

"ҚАЗАҚТЕЛЕКОМ"  
АКЦИОНЕРЛІК  
ҚОҒАМЫ



АКЦИОНЕРНОЕ  
ОБЩЕСТВО  
"КАЗАХТЕЛЕКОМ"

ҚАЗАҚТЕЛЕКОМ  
"KAZAKHTELECOM JOINT STOCK COMPANY"

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## PRESS RELEASE

### For the 1st quarter of 2023, the net profit of the Kazakhtelecom JSC group of companies increased by 14%

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Astana city

**The country's largest telecom operator has disclosed financial statements for the 1st quarter of 2023.**

The revenue of the Kazakhtelecom JSC group of companies increased by 17% at the end of the 1st quarter and exceeded 167 billion tenge (143 billion tenge at the end of the 1st quarter of 2022). Net profit, in turn, increased by 14% and amounted to 33.3 billion tenge (29.2 billion tenge at the end of the 1st quarter of 2022). EBITDA improved by more than 21%, and its profitability in relation to revenue was 49% compared to 47% in the same period last year.

*"I think we were able to achieve such results through a set of measures: improving operational activities, business processes, optimizing costs, increasing efficiency and, of course, the right investment policy. In any business, and in telecom in particular, a lot depends on where and how you invest. Our strategy is aimed at getting the maximum growth and development of the company from investing in certain projects, updating and building up its infrastructure. This approach has proven its effectiveness more than once, and the profit figures for last year and for the first quarter of this year are another proof of the correctness of the chosen strategy,"* said **Lyudmila Atamuratova, CFO of Kazakhtelecom JSC.**

Recall that by the end of 2022, the group of companies also showed excellent results, achieving growth in all the main financial indicators of its activities. In particular, last year the Group's revenue increased by 7% and amounted to 634 billion tenge against 594 billion tenge by the end of 2021, and net profit exceeded 128 billion tenge, increasing by more than 32% over the year.

In the 1st quarter of this year, the subscriber base of the telecom operator in broadband access increased by 6 thousand customers - 2.7 thousand in cities and 3.3 thousand subscribers in rural settlements. At the same time, due to the implementation of the project to expand the port capacity in 136 villages of the country, the number of ports has been increased by more than 10 thousand, 2.8 thousand applications for connection have been accepted in the settlements of the republic, and this figure continues to grow.

In general, since the beginning of the year, the telecom operator has intensified work on the development of the network not only in the city, but also in rural areas. Today, for example, more than 1,500 households in 10 villages of the republic are connected to the Internet using the radio bridge technology. Kazakhtelecom plans to provide even more than 10 thousand villagers in 160 rural settlements with telecom services by installing new radio bridges, and

50 thousand new subscribers across the country will be connected to high-speed Internet and high-quality communications using LTE wireless technology.

*"In the next few years, we intend to invest about 370 billion tenge in the development of our infrastructure and providing Kazakhstan citizens with all modern telecommunications services. Moreover, a significant part of these funds will be directed to the deployment of the 5th-generation communication standard in the republic. Currently, 106 5G base stations are already operating in 4 cities - Astana, Almaty, Turkestan and Shymkent. By the end of this year, it is planned to install more than 2 thousand base stations. In addition, we continue to work on a complex international project for the construction of a fiber-optic line along the bottom of the Caspian Sea on the Azerbaijan-Kazakhstan route in cooperation with AzerTelecom. With its implementation, we will get additional access to international traffic and a new channel that will allow the transit of global traffic from Asian countries through Kazakhstan and via an underwater cable to Azerbaijan with further access through Georgia, the Black Sea, Bulgaria to Europe,"* **CEO of Kazakhtelecom JSC Kuanyshbek Yessekeyev** said.

Kazakhtelecom is today the largest player in the telecommunications market of the republic: broadband access services from the parent company and its subsidiaries are received by more than 1.9 million subscribers. Mobile operators belonging to the Kazakhtelecom group - Kcell JSC and MT-S LLP - serve 14.5 million mobile subscribers, also the company has 931 thousand subscribers in the pay-TV segment. In addition, Kazakhtelecom provides communications and broadband access throughout the country to more than 7 thousand schools, almost 6 thousand hospitals and about 17 thousand state institutions. As an operator of fiscal data, the company serves more than 560 thousand business entities, has more than 300 thousand active cash registers. In general, the company's infrastructure includes more than 87,000 km of optical networks, over 14,000 base stations, 27 data processing centers, 40,000 city surveillance cameras.

***Department of Communications  
Kazakhtelecom JSC***