



«KASPI BANK» АҚЦИОНЕРЛІК ҚОҒАМЫ АКЦИОНЕРНОЕ ОБЩЕСТВО «KASPI BANK»

Қазақстан Республикасы, 050013, Алматы қ., Наурызбай батыр к-сі, 154 «А»
Республика Казахстан, 050013, г. Алматы, ул. Наурызбай батыра, 154 «А»
Тел. +7 (727) 258 59 55; факс +7 (727) 250 95 96
e-mail: office@kaspibank.kz; www.kaspibank.kz

28.04.2015 г. № 36-608

На № _____ от _____

Президенту
АО «Казахстанская фондовая биржа»
г-ну Кабашеву М.Р.

Настоящим сообщаем о том, что 24 апреля 2015 г. международное рейтинговое агентство Moody's Investors Service подтвердило депозитный рейтинг АО «Kaspi Bank» (далее – «Банк») на уровне «В1», пересмотрело прогноз по депозитному рейтингу со «стабильный» на «негативный» и понизило рейтинг Банка по национальной шкале с «Ba2.kz» до «Ba3.kz».

Копия пресс-релиза Moody's Investors Service прилагается.

С уважением,

Ломтадзе М.

Председатель Правления

Исп. Дедикова Л. (т. 356-34-19)

0357138

Rating Action: Moody's downgrades debt ratings of Kazakhstan's Kaspi Bank to B2; affirms deposits at B1

Global Credit Research - 24 Apr 2015

Outlook on deposit ratings has been changed to negative from stable; outlook on debt ratings remains negative

London, 24 April 2015 -- Moody's Investors Service has today downgraded Kaspi Bank's senior unsecured local- and foreign-currency debt ratings to B2 from B1 and downgraded the bank's Baseline Credit Assessment (BCA) to b2 from b1. Concurrently, Moody downgraded the bank's subordinated local-currency debt rating to B3 from B2 and the national scale rating (NSR) to Ba3.kz from Ba2.kz. Moody's also affirmed Kaspi Bank's B1/Not Prime deposit ratings. The outlook on Kaspi Bank's long-term global scale senior unsecured ratings remains negative, while the outlook on the long-term global scale deposit ratings was changed to negative from stable. Moody's has also withdrawn (for business reasons) the outlook on the bank's subordinated debt. Please refer to Moody's Investors Service's Policy for Withdrawal of Credit Ratings, available on its website, www.moody.com.

RATINGS RATIONALE

---BCA AND DEBT RATINGS

As detailed below, the three key drivers for the downgrade of Kaspi Bank's BCA and debt ratings are (1) the bank's weakening asset quality; (2) the substantial decline in loan loss reserve coverage; and (3) the deteriorating operating environment in Kazakhstan.

-- Firstly, in accordance with the bank's most recent audited IFRS statement, the share of unsecured consumer loans (including credit cards and point-of-sale loans) increased to 71.9% of gross loans as at year-end 2014 (year-end 2013: 67.6%; year-end 2012: 56.5%). Moreover, 'past due' loans climbed to 24.5% of gross loans at year-end 2014 (year-end 2013: 21.7%; year-end 2012: 18.2%). In Moody's view, this performance indicates the increased fragility of the bank's assets.

-- Secondly, although Kaspi Bank's capital adequacy and profitability remained healthy in recent years, the coverage of overdue loans by loan loss reserves declined significantly in 2012-14. As at year-end 2014, the bank's coverage of 'past due' loans by loan loss reserves stood at 44.6% (year-end 2013: 62.1%; year-end 2012: 81.8%), while the coverage of loans overdue more than 90 days was at 94.7% (year-end 2013: 110.8%; year-end 2012: 113.1%).

-- Thirdly, Moody's observes the deteriorating operating environment in Kazakhstan where 100% of Kaspi Bank's operations are concentrated. The rating agency expects Kaspi Bank's financial metrics to further weaken in the next 12 to 18 months that is now also reflected in the negative outlook on the bank's deposit ratings. Moody's forecasts a deceleration in real GDP growth to 1.5% in 2015, from 4.3% in 2014 and 6.0% in 2013. This weaker trend will impair credit demand from creditworthy customers, and, along with an increasingly competitive domestic environment, will lead to lower levels of origination and a weaker asset quality performance. Moody's also notes the recent substantial increase in interest rates, caused by reduced availability of Kazakhstan-tenge-denominated funding in the banking sector, that will negatively weigh on the bank's funding costs and profitability.

As a result of the above-mentioned developments, Moody's downgraded the BCA of Kaspi Bank to b2 from b1, and downgraded the bank's debt ratings by one notch. Moody's notes that Kazakh banks' debt ratings, including those of Kaspi Bank, do not incorporate any government support given Kazakh authorities' recent track record for bailing in creditors in the event of large bank failures.

---DEPOSIT RATINGS

The downgrade of Kaspi Bank's BCA had no impact on its B1 deposit ratings because Moody's revised its government support assumptions to 'moderate' (formerly 'low') for the bank's deposits. This decision captures Kaspi Bank's increased market share in deposits over recent years which is indicative of the bank's increased systemic importance. According to the National Bank of Kazakhstan, Kaspi Bank held a 9.4% market share in retail deposits and a 6.2% share in total deposits as at year-end 2014 (year-end 2010: 6.8% and 3.7%),

respectively). Given Kaspi Bank's increased systemic importance, Moody's incorporates one notch of systemic support into the bank's deposit ratings, thus positioning these ratings one notch above the bank's BCA of b2.

WHAT COULD CHANGE THE RATING DOWN/UP

Kaspi Bank's long-term debt and deposit ratings could be downgraded as a result of any deterioration in its solvency metrics, i.e. asset quality, profitability and capital adequacy.

Moody's may upgrade Kaspi Bank's long-term ratings in the event of any substantial improvement in the operating environment and on evidence of improvement in the bank's asset quality profile, albeit a scenario that -- in Moody's view -- has low likelihood in the next 12 to 18 months.

PRINCIPAL METHODOLOGY

The principal methodology used in these ratings was Banks published in March 2015. Please see the Credit Policy page on www.moodys.com for a copy of this methodology.

Moody's National Scale Credit Ratings (NSRs) are intended as relative measures of creditworthiness among debt issues and issuers within a country, enabling market participants to better differentiate relative risks. NSRs differ from Moody's global scale credit ratings in that they are not globally comparable with the full universe of Moody's rated entities, but only with NSRs for other rated debt issues and issuers within the same country. NSRs are designated by a ".nn" country modifier signifying the relevant country, as in ".za" for South Africa. For further information on Moody's approach to national scale credit ratings, please refer to Moody's Credit rating Methodology published in June 2014 entitled "Mapping Moody's National Scale Ratings to Global Scale Ratings".

REGULATORY DISCLOSURES

For ratings issued on a program, series or category/class of debt, this announcement provides certain regulatory disclosures in relation to each rating of a subsequently issued bond or note of the same series or category/class of debt or pursuant to a program for which the ratings are derived exclusively from existing ratings in accordance with Moody's rating practices. For ratings issued on a support provider, this announcement provides certain regulatory disclosures in relation to the rating action on the support provider and in relation to each particular rating action for securities that derive their credit ratings from the support provider's credit rating. For provisional ratings, this announcement provides certain regulatory disclosures in relation to the provisional rating assigned, and in relation to a definitive rating that may be assigned subsequent to the final issuance of the debt, in each case where the transaction structure and terms have not changed prior to the assignment of the definitive rating in a manner that would have affected the rating. For further information please see the ratings tab on the issuer/entity page for the respective issuer on www.moodys.com.

For any affected securities or rated entities receiving direct credit support from the primary entity(ies) of this rating action, and whose ratings may change as a result of this rating action, the associated regulatory disclosures will be those of the guarantor entity. Exceptions to this approach exist for the following disclosures, if applicable to jurisdiction: Ancillary Services, Disclosure to rated entity, Disclosure from rated entity.

This rating was initiated by Moody's and was not requested by the rated entity.

This rated entity or its agent(s) participated in the rating process. The rated entity or its agent(s) provided Moody's access to the books, records and other relevant internal documents of the rated entity.

Regulatory disclosures contained in this press release apply to the credit rating and, if applicable, the related rating outlook or rating review.

Please see www.moodys.com for any updates on changes to the lead rating analyst and to the Moody's legal entity that has issued the rating.

Please see the ratings tab on the issuer/entity page on www.moodys.com for additional regulatory disclosures for each credit rating.

Semyon Isakov
Asst Vice President - Analyst
Financial Institutions Group
Moody's Interfax Rating Agency
7th floor, Four Winds Plaza

21 1st Tverskaya-Yamskaya St.
Moscow 125047
Russia
JOURNALISTS: 44 20 7772 5456
SUBSCRIBERS: 44 20 7772 5454

Yves Lemay
MD-Banking & Sovereign
Financial Institutions Group
JOURNALISTS: 44 20 7772 5456
SUBSCRIBERS: 44 20 7772 5454

Releasing Office:
Moody's Investors Service Ltd.
One Canada Square
Canary Wharf
London E14 5FA
United Kingdom
JOURNALISTS: 44 20 7772 5456
SUBSCRIBERS: 44 20 7772 5454

MOODY'S INVESTORS SERVICE

© 2015 Moody's Corporation, Moody's Investors Service, Inc., Moody's Analytics, Inc. and/or their licensors and affiliates (collectively, "MOODY'S"). All rights reserved.

CREDIT RATINGS ISSUED BY MOODY'S INVESTORS SERVICE, INC. AND ITS RATINGS AFFILIATES ("MIS") ARE MOODY'S CURRENT OPINIONS OF THE RELATIVE FUTURE CREDIT RISK OF ENTITIES, CREDIT COMMITMENTS, OR DEBT OR DEBT-LIKE SECURITIES, AND CREDIT RATINGS AND RESEARCH PUBLICATIONS PUBLISHED BY MOODY'S ("MOODY'S PUBLICATIONS") MAY INCLUDE MOODY'S CURRENT OPINIONS OF THE RELATIVE FUTURE CREDIT RISK OF ENTITIES, CREDIT COMMITMENTS, OR DEBT OR DEBT-LIKE SECURITIES. MOODY'S DEFINES CREDIT RISK AS THE RISK THAT AN ENTITY MAY NOT MEET ITS CONTRACTUAL, FINANCIAL OBLIGATIONS AS THEY COME DUE AND ANY ESTIMATED FINANCIAL LOSS IN THE EVENT OF DEFAULT. CREDIT RATINGS DO NOT ADDRESS ANY OTHER RISK, INCLUDING BUT NOT LIMITED TO: LIQUIDITY RISK, MARKET VALUE RISK, OR PRICE VOLATILITY. CREDIT RATINGS AND MOODY'S OPINIONS INCLUDED IN MOODY'S PUBLICATIONS ARE NOT STATEMENTS OF CURRENT OR HISTORICAL FACT. MOODY'S PUBLICATIONS MAY ALSO INCLUDE QUANTITATIVE MODEL-BASED ESTIMATES OF CREDIT RISK AND RELATED OPINIONS OR COMMENTARY PUBLISHED BY MOODY'S ANALYTICS, INC. CREDIT RATINGS AND MOODY'S PUBLICATIONS DO NOT CONSTITUTE OR PROVIDE INVESTMENT OR FINANCIAL ADVICE, AND CREDIT RATINGS AND MOODY'S PUBLICATIONS ARE NOT AND DO NOT PROVIDE RECOMMENDATIONS TO PURCHASE, SELL, OR HOLD PARTICULAR SECURITIES. NEITHER CREDIT RATINGS NOR MOODY'S PUBLICATIONS COMMENT ON THE SUITABILITY OF AN INVESTMENT FOR ANY PARTICULAR INVESTOR. MOODY'S ISSUES ITS CREDIT RATINGS AND PUBLISHES MOODY'S PUBLICATIONS WITH THE EXPECTATION AND UNDERSTANDING THAT EACH INVESTOR WILL, WITH DUE CARE, MAKE ITS OWN STUDY AND EVALUATION OF EACH SECURITY THAT IS UNDER CONSIDERATION FOR PURCHASE, HOLDING, OR SALE.

MOODY'S CREDIT RATINGS AND MOODY'S PUBLICATIONS ARE NOT INTENDED FOR USE BY RETAIL INVESTORS AND IT WOULD BE RECKLESS FOR RETAIL INVESTORS TO CONSIDER MOODY'S CREDIT RATINGS OR MOODY'S PUBLICATIONS IN MAKING ANY INVESTMENT DECISION. IF IN DOUBT YOU SHOULD CONTACT YOUR FINANCIAL OR OTHER PROFESSIONAL ADVISER.

ALL INFORMATION CONTAINED HEREIN IS PROTECTED BY LAW, INCLUDING BUT NOT LIMITED TO, COPYRIGHT LAW, AND NONE OF SUCH INFORMATION MAY BE COPIED OR OTHERWISE REPRODUCED, REPACKAGED, FURTHER TRANSMITTED, TRANSFERRED, DISSEMINATED, REDISTRIBUTED OR RESOLD, OR STORED FOR SUBSEQUENT USE FOR ANY SUCH PURPOSE, IN WHOLE OR IN PART, IN ANY FORM OR MANNER OR BY ANY MEANS WHATSOEVER, BY ANY PERSON WITHOUT MOODY'S PRIOR WRITTEN CONSENT.

All information contained herein is obtained by MOODY'S from sources believed by it to be accurate and reliable. Because of the possibility of human or mechanical error as well as other factors, however, all information contained herein is provided "AS IS" without warranty of any kind. MOODY'S adopts all necessary measures so that the information it uses in assigning a credit rating is of sufficient quality and from sources MOODY'S considers to be reliable including, when appropriate, independent third-party sources. However, MOODY'S is not an auditor and cannot in every instance independently verify or validate information received in the rating process or in preparing the Moody's Publications.

To the extent permitted by law, MOODY'S and its directors, officers, employees, agents, representatives, licensors and suppliers disclaim liability to any person or entity for any indirect, special, consequential, or incidental losses or damages whatsoever arising from or in connection with the information contained herein or the use of or inability to use any such information, even if MOODY'S or any of its directors, officers, employees, agents, representatives, licensors or suppliers is advised in advance of the possibility of such losses or damages, including but not limited to: (a) any loss of present or prospective profits or (b) any loss or damage arising where the relevant financial instrument is not the subject of a particular credit rating assigned by MOODY'S.

To the extent permitted by law, MOODY'S and its directors, officers, employees, agents, representatives, licensors and suppliers disclaim liability for any direct or compensatory losses or damages caused to any person or entity, including but not limited to by any negligence (but excluding fraud, willful misconduct or any other type of liability that, for the avoidance of doubt, by law cannot be excluded) on the part of, or any contingency within or beyond the control of, MOODY'S or any of its directors, officers, employees, agents, representatives, licensors or suppliers, arising from or in connection with the information contained herein or the use of or inability to use any such information.

NO WARRANTY, EXPRESS OR IMPLIED, AS TO THE ACCURACY, TIMELINESS, COMPLETENESS, MERCHANTABILITY OR FITNESS FOR ANY PARTICULAR PURPOSE OF ANY SUCH RATING OR OTHER OPINION OR INFORMATION IS GIVEN OR MADE BY MOODY'S IN ANY FORM OR MANNER WHATSOEVER.

Moody's Investors Service, Inc., a wholly-owned credit rating agency subsidiary of Moody's Corporation ("MCO"), hereby discloses that most issuers of debt securities (including corporate and municipal bonds, debentures, notes and commercial paper) and preferred stock rated by Moody's Investors Service, Inc. have, prior to assignment of any rating, agreed to pay to Moody's Investors Service, Inc. for appraisal and rating services rendered by it fees ranging from \$1,500 to approximately \$2,500,000. MCO and MIS also maintain policies and procedures to address the independence of MIS's ratings and rating processes. Information regarding certain affiliations that may exist between directors of MCO and rated entities, and between entities who hold ratings from MIS and have also publicly reported to the SEC an ownership interest in MCO of more than 5%, is posted annually at www.moody's.com under the heading "Investor Relations — Corporate Governance — Director and Shareholder Affiliation Policy."

For Australia only: Any publication into Australia of this document is pursuant to the Australian Financial Services License of MOODY'S affiliate, Moody's Investors Service Pty Limited ABN 61 003 399 657AFSL 336969 and/or Moody's Analytics Australia Pty Ltd ABN 94 105 136 972 AFSL 383569 (as applicable). This document is intended to be provided only to "wholesale clients" within the meaning of section 761G of the Corporations Act 2001. By continuing to access this document from within Australia, you represent to MOODY'S that you are, or are accessing the document as a representative of, a "wholesale client" and that neither you nor the entity you represent will directly or indirectly disseminate this document or its contents to "retail clients" within the meaning of section 761G of the Corporations Act 2001. MOODY'S credit rating is an opinion as to the creditworthiness of a debt obligation of the issuer, not on the equity securities of the issuer or any form of security that is available to retail clients. It would be dangerous for "retail clients" to make any investment decision based on MOODY'S credit rating. If in doubt you should contact your financial or other professional adviser.

For Japan only: MOODY'S Japan K.K. ("MJKK") is a wholly-owned credit rating agency subsidiary of MOODY'S Group Japan G.K., which is wholly-owned by Moody's Overseas Holdings Inc., a wholly-owned subsidiary of MCO. Moody's SF Japan K.K. ("MSFJ") is a wholly-owned credit rating agency subsidiary of MJKK. MSFJ is not a Nationally Recognized Statistical Rating Organization ("NRSRO"). Therefore, credit ratings assigned by MSFJ are Non-NRSRO Credit Ratings. Non-NRSRO Credit Ratings are assigned by an entity that is not a NRSRO and, consequently, the rated obligation will not qualify for certain types of treatment under U.S. laws. MJKK and MSFJ are credit rating agencies registered with the Japan Financial Services Agency and their registration numbers are FSA Commissioner (Ratings) No. 2 and 3 respectively.

MJJK or MSFJ (as applicable) hereby disclose that most issuers of debt securities (including corporate and municipal bonds, debentures, notes and commercial paper) and preferred stock rated by MJJK or MSFJ (as applicable) have, prior to assignment of any rating, agreed to pay to MJJK or MSFJ (as applicable) for appraisal and rating services rendered by it fees ranging from JPY200,000 to approximately JPY350,000,000. MJJK and MSFJ also maintain policies and procedures to address Japanese regulatory requirements.