



RG BRANDS JSC & SUBSIDIARIES

NOTES

to the Interim Consolidated Financial Statements
as at 31 March 2016
(in KZT thousands unless stated otherwise)

1. GENERAL

The core business of RG Brands JSC and its subsidiaries (jointly referred to as “the Group”) is production, sale and distribution of juices, carbonated beverages, milk, chips, packing, sale and distribution of tea and other commercial products. The Group mainly operates in the Republic of Kazakhstan (hereinafter “Kazakhstan”).

Ownership structure of the Company – RG Brands JSC was initially registered on 22 June 1998 as a limited liability partnership and transformed into an open joint stock company on 27 March 2001. The Company was re-registered as a joint stock company on 17 February 2004.

As at 31 March 2016 and 31 December 2015 the registered share capital of RG Brands JSC was KZT 2,787,696 thousand. As at 31 March 2016 and 31 December 2015 the share capital comprised 3,452,730 common shares amounting to KZT 1,840,296 thousand and 789,500 preferred shares amounting to KZT 947,400 thousand. The share capital was paid in full.

As at 31 March 2016 and 31 December 2015 shareholders of the Company were as follows:

Shareholders	Interest		Common Shares		Amount	
	31.03.2016	31.12.2015	31.03.2016	31.12.2015	31.03.2016	31.12.2015
Mr. T.S. Kaltayev.	0.95%	1.14%	30 000	36 024	33 400	34 375
Mr. K.K. Mazhibayev	61.85%	61.72%	1 944 771	1 944 771	944 726	944 726
Mr. A. Agybayev	0.72%	0.72%	22 655	22 655	24 780	24 780
Mr. R. Bayazerov	0.78%	0.78%	24 653	24 653	26 779	26 779
Mr. A.V. Khalyapin	0.01%	0.01%	138	138	501	501
SUCCESSFUL INVESTMENT TRUST LLP						
Mr. Y.Zh. Koshkimbayev	8.90%	8.89%	279 968	279 968	258 948	258 948
Koshkimbayev	26.79%	26.74%	842 384	842 384	397 751	397 751
Total	100.0%	100.0%	3 144 569	3 150 593	1 686 885	1 687 860

As at 31 March 2016 and 31 December 2015 repurchased common shares of the Group made KZT 153,411 thousand or 308,161 common shares and KZT 152,436 thousand or 302,137 common shares accordingly.

Group structure and transactions – The Group consists of RG Brands JSC and subsidiaries as follows:

	Ownership interest		Voting right	
	31.03.2016	31.12.2015	31.03.2016	31.12.2015
RG Brands Kazakhstan LLP	100%	100%	100%	100%
Uni Commerce Ltd.	100%	100%	100%	100%
RG Brands Kyrgyzstan LLC	100%	100%	100%	100%
RG Brands Tashkent LLC	100%	100%	100%	100%
PRG Bottlers Kazakhstan LLP	100%	100%	100%	100%

RG Brands began production and packing of juice and juice-containing drinks in November 1999. Today the Group has the following trade marks in its portfolio: Gracio, Da-Da and Nectar Solnechnyi, Da-Da Day, Aport, and ASU.

The Group started up the first line for production of carbonated beverages under the trademarks of Pepsi, Seven Up, Mirinda and Aquafina in November 1999.

On 27 January 2004 RG Brands JSC acquired 99.9933% interest in the charter capital of Uni Commerce Ltd. Uni Commerce Ltd. was registered in 2003 to transfer the sale and distribution business of actual shareholders to the Group. On 28 November 2005 and 17 June 2008 RG Brands JSC acquired additional 0.0022% and 0.0045% interests in the charter capital of Uni Commerce Ltd. from the minority shareholder. Accordingly, as at 31 December 2009 RG Brands held 100% interest in the charter capital of Uni Commerce Ltd.

As at 31 March 2015 RG Brands owned 100% authorised capital of RG Brands Kyrgyzstan LLC registered on 11 March 2004. The interest of the minority shareholder was purchased on 7 October 2008.

RG Brands Kazakhstan LLP (hereinafter “RG Brands Kazakhstan”) was established on 4 April 2006 and comprised production facilities engaged in manufacture of juice, beverages, packaged milk under Moye trade mark, tea under Piala trade mark, bottled water under Asu trade mark, and Grizzly chips. This Company is also engaged in distribution of the Group products in the Republic of Kazakhstan.

In accordance with the decision of RG Brands, a 100% subsidiary – RG Brands Tashkent LLC was registered on 29 August 2009 in the Republic of Uzbekistan.

RG Brands Tashkent LLC and RG Brands Kyrgyzstan LLC are engaged in sale and distribution of the Group products in the Republic of Uzbekistan and Kyrgyz Republic accordingly.

The Head Office of the Company is located in Almaty; its production capacities are located in Almaty, Almaty Oblast, and Kostanai, Republic of Kazakhstan. As specified above, the Company is also present in Kyrgyz Republic and Republic of Uzbekistan to implement its sale and distribution strategies.

Legal address:	212b, Raimbek ave., Almaty, Republic of Kazakhstan
Form of ownership:	Private

Bottling Agreements with PepsiCo and Seven-Up International – the Group produced and distributed carbonated alcohol-free beverages in accordance with the exclusive bottling agreements entered into and between PRG Bottlers and PepsiCo Inc. and PRG Bottlers and Seven-Up International. Under these agreements, the rights to bottle, sell and distribute PepsiCo and Seven-Up products in Kazakhstan passed to RG Brands Kazakhstan till 21 July 2010 with automatic prolongation for 5 years and subsequently for another 5-year period upon the end of each 5-year period.

The right to distribute PepsiCo Inc., Pepsi Lipton International Limited and Seven-Up products in the Kyrgyz Republic is provided based on the agreements signed with these companies, which operate up to and including 31 December 2018.

2. BASIS OF PREPARATION

These consolidated interim financial statements of RG Brands JSC and its subsidiaries (hereinafter “the Group”) have been prepared in accordance with International Financial Reporting Standard (hereinafter “IAS”) 34 *Interim Financial Reporting*.

The reporting period is from 01 January to 31 March 2016.

The Group keeps accounts in Kazakhstan monetary units (KZT) in accordance with the effective laws of the Republic of Kazakhstan. These consolidated interim financial statements are presented in KZT thousands.

These consolidated interim financial statements have been prepared on the historical cost basis except for certain assets and liabilities measured at fair value.

These consolidated interim financial statements have been prepared based on two fundamental assumptions – accrual basis of accounting and going concern.

To calculate the carrying amount of shares, the Group uses the following method: the carrying amount per common share equals the difference between the Company equity and the value of preferred shares divided by the number of common shares placed.

The carrying amount per preferred share equals the value of preferred shares placed divided by the number thereof.

3. MAIN PRINCIPLES OF ACCOUNTING POLICY

Since 1 January 2010 the Group has made changes to the accounting policies for depreciation of production-related property, plant and equipment. Such equipment is depreciated using the units of production method instead of the straight-line method.

As for other recognition and measurement policies, when preparing these interim financial statements the Group used accounting policies applied in the latest annual financial statements.

4. REVENUE

Revenue was as follows:

	3 months of	3 months of	(KZT'000)
	2016	2015	
Revenue from sale of juices, juice-containing drinks	2 515 717	1 730 071	
Revenue from sale of packaged tea	3 097 060	2 402 352	
Revenue from sale of alcohol-free beverages	2 743 353	2 423 244	
Revenue from sale of packaged milk	930 381	1 239 949	
Revenue from sale of chips	105 569	105 503	
Revenue from sale of goods for resale	19 709	9 421	
	<u>9 411 789</u>	<u>7 910 541</u>	

5. COST OF SALES

Cost of sales was as follows:

	3 months of 2016	3 months of 2015	(KZT'000)
Materials	5 254 553	4 311 038	
Depreciation and amortisation	188 469	207 533	
Salaries and related taxes	172 798	191 282	
Utilities	91 049	89 545	
Repair	107 251	68 784	
Cost of goods acquired for sale	15 795	-	
Other costs	60 543	7 247	
	<u>5 890 458</u>	<u>4 875 429</u>	

6. SELLING EXPENSES

Selling expenses were as follows:

	3 months of 2016	3 months of 2015	(KZT'000)
Transportation expenses	461 997	546 191	
Salaries and related taxes	162 081	176 004	
Advertising campaigns and marketing research	466 209	421 106	
Expenses for sales reps	370 304	300 465	
Other selling costs	70 705	55 487	
Amortisation	168 506	153 972	
Lease of vehicles, warehouses and office premises	65 699	76 570	
Travel expenses	1 864	3 924	
Recovery of selling expenses	(590 821)	-	
	<u>1 176 543</u>	<u>1 733 719</u>	

7. GENERAL AND ADMINISTRATIVE EXPENSES

General and administrative expenses were as follows:

	3 months of 2016	3 months of 2015	(KZT'000)
Salaries and related payments	346 213	410 454	
Write-off of defected goods, losses of raw materials and supplies	15 761	11 206	
Consulting services	45 248	52 615	
Penalties and fines	15	307	
Depreciation and amortisation	28 422	15 567	
Taxes other than income tax	30 846	28 355	
Bank services	37 951	41 656	
Transportation charges	21 424	23 919	
Utilities	8 014	13 480	
Travel expenses	12 008	13 710	
Communication services	7 959	9 086	
Insurance	2 281	1 959	
Provision for unused employee leaves	19 229	40 209	
(Reversal of)/provision for doubtful debts	-	(1 521)	
Other costs	181 590	68 745	
	<u>756 962</u>	<u>729 746</u>	

8. FINANCE COSTS

Finance costs were as follows:

	3 months of 2016	3 months of 2015	(KZT'000)
Interest on bank and other loans	249 257	253 837	
Interest accrued on finance lease payable	-	1 909	
	<u>249 257</u>	<u>255 746</u>	

9. OTHER COSTS

Other costs were as follows:

	3 months of 2016	3 months of 2015	(KZT'000)
(Loss)/income from disposal of property, plant and equipment	-	(608)	
Other operating expenses, net	(6 771)	(12 313)	
Other	(25 745)	(19 765)	
	<u>(32 516)</u>	<u>(32 686)</u>	

10. EARNINGS PER SHARE

Earnings/(loss) per share is calculated by dividing net profit/(loss) for the year attributable to equity holders by the weighted average number of common shares outstanding during the year determined as follows:

	3 months of 2016	3 months of 2015	(KZT'000)
Net profit (loss) for the year attributable to equity holders	1 374 193	140 786	
Weighted average number of common shares	3 144 569	3 159 593	
Basic loss/earnings per share, KZT	<u>437</u>	<u>45</u>	

The Company uses the following calculation method to determine the carrying amount of shares:

Carrying amount per common share is a quotient of the net assets for common shares by the number of common shares.

$$4,263 = 13,404,620 / 3,144.569$$

Net assets for common shares are calculated using the following formula:

$$NAV = (TA - IA) - TL - PS, \text{ where}$$

- TA – issuer's assets recognised in the issuer's statement of financial position as at the calculation date;
- IA – intangible assets in the issuer's statement of financial position as at the calculation date;
- TL – liabilities in the issuer's statement of financial position as at the calculation date;
- PS – balance of Authorised Capital, Preferred Shares item in the issuer's statement of financial position as at the calculation date.

$$13,404,620 = (44,019,286 - 47,138) - 30,567,528$$

Carrying amount per preferred share of the first group is calculated using the following formula:

$$BVPS2 = LPS / NOPS2, \text{ where}$$

- BVPS2 – (book value per preferred share of the second group) carrying amount per preferred share of the second group as at the calculation date;
- NOPS2 – number of outstanding preferred shares of the second group as at the calculation date;
- LPS – balance of preferred shares recorded as liabilities in the issuer's statement of financial position as at the calculation date

$$1,200 = 947,400 / 789,500$$

11. PROPERTY, PLANT AND EQUIPMENT

As at 31 March 2016 property, plant and equipment less accumulated depreciation were as follows:

(KZT'000)

	Land	Buildings and constructions	Machinery and equipment	Vehicles	Other	Construction in progress	Total
Historical cost							
At 1 January 2016	1 234 389	5 479 879	19 682 010	343 944	810 382	653 834	28 204 438
Additions		2 822	171 437	721	25 688	1 091	201 759
Revaluation surplus			4 739 187				4 739 187
Internal relocation			3 306		(3 611)	305	-
Disposal			(7 574)	(37 123)	(3 304)		(48 001)
At 31 March 2016	<u>1 234 389</u>	<u>5 482 701</u>	<u>24 588 365</u>	<u>307 542</u>	<u>829 155</u>	<u>655 230</u>	<u>33 097 382</u>
Accumulated depreciation							
At 1 January 2016	-	(1 160 847)	(8 669 384)	(223 644)	(646 094)	-	(10 699 969)
Accrued for the period		(139 090)	(216 705)	(9 842)	(22 692)		(388 330)
Disposal			7 356	36 190	707		44 252
At 31 March 2016	<u>-</u>	<u>(1 299 937)</u>	<u>(8 878 733)</u>	<u>(197 296)</u>	<u>(668 080)</u>	<u>-</u>	<u>(11 044 046)</u>
Carrying amount at 31 March 2016	<u>1 234 389</u>	<u>4 182 764</u>	<u>15 709 632</u>	<u>110 246</u>	<u>161 075</u>	<u>655 230</u>	<u>22 053 336</u>

12. ACCOUNTS RECEIVABLE

As at 31 March 2016 accounts receivable were as follows:

(KZT'000)

Counterparty	Opening balance	Total debits	Total credits	Closing balance
Long-term accounts receivable				
VBS TRADE DMCC	12 427		12 427	-
Other	40 880	10 610	1 459	50 031
TOTAL	53 307	10 610	13 886	50 031
Trade accounts receivable				
CARAT LLP Petropavlovsk	2 176	43 804	37 583	8 398
High Tech Logistics LLP	1 737	2 435	2 959	1 212
NURPAK (ALMATYPISHCHEREMMASH OJSC) LLP	39 173	-	35 087	4 087
PEPSI-COLA INTERNATIONAL CORK		1 115 899	894 674	221 225
Tandem Trade Company LLP	49 746	38 057	40 083	47 720
Tetra Pak Kazakhstan Ltd	-	1 036	-	1 036
Pivnoe Podvoriye LLP Aktobe	15 734	197 224	212 958	-
Anaur Consumers LLP, Atyrau	23 449	-	23 449	-
Akhmetbekov Sole Proprietor Dzhezkazgan (FS/DR)	29 713	67 131	76 858	19 987
Basis Trade LLP Aktobe	37 615	308 691	295 365	50 940
Ildar&Co LLC	24 303	55 225	79 533	-
Metropolis Company LLC	2 666	15 726	13 172	5 220
SOB Ltd LLP Aktau (DR)	115 445	266 042	233 725	147 762
Magnolia LLP, Taraz (DR)	52 758	346 113	330 726	68 145
Legion-52 LLC	2 755	42	2 797	-
Nikolai Yevgeniyevich Martynov	2 724	2 782	257	5 249
Mereke LLP Kokshetau (DR)	30 627	108 120	122 954	15 793
Yevgeniy Aleksandrovich Merzlyakov Sole Proprietor	5 229	3 412	8 641	-
Molochnyi Put LLC	12 242	16 135	28 377	-
M.Yu. Nasibullina Sole Proprietor	2 250	21 921	24 171	-
Nurbek Serikbayevich Omarov Sole Proprietor Uralsk	21 393	-	21 393	-
Nemas-M LLC	-	29 921	25 609	4 312
Satyvo LLC	3 146	505	171	3 480
Good Company LLC	14 762	57 022	40 694	31 090
Leading Trade Company LLC	31	501	169	3453
FILBI LLP		123 849	45 723	78 126
Sigma-Import LLP, Petropavlovsk	8	67 630	62 745	4893
Pivnaya Karta LLC	-	22 412	11 928	10484
PiRa LLC	-	32 190	25 857	6333
Rakhimzhanov Sole Proprietor, Semei	63 179	189 770	221 690	31 260

Andrei Anatoliyevich Rusakov Sole Proprietor	16 702	61 040	44 017	33 725
V.V. Sagokon Sole Proprietor	25 661	82 351	73 282	34 729
Semipalatinsk Trading Company LLP	104	15 839	4 937	11 006
Sladeks LLC	13 378	44 343	40 573	17 148
STF LLC	9 527	18 403	27 930	0
Tomprodtorg LLC	8 109	28 841	28 790	8 160
Trigon LLC	11 767	42 904	39 000	15 671
Alfiya Alfатовna Fakhurtdinova Sole Proprietor	1 449	10 651	10 497	1 603
O.V. Chernenko Sole Proprietor, Export	14 556	776	15 333	-
The Caspian International Restaurants Company LLP	27 145		9 649	17 496
Almaty Branch No.1, Magnum Cash&Carry LLP	20 422	12 651	19 925	13 148
Almaty Branch No.10, Magnum Cash&Carry LLP	17 656	115	174	17 597
Almaty Branch No.7, Magnum Cash&Carry LLP	31 441	19 687	26 443	24 685
Almaty Branch No.8, Magnum Cash&Carry LLP	20 407	10 205	16 287	14 325
Almaty Branch No.2, Magnum Cash&Carry LLP	28 266	9 250	16 932	20 584
Ramstore Kazakhstan LLP	41 587	2 361	24 891	19 057
SABYRZHAN COMPANY LLP	19 754	3 694	7 858	15 590
Almaty Branch No.4, Magnum Cash&Carry LLP	15 634	1 230	3 274	13 590
Bio Food Trade West LLP	-	14 889		14 889
Bio Food Trade West LLP	-	21 789	3 363	18 426
Skif Trade LLP	11 437		2 048	9 389
Menfiza Umarova Sole Proprietor	16 282	5 701		21 983
Kazbek Rusainov, Turkestan	25 000	10 000		35 000
Aspan Trade LLP	24 973	6 120	1 005	30 088
Magnum Cash&Carry LLP	15 607	4 521	6 347	13 781
Aleksandr Konstantinovich Mazur Sole Proprietor	18 869		3 580	15 289
Pischetorg LLP	26 319	8 632	13 689	21 262
BALKHASH MEREI Trade House LLP	10 147	5 203	3 494	11 856
Ramstore Kazakhstan LLP, Astana Branch	9 226	10 651	9 920	9 957
Skif Trade LLP, Almaty Branch	17 971	2 514	6 022	14 463
Magnum Cash&Carry LLP, Astana Branch	14 667	3 214	4 308	13 573
Skif Trade LLP, Pavlodar Branch	13 737	1 236	5 051	9 922
Sultan Sauda LLP	9 344	1 087	450	9 981
Tair Imirovich Saitov (Panfilov)	8 213			8 213
Skif Trade LLP, Branch	10 051	2 587	3 062	9 576
Other	341 688	157 337	464 791	34 234
TOTAL	1 453 046	3 745 385	3 856 754	1 341 677
Advances paid				
Hoogwert International B.V	-	271 952	51 706	220 246
KASKAT SP . Z O.O.	-	49 887	-	49 887
RED TECHNOLOGY LLP	5 603	37 175	18 676	24 102
Deloitte LLP	16 834	8 417	-	25 250
Issyk Fruit Canning Plant LLP	82 833	-	13 171	69 663
Zhashylcha LLC	-	39 573	9 502	30 071
RTS Distribution LLP	13 980	0	930	13 050
RGL SERVICE LLP	1 624	23 562	14 175	11 011
RASKO Voronezh Glass Container Plant Branch LLC	8 344	-	-	8 344
Zh.Zh. Tuleuova Almaty-Print Sole Proprietor	3 783	13	-	3 796
TMA-SpetsService LLP	4 448	-	-	4 448
Kazakhstan Temir Zholy Technology Center for Carriage Document Processing, Karaganda 4558715	3 285	6 000	4 326	4 958
Remenergo LLP	6 633	13 664	14 563	5 733
Onmigift LLC	-	7 435	-	7 435
O.A. Nam Sole Proprietor	5 100	-	-	5 100
Murat-Khan Sole Proprietor	9 619	-	-	9 619
Mira Sezar LLC	8 914	-	-	8 914
KazTransGas-Almaty LLP	2 961	5 880	4 575	4 266
Kazakhstan Temir Zholy JSC	6 605	2 100	2 297	6 408
Kazakhstan Temir Zholy Technology Center for Carriage Document Processing, Almaty 4552911	3 765	4 200	3 301	4 664
Other	132 472	159 430	128 722	163 181
TOTAL	316 802	629 287	265 944	680 146

13. INVENTORY

	at 31.03.2016	at 31.12.2015
Finished goods	2 675 781	2 086 520
Raw material	2 167 053	1 400 926
Packing material	761 438	602 828
Other	490 101	474 430
Spare parts	182 511	200 535
Less provision for hard-to-sell and obsolete inventories	(35 555)	(33 627)
	<u>6 241 328</u>	<u>4 731 611</u>

14. OTHER FINANCIAL ASSETS

	at 31.03.2016	at 31.12.2015
Investments available for sale	-	4 197
Investments held for trading	2 428 929	2 678 963
	<u>2 428 929</u>	<u>2 683 160</u>

15. OTHER CURRENT ASSETS

	at 31.03.2016	at 31.12.2015
Other receivables	230 127	209 523
Employee debts	91 287	55 560
Other recoverable tax	90 280	75 643
Other receivables	704902	265 821
Prepaid expenses	18 897	13 901
Less provision for doubtful debts	(149 353)	(127 469)
	<u>986 140</u>	<u>492 979</u>

16. LOANS AND BONDED DEBTS

Below is the information of loans and other financial liabilities as at 31 March 2016:

Creditor	Loan currency	Average rate, % per annum	Opening balance	Total		Closing balance	Maturity date
				Debits	Credits		
Asian Development Bank	USD'000	3.50%	11 250			11 250	2017-2020
Administrative Expense Acco	KZT'000		3 825 113	243 113	283 725	3 865 725	
ADB discount	USD'000		(117)			(117)	
	KZT'000		(39 654)	2 939	6 600	(35 993)	
Kazinvest Bank JSC	KZT'000	6.00%	1 200 000	782 143	782 143	1 200 000	2017-2020
Europe Development Bank (2015)	KZT'000	8.75%	5 443 409			5 443 409	2017-2020
EBRD discount (2015)	KZT'000		(48 250)		4 432	(43 818)	
Al Hilal Bank JSC	KZT'000	7.50%	1 182 939	1 599 535	1 451 933	1 035 337	2016-2017
Nurbank JSC	KZT'000	8.00%	990 000	990 000		-	
International Finance Corporation	KZT'000	9.50%	3 008 801	250 733	250 733	3 008 801	2017-2022
International Finance Corporation discount	KZT'000		(72 546)		4 569	(67 977)	
Subsidiary Bank "ALFA BANK", OJSC	RUB'000	12.00%	159 158		100 000	259 158	2016
	KZT'000		733 718	67 790	655 777	1 321 706	
Subsidiary Bank "ALFA BANK", OJSC	KZT'000	19.00%	300 000			300 000	2016
ATF Bank JSC	KZT'000	5.50%	666 667			666 667	2019
SHINHAN BANK KAZAKHSTAN	KZT'000	7.00%	553 000			553 000	2016
Development Bank of Kazakhstan	KZT'000	6.00%	3 000 000	1 900 000	1 900 000	3 000 000	2017

Creditor	Loan amount, total	Maturity date						
		2016	2017	2018	2019	2020	2021	2022
Subsidiary Bank "ALFA BANK", OJSC	300 000	300 000						
Subsidiary Bank "ALFA BANK", OJSC	1 321 706	1 321 706						
Kazinvest Bank JSC	1 200 000		878 571	128 571	128 571	64 286		
Europe Development Bank	5 399 591	1 088 682	1 044 864	1 088 682	1 088 682	1 088 681		

(2015)								
International Finance Corporation	2 940 824		433 490	501 467	501 467	501 467	501 467	501 466
Al Hilal Bank JSC	1 035 337	463 110	572 227					
Asian Development Bank Administrative Expense Acco	3 829 732	859 050	823 057	859 050	859 050	429 525		
SHINHAN BANK KAZAKHSTAN	553 000		553 000					
Development Bank of Kazakhstan	3 000 000	1 100 000	1 900 000					
ATF Bank JSC	666 667	166 667	166 667	166 667	166 667			

17. ACCOUNTS PAYABLE

As at 31 March 2016 accounts payable were as follows:

(KZT'000)

Counterparty	Opening balance	Total debits	Total credits	Closing balance
Long-term accounts payable for equipment	84 520	5 322	6 349	85 547
TETRA LAVAL CREDIT AB	84 520	5 322	6 349	85 547
Short-term accounts payable	6 827 349	10 240 859	11 151 298	7 737 788
Abbas Machinery Store CJSC	12 750	24 087	11 336	-
AIE Logistics LLP	10 490	21 872	11 382	-
Asian Synergy Logistics LLP	2 673	3 356	1 187	503
Asian Tea Company Private Limited	2 253 621	2 054 975	2 655 281	2 853 927
CLASSIC TEAS (PVT) LIMITED	46 485	46 929	26 676	26 232
COFCO Tunhe Co, Ltd	48 661	87 669	39 008	-
Cool Trade LLP	2 210	8 570	8 357	1 997
Crea LLP	2 599	25 257	25 601	2 943
DOHLER HOLLAND	47 459	54 223	101 600	94 836
Dohler Sp.z.o.o.	8 726	9 427	10 382	9 681
DSF Trading Co LLP	4 727	6 512	2 085	300
ED&F MAN SUGAR LTD	-	876	233 586	232 710
ELGA BERKEFELD GMBH (VWS DEUTSCHLAND GMBH)	3 359	3 665	306	-
Elke Company LLP	20 765	22 008	4 697	3 454
FIRMENICH SA	1 789	1 854	2 600	2 535
Flavourland LTD LLP	9 571	8 393	6 622	7 800
Food Island LLP	9 151	29 190	32 330	12 291
Fruit Tech Natural S.A.	35 020	79 666	58 326	13 679
Gan-Shmuel Foods LTD	152 850	161 380	38 618	30 087
Gat Givat Haim Cooperative Society for P.ofA.P Ltd	28 848	30 465	2 140	523
Gemini Packaging Pty.LTD Company	6 550	6 722	5 207	5 035
Germes Servise Kazakhstan LLP	12 669	21 526	21 420	12 563
Greatview Aseptic Packaging Europe GmbH	210 366	188 200	96 220	118 386
High Tech Logistics LLP	36 207	111 823	109 408	33 792
Hoogwert International B.V	101 966	162 963	116 061	55 063
HRC LLP	5 545	8 500	8 087	5 133
Huhtamaki S.N.G. LLC	24 193	52 750	28 557	-
HUNAN EAST LAND TEA CO., LTD	36 419	39 120	2 701	-
HUNAN TEA GROUP CO. LTD	-	6 644	24 123	17 479
HYUNDAI CORPORATION	90 975	43 196	148 271	196 051
IC textile LLP	-	-	4 147	4 147
IDENTICA Limited	-	8 215	11 376	3 160
Intellpack Sole Proprietor	4 337	5 941	6 306	4 702
INTERNATIONAL FACILITIES LIMITED LTD	31 782	34 179	10 840	8 443
Kagazy Recycling LLP	53 777	90 026	138 061	101 812
KASKAT SP. Z.O.O.	125 951	297 955	170 579	(1 425)
Kazmelt TRADE LLP	2 401	4 230	4 874	3 045
Lanxess Deutschland GMBH	-	10 122	27 243	17 121
M K JOKAI AGRI PLANTATIONS PRIVATE LIMITED	-	85	24 816	24 731
Magnum Cash&Carry LLP	79 906	81 810	79 951	78 047
Millward Brown ARMI-Marketing Ukraine LLC	23 325	15 848	13 225	20 701
Mohani Tea Leaves Pvt	83 360	176 299	92 940	-
Murray Harris Consultancy Ltd	-	(5 230)	4 116	9 346
National Logistics Company ATASU LLP	2 140	8 755	7 723	1 108
NOVO GROUP KZ LLP	3 859	9 319	8 659	3 199
Optimum Media Eurasia LLP	25 515	20 874	765	5 407

Ozbek TEKSTIL Sanayi ve Ticaret LTD. STI	3 733	237	277	3 773
P.E.T. LLP	27 468	188 608	363 327	202 187
PEPSI LIPTON INTERNATIONAL	-	386 211	413 692	27 481
Pepsi-Cola International, Cork	901 278	819 531	579 624	661 371
RastrPlusFlexo LLP	2 483	26 519	25 758	1 722
Resmi Direct Investments LLP	2 273	-	838	3 111
REX ENTERTAINMENT LLP	8 709	8 709	-	-
Rim Company LLP	28 899	47 157	18 258	-
ROTOPACK LLP	523	4 676	7 072	2 919
S&S Kudabayeva Sole Proprietor	1 502	9 248	9 682	1 935
Santrade Company LLP	7 610	11 095	8 825	5 340
SATAY LLP	2 531	5 061	7 268	4 739
SC AMRAZ ROMANIA SRL	-	16 560	22 057	5 497
Shaanxi Hengtong Fruit Juice	22 704	47 470	82 051	57 285
SIDEL BLOWING AND SERVICES	34 172	39 306	36 755	31 621
SIDEL SpA	45 467	98 858	77 854	24 462
Sinooil LLP	12 854	25 708	13 939	1 085
SKYROCK ALLIANCE LLP	-	7	2 742	2 736
Southest Trans LLP	5 909	8 336	2 427	-
Sparta-security LLP	3 340	14 370	14 350	3 320
Starget LLP	-	780	4 671	3 891
STM SPZOO Poland	28 825	1 380	2 859	30 304
Taimas Company LLP	635	22 704	32 737	10 668
Technodom Operator JSC	42 690	101 324	63 874	5 239
TEEPACK Spezialmaschinen GmbH AND Co.KG.	77 611	82 785	57 894	52 720
TERRANOVA PAPERS, S.A.	33 275	50 183	53 292	36 383
TETRA LAVAL CREDIT AB	99 130	12 225	10 345	97 249
TETRA PAK Export Ltd	32 738	1 567	3 247	34 418
TETRA PAK Global Distribution S.A.	136 561	14 777	43 498	165 282
Tetra Pak Kazakhstan Ltd	18 926	577 526	602 901	44 301
TFF – Central Asia/CA LLP	49 783	89 406	40 140	516
Toyota TsushoSugar Trading Ltd	57 276	586 312	856 087	327 051
TURKUAZ HORECA LLP	4 123	6 418	4 210	1 915
UBC Service Kazakhstan LLP	4 018	4 605	1 196	609
UNIVERSAL LOGISTICS LLP	13 732	57 248	53 245	9 729
UPAK-Areal LLC	16 238	27 002	10 764	-
VAN REES B. V.	253 161	880 305	1 420 449	793 306
VBS TRADE DMCC	-	12 393	15 230	2 836
VIKAR COMPANY LLP	302	2 047	4 398	2 653
WIPAK WALSRÖDE GMBH & CO.KG	3 388	3 647	260	-
Xinjiang Ionran intl engineerin & technology Co.,L	146 012	241 297	192 800	97 514
ZAO WHITE	58 964	69 024	56 790	46 729
Asia International Company LLP	18 259	17 177	14 972	16 055
Asia Trans Express LLP	2 700	5 178	3 692	1 215
Almaty Gasservice Holding JSC	7 138	21 742	26 685	12 080
Almatyenergoby	8 134	30 148	30 380	8 366
Alfa Laval Potok OJSC	23 031	28 056	9 252	4 226
Alfa Edible Oils Central Asia LLP	2 720	8 158	16 521	11 084
Alaska-Poligraphoformleniye LLC	32 091	33 756	57 235	55 571
Anvar LLP	1 120	1 666	2 256	1 710
Anuar Consumers LLP, Atyrau	-	9 602	19 094	9 492
Astyk Logistic LLP	8 454	42 998	41 101	6 558
Atasu Trans LLP	11 937	45 179	42 237	8 994
Ayat Agro service LLP	8 212	21 956	16 114	2 370
Batalinskoye LLP	10 773	31 349	32 466	11 890
BBDO CA LLP	7	11 101	13 966	2 873
O.P. Beliyanskiy Sole Proprietor	9 053	31 529	25 459	2 983
BERICAP KAZAKHSTAN LLP	8 040	36 157	42 527	14 410
Birlesu Insurance Company LLP	9 901	34 619	29 409	4 691
Borusan Makina Kazakhstan LLP	32 439	33 955	1 808	292
Backup KZ LLP	-	-	17 580	17 580
Viktorovskoye LLP	10 486	77 641	84 810	17 656
Karasai Su Kubry	674	3 848	5 250	2 076
Globopack LLP	3 242	27 727	35 837	11 352
Doehler Kazakhstan LLP	29 117	53 154	113 150	89 113
Unified Trade System Kazakhstan LLP	234	1 616	4 550	3 168
Tetra Pak CJSC	6 814	9 819	3 005	-

Resmi Finance & Investment House JSC	1 669	2 491	2 133	1 311
Intelservice LLP	52 401	133 854	123 352	41 900
Zh.K.Kadyrbayeva Sole Proprietor	1 196	6 771	6 670	1 095
Kazpolygraph LLP	13 197	44 634	36 774	5 337
KazRefTransservice LLP	9 238	23 161	19 233	5 310
KazTransGas Aimak JSC	5 572	14 193	13 183	4 561
Quatro Media Bishkek LLC	20 551	29 244	9 432	740
Kerei-M LLP	1 803	10 180	11 499	3 123
Combi Trans BM LLP	4 887	6 735	9 470	7 622
Combitechnocenter LLP	1 919	4 998	16 435	13 355
Kommesk-Omir Insurance Company JSC	11 017	4 566	551	7 003
Nikolai Yevgeniyevich Martynov	4 153	225	667	4 594
Interdistrict Base of Oblast Consumers' Society LLP, Karaganda	1 103	8 317	9 358	2 144
FANTASY WORLD LLP, ALMATY	3 517	3 710	193	-
Aslan Saparovich Moldakashev Sole Proprietor	1 262	11 255	11 216	1 222
MONTAZHLEGMASH LLP	10 220	20 998	31 732	20 954
National Factoring Company LLP	-	412	17 128	16 717
NEO-PACK Trade House	-	2 949	5 924	2 975
Satyevo LLC	-	171	3 651	3 480
Good Company LLC	3 038	22 147	19 109	-
Maximize LLC	6 299	6 471	173	-
European Cardboard Trade House LLC	5 002	18 519	26 139	12 622
Leading Trade Company LLC	3 121	169	501	3 453
Otrar Travel LLP	2 338	12 788	10 882	433
PiRa LLC	-	62	6 396	6 333
Pishchetorg LLP	-	4 256	6 992	2 735
Muravei PC LLP	73	109	1 280	1 243
ProdInter LLP, Uralsk	2 601	9 320	9 784	3 065
Promchimsnab LLC	1 132	3 604	11 355	8 884
Promyshlennaya Komplektaciya OOO	13 786	14 401	614	-
Rexam Beverage Can Naro Fominsk LLC	19 885	51 884	31 999	-
ReMarket LLP	2 330	7 195	5 300	435
Saratov Milk LLC	11 005	22 681	11 676	-
Saryagash LLP	14 839	48 359	38 635	5 115
SynteZ Firm LLP	8 296	9 376	7 278	6 199
Sputnik-1 LLP	1 764	10 891	13 710	4 583
TAVADA & Co. LLP	9 303	21 913	20 125	7 515
Tetra Pak JSC	37 951	41 097	3 146	-
A.A. TolkyNov Sole Proprietor	2 951	5 938	2 988	-
Tomprodtorg LLC	7 376	400	1 184	8 160
Trigone LLC	14 165	768	2 274	15 671
Turar LLP	16 877	38 851	21 974	-
Alfiya Alfatovna Fakhurtdinova Sole Proprietor	3 152	2 064	263	1 352
Plasform ambalaj sanayi ve ticaret A.S., Branch (Free Economic Zone)	55 298	138 876	137 454	53 877
Asia Sauda LLP	1 359	5 126	6 050	2 283
Fruit House LLP	5 444	6 946	7 963	6 461
Fruton LLC	6 578	7 248	669	-
Center No. 1 LLP	7 012	25 591	47 894	29 314
Sherubai Su LLP	5 169	8 207	4 463	1 426
ACNIELSEN KAZAKHSTAN LLP	34 301	18 311	19 592	35 583
Other	284 782	47 425	-	237 357
TOTAL	6 827 349	10 240 859	11 151 298	7 737 788

18. TAXES PAYABLE

	at 31.03.2016	at 31.12.2015
Value added tax	270 509	1 002 281
Personal income tax	24 329	-
Other taxes	59 263	52 794
Corporate income tax	54 289	91 388
Social tax	14 332	-
	422 722	1 146 463

19. OTHER ACCOUNTS PAYABLE AND ACCRUED LIABILITIES

	at 31.03.2016	at 31.12.2015
Employment expenses accrued	154 526	121 651
Employee leave allowances and bonuses accrued	266 473	248 271
Advances received	5 399	10 199
Other accrued liabilities	26 463	30 301
	452 861	410 422

20. OPERATING AND GEOGRAPHICAL SEGMENTS

In view of the management's assessment of the business on a single geographic base, i.e. Kazakhstan where 93% (2008: 95%) of the business is done, the management determined that the Group segmentation base is best reflected by the following business lines:

- Production, distribution and sale of products under the home brands of the Group including juices (Gracio, Da-Da, Nectar Solnechnyi), juice-containing drinks (DaDa Day, Aport), Asu bottled water, CiTi ice tea and Yeti energy drink;
- Production, distribution and sale of other products under the home brands of the Group including Piala Tea, Grizzly Chips and Moyo milk;
- Production, distribution and sale of franchised products including carbonated nonalcoholic beverages (Pepsi, Pepsi Light, Mirinda, Seven-Up and Lipton Ice Tea);
- Trade transactions including sale and distribution of imported goods of other manufacturers.

	Production of juice and juice- containing beverages	Food stuff	Franchise	Trading	Consolidated
(KZT'000)					
Period ended 31 March 2016					
Revenue	3 028 484	4 133 010	2 230 586	19 709	9 411 789
Operating profit (loss) / before tax	730 425	628 165	102 259	-	1 460 850
Income tax expense	(43 329)	(37 263)	(6 066)	-	(86 657)
Net profit/(loss)	687 096	590 903	96 194	-	1 374 193
Depreciation and amortization	85 828	165 416	134 154	-	385 398
Acquisition of property, plant and equipment and intangible assets	20 176	54 475	127 108	-	201 759
	Production of juice and juice- containing beverages	Food stuff	Franchise	Trading	Consolidated
Period ended 31 March 2016					
Segment assets	17 811 870	10 375 945	15 831 472	-	44 019 286
Deferred income tax assets	-	-	-	-	-
Total assets	17 811 870	10 375 945	15 831 472	-	44 019 286
Segment liabilities	13 422 245	6 684 357	8 976 855	-	29 083 456
Deferred income tax liabilities	445 542	609 142	429 387	-	1 484 071
Total liabilities	13 867 787	7 293 499	9 406 242	-	30 567 528

The Group's revenue from sales to third-party buyers by countries was as follows:

	3 months of 2016	3 months of 2015
Kazakhstan	7 815 787	6 760 860
Kyrgyz Republic	496 516	495 127
Russia	1 085 437	638 507
Turkmenistan	-	7 849
Tajikistan	11 554	-
Mongolia	-	8 198
France	2 496	
	9 411 789	7 910 541

21. RETIREMENT BENEFITS

In accordance with the requirements of the laws of the Republic of Kazakhstan, the Group makes 10% pension contributions from the employee salaries. However, subject to the Republic of Kazakhstan laws, this amount per employee shall not exceed KZT 171,442.5 a month since 1 January 2016, previously monthly contributions per employee amounted to KZT 160,230. These amounts are expensed as incurred. Contributions to the pension funds are deducted from the employee salary and recognised in the total salaries paid in the consolidated statement of comprehensive income.

As of 31 March 2016 the Group had no liabilities to its current or former employees on additional pension contributions, postretirement medical benefits, insurance payments or other retirement benefits.

22. RELATED PARTIES

Related parties of the Group are companies controlled and related to the Company shareholders – Mr. K.K. Mazhibayev and Ye.Zh. Koshkinbayev (see Note 1).

Transactions between the Company and its subsidiaries are eliminated at consolidation and not disclosed in this note. Transactions entered by the Group with the related are disclosed below.

Trading transactions – as at 31 March 2016 and 31 December 2015

Related party transactions include:

- sale of carbonated alcohol-free beverages, natural juice, tea;
- sale/purchase of other materials, property, plant and equipment, securities and rendering of various services;
- loans and borrowings.

	Sale		Acquisition	
	Year ended 31 March 2016	Year ended 31 December 2015	Year ended 31 March 2016	Year ended 31 December 2015
Parent company	2 642	20 610	27 769	-
Jointly controlled companies	175	364 017	9 564	219 705
	Receivables		Payables	
	At 31 March 2016	At 31 March 2015	At 31 March 2016	At 31 March 2015
Parent company				
Trade and other operations payable	-	-	-	-
Jointly controlled companies				
Trading transactions	126 814	102 610	9 513	27 518
Transactions in securities	-	-	-	-
Broker's debt	58 072	56 968	-	-
Managed money	4 809	4 809	-	-
Temporary financial aid	49 945	49 945	-	-

Key management benefits – Key management benefits are determined by the shareholders' meeting and senior management of the companies in accordance with the staff policy, staff list, personal employment contracts, decisions of the shareholders, orders on accrual of bonuses, etc.

23. EVENTS AFTER THE REPORTING DATE

During the period after the reporting date and prior to the date of the financial statements approval, no events have happened to the Group which would require adjustments or disclosures in the notes to the consolidated interim financial statements.

Acting Chairman of the Management Board

Askat Agybayev

Chief Financial Officer

Askat Agybayev

Chief Accountant

Nataliya Ivanova

