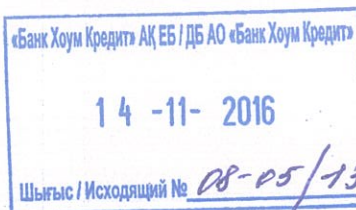


«Банк Хоум Кредит» АҚ ЕБ  
050059, Алматы қаласы  
Фурманов к-сі, 248  
тел.: +7 (727) 244 54 84  
факс: +7 (727) 244 54 80  
e-mail: info@homecredit.kz



**БАНК  
ХОУМ КРЕДИТ**

ДБ АО «Банк Хоум Кредит»  
050059, город Алматы  
ул. Фурманова, 248  
тел.: +7 (727) 244 54 84  
факс: +7 (727) 244 54,80  
e-mail: info@homecredit.kz



**АО «Казакхстанская фондовая биржа»**

ДБ АО «Банк Хоум Кредит» (далее - Банк) сообщает о том, что рейтинговым агентством Fitch по состоянию на 10.11.2016г. были подтверждены следующие кредитные рейтинги Банка:

Долгосрочные рейтинги дефолта эмитента (далее – РДЭ) в иностранной и национальной валюте были повышены с уровня “В” до уровня "В+", прогноз "Стабильный".

Краткосрочный РДЭ в иностранной валюте подтвержден на уровне "В".

Национальный долгосрочный рейтинг был повышен с уровня “ВВ+” до уровня "ВВВ(kaz)", прогноз "Стабильный".

Рейтинг устойчивости был повышен с уровня “b” до уровня "b+".

Рейтинг поддержки подтвержден на уровне "4".

Рейтинг старшего необеспеченного долга был повышен с уровня “В” до уровня "В+", прогноз "Стабильный" (облигации Банка НИН KZP01 Y05E657, ISIN KZ2C00002517).

Долгосрочный Национальный рейтинг старшего необеспеченного долга был повышен с уровня "ВВ+(kaz)" до уровня "ВВВ(kaz)".

**Член Правления**



**Ф. Каливода**

Исп. Максумова А.  
Тел.: 8(727) 244 54 84 вн.2411

036592

## **FITCH UPGRADES TINKOFF AND KAZAKH SUBSIDIARY OF HOME CREDIT; AFFIRMS 3 OTHER RUSSIAN RETAIL BANKS**

Fitch Ratings-Moscow/London-11 November 2016: Fitch Ratings has upgraded Tinkoff Bank's (Tinkoff) Long-Term Issuer Default Ratings (IDRs) to 'BB-' from 'B+' and Kazakhstan-based SB JSC Home Credit and Finance Bank (HCK) Long-Term IDRs to 'B+' from 'B'. The Outlooks are Stable.

Fitch has also affirmed the IDRs of Russia-based OTP Bank (OTP) at 'BB', Home Credit & Finance Bank (HCFB) at 'B+', and Orient Express Bank (OEB) at 'B-'. The Outlooks on HCFB and OTP are Stable and that on OEB is Negative.

A full list of rating actions is at the end of this rating action commentary.

### **KEY RATING DRIVERS**

#### **RUSSIAN BANKS**

#### **IDRS, VRS, NATIONAL RATINGS**

The rating actions reflect the gradual recovery of the Russian consumer finance market, reflected by moderation of credit losses, as banks previously tightened their underwriting standards and reduced loans issuance, and by the reduction of funding costs due to sector-wide influx of rouble liquidity and the Central Bank of Russia (CBR) rate cuts. At the same time, the banks' ratings continue to reflect their focus on a volatile consumer finance market, with asset quality remaining vulnerable to continued weak economic conditions and banks' potentially increased risk appetite, while borrower leverage remains high.

The upgrade of Tinkoff's ratings to 'BB-' reflects the bank's stronger and more resilient performance through the credit cycle compared with peers. It also reflects its solid capital position, significantly reduced wholesale funding dependence and the core deposit base being very granular and sticky despite the bank no longer paying a premium to the average market rate.

The affirmation of HCFB's rating at 'B+/Stable' reflects the bank's improved asset quality and return to profitability in 2H15-1H16, which coupled with moderate planned growth, eliminates near-term pressure on capital. Conversely, the two-notch lower rating and Negative Outlook on OEB reflects continued capital pressure from still negative bottom line results, as its asset quality is somewhat weaker compared with peers. OEB's ratings also factor in some potential downside risks to its asset quality and capitalisation from planned merger with Uniastrum Bank.

The affirmation of OTP's IDRs and Support Rating reflects potential support in case of need by the bank's parent, Hungarian OTP Bank Plc. Fitch believes that the parent bank would have a high propensity to support OTP in light of its majority ownership (98%), high level of integration, common branding and reputational damage from a potential default of OTP. The affirmation of the bank's VR at 'b+' reflects its reasonable asset quality and performance.

The four banks' average credit losses (defined as the increase in loans overdue above 90 days, plus write-offs, divided by average performing loans) declined to 12% in 1H16 from 19% in 2015, due to tighter underwriting standards, reduced volumes of new loan production and the gradual seasoning of legacy problem loans issued in 2012-2013. Credit losses were higher at OEB (16%) but moderate at Tinkoff (12%), OTP (11%) and HCFB (10%). Fitch believes that the latter three banks may return to single digit credit losses in 2H16-2017 absent of any further economic shocks.

The positive trends in the banks' asset quality metrics and lower funding costs have translated into notable profitability improvements. Tinkoff reported an impressive annualised 37% ROAE in 1H16 (9% in 2015), OTP and HCFB showed reasonable returns of 14% and 9%, respectively, (compared with losses of 19% and 20% in 2015). OEB reduced its net loss to 22% of average equity (79% in 2015). Pre-impairment profitability exceeded credit losses at Tinkoff (by about 10%), OTP (5%) and HCFB (3%), while at OEB credit losses were still 3 ppts above the breakeven level.

Basel capitalisation is reasonable at OTP (Fitch Core Capital (FCC) of 21% at end-1H16), HCFB (16%) and Tinkoff (14%), but weaker at OEB (8%), which also received RUB5.6bn of equity injections in 2015-2016 (60% of end-2015 equity) to offset losses and avoid breaching capital requirements. However, in Fitch's view, HCFB's capitalisation is somewhat weakened by material 1.4x double leverage at the level of holding company Home Credit BV, in which HCFB placed RUB9.7bn at end-1H16 (25% of FCC) to finance the group's growing business in Asia. OEB's weak capitalisation is further undermined by the sizeable weak related party exposure (36% of FCC at end-1H16).

Regulatory capitalisation is weaker than Basel due to higher statutory risk weights applied to high margin retail loans; more formal provisioning rules; and a higher operating risk charge. HCFB's regulatory Tier 1 ratio was 7.7% at end-9M16 (compared with the required level of 7.25% from January 2017, of which 6% is the minimum capital ratio and 1.25% is the conservation buffer), but should be supported by reasonable internal capital generation and only moderate loan growth. Tinkoff's Tier 1 ratio was 7.3% at end-9M16, but if 9M16 results were audited it would have been a more comfortable 10.1%. OEB's regulatory Tier 1 ratio was 7.7% at end-9M16, while OTP reported the highest ratio of 12.1%.

The funding profiles of all banks are reasonable, with strong deposit collection capacity and low reliance on wholesale debt. However, OEB's funding base may be more vulnerable given the bank's weaker profile. All four banks are primarily funded with retail customers (around 70%-80% of end-1H16 liabilities), of which the bulk fall under Deposit Insurance protection suggesting they should be relatively sticky, although potentially price-sensitive. Near-term wholesale funding repayments are limited for all four banks. Liquidity cushions at all the banks are reasonable and cover more than 20% of customer deposits. Banks' liquidity positions are also strengthened by fast loan book turnover and proven ability to de-leverage.

#### SUPPORT RATINGS AND SUPPORT RATING FLOORS

HCFB, Tinkoff and OEB's '5' Support Ratings reflect Fitch's view that support from the banks' shareholders, although possible, cannot be relied upon. The Support Ratings and Support Rating Floors of 'No Floor' also reflect that support from the Russian authorities, although possible given the banks' considerable deposit bases, cannot be relied upon due to the banks' still small sizes and lack of overall systemic importance.

Accordingly, the IDRs of Tinkoff, HCFB and OEB are based on their intrinsic financial strength, as reflected by their VRs.

#### SENIOR UNSECURED AND SUBORDINATED DEBT RATINGS

Fitch has assigned Tinkoff's new RUB3bn senior debt issue a 'BB-' Long-Term rating and 'A+(rus)' National Rating, the same level as its Long-Term IDRs and National Rating, reflecting Fitch's view of average recovery prospects, in case of default.

The subordinated debt ratings of HCFB and Tinkoff are notched down one level from their VRs (the banks' VRs are in line with their IDRs), including (i) zero notches for additional non-performance risk relative to the VR, as Fitch believes these instruments should only absorb losses

once a bank reaches, or is very close to, the point of non-viability; and (ii) one notch for loss severity, reflecting below-average recoveries in case of default.

## HCK

### IDRS, VR and NATIONAL RATING

The upgrade of HCK's ratings reflects a further decrease of already moderate credit losses, resulting in robust earnings generation and solid capitalisation, which provide a significant safety buffer against potential deterioration of asset quality. The ratings continue to reflect the bank's relatively small size (less than 1% of banking system assets) and franchise focused on potentially volatile unsecured lending market in Kazakhstan, significant wholesale/money-market funding (partly received from related parties) and moderate liquidity.

HCK's credit losses significantly reduced to 7% in 9M16 (annualised) from 14% in 2015 due to tightening of underwriting standards in late 2014-early 2015 and improvement in recovery rates. On balance sheet loans 90 days overdue reduced to 7% (106% covered with reserves) at end-3Q16 from 10% (101%) at end-2015. The bank does not provide potentially risky foreign currency loans, so avoided the hit on credit quality from devaluation.

A recent decline in credit losses boosted the bank's already robust profitability, as reflected in an increase of annualised ROAE to 51% in 9M16 from 29% in 2015. High interest margin and commission income underpin consistently solid pre-impairment profitability (about 20% of average gross loans in 2014-9M16).

HCK's capitalisation is strong, despite sizeable dividends (around 70% of net income) paid out to the parent every year since 2013. HCK's FCC ratio at end-9M16 was a healthy 21% (22% at end-2015) and fairly close to the bank's total regulatory capital ratio (k2). The bank's loss absorption capacity is also strong. At end-9M16 it could potentially reserve extra 20% of gross loans before breaching regulatory capital adequacy requirements.

HCK has a moderate funding profile, as reflected in high, albeit decreasing, depositor concentration (the 20 largest customers accounted for 46% of total customer accounts at end-2Q16 compared to 59% at end-2Q15) and a high share of wholesale/money-market funding (39% of total liabilities). The share of group funding reduced to 9% at end-9M16 from 26% at end-2015 and the remainder is likely to be repaid by end-2016. The bank's liquidity position at end-10M16 was sufficient to repay all upcoming (in the next 12 months) market debt repayments, although the remainder would cover customer accounts by only 8%.

### SUPPORT RATING

HCK's Support Rating of '4' reflects the limited probability of support that the bank may receive from its 100% parent, HCFB. In Fitch's view, HCFB's propensity to support HCK is high given the full ownership, the subsidiary's favourable performance to date, common branding and potential reputational damage for the broader Home Credit group in case of HCK's default. However, HCFB's ability to provide support to HCK is constrained by its own financial strength, as expressed by its 'B+' IDR.

### SENIOR UNSECURED DEBT RATINGS

Fitch has upgraded HCK's senior unsecured debt Long-term rating and National rating to 'B+' and 'BBB(kaz)', respectively, the same level as its Long-Term IDRs and National Rating, reflecting Fitch's view of average recovery prospects, in case of default.

### RATING SENSITIVITIES

#### RUSSIAN BANKS

OTP's IDR is sensitive to changes in Fitch's assessment of Hungarian OTP Bank Plc's propensity and ability to provide support to its Russian subsidiary.

An extended track record of reasonable performance, while maintaining adequate asset quality and capitalisation could result in moderate upside potential for HCFB and OTP's VR. Upside potential for Tinkoff's ratings is more limited (given its already one-notch higher rating) and would primarily require considerable diversification of business and earnings reducing the bank's exposure to risky Russian consumer finance market and protecting its performance from potentially significant volatility through the credit cycle.

OTP's VR and the ratings of HCFB and Tinkoff may come under pressure from renewed pressure on banks' asset quality, profitability and capital, but Fitch views this as unlikely in the near term.

OEB may be downgraded if it is unable to return to profitable performance and/or if its capital or asset quality becomes markedly weaker after the anticipated merger with Uniastrum Bank. Conversely, reasonable capital position of the merged entity, and moderation of losses from OEB's retail business may stabilise the ratings.

## HCK

Upside potential for the HCK's IDRs is limited given the difficult operating environment, but the ratings could benefit from strengthening of the franchise and funding/liquidity profile, while maintaining reasonable asset quality and performance. Downgrade could result from a substantial deterioration of asset quality and/or capitalisation.

The rating actions are as follows:

### Tinkoff

Long-Term Foreign and Local Currency IDRs: upgraded to 'BB-' from 'B+'; Outlooks Stable

Short-Term Foreign Currency IDR: affirmed at 'B'

National Long-Term Rating: upgraded to 'A+(rus)' from 'A(rus)'; Outlook Stable

Viability Rating: upgraded to 'bb-' from 'b+'

Support Rating: affirmed at '5'

Support Rating Floor: affirmed at 'No Floor'

Senior unsecured debt Long-term rating: assigned at 'BB-'

Senior unsecured debt National Long-term Rating: assigned at 'A+(rus)'

Subordinated debt (issued by TCS Finance Limited) Long-term rating: upgraded to 'B+' from 'B'

### OTP

Long-Term Foreign and Local Currency IDRs: affirmed at 'BB', Outlooks Stable

Short-Term Foreign Currency IDR: affirmed at 'B'

National Long-Term Rating: affirmed at 'AA-(rus)', Outlook Stable

Viability Rating: affirmed at 'b+'

Support Rating: affirmed at '3'

### HCFB

Long-Term Foreign and Local Currency IDRs: affirmed at 'B+'; Outlooks Stable

Short-Term Foreign Currency IDR: affirmed at 'B'

Viability Rating: affirmed at 'b+'

Support Rating: affirmed at '5'

Support Rating Floor: affirmed at 'No Floor'

Subordinated debt (issued by Eurasia Capital SA) Long-term rating: affirmed at 'B', Recovery Rating 'RR5'

### OEB

Long-Term Foreign and Local Currency IDRs: affirmed at 'B-'; Outlooks Negative

Short-Term Foreign Currency IDR: affirmed at 'B'

National Long-Term Rating: affirmed at 'BB-(rus)'; Outlook Negative  
Viability Rating: affirmed at 'b-'  
Support Rating: affirmed at '5'  
Support Rating Floor: affirmed at 'No Floor'

#### HCK

Long-Term Foreign and Local Currency IDRs: upgraded to 'B+' from 'B'; Outlooks Stable  
Short-Term Foreign Currency IDR: affirmed at 'B'  
National Long-Term Rating: upgraded to 'BBB (kaz)' from 'BB+ (kaz)'; Outlook Stable  
Viability Rating: upgraded to 'b+' from 'b'  
Support Rating: affirmed at '4'  
Senior unsecured debt Long-term rating: upgraded to 'B+' from 'B', Recovery Rating 'RR4'  
Senior unsecured debt National Long-term rating: upgraded to 'BBB (kaz)' from 'BB+ (kaz)'

#### Contact:

Primary Analysts  
Dmitri Vasiliev (Tinkoff, OTP, HCFB, OEB)  
Director  
+7 495 956 5576  
Fitch Ratings CIS Limited  
26 Valovaya Street,  
Moscow 115054

Roman Kornev (HCK)  
Director  
+7 495 956 7016  
Fitch Ratings CIS Limited  
26 Valovaya Street  
Moscow 115054

Secondary Analysts  
Alyona Plakhova (Tinkoff, OTP, HCFB, OEB)  
Associate Director  
+7 495 956 9901

Artem Beketov (HCK)  
Analyst  
+7 495 956 9932

Committee Chairperson  
James Watson  
Managing Director  
+7 495 956 6657

Media Relations: Elaine Bailey, London, Tel: +44 203 530 1153, Email:  
elaine.bailey@fitchratings.com; Julia Belskaya von Tell, Moscow, Tel: +7 495 956 9908, Email:  
julia.belskayavontell@fitchratings.com.

Additional information is available on [www.fitchratings.com](http://www.fitchratings.com)

Applicable Criteria  
Global Bank Rating Criteria (pub. 15 Jul 2016)  
<https://www.fitchratings.com/site/re/884135>

ALL FITCH CREDIT RATINGS ARE SUBJECT TO CERTAIN LIMITATIONS AND DISCLAIMERS. PLEASE READ THESE LIMITATIONS AND DISCLAIMERS BY FOLLOWING THIS LINK: [HTTPS://WWW.FITCHRATINGS.COM/UNDERSTANDINGCREDITRATINGS](https://www.fitchratings.com/understandingcreditratings). IN ADDITION, RATING DEFINITIONS AND THE TERMS OF USE OF SUCH RATINGS ARE AVAILABLE ON THE AGENCY'S PUBLIC WEB SITE AT [WWW.FITCHRATINGS.COM](http://WWW.FITCHRATINGS.COM). PUBLISHED RATINGS, CRITERIA, AND METHODOLOGIES ARE AVAILABLE FROM THIS SITE AT ALL TIMES. FITCH'S CODE OF CONDUCT, CONFIDENTIALITY, CONFLICTS OF INTEREST, AFFILIATE FIREWALL, COMPLIANCE, AND OTHER RELEVANT POLICIES AND PROCEDURES ARE ALSO AVAILABLE FROM THE CODE OF CONDUCT SECTION OF THIS SITE. FITCH MAY HAVE PROVIDED ANOTHER PERMISSIBLE SERVICE TO THE RATED ENTITY OR ITS RELATED THIRD PARTIES. DETAILS OF THIS SERVICE FOR RATINGS FOR WHICH THE LEAD ANALYST IS BASED IN AN EU-REGISTERED ENTITY CAN BE FOUND ON THE ENTITY SUMMARY PAGE FOR THIS ISSUER ON THE FITCH WEBSITE.

Copyright © 2016 by Fitch Ratings, Inc., Fitch Ratings Ltd. and its subsidiaries. 33 Whitehall Street, NY, NY 10004. Telephone: 1-800-753-4824, (212) 908-0500. Fax: (212) 480-4435. Reproduction or retransmission in whole or in part is prohibited except by permission. All rights reserved. In issuing and maintaining its ratings and in making other reports (including forecast information), Fitch relies on factual information it receives from issuers and underwriters and from other sources Fitch believes to be credible. Fitch conducts a reasonable investigation of the factual information relied upon by it in accordance with its ratings methodology, and obtains reasonable verification of that information from independent sources, to the extent such sources are available for a given security or in a given jurisdiction. The manner of Fitch's factual investigation and the scope of the third-party verification it obtains will vary depending on the nature of the rated security and its issuer, the requirements and practices in the jurisdiction in which the rated security is offered and sold and/or the issuer is located, the availability and nature of relevant public information, access to the management of the issuer and its advisers, the availability of pre-existing third-party verifications such as audit reports, agreed-upon procedures letters, appraisals, actuarial reports, engineering reports, legal opinions and other reports provided by third parties, the availability of independent and competent third-party verification sources with respect to the particular security or in the particular jurisdiction of the issuer, and a variety of other factors. Users of Fitch's ratings and reports should understand that neither an enhanced factual investigation nor any third-party verification can ensure that all of the information Fitch relies on in connection with a rating or a report will be accurate and complete. Ultimately, the issuer and its advisers are responsible for the accuracy of the information they provide to Fitch and to the market in offering documents and other reports. In issuing its ratings and its reports, Fitch must rely on the work of experts, including independent auditors with respect to financial statements and attorneys with respect to legal and tax matters. Further, ratings and forecasts of financial and other information are inherently forward-looking and embody assumptions and predictions about future events that by their nature cannot be verified as facts. As a result, despite any verification of current facts, ratings and forecasts can be affected by future events or conditions that were not anticipated at the time a rating or forecast was issued or affirmed.

The information in this report is provided "as is" without any representation or warranty of any kind, and Fitch does not represent or warrant that the report or any of its contents will meet any of the requirements of a recipient of the report. A Fitch rating is an opinion as to the creditworthiness of a security. This opinion and reports made by Fitch are based on established criteria and methodologies that Fitch is continuously evaluating and updating. Therefore, ratings and reports are the collective work product of Fitch and no individual, or group of individuals, is solely responsible for a rating or a report. The rating does not address the risk of loss due to risks other than credit risk, unless such risk is specifically mentioned. Fitch is not engaged in the offer or sale of any security. All Fitch reports have shared authorship. Individuals identified in a Fitch report were involved in, but are not solely responsible for, the opinions stated therein. The individuals are named for contact purposes only. A report providing a Fitch rating is neither a prospectus nor a substitute for the information assembled, verified and presented to investors by the issuer and its agents in connection with the sale of the securities. Ratings may be changed or withdrawn at any time for any reason in the sole discretion of Fitch. Fitch does not provide investment advice of any sort. Ratings are not a recommendation to buy, sell, or hold any security. Ratings do not comment on the adequacy of market price, the suitability of any security for a particular investor, or the tax-exempt nature or taxability of payments made in respect to any security. Fitch receives fees from issuers, insurers, guarantors, other obligors, and underwriters for rating securities. Such fees generally vary from US\$1,000 to US\$750,000 (or the applicable currency equivalent) per issue. In certain cases, Fitch will rate all or a number of issues issued by a particular issuer, or insured or guaranteed by a particular insurer or guarantor, for a single annual fee. Such fees are expected to vary from US\$10,000 to US\$1,500,000 (or the applicable currency equivalent). The assignment, publication, or dissemination of a rating by Fitch shall not constitute a consent by Fitch to use its name as an expert in connection with any registration statement filed under the United States securities laws, the Financial Services and Markets Act of 2000 of the United Kingdom, or the securities laws of any particular jurisdiction. Due to the relative efficiency of electronic publishing and distribution, Fitch research may be available to electronic subscribers up to three days earlier than to print subscribers.

For Australia, New Zealand, Taiwan and South Korea only: Fitch Australia Pty Ltd holds an Australian financial services license (AFS license no. 337123) which authorizes it to provide credit ratings to wholesale clients only. Credit ratings information published by Fitch is not intended to be used by persons who are retail clients within the meaning of the Corporations Act 2001