



RG BRANDS
H A B C D E F G H I J

RG BRANDS JSC & SUBSIDIARIES

NOTES

**to the Interim Consolidated Financial Statements
as at 31 March 2015**
(in KZT thousands unless stated otherwise)

1. GENERAL

The core business of RG Brands JSC and its subsidiaries (jointly referred to as “the Group”) is production, sale and distribution of juices, carbonated beverages, milk, chips, packing, sale and distribution of tea and other commercial products. The Group mainly operates in the Republic of Kazakhstan (hereinafter “Kazakhstan”).

Ownership structure of the Company – RG Brands JSC was initially registered on 22 June 1998 as a limited liability partnership and transformed into an open joint stock company on 27 March 2001. The Company was re-registered as a joint stock company on 17 February 2004.

As at 31 March 2015 and 31 March 2014 the registered share capital of RG Brands JSC was KZT 2,787,696 thousand. As at 31 March 2015 and 31 December 2014 the share capital comprised 3,452,730 common shares amounting to KZT 1,840,296 thousand and 789,500 preferred shares amounting to KZT 947,400 thousand. The share capital was paid in full.

As at 31 March 2015 and 31 December 2014 shareholders of the Company were as follows:

Shareholders	Interest		Common Shares		Amount	
	31.03.2015	31.12.2014	31.03.2015	31.12.2014	31.03.2015	31.12.2014
Mr. T.S. Kaltayev.	1.42%	1.42%	45 024	45 024	34 384	34 384
Mr. K.K. Mazhibayev	61.55%	56.75%	1 944 771	1 793 103	944 726	944 574
Mr. A. Agybayev	0.72%	0.72%	22 655	22 655	24 780	24 780
Mr. R. Bayazero	0.78%	0.78%	24 653	24 653	26 779	26 779
Mr. A.V. Khalyapin	0.01%	0.01%	138	138	501	501
SUCCESSFUL INVESTMENT TRUST LLP	8.86%	8.86%	279 968	279 968	258 948	258 948
Mr. Y.Zh. Koshkimbayev	26.66%	31.46%	842 384	994 052	397 751	397 903
Total	100.0%	100.0%	3 159 593	3 159 593	1 687 869	1 687 869

As at 31 March 2015 and 31 December 2014 repurchased common shares of the Group made KZT 152,427 thousand or 293,137 common shares.

Group structure and transactions – The Group consists of RG Brands JSC and subsidiaries as follows:

	Ownership interest		Voting right	
	2015	2014	2015	2014
RG Brands Kazakhstan LLP	100%	100%	100%	100%
Uni Commerce Ltd.	100%	100%	100%	100%
RG Brands Kyrgyzstan LLC	100%	100%	100%	100%
RG Brands Tashkent LLC	100%	100%	100%	100%

RG Brands began production and packing of juice and juice-containing drinks in November 1999. Today the Group has the following trade marks in its portfolio: Gracio, Da-Da and Nectar Solnechnyi, Da-Da Day, Aport, and ASU.

The Group started up the first line for production of carbonated beverages under the trademarks of Pepsi, Seven Up, Mirinda and Aquafina in November 1999.

On 27 January 2004 RG Brands JSC acquired 99.9933% interest in the charter capital of Uni Commerce Ltd. Uni Commerce Ltd. was registered in 2003 to transfer the sale and distribution business of actual shareholders to the Group. On 28 November 2005 and 17 June 2008 RG Brands JSC acquired additional 0.0022% and 0.0045% interests in the charter capital of Uni Commerce Ltd. from the minority shareholder. Accordingly, as at 31 December 2009 RG Brands held 100% interest in the charter capital of Uni Commerce Ltd.

As at 31 March 2015 RG Brands owned 100% authorised capital of RG Brands Kyrgyzstan LLC registered on 11 March 2004. The interest of the minority shareholder was purchased on 7 October 2008.

RG Brands Kazakhstan LLP (hereinafter “RG Brands Kazakhstan”) was established on 4 April 2006 and comprised production facilities engaged in manufacture of juice, beverages, packaged milk under Moye trade mark, tea under Piala trade mark, bottled water under Asu trade mark, and Grizzly chips. This Company is also engaged in distribution of the Group products in the Republic of Kazakhstan.

In accordance with the decision of RG Brands, a 100% subsidiary – RG Brands Tashkent LLC was registered on 29 August 2009 in the Republic of Uzbekistan.

RG Brands Tashkent LLC and RG Brands Kyrgyzstan LLC are engaged in sale and distribution of the Group products in the Republic of Uzbekistan and Kyrgyz Republic accordingly.

The Head Office of the Company is located in Almaty; its production capacities are located in Almaty, Almaty Oblast, and Kostanai, Republic of Kazakhstan. As specified above, the Company is also present in Kyrgyz Republic and Republic of Uzbekistan to implement its sale and distribution strategies.

Legal address:	212b, Raimbek ave., Almaty, Republic of Kazakhstan
Form of ownership:	Private

Bottling Agreements with PepsiCo and Seven-Up International – the Group produced and distributed carbonated alcohol-free beverages in accordance with the exclusive bottling agreements entered into and between PRG Bottlers and PepsiCo Inc. and PRG Bottlers and Seven-Up International on 22 July 2000. On 1 April 2008 the Group signed new exclusive bottling agreements under which the rights to bottle, sell and distribute PepsiCo and Seven-Up products in Kazakhstan passed to RG Brands Kazakhstan till 21 July 2010 with automatic prolongation for 5 years and subsequently for another 5-year period upon the end of each 5-year period.

On 12 January 2009 PepsiCo Inc., Seven-Up and the Group entered into the agreement providing the right to export PepsiCo Inc. products to Kyrgyzstan. Besides, the Group entered into distribution agreements covering Tajikistan and Turkmenistan. These agreements were extended to 31 December 2013.

2. BASIS OF PREPARATION

These consolidated interim financial statements of RG Brands JSC and its subsidiaries (hereinafter “the Group”) have been prepared in accordance with International Financial Reporting Standard (hereinafter “IAS”) 34 *Interim Financial Reporting*.

The reporting period is from 01 January to 31 March 2015.

The Group keeps accounts in Kazakhstan monetary units (KZT) in accordance with the effective laws of the Republic of Kazakhstan. These consolidated interim financial statements are presented in KZT thousands.

These consolidated interim financial statements have been prepared on the historical cost basis except for certain assets and liabilities measured at fair value.

These consolidated interim financial statements have been prepared based on two fundamental assumptions – accrual basis of accounting and going concern.

To calculate the carrying amount of shares, the Group uses the following method: the carrying amount per common share equals the difference between the Company equity and the value of preferred shares divided by the number of common shares placed.

The carrying amount per preferred share equals the value of preferred shares placed divided by the number thereof.

3. MAIN PRINCIPLES OF ACCOUNTING POLICY

Since 1 January 2010 the Group has made changes to the accounting policies for depreciation of production-related property, plant and equipment. Such equipment is depreciated using the units of production method instead of the straight-line method. As for other recognition and measurement policies, when preparing these interim financial statements the Group used accounting policies applied in the latest annual financial statements.

4. REVENUE

Revenue was as follows:

	3 months of 2015	3 months of 2014
Revenue from sale of juices, juice-containing drinks	1 730 071	1 715 802
Revenue from sale of packaged tea	2 402 352	2 590 032
Revenue from sale of alcohol-free beverages	2 423 244	1 911 591
Revenue from sale of packaged milk	1 239 949	1 207 621
Revenue from sale of chips	105 503	99 889
Revenue from sale of goods for resale	9 421	-
	<u>7 910 541</u>	<u>7 524 934</u>

(KZT'000)

5. **COST OF SALES**

Cost of sales was as follows:

	3 months of 2015	3 months of 2014	(KZT'000)
Materials	4 311 038	4 322 225	
Depreciation and amortisation	207 533	190 031	
Salaries and related taxes	191 282	179 453	
Utilities	89 545	67 010	
Repair	68 784	66 447	
Other costs	7 247	5 059	
	<u>4 875 429</u>	<u>4 830 226</u>	

6. **SELLING EXPENSES**

Selling expenses were as follows:

	3 months of 2015	3 months of 2014	(KZT'000)
Transportation expenses	546 191	464 472	
Salaries and related taxes	176 004	146 982	
Advertising campaigns and marketing research	421 106	225 862	
Expenses for sales reps	300 465	179 038	
Other selling costs	55 487	77 781	
Amortisation	153 972	140 102	
Lease of vehicles, warehouses and office premises	76 570	54 635	
Travel expenses	3 924	964	
	<u>1 733 719</u>	<u>1 289 836</u>	

7. **GENERAL AND ADMINISTRATIVE EXPENSES**

General and administrative expenses were as follows:

	3 months of 2015	3 months of 2014	(KZT'000)
Salaries and related payments	410 454	337 363	
Write-off of defected goods, losses of raw materials and supplies	11 206	15 384	
Consulting services	52 615	65 062	
Penalties and fines	307	19	
Depreciation and amortisation	15 567	14 575	
Taxes other than income tax	28 355	31 948	
Bank services	41 656	34 717	
Transportation charges	23 919	20 828	
Utilities	13 480	19 827	
Travel expenses	13 710	4 575	
Communication services	9 086	7 796	
Insurance	1 959	6 136	
Provision for unused employee leaves	40 209	17 884	
(Reversal of)/provision for hard-to-sell and obsolete inventory	-	433	
Accrual/(reversal) of provision for doubtful debts	(1 521)	(10)	
Other costs	68 745	67 381	
	<u>729 746</u>	<u>643 918</u>	

8. **FINANCE COSTS**

Finance costs were as follows:

(KZT'000)

	3 months of 2015	3 months of 2014
Interest on bank and other loans	253 837	199 026
Interest accrued on bonds	-	44 357
Interest accrued on finance lease payable	1 909	9 951
Dividends on preferred shares	-	-
	<u>255 746</u>	<u>253 334</u>

9. **OTHER COSTS**

Other costs were as follows:

(Loss)/income from disposal of property, plant and equipment
Other operating expenses, net
Other

(KZT'000)

	3 months of 2015	3 months of 2014
(Loss)/income from disposal of property, plant and equipment	(608)	499
Other operating expenses, net	(12 313)	20 326
Other	(19 765)	(44 458)
	<u>(32 686)</u>	<u>(23 633)</u>

10. **EARNINGS PER SHARE**

Earnings/(loss) per share is calculated by dividing net profit/(loss) for the year attributable to equity holders by the weighted average number of common shares outstanding during the year determined as follows:

(KZT'000)

	3 months of 2015	3 months of 2014
Net profit (loss) for the year attributable to equity holders	140 786	(1 168 430)
Weighted average number of common shares	3 159 593	3 159 593
Basic loss/earnings per share, KZT	<u>45</u>	<u>(370)</u>

The Company uses the following calculation method to determine the carrying amount of shares:

Carrying amount per common share is a quotient of the net assets for common shares by the number of common shares.

$$2,973 = 9,393,572 / 3,159,593$$

Net assets for common shares are calculated using the following formula:

$$NAV = (TA - IA) - TL - PS, \text{ where}$$

TA – issuer's assets recognised in the issuer's statement of financial position as at the calculation date;
IA – intangible assets in the issuer's statement of financial position as at the calculation date;
TL – liabilities in the issuer's statement of financial position as at the calculation date;
PS – balance of Authorised Capital, Preferred Shares item in the issuer's statement of financial position as at the calculation date.

$$9,393,572 = (33,027,329 - 44,524) - 23,589,233$$

Carrying amount per preferred share of the first group is calculated using the following formula:

$$BVPS2 = LPS / NOPS2, \text{ where}$$

BVPS2 – (book value per preferred share of the second group) carrying amount per preferred share of the second group as at the calculation date;
NOPS2 – number of outstanding preferred shares of the second group as at the calculation date;
LPS – balance of preferred shares recorded as liabilities in the issuer's statement of financial position as at the calculation date

$$1,200 = 947,400 / 789,500$$

11. PROPERTY, PLANT AND EQUIPMENT

As at 31 March 2015 property, plant and equipment less accumulated depreciation were as follows:

(KZT'000)

	Land	Buildings and constructions	Machinery and equipment	Vehicles	Other	Constructi on in progress	Total
Historical cost							
At 1 January 2015	1 247 923	5 368 646	18 722 360	338 730	794 111	664 120	27 135 890
Additions			356 447	12 588	32 618		401 652
Reclassification							-
Revaluation surplus							-
Disposal			(273 110)	(567)	(6 515)		(280 192)
At 31 March 2015	<u>1 247 923</u>	<u>5 368 646</u>	<u>18 805 697</u>	<u>350 751</u>	<u>820 214</u>	<u>664 120</u>	<u>27 257 351</u>
Accumulated depreciation							
At 1 January 2015	-	(509 881)	(8 145 489)	(192 912)	(601 903)	-	(9 450 185)
Accrued for the period		(138 984)	(192 601)	(10 532)	(28 983)		(371 099)
Reclassifications							-
Disposal			262 236	246	6 081		268 563
At 31 March 2015	<u>-</u>	<u>(648 865)</u>	<u>(8 075 854)</u>	<u>(203 198)</u>	<u>(624 804)</u>	<u>-</u>	<u>(9 552 722)</u>
Carrying amount at 31 March 2015	<u>1 247 923</u>	<u>4 719 781</u>	<u>10 729 843</u>	<u>147 552</u>	<u>195 410</u>	<u>664 120</u>	<u>17 704 629</u>

12. ACCOUNTS RECEIVABLE

As at 31 March 2015 accounts receivable were as follows:

(KZT'000)

Counterparty	Opening balance	Total debits	Total credits	Closing balance
Long-term accounts receivable	220,097	39,652	125,930	133,819
INNOVA INVESTMENT LLP	71,805		51,670	20,135
Peter Binder GMBH	81,753		73,935	7,818
STM SPZOO Poland	30,269	39,492		69,761
Askat Yerikzhanovich Agybayev	20,602			20,602
Dinara Yestemesovna Bekkulyeva	2,500			2,500
Zhasulan Turarovich Saginov	758		325	433
Alibek Kaldybayevich Ungarbayev	12,410	160		12,570
Short-term accounts receivable	3,362,418	515,727	945,596	2,932,550
CARAT LLP	11,879		11,630	249
Cinema Property Management LLP	5,465		3,602	1,863
DSF Trading Co LLP	2,204	2,982		5,186
Magnum Cash&Carry LLP	25,339		19,488	5,851
OSTEN LLP	5,326		2,233	3,093
Parade Retail LLP	314			314
Region Logistic Sole Proprietor	4 968		4 057	911
Silk Way City LLP	4,105		1,213	2,892
Sinooil LLP, Astana Branch	1,804		1,410	394
TANDEM EXCLUSIVE LLP	62,939		62,939	0
The Caspian International Restaurants Company LLP	11,538	1,927		13,465
KazExpo-2017 LLP	1,540			1,540
Alma Retail Systems LLP	3 257	717		3 974
Alma RS LLP	9 023		7 136	1 887
Alma Store LLP (ADK Mall)	12,423		3,859	8,564
Alma Store LLP	2 285	2 091		4 376
Sinooil LLP, Almaty Branch	1 006	2 843		3 850
Alyp-2008 LLP	3,545		1,996	1,549
Al-Asad LLP	1,850		1,850	0
Anvar LLP, Astana Branch	3 482		1 469	2 013
Anaur Consumers LLP, Atyrau	216,464	27,934		244,398
MART 2012 LLP	587	599		1,186
Almaty Branch No.1, Magnum Cash&Carry LLP	29 986		16 773	13 213
Almaty Branch No.2, Magnum Cash&Carry LLP	28 229		17 073	11 156
Almaty Branch No.3, Magnum Cash&Carry LLP	5 163		2 535	2 628
Branch No.4, Magnum Cash&Carry LLP	14 275		6 873	7 402
Almaty Branch No.6, Magnum Cash&Carry LLP	3 448		780	2 668
Almaty Branch No.7, Magnum Cash&Carry LLP	23,979		12,764	11,215

Astana Branch, Magnum Cash&Carry LLP	21 457		13 362	8 095
SabTradeCompany LLP	377	847		1 224
Basis-Trade LLP Aktobe	74,604		20,993	53,611
Bahus-Center LLP	304	6 019		6 323
R.A. Aldangorova Sole Proprietor	430		120	310
Bolashak LLP (Canteen)	1,742		399	1,343
Hermes-Trade LLP	3 712		3 712	-
Firkan City Hypermarket	2,301		1,426	875
Dastarkhan-TRADE LLP	7,782		6,039	1,743
Dastarkhan LLP*	1,434	16		1,450
Dostyk Cinema LLP (DOSTYK MULTIPLEX)	3,680		3,154	526
Gulbanum Khamitovna Dulyatova Sole Proprietor	276	0		276
ZHETI ASPAN LLP	898	348		1,247
Balsheker Zhunusova Sole Proprietor (Distributor)	11,536		3,374	8,162
Ideal-2008 LLP	2,366	0		2,366
INTERFOOD KGJC LLP	3,202	688	0	3,889
Zh. Kenzhabayev (Atbasar)	2,803		2,803	0
Zh.N. Kabiyeu (Ucharal)	1,093		1,093	0
Gelios LLP, Almaty Branch	1,178		283	895
Zaure Yerubayeva Sole Proprietor	794		514	280
SOBLTD LLP	168,778		33,754	135,024
Leko LLP	6,499		1,772	4,727
Magnolia LLP, Taraz	87,303		15,037	72,266
Edik Fanilovich Konbekov	1,578		1,578	0
Kazbek Kussainov, Turkestan	24,913	3,078		27,991
O. Litvinova, Sole Proprietor	1,549		797	752
Lyudmila - KZ , LLP	5,645		5,645	0
A.K. Mazur, Sole Proprietor	15,700		7,250	8,450
G.E. Mambetomurova Sole Proprietor	607	1,279		1,886
Gulzhakhan Konysbekovna Meirmankulova	1,200		0	1,200
Mecury 2030 LLP	1,496		66	1,430
METRO Cash & Carry LLP	13,047		251	12,796
Nesipkul Omirzakhova Sole Proprietor	7,823		1,131	6,692
Wholesale Club LLP	19,262		6,733	12,529
Sigma-Import LLP, Petropavlovsk	8,502		8,502	0
Pischetorg LLP	28,301		3,494	24,807
Atrium LLP	8,923		2,038	6,885
Premium-Siberia LLC	5,048		3,820	1,228
Ya.T.Raziyev Sole Proprietor	8,774		50	8,724
Ramstore Kazakhstan LLP, Astana Branch	8,122		500	7,622
Ramstore Kazakhstan LLP	41,540		19,222	22,318
Ye. Rakhimzhanov, Semei (FS)	70,770		1,482	69,288
Aidos Redzhepbaiuly Sole Proprietor (Altyn-Orda Market)	3,400	420		3,820
RTS Distribution LLP	554		554	0
SABYRZHAN COMPANY LLP	28,994		2,873	26,121
ZhanKhan Kommerts LLP	383	49		432
Tair Imirovich Saitov (Panfilov)	8,212	1		8,213
Svit Trade 2009 LLP	3,842	4,617		8,459
Skif Sauda LLP	1,674	1,189		2,863
PiRa LLP	0	3,947		3,947
Skif Trade LLP, Almaty Branch	8,876		4,387	4,489
Skif Trade LLP, Branch	8,795		5,887	2,908
Skif Trade LLP, Karaganda Branch	6,634		5,125	1,509
Good Company LLC	11,662	9,998		21,660
Solnechnyi Supermarket LLP	2,725		923	1,802
Empire-Foodstuff LLP (Bereke)	304	76		381
Taimas LTD	626		173	453
Keremet Company LLP	1,374		1,115	259
Mega-Network LLP	3,928	947		4,874
Office Dom.kz LLP	742		263	479
Andrey Anatoliyevich Rusakov Sole Proprietor	9,866	6,430		16,296
Tandem Trade Company LLP	0	62,809		62,809
Tamasha Market LLP	5,073		2,996	2,077
GREEN MART Retail Chain	26,397		17,867	8,530
TOT LLP	1,484		263	1,222
M.A. Turekulova Sole Proprietor	1 055		1 055	-
A.A. Trishnevskiy, Sole Proprietor	1,295			1,295

Ust-Kamenogorsk Branch, Wholesale Market LLP	2,418		686	1,732
Ramstore Kazakhstan LLP, Shymkent Branch	1,987		603	1,384
Ramstore Kazakhstan LLP, Karaganda Branch	2,995		1,794	1,201
Firkan LLP (Chernyshevskiy Str.)	3,125		1,937	1,188
Branch No.5, Magnum Cash&Carry LLP	4,971		2,078	2,893
Best Service LTD LLP	2,061		575	1,486
Astykhzhan Trade Center LLP	6,745		5,203	1,542
Uma Zapad LLP	1,033		161	872
Other	254,946	136,701		391,647
Trade accounts receivable	1,591,947	278,551	406,590	1,463,908
Alatau Invest Construction LLP	0	1,234		1,234
Ark Stone Group LLP	20		20	0
BC Industry LLP	434		312	122
DG CONSULTING LTD	1,273			1,273
DISTRILAB LLP	1,179		1,179	0
ED&F MAN SUGAR LTD	1,058			1,058
Forklift trans LLP	190		190	0
Goodmorning KZ LLP	2,722	1,847	4,569	0
GT Machinery LLP	2,000	5,000	7,000	0
Guide and Support Logistics Group LLP	8,870			8,870
Happylon Corporation LLP	2,500			2,500
HEADHUNTER.KZ LLP	1,898		1,130	768
MAS Agro (Ivanhoe Invest b.v.)	2,209			2,209
NAIMAN GROUP LLP	1,409	1,433	2,842	0
Oni Process	16			16
RED TECHNOLOGY LLP	2,670	1,199		3,869
RGL SERVICE LLP	5,288		2,209	3,079
Sinooil LLP, Almaty Branch	2,138		1,725	413
SINOOIL LLP, Shymkent Branch	3,774		3,173	601
Sinooil LLP, Astana Branch	1,984		1,828	156
TNO Trriskelion B.V.	409		234	175
UNCO JET LLP	123	48		171
Ventara-service Sole Proprietor	339	290		629
Agro Tom Plus LLP	19,920			19,920
AkOrda Capital LLP	3,382		2,409	973
Almaty Gasservice Holding JSC	21,524		7,844	13,680
Almatyenergobyt	10,507	13,876	24,383	0
Alfa Laval Potok OJSC	0	4,907		4,907
Amanat Insurance JSC	2,153		1,188	965
ASEM LLP	1,000			1,000
BekasAGRO LLP	1,674		0	1,674
Borusan Makina Kazakhstan LLP	841		698	143
Gelios LLP, Almaty Branch	6,302		2,192	4,110
Geo-Escad LLP	1,400			1,400
Globopack LLP	1,525	716		2,241
GfK Kazakhstan LLP	1,833		665	1,168
Davletov Sole Proprietor	1,210		1,105	105
Iliya Aleksandrovich Iliyin	602			602
Image Sila LLP	2,380		807	1,573
Inter-Kholod LLP	536		472	64
Kar-Tel LLP	2,416		1,043	1,373
Kazakhstan Temir Zholy JSC	7,878		1,173	6,705
Kazakhstan Stock Exchange JSC	3,132		327	2,805
KazTransGas Aimak JSC	2,021	8,312	10,333	0
KazTransGas-Almaty LLP	2,450		1,864	586
Kapchagai Porcelain LLP	0	2,250		2,250
Aigerim Corporation LLP	1,487			1,487
KRK ASSORTI LLP	250			250
Abdukadyr Kubenov Sole Proprietor	1,000		137	863
Nikolai Peasant Farm	1,935			1,935
Mira Sezar LLC	0	8,914		8,914
Murat-Khan Sole Proprietor	9,619			9,619
Oil Insurance Company OJSC	171		57	114
Nurbank JSC	2,322		1,229	1,093
Zhashylcha LLC	0	2,865		2,865
PricewaterhouseCoopers Tax & Advisory LLP	3,302			3,302
National Institute of Intellectual Property, Republican State-Run Enterprise, of the Committee for Intellectual	1,589		584	1,005

Property Rights				
Remenergo LLP	9,339		2,188	7,151
RTS Distribution LTD	27,390		5,400	21,990
Rest-Travel LLP	0	2,200		2,200
San-Ali LLP	0	5,681		5,681
Agro Inc JV LLP	0	4,543		4,543
Streetball League of Kazakhstan, Public Association	0	2,000		2,000
Alina LLP	3,255		857	2,398
Kazakhstan Temir Zholy Technology Center for Carriage Document Processing, Karaganda 4558715	4,983		4,964	19
Temir Zholy Kyzylorda	1,226		180	1,046
Nikolai Andreyevich Ten	1,740			1,740
Technology Center for Carriage Document Processing, Branch of Kazakhstan Temir Zholy National Company CJSC	2,406		2,178	228
TMA-SpetsService LLP	4,448			4,448
ULBA IRON & STEEL PLANT OJSC	164		135	29
Energotechservice Firm LLP	1,125		1,125	0
Kazakhstan Barysy Kazakh Kures Development Fund	1,500			1,500
Halyk-Life JSC	1,525		422	1,103
Other	4,516	77,411		81,927
Alatau Invest Construction LLP	0	1,234		1,234
Ark Stone Group LLP	20		20	0
BC Industry LLP	434		312	122
DG CONSULTING LTD	1,273			1,273
DISTRILAB LLP	1,179		1,179	0
ED&F MAN SUGAR LTD	1,058			1,058
Forklift Trans LLP	190		190	0
Goodmorning KZ LLP	2,722	1,847	4,569	0
GT Machinery LLP	2,000	5,000	7,000	0
Guide and Support Logistics Group LLP	8,870			8,870
Happyllon Corporation LLP	2,500			2,500
HEADHUNTER.KZ LLP	1,898		1,130	768
MAS Agro (Ivanhoe Invest b.v.)	2,209			2,209
NAIMAN GROUP LLP	1,409	1,433	2,842	0
Oni Process	16			16
RED TECHNOLOGY LLP	2,670	1,199		3,869
RGL SERVICE LLP	5,288		2,209	3,079
Sinooil Almaty Branch LLP	2,138		1,725	413
SINOOIL Shymkent Branch LLP	3,774		3,173	601
Sinooil Astana Branch LLP	1,984		1,828	156
TNO Triskelion B.V.	409		234	175
UNCO JET LLP	123	48		171
Ventara-service Sole Proprietor	339	290		629
Agro Tom Plus LLP	19,920			19,920
AkOrda Capital LLP	3,382		2,409	973
Almaty Gasservice Holding JSC	21,524		7,844	13,680
Almatyenergobyty	10,507	13,876	24,383	0
Alfa Laval Potok OJSC	0	4,907		4,907
Amanat Insurance JSC	2,153		1,188	965
ASEM LLP	1,000			1,000
BekasAGRO LLP	1,674		0	1,674
Borusan Makina Kazakhstan LLP	841		698	143
Gelios LLP, Almaty Branch	6,302		2,192	4,110
Geo-Escad LLP	1,400			1,400
Globopack LLP	1,525	716		2,241
GfK Kazakhstan LLP	1,833		665	1,168
Davletov Sole Proprietor	1,210		1,105	105
Iliya Aleksandrovich Iliyın	602			602
Image Sila LLP	2,380		807	1,573
Inter-Kholod LLP	536		472	64
Kar-Tel LLP	2,416		1,043	1,373
Kazakhstan Temir Zholy JSC	7,878		1,173	6,705
Kazakhstan Stock Exchange JSC	3,132		327	2,805
KazTransGas Aimak JSC	2,021	8,312	10,333	0
KazTransGas-Almaty LLP	2,450		1,864	586
Kapchagai Porcelain LLP	0	2,250		2,250
Aigerim Corporation LLP	1,487			1,487

KRK ASSORTI LLP	250			250
Abdukadyr Kubenov Sole Proprietor	1,000		137	863
Nikolai Peasant Farm	1,935			1,935
Mira Sezar LLC	0	8,914		8,914
Murat-Khan Sole Proprietor	9,619			9,619
Oil Insurance Company OJSC	171		57	114
Nurbank JSC	2,322		1,229	1,093
Zhashylcha LLC	0	2,865		2,865
PricewaterhouseCoopers Tax & Advisory LLP	3,302			3,302
National Institute of Intellectual Property, Republican State-Run Enterprise, of the Committee for Intellectual Property Rights	1,589		584	1,005
Remenergo LLP	9,339		2,188	7,151
RTS Distribution LTD	27,390		5,400	21,990
Rest-Travel LLP	0	2,200		2,200
San-Ali LLP	0	5,681		5,681
Agro Inc JV LLP	0	4,543		4,543
Streetball League of Kazakhstan, Public Association	0	2,000		2,000
Alina LLP	3,255		857	2,398
Kazakhstan Temir Zholy Technology Center for Carriage Document Processing, Karaganda 4558715	4,983		4,964	19
Temir Zholy Kyzylorda	1,226		180	1,046
Nikolai Andreyevich Ten	1,740			1,740
Technology Center for Carriage Document Processing, Branch of Kazakhstan Temir Zholy National Company CJSC	2,406		2,178	228
TMA-SpetsService LLP	4,448			4,448
ULBA IRON & STEEL PLANT OJSC	164		135	29
Energotechserservice Firm LLP	1,125		1,125	0
Kazakhstan Barysy Kazakh Kures Development Fund	1,500			1,500
Halyk-Life JSC	1,525		422	1,103
Other	4,516	77,411		81,927
Advances paid	222,481	144,726	102,370	264,837
Almaty Cotton Plant LLP	882		882	0
Resmi Direct Investments	69,883	32,650		102,533
Retail Management	797,220			797,220
RESMI Group	27,207			27,207
Resmi Finance & Investment House JSC	83,785		83,785	0
Kazneftechim, Issuer	2,250			2,250
Almaly District Public Revenue Administration of Almaty Public Revenue Department	20,850		8,525	12,325
Talgar District Public Revenue Administration of Almaty Oblast Public Revenue Department	3,479			3,479
Customs Station – Alatau Customs Clearance Center	4,092		2,500	1,592
Zhetysu Customs 50207/54701/55301 (airport)	501		501	0
Tukym LLP	1,032			1,032
Tetra Pak Global Distribution S.A.		59,800		59,800
Other	536,809		340,443	196,366
Other accounts receivable	1,547,990	92,450	436,636	1,203,805
Total	3,582,515	555,379	1,071,526	3,066,369

13. INVENTORY

	(KZT'000)	
	at 31.03.2015	at 31.12.2014
Finished goods	2 821 486	3 289 333
Raw material	1 961 837	1 985 632
Packing material	781 079	933 883
Other	332 138	356 434
Spare parts	192 070	232 806
Less provision for hard-to-sell and obsolete inventories	(12 122)	(17 908)
	6 076 488	6 780 179

14. **OTHER FINANCIAL ASSETS**

	at 31.03.2015	at 31.12.2014
Investments available for sale	44 604	47 119
Investments held for trading	185 615	197 638
	<u>230 218</u>	<u>244 757</u>
Current portion	230 218	244 757
Non-current portion of related party receivables	-	-
	<u>230 218</u>	<u>244 757</u>

15. **OTHER CURRENT ASSETS**

	at 31.03.2015	at 31.12.2014
Other receivables	250 542	219 509
Employee debts	45 372	46 731
Other recoverable tax	56 919	30 897
Recoverable VAT	32 970	43
Other receivables	158 489	532 517
Prepaid expenses	19 430	79 731
Advances paid for investment assets	797 220	797 220
Less provision for doubtful debts	(157 137)	(158 658)
	<u>1 203 805</u>	<u>1 547 990</u>

16. **LOANS, BONDS AND FINANCE LEASE**

Below is the information of loans, finance lease and other financial liabilities as at 31 March 2015:

(KZT'000)

Creditor	Loan currency	Average rate, % per annum	Opening balance	Total		Closing balance	Maturity date
				Debits	Credits		
Tetra Laval	EUR'000	4.01%	82	82		-	-
	KZT'000		18 072	18 072		-	
Tetra Laval	EUR'000	3.26%	532	-		532	2015
	KZT'000		117 914	11 973		105 941	
Asian Development Bank Administrative Expense Acco	USD'000	2.84%	20 000			20 000	2020
	KZT'000		3 647 000		66 000	3 713 000	
Discount Asian Development Bank Administrative Expense Acco	USD'000		(241)		20	(221)	
	KZT'000		(43 939)		2 963	(40 975)	
Kazinvest Bank JSC	KZT'000	8.50%	444 000	80 727	1 200 000	1 563 273	2015
Europe Development Bank	USD'000	3.82%	4 545			4 545	2015
	KZT'000		828 864		15 000	843 864	
Europe Development Bank	KZT'000	8.6%	3 856 000			3 856 000	2016
Discount Europe Development Bank	KZT'000		(23 466)		3 616	(19 850)	
Al Hilal Bank JSC	KZT'000	7.50%	1 773 347	147 602		1 625 745	2019
Discount Al Hilal Bank JSC	KZT'000		(1 117)		1 117		
Nurbank JSC	KZT'000	8.00%	1 994 333			1 994 333	2016
SHINHAN BANK KAZAKHSTAN	KZT'000	7.00%	540 000		50 000	590 000	2015
International Finance Corporation	KZT'000	8.88%			1 601 226	1 601 226	2022
Discount International Finance Corporation	KZT'000				(79 055)	(79 055)	
Sberbank of Russia	EUR'000	7.51%	725	725			2017
	KZT'000		160 553	160 553			
Creditor	Loan amount, total	Maturity date					
		2015	2016	2017	2018	2019	2020
Tetra Laval, EUR'000	532	532					
Asian Development Bank Administrative Expense Acco, USD'000	20 000	4 167	4 167	4 167	4 166	3 333	
Kazinvest Bank JSC, KZT'000	1 563 273	363 273	750 000	128 571	128 571	128 571	64 286
Europe Development Bank, USD'000	4 545	4 545					
Europe Development Bank, KZT'000	3 856 000		3 856 000				
Al Hilal Bank JSC, KZT'000	1 625 745	442 806	590 408	320 795	217 389	54 347	
Nurbank JSC	1 994 333	1 004 333	990 000				
SHINHAN BANK KAZAKHSTAN	590 000	590 000					
International Finance Corporation	1 601 226			266 871	266 871	266 871	800 613

17.

ACCOUNTS PAYABLE

As at 31 March 2015 accounts payable were as follows:

(KZT'000)

Counterparty	Opening balance	Total debits	Total credits	Closing balance
Long-term accounts payable	116,811		3,752	120,563
TETRA LAVAL CREDIT AB	116,811		3,752	120,563
Short-term accounts payable	6,867,523	2,410,448	861,674	5,318,749
AB-MC Distribution Company LLP	594		956	1,550
Adnet Network Advertising Agency LLP	2,629	359		2,270
AF Compressors Middle East FZE	0		2,253	2,253
Ahlers Kazakhstan LLP	1,993		2,784	4,776
AIE Logistics LLP	0		23,468	23,468
ALBE LOGISTIC UND TRADE GMBH	13,410	7,091		6,319
ARBAT Advertising LLP	41,219		39,584	80,803
Arena-S LLP	120,149		5,869	126,018
Asian Tea Company Private Limited	597,738	1,986		595,752
Austria Juice GmbH	22,019	19,742		2,278
CLASSIC TEAS (PVT) LIMITED	19,758	19,758		0
CLICK ADVERTISING AGENCY LLP	4,065		6,394	10,459
COFCO Tunhe Co, Ltd	14,729	8,460		6,269
Crea LLP	19,530	1,153		18,377
Czarnikow Group Limited	507,449		186,301	693,750
Das Marketing.kz LLP	6,104	1,526		4,578
DASM/MS LLP	3,195			3,195
Dohler Food & Beverage Ingredients (Rizhao) Co.	9,050	9,050		0
DOHLER HOLLAND	75,417	49,340		26,077
Elke Company LLP	2,999	2,999		0
E-way.kz LLP	2,714	2,714		0
Energy Partner LLP	0		5,488	5,488
Eurasia Trans Logistic LLP	0		8,723	8,723
FIRMENICH SA	8,035	8,035		0
Flavourland LTD	4,544	3,701		843
Food Island LLP	40,423	36,159		4,264
Fruit Tech Natural S.A.	26,226	25,911		316
G-FORCE LLP	3,012	1,960		1,052
Gan-Shmuel Foods LTD	37,197		14,322	51,519
Gemini Packaging Pty.LTD Company	5,777	2,349		3,428
Givat Haim Cooperative Society For P. of A.P Ltd	52,040		5,626	57,666
Golden Country LLP	1,264		870	2,134
Gulser Computers LLP	7,753	6,106		1,647
High Tech Logistics LLP	0		30,843	30,843
Hoogwert International B.V	21,084		15,031	36,115
HRC LLP	4,408	2,539		1,870
Huhtamaki S.N.G. LLC	24,113	24,113		0
HUNAN EAST LAND TEA CO., LTD	28,527	28,527		0
HYUNDAI CORPORATION	0		41,453	41,453
IFL LTD GRETTON HOUSE	92,191	74,719		17,472
INNOVA INVESTMENT	59,480	44,516		14,964
Intellicup LLP	6,387	4,835		1,552
IZ-Plast LLP	1,564	1,564		0
K CREATION AND PRODUCTION	966	966		0
Kagazy Recycling LLP	52,992	17,659		35,333
KASKAT SP . Z O.O.	131,012	100,750		30,262
Kazmelt TRADE LLP	1,100	736		364
KAZTEN LLP	6,208	6,208		0
KERUEN EW LLP	2,300	2,300		0
Kreative Koncepts LLP	8,394	2,500		5,894
L.A.B. INTERNATIONAL KENYA LIMITED	53,968	43,370		10,598
LG International corp.	209		6	215
Moody's Investors Service LTD	14,573	14,573		0

Morgan David Robin Idris	0		1,939	1,939
Mosaic Media LLP	580	580		0
MAGIC BOX COMPANY LLC	15,766	11,484		4,282
Optimum Media Eurasia LLP	0		14,096	14,096
P.E LABELLERS S.P.A	1,597	1,572		26
Peak Akzhal LLP	1,522	1,522		0
PEPSI LIPTON INTERNATIONAL	111,363		14,025	125,389
PEPSI-COLA INTERNATIONAL CORK	0		40,341	40,341
Property Retail	2,150	242		1,908
PURICO GMBH	29,375		2,255	31,630
Ramok Gida Dis Ticaret LTD.STI.,	45,610	17,748		27,863
RED TECHNOLOGY LLP	0		3,869	3,869
ROTOPACK LLP	1,084		5,172	6,257
Santrade Company LLP	2,270		3,570	5,840
SC AMRAZ ROMANIA SRL	0		5,597	5,597
Sidel Conveying SAS (GEBO PACKAGING SOLUTIONS FRANCE SAS)	10,057		17,851	27,907
Sinoil LLP	540	540		0
ST-ALTERNATIVA LLP	3,559	3,559		0
Technodom Operator JSC	75,043	30,804		44,239
TETRA PAK Export Ltd	19,832	2,285		17,546
TETRA PAK Global Distribution S.A.	300,463	105,007		195,456
Tetra Pak Kazakhstan Ltd	1,360,513	870,609		489,903
TSPS Company LLP	0		4,415	4,415
TURKUAZ HORECA LLP	2,243		624	2,867
UBC Cool Astana LLP	175,963		30,381	206,344
UBC Service Kazakhstan LLP	4,017	575		3,442
UNIVERSAL LOGISTICS LLP	0		15,576	15,576
UPAK-Areal LLC	7,634		2,431	10,065
VAN DER MOLEN GMBA	44,003	44,003		0
VAN REES B. V.	640,447		185,512	825,960
Veles Freya LLP	29,077	6,356		22,721
Xinjiang lonran intl engineerin & technology Co.,L	62,568	27,611		34,957
Asia International Company LLP	5,678		6,614	12,292
ASIA PLAST SERVICE LLP	2,605	2,217		388
Alfa Edibl Oils Central Asia LLP	6,200			6,200
Alaska-Poligraphoformleniye LLC	9,158		14,597	23,754
Astron LLP	479	479		0
Atardo CJSC	10,013	10,013		0
Atasu Trans LLP	5,884		29,221	35,105
Basis-2010 LLP	1,877		907	2,784
Batalinskoye LLP	5,046	5,046		0
Belorus Agrarian Company LLP	19,725	19,725		0
BERICAP KAZAKHSTAN LLP	17,269		21,354	38,623
Birlesu Insurance Company LLP	329		11,210	11,540
WHITE CJSC	24,999	9,062		15,937
Viktorovskoye LLP	17,299		11,092	28,391
A.U. Vorobkalo Sole Proprietor	15,942	15,942		0
Vadim Sergeyeovich Gerr Sole Proprietor	5,522	4,662		860
Globus LLP	567			567
Doehler Kazakhstan LLP	18,799	163		18,636
DONCHENKO Sole Proprietor	12,809	12,809		0
Dostyk-Sayakhat LLP	16,615	16,615		0
Unified Trade System Kazakhstan LLP	538		2,960	3,498
Zholashar Railway Service LLP	0		2,250	2,250
Tetra Pak LLP	78,742	51,982		26,760
Intellservice LLP	69,978	874		69,104
Issyk Fruit Canning Plant LLP	4,168		2,101	6,269
Kaspoligraph LLP	9,621	9,621		0
KazRefTransService	14,345		6,192	20,537
Kombi Trans BM LLP	5,726		4,252	9,977
KustanaiTransService LLP	640	445		195
Megachimproject LLP	578	578		0

MONTAZHLEGMACH LLP	6,407	896		5,511
PEPSI INC., CORK, IRELAND, Concern	384,313	152,805		231,509
Rexam Beverage Can Naro Fominsk LLC	16,069	7,051		9,018
Simtrans Logistics LLP	15,497	10,666		4,831
SynteZ Firm LLP	2,135		11	2,147
TAVADA & Co. LLP	7,699	1,895		5,804
Cleanness Technology LLP	1,184			1,184
Three S LLP	5,834	1,818		4,016
Turar LLP	17,018	4,101		12,917
Ulba Complex LLP, Ust-Kamenogorsk	23		1,869	1,892
Center No.1 LTD LLP	13,265		9,419	22,685
Eligita Asia LLP	3,300	396		2,904
Other	905,844	367,817		538,027
Total	6,984,334	2,410,448	865,426	5,439,312

18. TAXES PAYABLE

	at 31.03.2015	(KZT'000) at 31.12.2014
Value added tax	342 572	393 027
Personal income tax	25 735	44 098
Other taxes	1 244	2
Corporate income tax	64 419	38 975
Social tax	12 795	14 895
	<u>446 766</u>	<u>490 997</u>

19. OTHER ACCOUNTS PAYABLE AND ACCRUED LIABILITIES

	at 31.03.2015	(KZT'000) at 31.12.2014
Employment expenses accrued	160 731	127 164
Employee leave allowances and bonuses accrued	245 795	199 422
Advances received	82 373	78 133
Other accrued liabilities	26 757	29 725
	<u>515 655</u>	<u>434 444</u>

20. OPERATING AND GEOGRAPHICAL SEGMENTS

In view of the management's assessment of the business on a single geographic base, i.e. Kazakhstan where 93% (2008: 95%) of the business is done, the management determined that the Group segmentation base is best reflected by the following business lines:

- a. Production, distribution and sale of products under the home brands of the Group including juices (Gracio, Da-Da, Nectar Solnechnyi), juice-containing drinks (DaDa Day, Aport), Asu bottled water, CiTi cold tea and Yeti energy drink;
- b. Production, distribution and sale of other products under the home brands of the Group including Piala Tea, Grizzly Chips and Moya milk;
- c. Production, distribution and sale of franchised products including carbonated nonalcoholic beverages (Pepsi, Pepsi Light, Mirinda, Seven-Up and Lipton Ice Tea);
- d. Trade transactions including sale and distribution of imported goods of other manufacturers.

22. **RELATED PARTIES**

Related parties of the Group are companies controlled and related to the Company shareholders – Mr. K.K. Mazhibayev and Ye.Zh. Koshkinbayev (see Note 1).

Transactions between the Company and its subsidiaries are eliminated at consolidation and not disclosed in this note. Transactions entered by the Group with the related are disclosed below.

Trading transactions – as at 31 March 2015 and 31 December 2014

Trading transactions with the related parties include:

- sale of carbonated alcohol-free beverages, natural juice, tea;
- sale/purchase of other materials, property, plant and equipment, securities and rendering of various services;
- loans and borrowings.

(KZT'000)

	Sale		Acquisition	
	Year ended 31 March 2015	Year ended 31 December 2014	Year ended 31 March 2015	Year ended 31 December 2014
Parent company	168	1 776	36 342	180 301
Jointly controlled companies	2 092	6 151	6 773	22 826
	Receivables		Payables	
	Year ended 31 March 2015	Year ended 31 December 2014	Year ended 31 March 2015	Year ended 31 December 2014
Parent company				
Trade and other operations payable	-	-	-	-
Jointly controlled companies				
Trading transactions	174 793	139 782	76 653	59 421
Transactions in securities	-	-	-	-
Broker's debt	-	1 388	2 495	-
Temporary financial aid	945 042	949 132	-	-
Jointly controlled companies	78 339	78 339	-	-

Key management benefits – Key management benefits are determined by the shareholders' meeting and senior management of the companies in accordance with the staff policy, staff list, personal employment contracts, decisions of the shareholders, orders on accrual of bonuses, etc.

23. **EVENTS AFTER THE REPORTING DATE**

During the period after the reporting date and prior to the date of the financial statements approval, no events have happened to the Group which would require adjustments or disclosures in the notes to the consolidated interim financial statements.

Chairman of the Management Board

David Paul Westall

Chief Financial Officer

Askat Agybayev

Acting Chief Accountant

Olesya Andreyeva

