividing the net income for the period attributable to common shareholders by the weighted average number of participating shares outstanding during the period. The Bank does not have any share options or convertible debt or equity instruments.

The following reflects the income and share data used in the basic and diluted earnings per share computations:

_	For the three n		For the nine months ended 30 September		
	2010 (unaudited)	2009 (unaudited)	2010 (unaudited)	2009 (unaudited)	
Net income for the period attributable to common shareholders of the Bank Weighted average number of participating shares for basic and diluted earnings per share	600,427	649,012	1,416,298	892,630	
computation	10,000	10,000	10,000	10,000	
Basic and diluted earnings per share (in Tenge)	60,042.70	64,901.20	141,629.80	89,263.00	

#### 15. Segment analysis

The main format of presentation of segment disclosure of the Bank is presenting the information based on operating segments.

Operating segments are components of the Bank that engage in business activities that may earn revenues or incur expenses, whose operating results are regularly reviewed by the chief operating decision maker (CODM) and for which discrete financial information is available. The CODM is the person or group of persons who allocates resources and assesses the performance for the Bank.

(a) Description of products and services from which each reportable segment derives its revenue

The Bank is organised on the basis of three main business segments:

- Retail banking representing private banking services, savings and mortgages.
- Corporate banking representing business banking services, mainly for small and medium entities, and commercial loans for large corporate customers.
- Investment banking services include assets and liabilities services required for liquidity maintenance, Bank financing requirements, assets and liabilities management.

### 15. Segment analysis (continued)

#### (6) Factors used by management to identify the reportable segments

Business segments of the Bank are represented by strategic business units, oriented at various client bases. Management of the segments is being performed separately as each individual business unit needs its own marketing strategies and level of service.

Analysis of segment financial information is performed by the Management Board of the Bank, responsible for operating decision making. This financial information coincides with the internal management information provided to the Management Board for decision making purposes. Thus, management applied the core principle of IFRS 8 "Operating segments" in deciding what components of partially agreed financial information have to be the base for operating segments disclosure.

Segment information for the reportable segments for the period ended 30 September 2010 is set out below (unaudited):

	Retail	Corporate	Investment	mari . 1
Segment assets	banking	banking	banking	Total
Amounts due from other banks	_	731,074	_	731,074
Loans and advances to customers	15,303,181	116,277,787	_	131,580,968
Available-for-sale investment	,,	,,		101,000,000
securities	_	_	51,023,266	51,023,266
Held-to-maturity investment			, ,	,,
securities	_	_	10,263,198	10,263,198
As at 30 September 2010				
(unaudited)	15,303,181	117,008,861	61,286,464	193,598,506
Segment liabilities				
Amounts due to credit institutions	_	10,442,560	_	10,442,560
Amounts due to customers	30,492,566	157,526,252	_	188,018,818
Debt securities issued	, , <u> </u>	, , <u> </u>	2,511,987	2,511,987
As at 30 September 2010			, , , , , , , , , , , , , , , , , , ,	
(unaudited)	30,492,566	167,968,812	2,511,987	200,973,365
For the nine months ended	Retail	Corporate	Investment	
30 September 2010 (unaudited)	banking	banking	banking	Total
Interest income	1,668,912	10,894,404	2,342,212	14,905,528
Interest expense	(1,215,718)	(4,753,076)	(527,530)	(6,496,324)
Net interest income	453,194	6,141,328	1,814,682	8,409,204
Allowance for loan impairment	109,754	(5,630,588)		(5,520,834)
Net interest income after	· · · · · · · · · · · · · · · · · · ·			
allowance for loan impairment	562,948	510,740	1,814,682	2,888,370
Fee and commission income	761,479	2,435,188	, , <u> </u>	3,196,667
Net gains from transactions with available-for-sale investment	,	, ,		- <b>,</b>
securities	_	_	1,891	1,891
Segment results	1,324,427	2,945,928	1,816,573	6,086,928
For the three months ended	Retail	Corporate	Investment	
30 September 2010 (unaudited)	banking	banking	banking	Total
Interest income	619,710	3,909,702	835,337	5,364,749
Interest expense	(405,928)	(1,712,115)	(58,281)	(2,176,324)
Net interest income	213,782	2,197,587	777,056	3,188,425
Allowance for loan impairment	(5,863)	(2,160,735)	_	(2,166,598)
Net interest income after				
allowance for loan impairment	207,919	36,852	777,056	1,021,827
Fee and commission income	290,752	999,500	´ <b>–</b>	1,290,252
Net gains from transactions with	•	,		, . , . –
available-for-sale investment				
securities	_	_	1,891	1,891
Segment results	498,671	1,036,352	778,947	2,313,970

## 15. Segment analysis (continued)

Segment information for the reportable segments for the year ended 31 December 2009 is set out below:

	Retail banking	Corporate banking	Investment banking	Total
Segment assets				
Amounts due from other banks	_	1,495,790	_	1,495,790
Loans and advances to		, ,		-, · · · ·, · · ·
customers	8,879,957	82,907,816	_	91,787,773
Available-for-sale investment		, ,		, ,
securities	_	_	27,650,766	27,650,766
Held-to-maturity investment			, ,	, ,
securities	_	_	10,622,625	10,622,625
At 31 December 2009	8,879,957	84,403,606	38,273,391	131,556,954
Segment liabilities				
Amounts due to credit institutions	_	22,353,951	_	22,353,951
Amounts due to customers	37,220,180	116,867,346	_	154,087,526
Debt securities issued	_	_	5,607,716	5,607,716
At 31 December 2009	37,220,180	139,221,297	5,607,716	182,049,193
For the nine months ended	Retail	Corporate	Investment	
30 September 2009 (unaudited)	banking	banking	banking	Total
Interest income	1,332,783	7,993,903	578,373	9,905,059
Interest expense	(764,047)	(2,323,312)	(735,563)	(3,822,922)
Net interest income	568,736	5,670,591	(157,190)	6,082,137
Allowance for loan impairment	(93,296)	(3,728,655)	·	(3,821,951)
Net interest income after allowance for loan				
impairment	475,440	1,941,936	(157,190)	2,260,186
Fee and commission income	684,553	1,516,208		2,200,761
Segment results	1,159,993	3,458,144	(157,190)	4,460,947
For the three months ended	Retail	Corporate	Investment	
30 September 2009 (unaudited)	banking	banking	banking	Total
Interest income	462,320	2,938,645	237,356	3,638,321
Interest expense	(338,779)	(1,147,379)	(148,638)	(1,634,796)
Net interest income	123,541	1,791,266	88,718	2,003,525
Allowance for loan impairment	148,696	(987,288)	_	(838,592)
Net interest income after				
allowance for loan impairment	272,237	803,978	88,718	1,164,933
Fee and commission income	256,725	632,158		888,883
Segment results	528,962	1,436,136	88,718	2,053,816

Reconciliation of income and expenses, assets and liabilities for reportable segments:

	30 September 2010	21 D 1 2000
Total reportable segment assets	(unaudited) 193,598,506	31 December 2009 131,556,954
Cash and cash equivalents	38,582,973	80,029,706
Assets held for sale	1,200,650	1,245,691
Current corporate income tax assets	· ·	71,704
Property and equipment	5,698,475	4,861,780
Intangible assets	272,497	218,380
Other assets	1,479,008	1,627,834
Total assets	240,832,109	219,612,049
Total reportable segment liabilities	200,973,365	182,049,193
Current corporate income tax liabilities	18,768	_
Current tax liability	· <u>-</u>	231,632
Deferred income tax liability	102,517	136,328
Other liabilities	620,385	532,291
Total liabilities	201,715,035	182,949,444

### 15. Segment analysis (continued)

	For the three mo 30 Septen		For the nine months ended 30 September		
_	2010	2009	2010	2009	
	(unaudited)	(unaudited)	(unaudited)	(unaudited)	
Total reportable segment income	2,313,970	2,053,816	6,086,928	4,460,947	
Fee and commission expense	(162,928)	(108,473)	(430,665)	(238,969)	
Net gains from transactions with derivative	, ,	, ,	` ' '	` ' '	
financial instruments		26,434	_	1,671,717	
Net gains/(losses) from foreign currency:					
- dealing	429,474	272,100	1,349,194	999,781	
- translation difference	2,708	(9,596)	37,790	(1,853,102)	
Other income	30,770	89,759	195,486	232,314	
Depreciation and amortisation	(101,673)	(73,259)	(292,169)	(205,070)	
Administrative and other operating expenses	(1,780,788)	(1,406,565)	(4,833,703)	(3,903,567)	
Other operating provisions	(73,226)	(23,004)	(510,405)	(34,221)	
Profit before corporate income tax			·		
expense	658,307	821,212	1,602,456	1,129,830	
Corporate income tax expense	(57,880)	(172,200)	(186,158)	(237,200)	
Profit for the period	600,427	649,012	1,416,298	892,630	
Other segment information					
Capital expenditures	689,901	264,396	1,030,920	578,387	

All of the revenue mainly comes from Kazakhstan customers.

### 16. Financial commitments and contingencies

#### Legal actions and claims

In the ordinary course of business, the Bank is subject to legal actions and complaints. The management believes that the ultimate liability, if any, arising from such actions or complaints will not have a material adverse effect on the financial position or results of operations of the Bank.

The Bank assesses the likelihood of material liabilities arising from individual circumstances and makes provision in its financial statements only where it is probable that events giving rise to the liability will occur and the amount of the liability can be reasonably estimated. No provision has been made in this financial statement for any of the contingent liabilities.

#### Tax contingencies

Various types of legislation and regulations are not always clearly written and their interpretation is subject to the opinions of the local tax inspectors and the Ministry of Finance of the Republic of Kazakhstan. Instances of inconsistent opinions between local, regional and national tax authorities are not unusual. The current regime of penalties and interest related to reported and discovered violations of Kazakhstan laws, decrees and related regulations is severe. Penalties include confiscation of the amounts at issue (for currency law violations), as well as fines of generally 50% of the taxes unpaid.

The Bank believes that it has paid or accrued all taxes that are applicable. Where legislation concerning the provision of taxes is unclear, the Bank has accrued tax liabilities based on management's best estimate. The Bank's policy is to recognize provisions in the accounting period in which a loss is deemed probable and the amount is reasonably determinable.

Because of the uncertainties associated with the Kazakhstan tax system, the ultimate amount of taxes, penalties and interest, if any, may be in excess of the amount expensed to date and accrued at 30 September 2010. Although such amounts are possible and may be material, it is the opinion of the Bank's management that these amounts are either not probable, not reasonably determinable, or both.

### 16. Financial commitments and contingencies (continued)

#### Tax contingencies (continued)

As at 30 September 2010 and 31 December 2009 financial commitments and contingencies of the Bank comprise:

	30 September	
	2010	31 December
Credit related commitments	(unaudited)	2009
Undrawn loan facilities	19,189,603	3,333,052
Guarantees issued	9,621,172	4,631,911
Import letters of credit	6,310,750	363,351
	35,121,525	8,328,314
Operating lease commitments		
Not later than 1 year	290,609	509,488
Later than 1 year but not later than 5 years	479,489	761,635
Later than 5 years	54,638	95,369
	824,736	1,366,492
Less: Funds held as security against guarantees and letters of credit	(628,244)	(1,022,307)
Financial commitments and contingencies	35,318,017	8,672,499

The total outstanding contractual amount of undrawn credit lines, letters of credit, and guarantees does not necessarily represent future cash requirements, as these financial instruments may expire or terminate without being funded.

### 17. Financial risk management

The risk management function within the Bank is carried out in respect of credit risks, financial, non-financial, operational, reputational, legal and liquidity risks. The primary objectives of the financial risk management function are to establish risk limits, and then ensure that exposure to risks stays within these limits. The operational, reputational, legal and compliance risks functions are intended to ensure proper functioning of internal policies and procedures to minimise the risks.

Below is the geographical concentration of the Bank's financial assets and liabilities as at 30 September 2010 (unaudited):

	Kazakhstan	Other countries	Total
Assets			
Cash and cash equivalents	34,910,776	3,672,197	38,582,973
Amounts due from other banks	_	731,074	731,074
Loans and advances to customers	131,573,699	7,269	131,580,968
Investment securities:			
- available-for-sale	41,927,834	9,095,432	51,023,266
- held-to-maturity	2,623,894	7,639,304	10,263,198
Assets held for sale	1,200,650	_	1,200,650
Property and equipment	5,698,475	_	5,698,475
Intangible assets	272,497	· –	272,497
Other assets	1,284,806	194,202	1,479,008
Total assets	219,492,631	21,339,478	240,832,109
Liabilities			
Amounts due to credit institutions	6,770,420	3,672,140	10,442,560
Amounts due to customers	183,165,111	4,853,707	188,018,818
Debt securities issued	2,511,987		2,511,987
Current corporate income tax liabilities	18,768	_	18,768
Deferred income tax liabilities	102,517	_	102,517
Other liabilities	620,385	_	620,385
Total liabilities	193,189,188	8,525,847	201,715,035
Net position	26,303,443	12,813,631	39,117,074

# 17. Financial risk management (continued)

Below is the geographical concentration of the Bank's financial assets and liabilities as at 31 December 2009:

	Kazakhstan	Other countries	Total
Assets			
Cash and cash equivalents	72,175,456	7,854,250	80,029,706
Amounts due from other banks	_	1,495,790	1,495,790
Loans and advances to customers	91,783,696	4,077	91,787,773
Investment securities:			
- available-for-sale	20,351,072	7,299,694	27,650,766
- held-to-maturity	2,584,968	8,037,657	10,622,625
Assets held for sale	1,245,691	_	1,245,691
Current corporate income tax assets	71,704	_	71,704
Property and equipment	4,861,780	_	4,861,780
Intangible assets	218,380	_	218,380
Other assets	1,567,262	60,572	1,627,834
Total assets	194,860,009	24,752,040	219,612,049
Liabilities			
Amounts due to credit institutions	6,158,152	16,195,799	22,353,951
Amounts due to customers	152,304,197	1,783,329	154,087,526
Debt securities issued	5,607,716		5,607,716
Current tax liability	231,632	_	231,632
Deferred income tax liability	136,328	_	136,328
Other liabilities	512,508	19,783	532,291
Total liabilities	164,950,533	17,998,911	182,949,444
Net position	29,909,476	6,753,129	36,662,605

Assets and liabilities and credit related commitments have been based on the country in which the counterparty is located. Cash on hand and property and equipment have been allocated based on the country in which they are physically held.

#### 17. Financial risk management (continued)

The analysis by remaining maturities may be summarised as follows as at 30 September 2010 (unaudited):

	On demand and less than 1 months	From 1 to 6 months	From 6 months to 1 year	From 1 to 3 years	From 3 to 5 years	Over 5 vears	Without maturity	Total
Assets					· · · · · · · · · · · · · · · · · · ·			
Cash and cash equivalents	38,582,973	_	_	_	_	_	_	38,582,973
Amounts due from other								, ,
banks	_	_	731,074	_	_	_	_	731,074
Loans and advances to								·
customers	1,915,532	24,658,956	38,519,121	12,465,450	20,225,727	33,796,182	_	131,580,968
Available-for-sale								
investment securities	401,682	4,817,386	7,542,408	6,774,309	17,605,551	13,879,530	2,400	51,023,266
Held-to-maturity								
investment securities	618,145	178,329	1,053,462	1,556,322	6,856,940	_	_	10,263,198
Assets held for sale	_	1,200,650	_		_	_	_	1,200,650
Property and equipment	_	_	_	_	_	_	5,698,475	5,698,475
Intangible assets	_	_	_	_	_	_	272,497	272,497
Other assets	496,101	846,548	54,405	53,867	28,087	_		1,479,008
Total assets	42,014,433	31,701,869	47,900,470	20,849,948	44,716,305	47,675,712	5,973,372	240,832,109
Liabilities								
Amounts due to credit								
institutions	508,520	1,298	2,244,738	1,882,707	251,917	5,553,380	_	10,442,560
Amounts due to corporate								
customers	88,226,136	30,609,062	13,322,714	25,365,497	1,575	1,268	_	157,526,252
Amounts due to								
individuals	12,345,339	4,602,534	4,251,670	6,986,129	2,306,806	88	_	30,492,566
Debt securities issued	_	92,859	_	2,419,128	_	_	_	2,511,987
Current corporate income		40 = 40						
tax liability	_	18,768	_	_	_	_	_	18,768
Deferred income tax							400 545	400 -4-
liability	- -	-	_ 5	_	_	_	102,517	102,517
Other liabilities	516,826	98,018	5,541	_	-			620,385
Total liabilities	101,596,821	35,422,539	19,824,663	36,653,461	2,560,298	5,554,736	102,517	201,715,035
Net position as at	(E0 E00 200)	(2 730 (70)	20 075 005	(15 002 512)	40.156.005	40 100 057	E 070 055	20 445 054
30 September 2010	(59,582,388)	(3,720,670)	28,075,807	(15,803,513)	42,156,007	42,120,976	5,870,855	39,117,074
Aggregate liquidity gap at 30 September 2010	(59,582,388)	(63,303,058)	(35,227,251)	(51,030,764)	(8,874,757)	33,246,219	39,117,074	

The Bank's capability to repay its liabilities relies on its ability to realise an equivalent amount of assets within the same period of time. As at 30 September 2010 the Bank had cumulative negative liquidity gap in the amount of KZT 35,227,251 thousand within 1 year. Management has an action plan in place to meet these obligations including disposal of its investment securities available-for-sale, interbank borrowings at local and international money markets, use of released obligatory reserves and other measures including extending deposits of its large and old customers.

Included in amounts due to customers are term deposits of individuals. In accordance with the Kazakh legislation, the Bank is obliged to repay such deposits upon demand of a depositor.

The maturity analysis does not reflect the historical stability of current accounts. Their liquidation has historically taken place over a longer period than indicated in the tables above. These balances are included in amounts due on demand and less than one month in the tables above.

### 17. Financial risk management (continued)

The analysis by remaining maturities may be summarised as follows as at 31 December 2009:

	On demand and less than 1 months	From 1 to 6 months	From 6 months to 1 year	From 1 to 3 years	From 3 to 5 years	Over 5 years	Without maturity	Total
Assets	Months	O MOMINS	1 year	J ycais	3 years	ycais	maturity	1 Otal
Cash and cash equivalents	41,000,587						39,029,119	80,029,706
Amounts due from other	41,000,507				_	_	37,027,117	00,022,700
banks	255,895	1,239,895		_	_	_		1,495,790
Loans and advances to	233,073	1,237,073						1,475,770
customers	10,726,431	24,055,964	22,009,297	15,170,868	13,493,043	6,332,170	_	91,787,773
Available-for-sale	10,720,101	21,000,701	, 0 0 > , > ,	13,170,000	13,173,013	0,552,170		71,707,773
investment securities	874,887	7,083,717	5,262,986	9,628,810	4,797,966	<u></u>	2,400	27,650,766
Held-to-maturity	,	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	-,,-	.,,	.,,,		_,	27,000,700
investment securities			571,473	1,756,850	2,892,652	5,401,650	_	10,622,625
Assets held for sale			1,245,691	_	_	_	_	1,245,691
Current corporate income			, ,					, ,
tax assets			71,704	-	-	<u></u>		71,704
Property and equipment	_		_	_		_	4,861,780	4,861,780
Intangible assets	_		_			_	218,380	218,380
Other assets	108,662	315,406	1,203,766	_	-		-	1,627,834
Total assets	52,966,462	32,694,982	30,364,917	26,556,528	21,183,661	11,733,820	44,111,679	219,612,049
Liabilities								
Amounts due to credit								
institutions	14,971,255	443,416	65,696	836,284	_	6,037,300	_	22,353,951
Amounts due to corporate	:							
customers	61,642,198	28,329,102	26,896,046		_			116,867,346
Amounts due to individuals	8,050,868	15,644,981	13,524,331				_	37,220,180
Debt securities issued	195,483	_	2,998,266	2,413,967		-	_	5,607,716
Current tax liability	_	_	_	_		_	231,632	231,632
Deferred income tax liability		_	_	_	_	_	136,328	136,328
Other liabilities	10	286,770		245,511				532,291
Total liabilities	84,859,814	44,704,269	43,484,339	3,495,762		6,037,300	367,960	182,949,444
Net position as at								
31 December 2009		(12,009,287)	(13,119,422)	23,060,766	21,183,661	5,696,520	43,743,719	36,662,605
Aggregate liquidity gap as								
at 31 December 2009	(31,893,352)	(43,902,639)	(57,022,061)	(33,961,295)	(12,777,634)	(7,081,114)	36,662,605	

### 18. Transactions with related parties

Parties are considered to be related if one party has the ability to control the other party or exercise significant influence over the other party in making financial or operational decisions. In considering each possible related party relationship, attention is directed to the substance of the relationship, not merely the legal form.

Balances of related party transactions at the 30 September 2010 and 31 December 2009 are as follows:

	30 Septemb (unaudi		31 December 2009		
	Parent	Key management personnel	Parent	Key management personnel	
Assets Cash and cash equivalents Amounts due from other banks	1,797,629	- -	3,794,271 1,495,790		
Liabilities					
Amounts due to credit institutions Amounts due to customers	248,605 	- 59,329	14,847,579 -	- 40,797	

Interest rates on transactions with related parties are as follows:

	30 Septemb	per 2010			
	(unaudi	ited)	31 December 2009		
		Key		Key	
		management		management	
	Parent	personnel	Parent	personnel	
Cash and cash equivalents				<u> </u>	
Interest rates	2.6%		0.03%-5.3%		
Amounts due from other banks					
Interest rates	_		7.0%-10.7%	_	
Amounts due to credit institutions					
Interest rates	0.5%-4.5%	_	0.9%		
Amounts due to customers					
Interest rates		9.0%	_	4.5%-10.0%	

The income and expense items with related parties for the nine months ended 30 September 2010 and 2009 were as follows:

	For the nine months ended 30 September			
	2010 (unaudited)		2009 (unaudited)	
		Key management		Key management
	Parent	personnel	Parent	personnel
Interest income	101,154	_	95,909	
Interest expense	(207,021)	(2,105)	(31,977)	(824)
Fee and commission expense	(87,424)	<u></u>	(13,221)	_

On 29 January 2010, the Bank accepted guarantees from the Parent totaling KZT 13,685,472 thousand as collateral for loans issued by the Bank to a number of companies. As at 30 September 2010, loans guaranteed by the Parent have amounted to KZT 10,831,873 thousand.

Below is the information on compensation to 4 members of key management personnel (2009: 4 members):

		For the nine months ended 30 September	
	2010 (unaudited)	2009 (unaudited)	
Short-term bonuses and salary	31,353	26,284	
Benefits in kind	4,847	6,318	
Total	36,200	32,602	

### 19. Capital adequacy

The Bank maintains an actively managed capital base to cover risks inherent in the business. The adequacy of the Bank's capital is monitored using, among other measures, the ratios established by the FMSA.

During nine months of 2010 the Bank had complied in full with all its externally imposed capital requirement.

The primary objectives of the Bank's capital management are to ensure that the Bank complies with externally imposed capital requirements and that the Bank maintains strong credit ratings and healthy capital ratios in order to support its business and to maximize shareholders' value.

The Bank manages its capital structure and makes adjustments to it in the light of changes in economic conditions and the risk characteristics of its activities. No changes were made in the objectives, policies and processes from the previous years.

FMSA requires banks to maintain a tier 1 capital adequacy ratio (k1) of not less than 5% of all assets and a tier 2 capital adequacy ratio (k2) of not less than 10% of risk-weighted assets, computed based on statutory requirements. As at 30 September 2010 and 31 December 2009 the Bank's capital adequacy ratio on this basis exceeded the statutory minimum.

As at 30 September 2010 and 31 December 2009 the Bank's capital adequacy ratio, computed in accordance with the FMSA requirements together with subsequent adjustments pertaining to inclusion of market risk, comprise:

30 September 2010	
(unaudited)	31 December 2009
36,512,086	34,353,822
<b>240,832,109</b> 219,612,049	
<b>15.2</b> % 15.6%	
15.2%	15.6%
30 September 2010 (unaudited)	31 December 2009
40,068,396	38,230,365
190,083,101	137,830,197
21.1%	27.7%
21.1%	27.7%
	(unaudited) 36,512,086  240,832,109 15.2% 15.2%  30 September 2010 (unaudited) 40,068,396  190,083,101 21.1%