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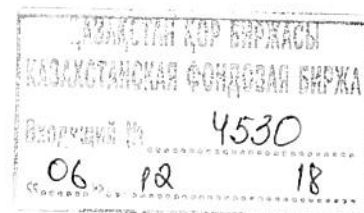
Акционерное Общество «Компания по страхованию жизни «Standard Life» (далее – Эмитент) выражает Вам свое почтение и желает успехов в осуществлении профессиональной деятельности.

Настоящим письмом Эмитент сообщает, что 4 декабря 2018 года Международным рейтинговым агентством Fitch Ratings Эмитенту был подтвержден рейтинг финансовой устойчивости («РФУ») на уровне «В» и национального («РФУ») – «BBB – (kaz)». Прогноз стабильный.

Приложение: Пресс-релиз о присвоении рейтинга

Председатель Правления

Е. Конурбаев



Fitch Affirms Kazakhstan's Standard Life at 'B'; Outlook Stable

Fitch Ratings - Moscow - 04 December 2018: Fitch Ratings has affirmed Kazakhstan-based Joint-Stock Company Life Insurance Company Standard Life's (Standard Life) Insurer Financial Strength (IFS) Rating at 'B' and National IFS Rating at 'BBB-(kaz)'. The Outlooks are Stable.

RATING ACTIONS

ENTITY/DEBT	RATING	PRIOR
Joint Stock Company - Life Insurance Company - Standard Life	Ins Fin Str B Affirmed	B
	Natl Ins Fin Str BBB-(kaz) Affirmed	BBB-(kaz)

KEY RATING DRIVERS

The ratings reflect Standard Life's weak business profile, high investment risk and poor match between the company's assets and liabilities. These factors are offset by the insurer's solid regulatory solvency position and sound profitability.

Standard Life is a small domestic player with a 3% share of the local life insurance sector, measured by gross written premiums (GWP), including workers' compensation line based on 10M18 market data. In international terms, Standard Life remains small, with total assets of KZT25 billion at end-10M18 (USD68 million, based on official exchange rate at end-10M18).

Fitch's assessment of investment risk is driven by the average credit quality of Standard Life's investment portfolio. The company adheres to prudent investment allocation, with fixed-income instruments, including bank deposits, accounting for 99% of the investment portfolio at end-10M18 (end-2017: 98%). However, for 10M18 the company increased the weight of bonds to 41% from 5% and accordingly decreased its allocation to bank deposits.

Standard Life is exposed to a significant, albeit slightly declining, duration mismatch between its assets and liabilities, with 79% of the pension annuity reserves having more than 10 years' duration at end-10M18, while 73% of the investment portfolio had less than one year's duration at the same date. Limited supply of long-dated assets, or hedging instruments, in the local capital market limits the company's ability to reduce this gap. As with other Kazakh life insurers, Standard Life is also exposed to changes in major

assumptions, including those on interest rates and longevity tables, for reserves calculation as these are set by the regulator.

On a net premium basis the insurer's premiums grew 17% during 10M18. This growth was largely driven by a sharp reduction in outwards reinsurance cessions of the workers' compensation risks, which followed the regulatory ban to reinsure these risks with non-life insurers from July 2018. Fitch does not expect higher net premiums to affect the company's capital position.

Standard Life complies comfortably with regulatory solvency capital requirements, with a coverage ratio of 175% at end-10M18 (end-2017: 340%, end-2016: 269%). The relative weakening of the solvency margin occurred after the majority shareholder Dauren Kumpeisov repatriated KZT1.5 billion in dividends in April 2018. Nevertheless we believe that Standard Life's capital position remains commensurate with the ratings.

Standard Life's financial performance has remained positive, albeit volatile, in the last five years. Based on 10M18 regulatory reporting Standard Life reported a net profit of KZT452 million, down from KZT784 million in 10M17. This was due to a modest outflow of workers' compensation business from Standard Life's primary portfolio after the change in the regulation of outwards reinsurance.

RATING SENSITIVITIES

The ratings could be upgraded if Standard Life reduces investment risk and the mismatch between its assets and liabilities provided that the company maintains sound underwriting and robust profitability. The ratings could also be upgraded if Standard Life improves its business diversification.

The ratings could be downgraded if Standard Life's capital position or financial performance weakens significantly.

DATE OF RELEVANT COMMITTEE

30-Nov-2018

Additional information is available on www.fitchratings.com

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Applicable Criteria

Insurance Rating Criteria (pub. 30 Nov 2017) (</site/re/905036>)
Exposure Draft: Insurance Rating Criteria (pub. 04 Oct 2018) (</site/re/10044902>)

Additional Disclosures

Dodd-Frank Rating Information Disclosure Form (</site/dodd-frank-disclosure/10054182>)
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